Registration number: SC310601

# Sea-Cargo Aberdeen Limited

Annual Report and Consolidated Financial Statements for the Year Ended 31 December 2020



Forrester Boyd 26 South Saint Mary's Gate Grimsby North East Lincolnshire DN31 1LW

# Contents

Company Information	,	1
Strategic Report	·	. 2
Directors' Report		3
Statement of Directors' Responsibilities		4
Independent Auditor's Report		5 to 7
Consolidated Profit and Loss Account		8
Profit and Loss Account		9
Consolidated Balance Sheet		10
Balance Sheet		11
Consolidated Statement of Changes in Equity		12
Statement of Changes in Equity		13
Consolidated Statement of Cash Flows		14
Statement of Cash Flows		15
Notes to the Financial Statements		16 to 30

# **Company Information**

**Directors** 

O Saevild

T Gjostein

Company secretary T Gjostein

Registered office

Matthews Quay Aberdeen Harbour

Aberdeen **AB11 5PG** 

Solicitors

Burnett Legal 6 King's Gate Aberdeen AB15 4EG

**Bankers** 

DnB NOR Bank ASA 20 St. Dunstan's Hill

London EC3R 8HY

**Auditors** 

Forrester Boyd 26 South Saint Mary's Gate

Grimsby North East Lincolnshire

**DN31 1LW** 

## Strategic Report for the Year Ended 31 December 2020

The directors present their strategic report for the year ended 31 December 2020.

#### Principal activity

The principal activities of the Group are that of road haulage and shipping agents, including stevedoring services.

#### Fair review of the business

The market situation has been extremely challenging in 2020, with Covid-19 effecting all parts of the business. Sea-Cargo Aberdeen Ltd was hit especially hard by the almost full stop within the oil and gas sector and due to this the company is reporting a loss for the year of £34k. Northwards Ltd has been able to secure new major contracts during the year and is showing a growth of 15.6% in turnover and improved profit.

The financial statements for the group is having a growth in turnover of 5.8% to £25.1m. Northwards Ltd had a growth of £2.5m from 2019, whilst Sea-Cargo Aberdeen Ltd had a decline. The Group expect the market to recover in the second half of 2021 and expect to be able to maintain a sustainable profit.

Profit before tax has declined by £745k since the last financial year and ended at £408k, a result that the Directors are pleased with in the light of the extreme market conditions experienced in the current year. The gross margin achieved on sales is almost at the same level as fast year and ended the year at 46.1% - down from 46.8% in 2019.

The group's activities will continue to be influenced by developments within the oil and gas sector in the North Sea basin. The future outlook for this sector remains uncertain, but the Group expect improved activity in 2021. The Directors expect to see turnover and profit improving in the year to come, as the market will recover after the Covid-19 situation and as a consequence of the companies having established a solid and differentiated business platform.

The Companies continue to benefit greatly from their links within the wider Sea-Cargo Group, and both Companies are in a great position for further growth and increased business opportunities in the year to come.

The company's key financial and other performance indicators during the year were as follows:

	Unit	2020	2019
Turnover	£	25,083,468	23,710,593
Gross profit	%	46	47
Profit before tax	£	407,593	1,152,390

## Principal risks and uncertainties

The company's sea freight costs and revenues from its parent company, Sea-Cargo AS, are invoiced in Norwegian Kroner (NOK), which are subject to translational risk to the company's local currency (Pound Sterling). Financial and currency risk is managed at group level.

There are also uncertainties around the future effect of Brexit on the import and export markets and the relationship between the UK and the rest of Europe, however the Sea-Cargo Group feels that their UK operations are ideally placed to cope with any eventuality.

-Approved by the Board on 5 March 2021 and signed on its behalf by:

T Giostein

Company secretary and director

# Directors' Report for the Year Ended 31 December 2020

The directors present their report and the financial statements for the year ended 31 December 2020.

#### Directors of the group

The directors who held office during the year were as follows:

O Saevild

T Gjostein - Company secretary and director

#### Financial instruments

#### Objectives and policies

The financial risk management objectives of the directors are to ensure that the group has adequate cash flow to meet trading requirements.

In order to meet these objectives the group uses financial instruments, other than derivatives, comprising cash, liquid resources and other items that arise directly from its operations such as trade debtors and trade creditors.

## Price risk, credit risk, liquidity risk and cash flow risk

The business' principal financial instruments comprise of bank balances and an invoice discounting facility. The group operates bank accounts in Norwegian Kroner and British Pounds in order to mitigate the currency risks identified.

Trade debtors are offered credit terms based on the risk profile of the customer. The timings of the receipts are managed along with the trade creditor payments.

# Disclosure of information to the auditor

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information. The directors confirm that there is no relevant information that they know of and of which they know the auditor is unaware.

#### Reappointment of auditors

In accordance with section 485 of the Companies Act 2006, a resolution for the re-appointment of Forrester Boyd as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

Approved by the Board on 5 March 2021 and signed on its behalf by:

T Gjostein

Company secretary and director

# Statement of Directors' Responsibilities

The directors acknowledge their responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently;
- · make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Independent Auditor's Report to the Members of Sea-Cargo Aberdeen Limited

#### Opinion

We have audited the financial statements of Sea-Cargo Aberdeen Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 December 2020, which comprise the Consolidated Profit and Loss Account, Profit and Loss Account, Consolidated Balance Sheet, Balance Sheet, Consolidated Statement of Changes in Equity, Statement of Cash Flows, Statement of Cash Flows, and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 December 2020 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the original financial statements were authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the Strategic Report and Directors' Report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinion on other matter prescribed by the Companies Act 2005

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and Directors' Report have been prepared in accordance with applicable legal requirements.

# Independent Auditor's Report to the Members of Sea-Cargo Aberdeen Limited

#### Matters on which we are required to report by exception

In the light of our knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report and the Directors' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities [set out on page 4], the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

- Discussions with management, including consideration of known or suspected instances of non-compliance.
- Challenging assumptions and judgements made within significant accounting estimates and judgements.
- Identification of key laws and regulations central to the Company's operations and review of compliance.
- Testing of journal entries and potential areas for management override of systems.

A further description of our responsibilities is available on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

# Independent Auditor's Report to the Members of Sea-Cargo Aberdeen Limited

Neal Watford ACA (Senior Statutory Auditor)

For and on behalf of Forrester Boyd, Statutory Auditor

26 South Saint Mary's Gate Grimsby North East Lincolnshire DN31 1LW

5 March 2021

Sea-Cargo Aberdeen Limited

Consolidated Profit and Loss Account for the Year Ended 31 December 2020

	Note	2020 £	2019 £
Turnover	3	25,083,468	23,710,593
Cost of sales		(13,531,529)	(12,608,249)
Gross profit		11,551,939	11,102,344
Administrative expenses		(11,159,366)	(9,877,699)
Other operating income	4	264,758	95,800
Operating profit	6	657,331	1,320,445
Other interest receivable and similar income	7	877	3,112
Interest payable and similar expenses	8	(250,615)	(171,187)
		(249,738)	(168,055)
Profit before tax		407,593	1,152,390
Taxation	12	(124,163)	(278,429)
Profit for the financial year		283,430	873,961
Profit/(loss) attributable to:			
Owners of the company		220,461	827,056
Minority interests		62,969	46,905
		283,430	873,961

The group has no recognised gains or losses for the year other than the results above.

# Profit and Loss Account for the Year Ended 31 December 2020

	2020 £	2019 £
Turnover	7,609,482	8,445,545
Cost of sales	(3,225,288)	(3,519,406)
Gross profit	4,384,194	4,926,139
Administrative expenses	(4,439,237)	(4,149,141)
Other operating income	159,328	95,800
Operating profit	104,285	872,798
Other interest receiveable and similiar income	465	2,573
Interest payable and similar charges	(125,233)	(12,522)
	(124,768)	(9,949)
(Loss)/profit before tax	(20,483)	862,849
Taxation	(13,286)	(184,257)
(Loss)/profit for the financial year	(33,769)	678,592

(Registration number: SC310601)

Consolidated Balance Sheet as at 31 December 2020

		2020	2019
	Note	£	£
Fixed assets			
Intangible assets	13	310,908	408,219
Tangible assets	14	4,145,092	4,337,968
		4,456,000	4,746,185
Current assets			
Stocks	16	-	4,317
Debtors	17	8,419,136	6,328,382
Cash at bank and in hand		242,427	477,795
		8,661,563	6,810,494
Creditors: Amounts falling due within one year	19	(5,821,468)	(4,054,475)
Net current assets		2,840,095	2,756,019
Total assets less current liabilities		7,296,095	7,502,204
Creditors: Amounts falling due after more than one year	19	(2,043.990)	(2,156,358)
Provisions for liabilities		(128,601)	(105,772)
Net assets		5,123,504	5,240,074
Capital and reserves			
Called up share capital	21	· 1	1
Profit and loss account	22	4,599,548	4,779,087
Equity attributable to owners of the company		4,599,549	4,779,088
Minority interests	22	523,955	460,986
Total equity		5,123,504	5,240,074

Approved and authorised by the Board on 5 March 2021 and signed on its behalf by:

T Gjostein Company secretary and director

(Registration number: SC310601) Balance Sheet as at 31 December 2020

	Note	2020 £	2019 €
Fixed assets			
Intangible assets	13	232,012	316,380
Tangible assets	14	442,260	128,639
Investments	15	1,060,646	1,060,646
		1,734,918	1,505,665
Current assets			
Debtors	17	2,402,610	2,785,221
Cash at bank and in hand		151,344	410,863
		2,553,954	3,196,084
Creditors: Amounts falling due within one year	19	(734,408)	(1,039,390)
Net current assets		1,819,546	2,156,694
Total assets less current liabilities		3,554,464	3,662,359
Creditors: Amounts falling due after more than one year	19	(300,890)	(42,581)
Provisions for liabilities		(75,927)	(8,361)
Net assets	:	3,177,647	3,611,417
Capital and reserves			
Called up share capital	21	1	1
Profit and loss account	22	3,177,646	3,611,416
Total equity	_	3,177,647	3,611,417

Approved and authorised by the Board on 5 March 2021 and signed on its behalf by:

T Gjostein

Company secretary and director

# Consolidated Statement of Changes in Equity for the Year Ended 31 December 2020 Equity attributable to the parent company

At 1 January 2020 Profit for the year	Share capital £ 1	Profit and loss account £ 4,779,087 220,461	Total £ 4,779,088 220.461	Non- controlling interests £ 460,986 62,969	Total equity £ 5,240,074 283,430
Total comprehensive income Dividends	-	220,461 (400,000)	220,461 (400,000)	62,969	283,430 (400,000)
At 31 December 2020	1	4,599,548	4,599,549	523,955	5,123,504
	Share capital £	Profit and loss account £	Total £	Non- controlling interests £	Total equity £
At 1 January 2019	1	4,374,887	4,374,888	556,225	4,931,113
Profit for the year		627,056	827,056	46,905	873,961
Total comprehensive income Dividends Increase in ownership	-	827,056 (250,000)	827,056 (250,000)	46,905	873, <del>9</del> 61 (250,000)
interests in subsidiaries	•	(172,856)	(172,856)	(142,144)	(315,000)
At 31 December 2019	1	4,779,087	4,779,088	460,986	5,240,074

# Statement of Changes In Equity for the Year Ended 31 December 2020

		· ·	
	Share capital	Profit and loss account £	Total £
At 1 January 2020	1	3,611,414	3,611,415
Loss for the year	•	(33,769)	(33,769)
Total comprehensive income	•	(33,769)	(33,769)
Dividends		(400,000)	(400,000)
At 31 December 2020	1	3,177,645	3,177,646
		Profit and	
	Share capital	loss account	Total
	£	٤	£
At 1 January 2019	1	3,182,824	3,182,825
Profit for the year		678,590	678,590
Total comprehensive income	•	678,590	678,590
Dividends	**	(250,000)	(250,000)
At 31 December 2019	1	3,611,414	3,611,415

# Sea-Cargo Aberdeen Limited Consolidated Statement of Cash Flows for the Year Ended 31 December 2020

	Note	2020 £	2019 £
Cash flows from operating activities			
Profit for the year		283,430	873,961
Adjustments to cash flows from non-cash items			
Depreciation and amortisation	6	1,010,868	894,036
Profit on disposal of tangible assets	5	(31,992)	(33,041)
Finance income	7	(877)	(3,112)
Finance costs	8	250,615	171,167
Income tax expense	12	124,163	278.429
Working capital adjustments		1,636,207	2,181,440
Decrease/(increase) in stocks	16	4,317	(4,317)
Increase in trade debtors	17	( <b>16</b> 0,491)	(666,937)
Increase/(decrease) in trade creditors	19	503,368	(43,991)
Cash generated from operations		1,983,401	1,466,195
Income taxes paid	12	(200,168)	(197,113)
Net cash flow from operating activities		1,783,233	1,269,082
Cash flows from investing activities			
Interest received		877	3,112
Transactions with equity holders		- (000 500)	(315,000)
Acquisitions of tangible assets  Proceeds from sale of tangible assets		(330,532)	(202,506)
Acquisition of intangible assets	13	46,809 (6,973)	<b>41</b> ,724 (69,611)
Net cash flows from investing activities	10	(289,819)	(542,281)
Cash flows from financing activities		(2001200)	
Interest paid	8	(138,950)	(164,297)
Repayment of bank borrowing	<del>7</del>	(91,768)	(42,219)
Payments to finance lease creditors		(380,341)	(570,056)
Dividends paid		(400,000)	(250,000)
Issuing of group loan		(1,850,000)	
Net cash flows from financing activities		(2,881,059)	(1,026,572)
Net decrease in cash and cash equivalents		(1,367,645)	(299,771)
Cash and cash equivalents at 1 January		58,488	365,129
Effect of exchange rate fluctuations on cash held		(111,665)	(6,870)
Cash and cash equivalents at 31 December	18	(1,420,822)	58,488

Sea-Cargo Aberdeen Limited

Statement of Cash Flows for the Year Ended 31 December 2020

	Note	2020 £	2019 £
Cash flows from operating activities			
(Loss)/profit for the year Adjustments to cash flows from non-cash items		(33,769)	678,592
Depreciation and amortisation	. 14	172,914	123,332
Profit on disposal of tangible assets		(42,000)	(16,022)
Finance income		(465)	(2,572)
Finance costs		125,233	12,523
Income lax expense		13,286	184,257
Working capital adjustments		235,199	980,110
Decrease/(increase) in trade debtors	17	1,036,880	(1,037,361)
Decrease in trade creditors	19	(334,727)	(148,666)
Cash generated from operations	•	937,352	(205,917)
Income taxes paid		(99,844)	(132,166)
Net cash flow from operating activities		837,508	(338,083)
Cash flows from investing activities			
Interest received		465	2,572
Increase in interest in subsidiaries	15	-	(315,000)
Acquisitions of tangible assets		(4,172)	(27,091)
Proceeds from sale of tangible assets Acquisition of intangible assets	40	42,000	16,022
•	13		23,000
Net cash flows from investing activities		38,293	(300,497)
Cash flows from financing activities Interest paid		(14,658)	(5,803)
Payments to finance lease creditors		(60,086)	(3,342)
Dividends paid		(400,000)	(250,000)
Issuing of group loan		(550,000)	(250,000) 
Net cash flows from financing activities		(1,024,744)	(259,145)
Net decrease in cash and cash equivalents		(148,943)	(897,725)
Cash and cash equivalents at 1 January		410,863	1,315,308
Effect of exchange rate fluctuations on cash held		(110,576)	(6,720)
Cash and cash equivalents at 31 December	18	151,344	410,863

#### Notes to the Financial Statements for the Year Ended 31 December 2020

#### 1 General information

The company is a private company limited by share capital incorporated in Scotland and the company registration number is SC310801.

The address of its registered office is: Matthews Quay Aberdeen Harbour Aberdeen AB11 5PG Scotland

These financial statements were authorised for issue by the Board on 5 March 2021.

#### 2 Accounting policies

#### Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

## Statement of compliance

These financial statements were prepared in accordance with Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006.

#### Basis of preparation

These financial statements have been prepared using the historical cost convention except that as disclosed in the accounting policies certain items are shown at fair value.

The financial statements have been prepared in sterling which is the functional currency of the Group and are rounded to the nearest pound.

#### Basis of consolidation

The consolidated financial statements consolidate the financial statements of the company and its subsidiary undertakings drawn up to 31 December 2020.

A subsidiary is an entity controlled by the Company. Control is achieved where the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The purchase method of accounting is used to account for business combinations that result in the acquisition of subsidiaries by the Group. The cost of a business combination is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the business combination. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Any excess of the cost of the business combination over the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognised is recorded as goodwill.

Inter-company transactions, balances and unrealised gains on transactions between the Company and its subsidiaries, which are related parties, are eliminated in full.

Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group. Minority interests in the net assets of consolidated subsidiaries are identified separately from the Group's equity therein. Minority interests consist of the amount of those interests at the date of the original business combination and the minority shareholder's share of changes in equity since the date of the combination.

#### Notes to the Financial Statements for the Year Ended 31 December 2020

#### Revenue recognition

Turnover comprises the fair value of the consideration received or receivable for the sale of goods and provision of services in the ordinary course of the group's activities. Turnover is shown net of sales/value added tax, returns, rebates and discounts and after eliminating sales within the company.

The group recognises revenue when:

The amount of revenue can be reliably measured:

it is probable that future economic benefits will flow to the entity; and specific criteria have been met for each of the group's activities.

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#### Government grants

Government grants are recognised in the Profit and Loss Account on a systematic basis over the period in which the entity recognises the related costs for which the grant is intended to compensate. The company has not received any grants with performance related conditions.

#### Foreign currency transactions and balances

Transactions in foreign currencies are initially recorded at the functional currency rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated into the respective functional currency of the entity at the rates prevailing on the reporting period date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the initial transaction dates. Non-monetary items measured in terms of historical cost in a foreign currency are not retranslated.

#### Tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the Profit and Loss Account, except that a change attributable to an item of income or expense recognised as other comprehensive income is also recognised directly in other comprehensive income.

The current tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the group operates and generates taxable income.

Deferred tax represents the future tax consequences of transactions and events recognised in the financial statements of current and previous periods. It is recognised in respect of all timing differences, with certain exceptions. Timing differences are differences between taxable profits and total comprehensive income as stated in the financial statements that arise from the inclusion of income and expense in tax assessments in periods different from those in which they are recognised in the financial statements. Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the balance sheet date that are expected to apply to the reversal of timing differences. Deferred tax on revalued non-depreciable tangible fixed assets and investment properties is measured using rates and allowances that apply to the sale of the asset.

## Tangible assets

Tangible assets are stated in the statement of financial position at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

#### Depreciation

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction over their estimated useful lives, as follows:

#### Asset class

Freehold property

Plant and machinery

Fixtures and fittings

Motor vehicles

#### Depreciation method and rate

4% - 20% straight line basis

20% - 33% straight line basis

20% - 33% straight line basis

20% (new vehicles) & 33% (used vehicles) straight line basis

# Notes to the Financial Statements for the Year Ended 31 December 2020

#### Goodwill

Goodwill arising on the acquisition of an entity represents the excess of the cost of acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the entity recognised at the date of acquisition. Goodwill is initially recognised as an asset at cost and is subsequently measured at cost less accumulated amortisation and accumulated impairment losses. Goodwill is held in the currency of the acquired entity and revalued to the closing rate at each reporting period date.

#### Amortisation

Amortisation is provided on intangible assets so as to write off the cost, less any estimated residual value, over their useful life as follows:

#### Asset class

Goodwill

Amortisation method and rate

20% straight line basis

#### Investments

Investments in equity shares which are not publicly traded and where fair value cannot be measured reliably are measured at cost less impairment.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

#### Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell.

#### **Borrowings**

Interest-bearing borrowings are initially recorded at fair value, net of transaction costs. Interest-bearing borrowings are subsequently carried at amortised cost, with the difference between the proceeds, net of transaction costs, and the amount due on redemption being recognised as a charge to the Profit and Loss Account over the period of the relevant borrowing.

Interest expense is recognised on the basis of the effective interest method and is included in interest payable and similar charges.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least twelve months after the reporting date.

#### Leases

Leases in which substantially all the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to profit or loss on a straight-line basis over the period of the lease. Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee.

Assets held under finance leases are recognised at the lower of their fair value at inception of the lease and the present value of the minimum lease payments. These assets are depreciated on a straight-line basis over the shorter of the useful life of the asset and the lease term. The corresponding liability to the lessor is included in the Balance Sheet as a finance lease obligation.

Lease payments are apportioned between finance costs in the Profit and Loss Account and reduction of the lease obligation so as to achieve a constant periodic rate of interest on the remaining balance of the liability.

#### Share capital

Ordinary shares are classified as equity. Equity instruments are measured at the fair value of the cash or other resources received or receivable, net of the direct costs of issuing the equity instruments. If payment is deferred and the time value of money is material, the initial measurement is on a present value basis.

# Notes to the Financial Statements for the Year Ended 31 December 2020

## Defined contribution pension obligation

A defined contribution plan is a pension plan under which fixed contributions are paid into a pension fund and the group has no legal or constructive obligation to pay further contributions even if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

Contributions to defined contribution plans are recognised as employee benefit expense when they are due. If contribution payments exceed the contribution due for service, the excess is recognised as a prepayment.

#### 3 Revenue

The analysis of the group's revenue for the year from continuing operations is as for	ollows:	
	2020 £	2019 £
Rendering of services	24,895,311	23,459,320
Commissions	188,157	251,273
·	25,083,468	23,710,593
The analysis of the group's turnover for the year by class of business is as follows:		
	2020	2019
	£	
Shipping services	6,918,842	8,030,749
Road haulage	18,164,626	15,679.844
-	25,083,468	23,710,593
4 Other operating income		
The analysis of the group's other operating income for the year is as follows:		
, , , , , , , , , , , , , , , , , , , ,	2020	2019
	£	£
Government grants	172,550	-
Sub lease rental income	92,208	95,800
· -	264,758	95,800
Included with government grant income is £172,550 relating to the Coronavirus Job	Retention Sche	me (CJRS).
	•	
5 Other gains and losses		
The state of the s		

The analysis of the group's other gains and losses for the year is as follows:

	2020	2019
	£	£
Gain (loss) on disposal of property, plant and equipment	44,497	33,041

## 6 Operating profit

Arrived at after charging/(crediting)

	2020 £	2019 £
Depreciation expense	906,584	804,003
Amortisation expense	104,284	90,033
Foreign exchange losses	111,665	6,870
Total lease payments recognised as an expense	<u>1,779,944</u>	1,434,700

# Notes to the Financial Statements for the Year Ended 31 December 2020

7 Other interest receivable and similar income		
	2020	2019
	£	٤
Interest income on bank deposits	877	<b>3,11</b> 2
8 Interest payable and similar expenses		
	2020 £	2019 £
Interest on obligations under finance leases and hire purchase contracts	54,678	67,213
Interest expense on other finance liabilities	25,532	33,131
Foreign exchange (gains) / losses	111,665	6,870
Other finance costs	20,681	22,745
Bank loan interest payable	38,059	41,208
	250,615	171,167
9 Staff costs		
The aggregate payroll costs (including directors' remuneration) were as follows:		
	2020 £	2019 £
Wages and salaries	5.805.394	4,932,485
Social security costs	566,570	459,688
Pension costs, defined contribution scheme	254,131	199,586
·	6,626,095	5,591,759
The average number of persons employed by the group (including directors) during was as follows:	g the year, analyse	ed by category
	2020	2019

	2020 No.	2019 No.
Operational	148	113
Administration and support	42	40
Sales	3	3
·	193	156

# 10 Directors' remuneration

The directors are remunerated for their management of the Sea-Cargo Group as a whole through the parent company, Sea-Cargo AS.

# Notes to the Financial Statements for the Year Ended 31 December 2020

11 Auditors' remuneration		
	2020	2019
Audit of these financial statements	£ 0.005	£ 9,025
Audit of the financial statements of subsidiaries of the company	9,025 9,975	9,975
· · · · · · · · · · · · · · · · · · ·	19,000	19,000
	10,000	
Other fees to auditors Taxation compliance services	2 525	2 525
All other non-audit services	2,525 5,225	2,525 5,225
Advice on acquisition	500	1,750
	8,250	9,500
	:	
12 Taxation		
Tax charged/(credited) in the income statement		22.4
	2020 £	2019 £
Current taxation		
UK corporation tax	101,334	144,761
Deferred taxation		
Arising from origination and reversal of timing differences	22,829	133,668
Tax expense in the income statement	124,163	278,429
The tax on profit before tax for the year is higher than the standard rate of corporation tax in the UK) of 19% (2019 - 19%).	ration tax in the UK	(2019 - higher
The differences are reconciled below:		
	2020 £	2019 £
Profit before tax	407,593	1,152,390
Corporation tax at standard rate	77,443	218,954
Effect of expense not deductible in determining taxable profit (tax loss)	1,839	5,332
Tax increase from effect of capital allowances and depreciation	50,272	43,548
Tax (decrease)/increase from other short-term timing differences	(5,391)	9,743
Tax increase from effect of unrelieved tax losses carried forward	<del></del>	852
Total tax charge	124,183	278.429

# Notes to the Financial Statements for the Year Ended 31 December 2020

Deferred tax		
Group Deferred tax assets and liabilities .		
2020		Liability £
Accelerated capital allowances		128,601
		Liability
2019		£
Accelerated capital allowances		105,772
Company Deferred tax assets and liabilities		
2020		Liability £
Accelerated capital allowances	• •	75,927
2019		Liability £
Accelerated capital allowances		8,361
13 Intangible assets		
_		
Group	Goodwill £	Total £
Cost or valuation	٤	£
		_
Cost or valuation At 1 January 2020	£ 827,618	£. 827,618
Cost or valuation At 1 January 2020 Additions acquired separately At 31 December 2020 Amortisation	827,618 6,973 834,591	827,618 6,973 834,591
Cost or valuation At 1 January 2020 Additions acquired separately At 31 December 2020	827,618 6,973	£ 827,618 6,973
Cost or valuation At 1 January 2020 Additions acquired separately At 31 December 2020 Amortisation At 1 January 2020	827,618 6,973 834,591 419,399	827,618 6,973 834,591 419,399
Cost or valuation At 1 January 2020 Additions acquired separately At 31 December 2020 Amortisation At 1 January 2020 Amortisation charge At 31 December 2020 Carrying amount	827,618 6,973 834,591 419,399 104,284 523,683	827,618 6,973 834,591 419,399 104,284
Cost or valuation At 1 January 2020 Additions acquired separately At 31 December 2020 Amortisation At 1 January 2020 Amortisation charge At 31 December 2020	827,618 6,973 834,591 419,399 104,284	827,618 6,973 834,591 419,399 104,284

# Notes to the Financial Statements for the Year Ended 31 December 2020

Company						•
					Goodwill £	Total £
Cost or valuation					_	_
At 1 January 2020					420,200	420,200
At 31 December 2020					420,200	420,200
Amortisation At 1 January 2020 Amortisation charge					103,820 84,368	103,820 84,368
At 31 December 2020				<del></del>	188,188	188,188
Carrying amount						
At 31 December 2020					232,012	232,012
At 31 December 2019					316,380	316,380
				<del></del>		
14 Tangible assets						
Group						
	Land and buildings £	Short leasehold land and buildings £	Fixtures and fittings £	Plant and machinery £	Motor vehicles £	Total £
Cost or valuation						
At 1 January 2020	2,520,461	53,671	95,694	7,080,438	15,617	9,765,881
Additions Disposals	147,429	-	4,172	576,926	( <b>9,61</b> 7)	728,527
·				(391,835)		(401,452)
At 31 December 2020	2,667,890	53,671	99,866	7,265,529	6,000	10,092,956
Depreciation At 1 January 2020	259,796	11,591	90,833	5,062,779	2,916	5,427,915
Charge for the year	129,668	11,001	4,882	770,052	2,003	906,585
Eliminated on disposal	-		-	(386,214)	(422)	(386,636)
At 31 December 2020	389,464	11,591	95,695	5,445,617	4,497	5,947,864
Carrying amount						
At 31 December 2020	2,278,426	42,080	4,171	1,818,912	1,503	4,145,092
At 31 December 2019	2,260,665	42,080	4,861	2,017,659	12,701	

Included within the net book value of land and buildings above is £210,424 (2019 - £240,861) in respect of long leasehold land and buildings, £2,088,002 (2019 - £2,020,004) in respect of freehold land and buildings and £42,080 (2019 - £42,080) in respect of short leasehold land and buildings.

# Notes to the Financial Statements for the Year Ended 31 December 2020

# Assets held under finance leases and hire purchase contracts

The net carrying amount of tangible assets includes the following amounts in respect of assets held under finance leases and hire purchase contracts:

Plant and machinery			2020 £ 1,424,252	2019 £ 1,675,810
Company				
	Flxtures and fittings £	Plant and machinery £	Motor vehicles £	Total £
Cost or valuation At 1 January 2020 Additions Disposals	95,694 4,172 	566,191 397,995 (221,793)	6,000	667,885 402,167 (221,793)
At 31 December 2020	99,866	742,393	6,000	848,259
Depreciation At 1 January 2020 Charge for the year Eliminated on disposal	90,833 4,862	445,919 81,681 (221,793)	2,494 2,003	539,246 88,546 (221,793)
At 31 December 2020	95,695	305,807	4,497	405,999
Carrying amount				
At 31 December 2020	4,171	436,586	1,503	442,260
At 31 December 2019	4,861	120,272	3,506	128,639

# Assets held under finance leases and hire purchase contracts

The net carrying amount of tangible assets includes the following amounts in respect of assets held under finance leases and hire purchase contracts:

	2020	2019
	£	£
Plant and machinery	408,529	71,827

## 15 Investments

#### Group

## **Details of undertakings**

Details of the investments in which the group holds 20% or more of the nominal value of any class of share capital are as follows:

Undertaking	Registered office	Holding	•	n of voting d shares held 2019
Subsidiary undertakings			2040	2010
Greenhead Maintenance Limited	Services	Ordinary shares	100%	100%
	Scotland			
Greenhead Maintenance Se	rvices Limited is a dormant entity.			

# Notes to the Financial Statements for the Year Ended 31 December 2020

Company				2020	2019	
Investments in subsidiaries				<b>£</b> 1,060,646	1,080,646	
Subsidiaries					£	
Cost or valuation At 1 January 2020					1,060,646	
Provision At 1 January 2020 Provision						
At 31 December 2020					_	
Carrying amount						
At 31 December 2020					1,060,646	
At 31 December 2019					1,060,646	
Details of undertakings						
Details of the investments in which capital are as follows:	h the com	pany holds 20% (	or more of the nor		•	
Undertaking	Registered office		Holding		Proportion of voting rights and shares held 2019	
Subsidiary undertakings						
Northwards Limited	Scotla	nd	Ordinary shares	80.05%	80.05%	
16 Stocks						
		Gro <b>2020</b>	ա <b>բ</b> 2019	Com <sub>l</sub> 2020	pany <b>201</b> 9	
		£	£	£	£	
Other inventories		_	4,317	Diversity the manufacture of the following		
17 Debtors						
		Gro 2 <b>02</b> 0	up 2019	Comp 2020	oany 2019	
	Note	£	£	£	٤	
Trade debtors		5,824,526	5,620,261	1,655,927	2,529.835	
Amounts owed by related parties	26	1,760,018	5,212	544,186	84,724	
Other debiors		42,607	1,234	33,804		
Prepayments Accrued income		393,096 265,006	417,023 <b>198</b> ,843	64,423	170,862	
Corporation tax asset	12	133,883	85,809	104,270		
		8,419,136	6,328,382	2,402,610	2,785,221	
			•			

# Notes to the Financial Statements for the Year Ended 31 December 2020

18 Cash and cash equivalents					
		Gro	up	Com	pany
		2020	2019	2020	2019
		£	£	£	3
Cash on hand			177		160
Cash at bank		242,427	477,618	151,344	410,703
		242,427	477,795	151,3 <del>44</del>	410,863
Bank overdrafts		(1,663,249)	(419,307)	-	-
Cash and cash equivalents in state cash flows	ement of	(1,420,822)	58,488	151,344	410,863
19 Creditors					
		Group		Com	pany
		2020	2019	2020	2019
	Note	£	£	£	£
Due within one year				•	
Loans and borrowings	23	2,261,117	978,187	91,858	12,259
Trade creditors		2,601,002	2,054,489	514,641	616,151
Social security and other taxes		717,572	398,707	52,863	58,913
Outstanding defined contribution					
pension costs		29,957	59,459	29,957	58,329
Other payables		6,096	317,976	6,096	216.8 <b>11</b>
Accruals		205,724	195,802	38,993	27,073
Corporation tax liability	12		49,855		49,854
		5,821,468	4,054,475	734,408	1,039,390
Due after one year			·	,	
Loans and borrowings	23	2,043,990	2,156,358	300,890	42,581

#### 20 Pension and other schemes

# Defined contribution pension scheme

The group operates a defined contribution pension scheme. The pension cost charge for the year represents contributions payable by the group to the scheme and amounted to £254,131 (2019 - £199,586).

Contributions totalling £29,957 (2019 - £59,459) were payable to the scheme at the end of the year and are included in creditors.

# 21 Share capital

# Allotted, called up and fully paid shares

•	2020		, 20	2019	
	No.	٤	No.	£	
Ordinary shares of £1 each	1	1	1	1	

# Notes to the Financial Statements for the Year Ended 31 December 2020

#### Rights, preferences and restrictions

Ordinary shares have the following rights, preferences and restrictions:

Normal voting and participation rights

#### 22 Reserves

#### Group

Called up share capital

Called up share capital comprises of the value of issued share capital of the parent company at par.

Profit and loss account

The profit and loss account consists of profits made by the group attributable to the shareholders of the parent company.

Minority interests

Minority interests is made up of accumulated profits not attributable to the shareholders of the parent company.

#### Company

Called up share capital

Called up share capital comprises of the value of issued share capital at par.

Profit and loss account

The profit and loss account consists of profits made by the company attributable to the shareholders of the company.

# 23 Loans and borrowings

	Group		Company	
	2020	2019	2020	2019
	£	£	£	£
Non-current loans and borrowings				
Bank borrowings	1,065,327	1,112,111	•	-
Finance lease liabilities	978,663	1,044,247	300,890	42,581
	2,043,990	2,156,358	300,890	42,581
	Group		Company	
	2020	2019	2020	2019
	٤	£	£	£
Current loans and borrowings				
Bank borrowings	45,279	42,221	•	-
Bank overdrafts	1,663,249	419,307	-	-
Finance lease liabilities	552,589	516,659	91,858	12,259
	2,261,117	978,187	91,858	12,259

#### Group secured creditors

#### Bank borrowings

Bank overdrafts are denominated in sterling. The carrying amount at the year end is £1,663,249 (2019 - £419,307).

Bank overdrafts are made up of debts subject to invoice discounting agreements and are secured by a floating charge over these debts.

Bank borrowings are denominated in sterling. The carrying amount at the year end is £1,110,606 (2019 - £1,154,332).

Bank borrowings are secured by a fixed charge over freehold land and buildings.

# Notes to the Financial Statements for the Year Ended 31 December 2020

#### Other borrowings

Finance lease liabilities with a carrying amount of £1,531,252 (2019 - £1,560,906) are denominated in sterling .

Amounts owing under finance lease tiabilities are secured on the assets to which they relate.

The aggregate amount of Group secured liabilities is £4,305,107 (2019: £3,134,545).

Included in the loans and borrowings are the following amounts due after more than five years:

	2020	<b>2019</b>
	£	£
After more than five years by instalments	752,378	809,738

## Borrowings due after five years

Bank loans are repayable by quarterly instalments over a 20 year term from the date of drawdown and have interest rates of LIBOR + 3.50%.

#### Company secured creditors

#### Other borrowings

Finance lease liabilities with a carrying amount of £392,748 (2019 - £54,840) are denominated in sterling.

Amounts owing under finance lease liabilities are secured on the assets to which they relate.

#### 24 Obligations under leases and hire purchase contracts

#### Group

#### Finance leases

The total of future minimum lease payments is as follows:

	2020 £	2019 £
Not later than one year	552,589	515,106
Later than one year and not later than five years	978,663	1,043,337
	1,531,252	1,558,443
Operating leases The total of future minimum lease payments is as follows:		
	2020	2019
•	٤	£
Not later than one year	354,448	366,823
Later than one year and not later than five years	595,873	888,374
Later than five years	291,695	309,892
	1,242,016	1,565,089

The amount of non-cancellable operating lease payments recognised as an expense during the year was £528,866 (2019 - £502,277).

# Operating leases - lessor

The total of future minimum lease payments is as follows:

	2020 £	2019 £
Not later than one year  Later than one year and not later than five years	95,804 231,526	95.804 327.330
•	327,330	423,134

# Notes to the Financial Statements for the Year Ended 31 December 2020

Company		
Finance leases		
The total of future minimum lease payments is as follows:		
	2020 £	2019 £
Not later than one year	91,858	12,259
Later than one year and not later than five years	300,890	42,581
	392,748	54,840
Operating leases The total of future minimum lease payments is as follows:		
	2020 £	2019 £
Not later than one year	243,754	243,754
Later than one year and not later than five years	483,343	683,347
	727,097	927,101
The amount of non-cancellable operating lease payments recognised as an exper (2019 - £375,000).	nse during the year	was £398,680

#### Operating leases - lessor

The total of future minimum lease payments is as follows:

	2020 £	2019 £
Not later than one year	95,804	95,804
Later than one year and not later than five years	231,526	327,330
	327,330	423,134

## **25 Commitments**

# Group

# Capital commitments

The total amount contracted for but not provided in the financial statements was £Nil (2019 - £111,366).

## 26 Related party transactions

The group has taken advantage of the exemption in section 33 of FRS 102 'Related Party Disclosures' from disclosing transactions with other members of the largest group for which consolidated accounts are prepared provided any company party to the transaction is wholly owned by the group.

Transactions between companies within the group headed by Sea-Cargo Aberdeen Limited have been eliminated on consolidation in these accounts.

# Notes to the Financial Statements for the Year Ended 31 December 2020

Group	• ,	
Key management compensation		
•	2020	2019
A large of other short to the second of the	£	3
Salaries and other short term employee benefits	313,021	313,972
Post-employment benefits	27,380	24,449
	340,401	338,421
Expenditure with and payables to related parties	•	
		Parent
2020		£ 8,177
Amounts payable to related party		0,177
***	•	Parent
2019		£ 10.406
Amounts payable to related party		10,400
Loans to related parties		
·		Parent
2020	•	£
Advanced		1,300,000
At end of period		1,300,000
Terms of loans to related parties  Loans to parent companies are unsecured and interest has been charged at a fixe	d rate of 6% per a	រភ្ <b>nu</b> m.
Company		
Key management compensation		
	2020	2019
Salarian and other short term ampleyee honofits	£	£
Salaries and other short term employee benefits  Post-employment benefits	115,452	119,519
rost-employment petterns	20,320	17,520
	135,772	137,039

# 27 Parent and ultimate parent undertaking

The company is a wholly owned subsidiary of Sea-Cargo AS, a company incorporated in Norway.

The ultimate parent company is Euro Trans AS, a company incorporated in Norway. Copies of the Euro Trans AS consolidated financial statements can be obtained from P.O.B 15 Nesttun 5852 Bergen, the companys registered office.