

Birmingham & Solihull Social Economy Consortium C.I.C

Company No 07992674

Birmingham & Solihull Social Economy Consortium C.I.C

Accounts for the year ended

31st March 2016



Birmingham & Solihull Social Economy Consortium C.I.C

Contents

Contents	Page
Company Information	3
Directors Report	4
Accountants Report	9
Profit and Loss account	10
Balance Sheet	11
Notes	12

Birmingham & Solihull Social Economy Consortium C.I.C

Company Information for the Year Ended 31 March 2016

DIRECTORS

Alun Severn

Sarah Crawley

Mark Ellerby

COMPANY SECRETARY

David Alcock

REGISTERED OFFICE

Anthony Collins Solicitors LLP
134 Edmund Street
Birmingham
B3 2ES

REGISTERED NUMBER

07992674 (England and Wales)

ACCOUNTANTS

BVSC Accountancy Services
138 Digbeth
Birmingham
B5 6DR

Birmingham & Solihull Social Economy Consortium C.I.C

REPORT OF THE DIRECTORS Year ended 31st March 2016

The directors present their report with the financial statements of the company for the year ended 31 March 2016

Principal activity

The company was incorporated in 15/03/2012 and started trading in 2012. The principal activity of the company in the year under review was that of engaging in research, information production and general educational efforts to support the social enterprise sector and help aid public understanding of it.

Overview of the year

- 1 The 2015/16 financial year saw BSSEC fall from nineteen to eighteen members due to the closure of The Digbeth Trust. Members are ART Business Loans, Business in the Community, BRAP, Big Issue Invest, Anthony Collins Solicitors, Bridging to the Future, BVSC, Cloudberry Innovation & Development, Colebridge Trust, Diocese of Birmingham, iSE, Jericho Foundation, Kajans, RnR organisation, Roots HR CIC, Spot on Marketing CIC, UnLtd, and Unity Trust Bank. Membership contributions for the FY totalled £2620.00 (although this sum is not fully reflected in the accounts as some contributions were received after the 31st March 2016 year-end and will be shown in the 2016/17 accounts). We would like to thank all members for their continuing support for BSSEC.
- 2 Funding for business support for social enterprise continues to contract (and seems likely to contract further following the July 2016 EU Referendum result). As a consequence, availability of free specialist business support for social entrepreneurs is at its lowest point for many years. The majority of providers have had to switch to paid-for services, although attempts are being made to increase this with other low- or nil-cost options such as networking and peer-to-peer support. Perhaps as a consequence of the collapse in funded support, we are seeing more social entrepreneurs turning to national programmes and award schemes – e.g. Goldman Sachs 10,000 Small Businesses, NatWest SE100 Awards, Ernst Young Entrepreneur of the Year Awards, and the Santander/UnLtd Social Enterprise Awards – to secure support and enable growth. New-start activity during the FY seems lower, almost certainly as a consequence of reduced levels of business support.
- 3 Last year we reported that the trading climate for social enterprises continued to be very demanding, especially in areas such as public service delivery and health, where public spending cuts have been compounded by large-scale reorganisation. This continues to be the case. Diversification, inter-trading, supply-chain opportunities and new markets remain critical issues for many social enterprises. We are seeing interesting developments, such as more social enterprises exploring retailing as a means of diversifying income and

Birmingham & Solihull Social Economy Consortium C.I.C

activities We have reported this extensively and continue to help promote such initiatives <http://bit.ly/2b75PYt>

- 4 We have continued work on BSSEC's Barrow Cadbury Trust-funded project investigating and supporting the practical implementation of 'social value' (the Public Services (Social Value) Act 2012) This funding totals £60,000 over three years and this and previous Barrow Cadbury Trust funding appears in these accounts as Restricted Funds Work during 2015/16 has had a particular emphasis on social value in the health sector, where progress in utilising the legislation continues to be relatively poor Our research indicates that where progress has been made it is more likely to be in public health commissioning (i.e. via local authority public health teams, which are able to draw on processes/policies within local authorities that are now quite well embedded) than in NHS health commissioning As part of this continuing Barrow Cadbury Trust-funded work we have
 - Conducted research looking at the use of the social value legislation in health, significantly extending the range of reporting and resources on our website <http://bit.ly/2b7ES99>
 - Conducted a survey of c50 social enterprises to examine their experiences in health commissioning and social value, documenting this in a report which is also available on the website and blog <http://bit.ly/2b7FICl>
 - Published analysis of Lord Young's review of the implementation of the social value legislation (which reported in February 2015) <http://bit.ly/2aFFGPH>
 - In 2015 new regulations came into force called the Public Contracts Regulations 2015 (PCR2015) These are intended to streamline public contracting arrangements We worked with colleagues at Anthony Collins Solicitors to produce a free guide for the sector on PCR2015 and were delighted to be able to co-publish this with Anthony Collins <http://bit.ly/2aFYFul>
 - Throughout June-August 2015 we supported work undertaken by ISE to help ensure that health and social care social enterprises in Birmingham were better positioned to respond to Birmingham City Council's new contracting arrangements and reductions in contract values We also worked with BCC officers to ensure that social value was better represented in its health and social care commissioning process. This work saw the formation of new bidding consortia in the city aimed at strengthening the sector's public service delivery opportunities and prospects for sustainability This culminated in a consortia-building event on the 23rd July 2015 organised by ISE
- 5 During the 2015/16 financial year we continued to undertake a huge amount of free promotion, publicity and information exchange for the sector This has grown into a highly valued service Over 320 organisations now subscribe to receive news, information and alerts from BSSEC and we send out hundreds

Birmingham & Solihull Social Economy Consortium C.I.C

of items every year, in addition to posting stories about the most important/newsworthy items on the blog. We posted 126 items on the blog during 2015/16. The feedback we get from some users of this service confirms its value. To take just one example, in late-October/early-November 2015 we helped promote the University of Birmingham's social enterprise internship programme. We received the following message from the University of Birmingham's Internship Officer: "I am just emailing you to let you know that following the closing date, I received a total of 33 expressions of interest from social enterprises wanting to form part of the Enterprising Internships programme! I would like to say a HUGE thank you to you for your assistance in marketing this fantastic programme amongst your network – and really appreciate your patience and kindness in promoting the programme for me."

- 6 We have continued to help promote and support the development of the Digbeth Social Enterprise Quarter. The DSEQ marked its second anniversary on the 22nd December 2015 with a special Christmas event. Member ISE worked closely with the DSEQ to mark Social Saturday 2015 with a 'buy social' event on Saturday 10th October 2015.
- 7 During April/May 2015 we helped support the GBSLEP selection process to choose a new social enterprise champion to sit on the GBSLEP Board. Melanie Mills (Big Society Capital) was chosen.
- 8 The accounts show a surplus of £734 during the year, made up of £3434 surplus in restricted funds and £2700 deficit in unrestricted funds. £3434 less £2700 equates to an overall surplus of £734 for the year.

Impact on the reserves is as follows:

Restricted reserves have moved from a surplus of £3,350 at the beginning of the year to a surplus of £6784 at the end of 31st March 2016, an increase of £3,434.

Unrestricted reserves have moved from a surplus of £8,026 at the beginning of the year to a surplus of £5326 at the end of 31st March 2016, a decrease of £2,700.

Total reserves at the end of the year are £12,110, £6784 in restricted and £5326 in unrestricted.

Please see note 3 for further details.

These activities have benefitted the wider social enterprise community by:

- Raising the profile of social enterprise
- Improving public awareness and understanding of the sector, especially amongst policy-makers
- Securing support for the social enterprise sector and ensuring that it remains at the top of the policy agenda

Birmingham & Solihull Social Economy Consortium C.I.C

- Helping create opportunities for inter-trading
- Helping to ensure that the sector is aware of new and emerging policy and understands the opportunities this may offer (and the threats it may pose)
- Helping to promote social enterprises' events and offerings

Directors

There was no change in Directors during the 2015/16 financial year and they continue to be Sarah Crawley, Mark Ellerby and Alun Severn

Directors' remuneration

During the year in question no Directors have received remuneration for being a Director, although their employing organisations (in one case a sole trader) have received payment for undertaking specific pieces of work in connection with Birmingham & Solihull Social Economy Consortium C I C's Barrow Cadbury Trust-funded research and policy development project

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations. Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- Select suitable accounting policies and then apply them consistently,
- Make judgements and accounting estimates that are reasonable and prudent,
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006

They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

Statement as to disclosure of information to accountants

So far as the directors are aware, there is no relevant information of which the company's accountants are unaware. Additionally, the directors have taken all

Birmingham & Solihull Social Economy Consortium C.I.C

necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant financial information and to establish that the company's accountants are aware of that information

ON BEHALF OF THE BOARD:



Alun Severn – Director
Date 8th August 2016

Birmingham & Solihull Social Economy Consortium C.I.C

Report of the Accountants to the Directors of BIRMINGHAM & SOLIHULL SOCIAL ECONOMY CONSORTIUM C.I.C

As outlined in the statement of directors responsibilities on page seven you are responsible for preparation of the financial statements for the year ended 31st March 2016 as set out on pages seven to eleven and you consider that the company is exempt from audit

In accordance with your instructions, we have compiled these unaudited financial statements in order to assist you to fulfil your statutory responsibilities from the accounting records and information supplied to us

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies



Jasbir Rai ACMA
BVSC Accountancy Services
1387 Digbeth
Birmingham
B5 6DR

Birmingham & Solihull Social Economy Consortium C.I.C

Profit and Loss account For the Year ended 31st March 2016

	Notes	2016 £	2015 £
Grants	1	19,000	15,250
Other		2,220	2,925
Cost of Sales		0	0
GROSS PROFIT		<u>21,220</u>	<u>18,175</u>
Administrative Expenses	2	20,486	26,159
OPERATING PROFIT/(LOSS)		<u>734</u>	<u>-7,984</u>
Interest Receivable and similar income		0	0
SURPLUS ON ORDINARY ACTIVITIES BEFORE TAXATION		<u>734</u>	<u>-7,984</u>
Tax on surplus on ordinary activities		0	0
SURPLUS FOR THE FINANCIAL YEAR AFTER TAXATION		<u><u>734</u></u>	<u><u>-7,984</u></u>

Birmingham & Solihull Social Economy Consortium C.I.C

Balance Sheet

As at year ended 31st March 2016

	Notes	2016 £	2015 £
Fixed Assets		<u>0</u>	<u>0</u>
Current Assets			
Debtors		0	0
Cash at Bank		<u>12,110</u>	<u>11,376</u>
		12,110	11,376
Creditors			
Amounts falling due within one year			
Creditors		0	0
Net Current Assets		<u>12,110</u>	<u>11,376</u>
Total Current Assets less Current Liabilities		<u>12,110</u>	<u>11,376</u>
Capital and Reserves	3		
Restricted reserves surplus/deficit		5,326	8,026
Unrestricted reserves surplus/deficit		6,784	3,350
		<u>12,110</u>	<u>11,376</u>

For the year ended 31 March 2016 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies

Responsibilities of directors

(a) The members have not required the company to obtain an audit of its financial statements for the year in question in accordance with section 476 of the Companies Act 2006

(b) The directors acknowledge their responsibility for complying with the requirements of the Companies Act with respect to accounting records and the preparation of accounts

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime

Approved by the board on 8th August 2016



Director

Name Alun Severn

Birmingham & Solihull Social Economy Consortium C.I.C

Notes to the accounts:

		2016	2015
		£	£
1 Income breakdown			
Grants	Barrow Cadbury	19,000	15,250
Other income	Anthony Collins		
	Solicitors	150	250
	Art share limited	250	250
	Big Issue invest		100
	BITC		100
	BRAP LTD	100	100
	Bridging to the future	175	200
	BVSC charity	250	250
	Cloudberry	250	250
	Diocese of Birmingham	100	100
	Digbeth Trust		175
	FSE (UNLTD)	100	100
	Int s/ent It	250	250
	Kajans		100
	Roots Human		
	Resources	100	100
	R & R Organisation	100	100
	Spot on marketing	100	100
	The Colebridge Trust	120	120
	The Jericho Foundation	175	100
	Unity Trust Bank		180
Total		21,220	18,175
2 Administrative Expenses		2016	2015
		£	£
Grant expenditure	Barrow Cadbury	15,566	25,610
Other expenses	IT	102	86
	Secretariat function	4,750	
	Sundry	68	463
Total		20,486	26,159

Birmingham & Solihull Social Economy Consortium C.I.C

3 Capital and Reserves

	Opening Balance 1st April 2015	Income	Expenditure	Transfers	Closing Balance 31st March 2016
Unrestricted Reserves	8,026	2,220	4,920		5,326
Restricted Reserves.					
Barrow Cadbury (2)	3,350	19,000	15,566		6,784
Total Restricted Reserves	3,350	19,000	15,566	0	6,784
Total Reserves	11,376	21,220	20,486	0	12,110

CIC 34

Community Interest Company Report

For official use
(Please leave blank)

Please
complete in
typescript, or
in bold black
capitals.

**Company Name in
full**

Birmingham & Solihull Social Economy Consortium
C I C

Company Number

07992674

Year Ending

31st March 2016

This template illustrates what the Regulator of Community Interest Companies considers to be best practice for completing a simplified community interest company report. All such reports must be delivered in accordance with section 34 of the Companies (Audit, Investigations and Community Enterprise) Act 2004 and contain the information required by Part 7 of the Community Interest Company Regulations 2005. For further guidance see chapter 8 of the Regulator's guidance notes and the alternate example provided for a more complex company with more detailed notes.

PART 1 - GENERAL DESCRIPTION OF THE COMPANY'S ACTIVITIES AND IMPACT

In the space provided below, please insert a general account of the company's activities in the financial year to which the report relates, including a fair and accurate description of how they have benefited the community, or section of the community, which the company is intended to serve.

Birmingham & Solihull Social Economy Consortium C I C (BSSEC) is a membership network of 18 agencies and enterprises that support social enterprise in Birmingham and Solihull, operating since 2000 but incorporated as a CIC only in March 2012. We work together to create more favourable conditions for social enterprise by

- Working with the public sector to ensure that social enterprise is recognised, understood and clearly reflected in its priorities
- Working with the private sector to increase the opportunities for social enterprises as sub-contractors, suppliers and partners
- Lobbying and advocating on behalf of the sector to raise its profile and increase its influence
- Sharing information and news so that keeps the sector better connected and more informed
- Raising resources and undertaking work that will benefit the sector

See continuation sheet

(If applicable, please just state "A social audit report covering these points is attached").

(Please continue on separate continuation sheet if necessary)

Continuation to Q1/CIC34 Report (Short) Form

Birmingham & Solihull Social Economy Consortium C.I.C.
Company No. 07992674

Year Ending: 31st March 2016

1. The 2015/16 financial year saw BSSEC fall from nineteen to eighteen members due to the closure of The Digbeth Trust. Members are: ART Business Loans; Business in the Community; BRAP; Big Issue Invest; Anthony Collins Solicitors; Bridging to the Future; BVSC; Cloudberry Innovation & Development; Colebridge Trust; Diocese of Birmingham; iSE; Jericho Foundation; Kajans; RnR organisation; Roots HR CIC; Spot on Marketing CIC; UnLtd; and Unity Trust Bank. Membership contributions for the FY totalled £2620.00 (although this sum is not fully reflected in the accounts as some contributions were received after the 31st March 2016 year-end and will be shown in the 2016/17 accounts).
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3. The trading climate for social enterprises continues to be very demanding, especially in areas such as public service delivery and health, where public spending cuts have been compounded by large-scale reorganisation. This continues to be the case. Diversification, inter-trading, supply-chain opportunities and new markets remain critical issues for many social enterprises. We are seeing interesting developments, such as more social enterprises exploring retailing as a means of diversifying income and activities. We have reported this extensively and continue to help promote such initiatives.
<http://bit.ly/2b75PYt>
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<http://bit.ly/2b7ES99>

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- "I am just emailing you to let you know that following the closing date, I received a total of 33 expressions of interest from social enterprises wanting to form part of the Enterprising Internships programme! I would like to say a HUGE thank you to you for your assistance in marketing this fantastic programme amongst your network – and really appreciate your patience and kindness in promoting the programme for me."
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These activities have benefitted the wider social enterprise community by:

- Raising the profile of social enterprise.
- Improving public awareness and understanding of the sector, especially amongst policy-makers.
- Securing support for the social enterprise sector and ensuring that it remains at the top of the policy agenda.
- Helping create opportunities for inter-trading.
- Helping to ensure that the sector is aware of new and emerging policy and understands the opportunities this may offer (and the threats it may pose).
- Helping to promote social enterprises' events and offerings.

BSSEC Directors
August 2016

-Ends-

PART 2 – CONSULTATION WITH STAKEHOLDERS – Please indicate who the company's stakeholders are, how the stakeholders have been consulted and what action, if any, has the company taken in response to feedback from its consultations? If there has been no consultation, this should be made clear

The company's stakeholders are its 18 member organisations, the wider social enterprise community that chooses to use our services and those of our members, and key public and private sector partners, with which we work closely to raise the profile and understanding of social enterprise and to try and create new market opportunities for social enterprise

In the year in question we have had no specific reason to consult our stakeholder community

(If applicable, please just state "A social audit report covering these points is attached")

PART 3 – DIRECTORS' REMUNERATION – if you have provided full details in your accounts you need not reproduce it here Please clearly identify the information within the accounts and confirm that, "There were no other transactions or arrangements in connection with the remuneration of directors, or compensation for director's loss of office, which require to be disclosed" (See example with full notes) If no remuneration was received you must state that "no remuneration was received" below

During the year in question no Directors have received remuneration or emoluments for being a Director, although their employing organisations (in one case a sole trader) have received payment for undertaking specific pieces of work in connection with BSSEC's project work

PART 4 – TRANSFERS OF ASSETS OTHER THAN FOR FULL CONSIDERATION – Please insert full details of any transfers of assets other than for full consideration e.g. Donations to outside bodies If this does not apply you must state that "no transfer of assets other than for full consideration has been made" below

No transfer of assets other than for full consideration has been made during the year in question

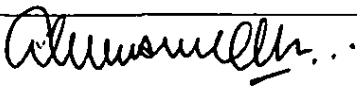
(Please continue on separate continuation sheet if necessary)

(N.B. Please enclose a cheque for £15 payable to Companies House)

PART 5 – SIGNATORY

The original report must be signed by a director or secretary of the company

Signed



Date

30th Sept
2016

Office held (tick as appropriate) ☒ Director ☐ Secretary

You do not have to give any contact information in the box opposite but if you do, it will help the Registrar of Companies to contact you if there is a query on the form. The contact information that you give will be visible to searchers of the public record.

Alun Severn	
c/o 721 The Big Peg, 120 Vyse St	
Jewellery Qtr, Birmingham	
B18 6NF	Telephone 0121 233 0278
DX Number	DX Exchange

When you have completed and signed the form, please send it to the Registrar of Companies at:

For companies registered in England and Wales: Companies House, Crown Way, Cardiff, CF14 3UZ
DX 33050 Cardiff

For companies registered in Scotland: Companies House, 4th Floor, Edinburgh Quay 2, 139
Fountainbridge, Edinburgh, EH3 9FF DX 235 Edinburgh or LP – 4 Edinburgh 2

For companies registered in Northern Ireland: Companies House, 2nd Floor, The Linenhall, 32-38
Linenhall Street, Belfast, BT2 8BG