Registered number: 08301089

### **CORE COMMUNICATION RETAIL LIMITED**

# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016





### **COMPANY INFORMATION**

**DIRECTORS** 

J Lovell

A Greaves K Joseph

**REGISTERED NUMBER** 

08301089

REGISTERED OFFICE

Elizabeth House 11 York Road London SE1 7NX

**INDEPENDENT AUDITORS** 

Bishop Fleming Bath Limited Chartered Accountants & Statutory Auditors

Minerva House Lower Bristol Road

Bath BA2 9ER

**BANKERS** 

Royal Bank of Scotland 62-63 Threadneedle Street

London EC2R 8LA

### CONTENTS

	Page
Strategic report	1
Directors' report	2
Directors' responsibilities statement	3
Independent auditors' report	4 - 5
Statement of comprehensive income	6
Statement of financial position	7
Statement of changes in equity	. 8
Notes to the financial statements	9 - 21

### STRATEGIC REPORT FOR THE YEAR ENDED 30 JUNE 2016

### **BUSINESS REVIEW**

The principal activity of the company during the year was that of retail telecommunication products and services.

The Company continues to enjoy strong growth with improvements in revenue underpinned by developments in Company infrastructure and processes: including the expansion of the Core accessories range. The Board are planning for further growth in the forthcoming year.

#### PRINCIPAL RISKS AND UNCERTAINTIES

The company operated within a competitive sector and must remain vigilant to ensure it continues to offer market-leading commission and levels of service to its distribution channel.

### FINANCIAL KEY PERFORMANCE INDICATORS

The company focuses on the "quality" of its connections to its partners (number of subsequent top-ups or customer revenue) rather than the quantity of first connections. Management therefore drive the business by reference to the key metrics of revenue and margin by network together with incremental revenue and margin from new initiatives such as accessory sales.

### FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

#### Credit risk

All customers who wish to trade on credit term are subject to credit verification procedures. Trade debtors are reviewed by the director on a regular basis and provision made from doubtful debts when necessary.

### Liquidity risk

The company manages its cash borrowing requirements to ensure that sufficient liquid resources are available to meet the operating needs of the business.

and signed on its behalf.

J Lovell Director

### DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2016

The directors present their report and the financial statements for the year ended 30 June 2016.

#### **RESULTS AND DIVIDENDS**

The profit for the year, after taxation, amounted to £2,471,436 (2015: £2,181,262).

An interim dividend of £7m relating to post year end activites was declared.

### **DIRECTORS**

The directors who served during the year were:

J Lovell A Greaves K Joseph

### **FUTURE DEVELOPMENTS**

The Directors continue to look for opportunities to increase revenues and margin earned from the sim distribution business as well as planning to increase the range of products offered within the other distribution business activity.

### **DISCLOSURE OF INFORMATION TO AUDITORS**

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

### **POST BALANCE SHEET EVENTS**

There have been no significant events affecting the Company since the year end.

### **AUDITORS**

The auditors, Bishop Fleming Bath Limited, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board and signed on its behalf.

Warl 2017

J Lovell Director

Date:

Elizabeth House 11 York Road London SE1 7NX

## DIRECTORS' RESPONSIBILITIES STATEMENT FOR THE YEAR ENDED 30 JUNE 2016

The directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF CORE COMMUNICATION RETAIL LIMITED

We have audited the financial statements of Core Communication Retail Limited for the year ended 30 June 2016, set out on pages 6 to 21. The relevant financial reporting framework that has been applied in their preparation is the Companies Act 2006 and the United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As explained more fully in the Directors' responsibilities statement on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Financial Reporting Council's Ethical Standards for Auditors.

#### SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic report and the Directors' report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### **OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 30 June 2016 and of its profit or loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with those financial statements.

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF CORE COMMUNICATION RETAIL LIMITED (CONTINUED)

### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Andrew Sandiford BCom FCA (Senior statutory auditor)

for and on behalf of

**Bishop Fleming Bath Limited** 

Chartered Accountants Statutory Auditors Minerva House Lower Bristol Road

Bath BA2 9ER

Date:

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2016

	Note	2016 £	2015 £
Turnover	4	17,213,171	11,070,750
Cost of sales		(12,416,762)	(6,639,238)
GROSS PROFIT		4,796,409	4,431,512
Administrative expenses		(1,736,991)	(1,693,714)
OPERATING PROFIT	5	3,059,418	2,737,798
Interest receivable and similar income	9	29,234	13,874
Interest payable and expenses	10	(10)	-
PROFIT BEFORE TAX		3,088,642	2,751,672
Tax on profit	11	(617,206)	(570,410)
PROFIT FOR THE YEAR		2,471,436	2,181,262
There were no recognized using and leaves for 2040.	0045	to all all to all	

There were no recognised gains and losses for 2016 or 2015 other than those included in the statement of comprehensive income.

There was no other comprehensive income for 2016 (2015:£NIL).

The notes on pages 9 to 21 form part of these financial statements.

# CORE COMMUNICATION RETAIL LIMITED REGISTERED NUMBER:08301089

# STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2016

	Note		2016 £		2015 £
FIXED ASSETS			_		_
Tangible assets	12		41,279		35,252
			41,279	•	35,252
CURRENT ASSETS					
Stocks	13	568,837		329,884	
Debtors: amounts falling due within one year	14	3,814,335		2,116,613	
Cash at bank and in hand	15	8,456,529		4,998,669	
		12,839,701		7,445,166	
Creditors: amounts falling due within one year	16	(5,888,544)		(2,959,864)	
NET CURRENT ASSETS			6,951,157		4,485,302
TOTAL ASSETS LESS CURRENT LIABILITIES PROVISIONS FOR LIABILITIES			6,992,436		4,520,554
Deferred tax	18	(6,296)		(5,850)	*
			(6,296)		(5,850)
NET ASSETS			6,986,140		4,514,704
CAPITAL AND RESERVES				•	
Called up share capital	19		100		100
Profit and loss account	20		6,986,040		4,514,604
			6,986,140		4,514,704

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:

J Lovell Director

The notes on pages 9 to 21 form part of these financial statements.

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2016

	Called up share capital	Profit and loss account	Total equity
	£	£	£
At 1 July 2015	100	4,514,604	4,514,704
COMPREHENSIVE INCOME FOR THE YEAR			
Profit for the year	-	2,471,436	2,471,436
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	-	2,471,436	2,471,436
AT 30 JUNE 2016	100	6,986,040	6,986,140
	Called up	Profit and	
	-	loss account	Total equity
At 1 July 2014	£ 100	£ 2,333,342	£ 2,333,442
COMPREHENSIVE INCOME FOR THE YEAR			
Profit for the year	-	2,181,262	2,181,262
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	•	2,181,262	2,181,262

The notes on pages 9 to 21 form part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

### 1. GENERAL INFORMATION

Core Communication Retail Limited is a limited liability company incorporated in the United Kingdom. The registered office is Elizabeth House, 11 York Road, London, SE1 7NX.

#### 2. ACCOUNTING POLICIES

### 2.1 BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The financial statements have been prepared under the historical cost convention and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

Information on the impact of first-time adoption of FRS 102 is given in note 26.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies (see note 3).

The following principal accounting policies have been applied:

#### 2.2 FINANCIAL REPORTING STANDARD 102 - REDUCED DISCLOSURE EXEMPTIONS

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by the FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

- the requirements of Section 7 Statement of Cash Flows;
- the requirements of Section 3 Financial Statement Presentation paragraph 3.17(d).

This information is included in the consolidated financial statements of Core Communication Investments Limited as at 30 June 2016 and these financial statements may be obtained from Elizabeth House, 11 York Road, London, SE1 7NX.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

### 2. ACCOUNTING POLICIES (continued)

#### 2.3 REVENUE

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

### Sale of goods

Revenue from the sale of goods is recognised when all of the following conditions are satisfied:

- the Company has transferred the significant risks and rewards of ownership to the buyer;
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the transaction; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

#### Rendering of services

Revenue from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

### 2.4 TANGIBLE FIXED ASSETS

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Plant and machinery

- 25% straight line

Office equipment

- 25% straight line

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of comprehensive income.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

### 2. ACCOUNTING POLICIES (continued)

#### 2.5 STOCKS

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a weighted average basis. Work in progress and finished goods include labour and attributable overheads.

At each reporting date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in profit or loss.

#### 2.6 DEBTORS

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

### 2.7 CASH AND CASH EQUIVALENTS

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

### 2.8 FINANCIAL INSTRUMENTS

The Company only enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Statement of comprehensive income.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

### 2.9 CREDITORS

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

### 2. ACCOUNTING POLICIES (continued)

#### 2.10 FOREIGN CURRENCY TRANSLATION

### Functional and presentation currency

The Company's functional and presentational currency is GBP.

#### Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the Statement of comprehensive income except when deferred in other comprehensive income as qualifying cash flow hedges.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the Statement of comprehensive income within 'finance income or costs'. All other foreign exchange gains and losses are presented in the Statement of comprehensive income within 'other operating income'.

### 2.11 FINANCE COSTS

Finance costs are charged to the Statement of comprehensive income over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

### 2.12 OPERATING LEASES

Rentals paid under operating leases are charged to the Statement of comprehensive income on a straight line basis over the lease term.

### 2.13 PENSIONS

### **DEFINED CONTRIBUTION PENSION PLAN**

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in the Statement of comprehensive income when they fall due. Amounts not paid are shown in accruals as a liability in the Statement of financial position. The assets of the plan are held separately from the Company in independently administered funds.

### 2.14 INTEREST INCOME

Interest income is recognised in the Statement of comprehensive income using the effective interest method.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

### 2. ACCOUNTING POLICIES (continued)

#### 2.15 PROVISIONS FOR LIABILITIES

Provisions are made where an event has taken place that gives the Company a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to the Statement of comprehensive income in the year that the Company becomes aware of the obligation, and are measured at the best estimate at the Statement of financial position date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Statement of financial position.

### 2.16 CURRENT AND DEFERRED TAXATION

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Statement of comprehensive income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Statement of financial position date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

# 3. JUDGMENTS IN APPLYING ACCOUNTING POLICIES AND KEY SOURCES OF ESTIMATION UNCERTAINTY

Preparation of the financial statements requires management to make significant judgments and estimates. The areas in the financial statements where these judgements and estimates have been made include:

- Determing whether leases entered into by the company either as a lessor or a lessee are operating
  or finance leases. These decisions depend on an assessment of whether the risks and rewards of
  ownership have been transferred from the lessor to the lessee on a lease by lease basis.
- Determing whether there are indicators of impairment of the companys' tangible and intangible assets. Factors taken into consideration in reaching such a decision include the economic viability and expected future financial performance of that unit.
- Tangible fixed assets are depreciated over their useful lives taking into account residual values, where appropriate. The actual lives of the assets and residual values are assessed annually and may vary depending on a number of factors. In re-assessing asset lives, factors such as technological innovation, product life cycles and maintenance programmes are taken into account.

### 4. TURNOVER

The whole of the turnover is attributable to the principal activity of the company.

All turnover arose within the United Kingdom.

### 5. OPERATING PROFIT

The operating profit is stated after charging:

		2016 £	2015 £
	Depreciation of tangible fixed assets	15,924	10,518
	Exchange differences	(8,318)	-
	Defined contribution pension cost	26,477	9,375
6.	AUDITORS' REMUNERATION	2016 £	2015 £
	Fees payable to the Company's auditor and its associates for the audit of the Company's annual financial statements	3,350	3,250

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

7.	EMPLOYEES		
	Staff costs, including directors' remuneration, were as follows:		
		2016 £	2015 £
	Wages and salaries	2,539,594	1,675,045
	Social security costs	267,119	148,413
	Cost of defined contribution scheme	26,477	9,375
		2,833,190	1,832,833
	The average monthly number of employees, including the directors, during	the year was as f	ollows:
		2016	2015
		No.	No.
	Retail staff	101	60
8.	DIRECTORS' REMUNERATION		
		2016 £	2015 £
	Directors' emoluments	146,500	118,250
	Company contributions to defined contribution pension schemes	9,000	7,500
		155,500	125,750
	During the year retirement benefits were accruing to 1 director (2015: 1) in pension schemes.	respect of define	d contribution
9.	INTEREST RECEIVABLE		
		2016 £	2015 £
	Other interest receivable	29,234	13,874
		29,234	13,874
		<del></del>	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

	INTEREST PAYABLE AND SIMILAR CHARGES		
		2016 £	2015 £
	Bank interest payable	10	-
		10	
11.	TAXATION		
		2016 £	2015 £
	CORPORATION TAX		
	Current tax on profits for the year	616,760	570,369
	TOTAL CURRENT TAX	616,760	570,369
	DEFERRED TAX		
	Origination and reversal of timing differences	1,031	41
	Changes to tax rates	(585)	<u>-</u>
	TOTAL DEFERRED TAX	446	41
	TAXATION ON PROFIT ON ORDINARY ACTIVITIES	617,206	570,410
	FACTORS AFFECTING TAX CHARGE FOR THE YEAR		
	The tax assessed for the year is lower than (2015: lower than) the standard UK of 20% (2015: 20.75%). The differences are explained below:	rate of corporat	ion tax in the
		2016 £	2015 £
	Profit on ordinary activities before tax	_	_
	Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 20% (2015: 20.75%)  EFFECTS OF:	£	£
	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 20% (2015: 20.75%)  EFFECTS OF:  Expenses not deductible for tax purposes, other than goodwill amortisation	£ 3,088,642	£ 2,751,672
	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 20% (2015: 20.75%)  EFFECTS OF:  Expenses not deductible for tax purposes, other than goodwill amortisation and impairment  Capital allowances for year in excess of depreciation	£ 3,088,642 617,728	£ 2,751,672 570,972 85 (1,957)
	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 20% (2015: 20.75%)  EFFECTS OF:  Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	£ 3,088,642 617,728	£ 2,751,672 570,972

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

### 11. TAXATION (CONTINUED)

### FACTORS THAT MAY AFFECT FUTURE TAX CHARGES

The 2016 budget on 16 March 2016 announced that the UK corporation tax rate will reduce to 19% by 2017 and then to 17% by 2020.

### 12. TANGIBLE FIXED ASSETS

		Plant and machinery £	Office equipment £	Total £
	COST OR VALUATION		,	
	At 1 July 2015	45,862	6,339	52,201
	Additions	16,830	5,121	21,951
	At 30 June 2016	62,692	11,460	74,152
	DEPRECIATION			
	At 1 July 2015	15,878	1,071	16,949
	Charge for the period on owned assets	13,775	2,149	15,924
_	At 30 June 2016	29,653	3,220	32,873
•	NET BOOK VALUE			
	At 30 June 2016	33,039	8,240	41,279
	At 30 June 2015	29,984	5,268	35,252
13.	STOCKS		,	
			2016 £	2015 £
	Finished goods and goods for resale		568,837	329,884
			568,837	329,884
	·			

Stock recognised in cost of sales during the year as an expense was £2,965,718 (2015: £1,203,290).

### 14. DEBTORS

2016	2015
£	ę

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

**DEBTORS (CONTINUED)** 

14.

·		
Trade debtors	1,442,608	673,039
Other debtors	7,741	16,697

Prepayments and accrued income 2,363,986 1,426,877

**3,814,335** 2,116,613

Included within trade debtors of the company are trade balances totalling £857,760 (2015: £340,352) due from group companies. These amounts are unsecured, repayable on demand and bear no interest.

### 15. CASH AND CASH EQUIVALENTS

•		2016 £	2015 £
Cash at bank and in hand		8,456,529	4,998,669
	•	8,456,529	4,998,669

### 16. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2016 £	2015 £
Trade creditors	1,189,873	217,754
Amounts owed to group undertakings	435,027	634,816
Corporation tax	218,967	244,560
Taxation and social security	548,143	543,108
Other creditors	425,373	236,729
Accruals and deferred income	3,071,161	1,082,897
	5,888,544	2,959,864

Included within trade creditors of the company are trade balances totalling £605,983 (2015: £19,682) due to group companies. In addition accruals and deferred income includes £1,683,052 (2015: £54,697) due to group companies.

These amounts are unsecured, repayable on demand and bear no interest.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

17.

FINANCIAL INSTRUMENTS		
	2016 £	2015 £
FINANCIAL ASSETS		
Financial assets measured at fair value through profit or loss	8,456,529	4,998,669
Financial assets that are debt instruments measured at amortised cost	5,311,305	2,092,011
	13,767,834	7,090,680
FINANCIAL LIABILITIES		
Financial liabilities measured at amortised cost	. (5,121,434)	(2,172,196)
	(5,121,434)	(2,172,196)

Financial assets measured at fair value through profit or loss comprise Cash at bank and in hand.

Financial assets measured at amortised cost comprise Trade debtors, Other debtors and Accrued income.

Financial liabilities measured at amortised cost comprise Trade creditors, Amounts owed by group undertakings, Corporation tax, Taxation and Social security, Other creditors and Accruals.

### 18. DEFERRED TAXATION

	2016 £	2015 £
At beginning of year	(5,850)	(5,809)
Charged to profit or loss	(446)	(41)
AT END OF YEAR	(6,296)	(5,850)
The provision for deferred taxation is made up as follows:		
·	2016 £	2015 £
Accelerated capital allowances	(6,296)	(5,850)
	(6,296)	(5,850)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

19.	SHARE CAPITAL		•
		2016 £	2015 £
	ALLOTTED, CALLED UP AND PARTLY PAID		
	100 Ordinary shares of £1 each	100	100

### 20. RESERVES

#### **Profit and loss account**

The profit and loss account includes all current and prior period retained profits and losses.

### 21. PENSION COMMITMENTS

The Company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension cost charge represents contributions payable by the Company to the fund and amounted to £26,477 (2015: £9,375). Contributions totalling £Nil (2015: £6,000) were payable to the fund at the reporting date.

### 22. COMMITMENTS UNDER OPERATING LEASES

At 30 June 2016 the Company had future minimum lease payments under non-cancellable operating leases as follows:

	2016 £	2015 £
Not later than 1 year	57,302	23,100
Later than 1 year and not later than 5 years	56,179	-
	113,481	23,100

### 23. RELATED PARTY TRANSACTIONS

The company has taken the exemption available under FRS102 from disclosing the details of transactions between wholly owned members of the same group.

Key Management Personnel

Key management personnel consists of the directors of the company. The directors receive remuneration as shown in note 8.

### 24. POST BALANCE SHEET EVENTS

On 20 January 2017 the company was transferred from Core Communication Investments Limited to IC Ludgate Limited, there was no change in controlling party.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

### 25. CONTROLLING PARTY

The immediate and ultimate parent undertaking is Core Communication Investments Limited, a company incorporated within the UK. The ultimate controlling party is A Greaves by virtue of his majority shareholding.

On 20 January 2017 the immediate and ultimate parent company became IC Ludgate Limited, a company incorporated in the UK.

### 26. FIRST TIME ADOPTION OF FRS 102

The policies applied under the entity's previous accounting framework are not materially different to FRS 102 and have not impacted on equity or profit or loss.