

COMPANY REGISTRATION NUMBER: 07889555

Turners (Soham) Holdings Limited

**Consolidated
Financial Statements**

For the year ended

31 December 2018

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Turners (Soham) Holdings Limited

Financial Statements

Year ended 31 December 2018

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Turners (Soham) Holdings Limited

Officers and Professional Advisers

THE BOARD OF DIRECTORS

P E Day
Mrs W M Day

REGISTERED OFFICE

Fordham Road
Newmarket
Suffolk
CB8 7NR

AUDITOR

Streets Audit LLP
Chartered Accountants & statutory auditor
3 Wellbrook Court
Girton
Cambridge
CB3 0NA

Turners (Soham) Holdings Limited

Strategic Report

Year ended 31 December 2018

Introduction

The directors present their strategic report for the year ended 31 December 2018. The group can be segregated into two main areas, haulage and residential park homes.

Principal activities and business review

Haulage

Haulage operates across a broad spectrum of the haulage and storage industry in the UK and could be considered in four divisions:

- Temperature controlled distribution and storage of food products, including bespoke order picking operations;
- Tanker operations for the food, buildings products and fuel industries;
- Container distribution; and
- Other general haulage operations including, a specialist fruit packing operation, and nationwide distribution of fruit and vegetables to wholesale markets across the UK.

During the year the group acquired M & H Haulage Limited, and its subsidiary R & R Haulage Limited, which is involved in trailer transportation and falls within the container division.

The turnover of the haulage operations by division was:

| | 31 Dec 18 | 31 Dec 17 |
|---|-----------|-----------|
| Figures in £'m | | |
| Temperature controlled division | 127 | 118 |
| Tanker division | 75 | 77 |
| Container division | 170 | 156 |
| General haulage operations and other activities | 36 | 35 |

At the year end the haulage operations employed 3,472 staff and operated 1,854 trucks compared to 3,424 staff and 1,842 trucks at the previous year end.

Residential Park Homes

Park homes operates 19 (2017: 19) park homes sites across the UK with turnover being generated by one of three main streams; park home sales, assignment commission and pitch fees. The turnover for these was:

| | 31 Dec 18 | 31 Dec 17 |
|-----------------------|-----------|-----------|
| Figures in £'m | | |
| Park home sales | 3 | 6 |
| Assignment commission | 1 | 1 |
| Pitch fees | 2 | 3 |

At the year end the park home operations employed 38 staff compared to 33 at the previous year end.

Turners (Soham) Holdings Limited

Strategic Report *(continued)*

Year ended 31 December 2018

Principal risks and uncertainties

Haulage

Haulage operations face a number of risks and uncertainties and the directors believe that the key business risk is the ability to maintain core operational activities. The directors are continuously developing the haulage operation's disaster recovery procedures and carry out regular risk assessments.

Residential Park Homes

The industry is closely linked to the UK housing market and a downturn in the housing market would have an adverse effect on the park homes operation's performance.

Key performance indicators

Haulage

The haulage operations measure performance on a regular basis through a range of systems, reports and dashboards. Financial KPI's include sales, gross margins, profit, net assets and cashflow. Non-financial KPI's include health and safety targets, service levels, operational efficiency, quality measures and market share. The financial KPI's that communicate the haulage operation's financial performance and strength are turnover, operating profit and operating profit margin:

| | 31 Dec 18 | 31 Dec 17 |
|-----------------------|-----------|-----------|
| Figures in £'m | | |
| Turnover | 408 | 386 |
| Operating profit | 30 | 28 |

The margin on turnover was 7.3% (2017: 7.3%).

Residential Park Homes

Financial KPI's include sales, net profit, cashflow and stock value. There are no non-financial KPI's. The financial KPI's that communicate the group's financial performance and strength are turnover, operating profit and operating profit margin:

| | 31 Dec 18 | 31 Dec 17 |
|-----------------------|-----------|-----------|
| Figures in £'m | | |
| Turnover | 6 | 10 |
| Operating profit | 2 | 3 |

The margin on turnover was 31.8% (2017: 25.6%).

Financial instruments

The group has a normal level of exposure to price, credit, liquidity and cash flow risks arising from operating activities which are conducted almost wholly in sterling.

Turners (Soham) Holdings Limited

Strategic Report *(continued)*

Year ended 31 December 2018

This report was approved by the board of directors on 29-11-19 and signed on behalf of the board by:

A handwritten signature in black ink, appearing to read 'P E Day', written over a horizontal line.

P E Day
Director

Turners (Soham) Holdings Limited

Directors' Report

Year ended 31 December 2018

The directors present their report and the financial statements of the group for the year ended 31 December 2018.

Directors

The directors who served the company during the year were as follows:

P E Day
Mrs W M Day

Dividends

The directors do not recommend the payment of a dividend.

Employment of disabled persons

The directors recognise their responsibilities towards disabled persons and do not discriminate against them, either in terms of job offers or career prospects. If employees become disabled, every effort is made to ensure their continued employment.

Employee involvement

The directors maintain close dialogue with employees regarding all matters concerning the employee's working environment within the group.

Disclosure of information in the strategic report

Information required by schedule 7 of the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 has been included in the Strategic Report.

Directors' responsibilities statement

The directors are responsible for preparing the strategic report, directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the company and the profit or loss of the group for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

Turners (Soham) Holdings Limited

Directors' Report *(continued)*

Year ended 31 December 2018

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditor

Each of the persons who is a director at the date of approval of this report confirms that:

- so far as they are aware, there is no relevant audit information of which the group and the company's auditor is unaware; and
- they have taken all steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the group and the company's auditor is aware of that information.

The auditor is deemed to have been re-appointed in accordance with section 487 of the Companies Act 2006.

This report was approved by the board of directors on 29-19 and signed on behalf of the board by:



P E Day
Director

Turners (Soham) Holdings Limited

Independent Auditor's Report to the Members of Turners (Soham) Holdings Limited

Year ended 31 December 2018

Opinion

We have audited the financial statements of Turners (Soham) Holdings Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 December 2018 which comprise the consolidated statement of comprehensive income, consolidated statement of financial position, company statement of financial position, consolidated statement of changes in equity, company statement of changes in equity, consolidated statement of cash flows and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2018 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's or the parent company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Turners (Soham) Holdings Limited

Independent Auditor's Report to the Members of Turners (Soham) Holdings Limited *(continued)*

Year ended 31 December 2018

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Turners (Soham) Holdings Limited

Independent Auditor's Report to the Members of Turners (Soham) Holdings Limited *(continued)*

Year ended 31 December 2018

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of our report

This report is made solely to the company's members, as a body, in accordance with chapter 3 of part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Shane Tharby (Senior Statutory Auditor)

For and on behalf of
Streets Audit LLP
Chartered Accountants & statutory auditor
3 Wellbrook Court
Girton
Cambridge
CB3 0NA

11 September 2019

Turners (Soham) Holdings Limited

Consolidated Statement of Comprehensive Income

Year ended 31 December 2018

| | | 2018 | 2017 |
|---|----------|----------------------|----------------------|
| | Note | £000 | £000 |
| Turnover | 4 | 414,553 | 396,283 |
| Cost of sales | | <u>337,525</u> | <u>322,862</u> |
| Gross profit | | 77,028 | 73,421 |
| Administrative expenses | | 46,270 | 43,853 |
| Other operating income | | <u>1,044</u> | <u>935</u> |
| Operating profit | 5 | 31,802 | 30,503 |
| Share of profit of associates | 13 | 89 | 590 |
| Share of profit/(loss) of joint ventures | 13 | 108 | (26) |
| Interest receivable and similar income | | 1,604 | 1,376 |
| Interest payable and similar expenses | 9 | <u>562</u> | <u>747</u> |
| Profit before taxation | | 33,041 | 31,696 |
| Tax on profit | 10 | <u>8,845</u> | <u>6,132</u> |
| Profit for the financial year and total comprehensive income | | <u>24,196</u> | <u>25,564</u> |
| Profit for the financial year attributable to: | | | |
| The owners of the parent company | | 24,169 | 25,243 |
| Non-controlling interests | | <u>27</u> | <u>321</u> |
| | | <u>24,196</u> | <u>25,564</u> |

All the activities of the group are from continuing operations.

The notes on pages 17 to 33 form part of these financial statements.

Turners (Soham) Holdings Limited

Consolidated Statement of Financial Position

31 December 2018

| | Note | 2018 £000 | 2017 £000 |
|--|------|----------------|----------------|
| Fixed assets | | | |
| Intangible assets | 11 | 22,268 | 23,904 |
| Tangible assets | 12 | 184,914 | 178,434 |
| Investments: | 13 | | |
| Investments in joint ventures | | (19) | (56) |
| Other fixed asset investments | | 368 | 279 |
| | | <u>207,531</u> | <u>202,561</u> |
| Current assets | | | |
| Stocks | 14 | 11,627 | 9,388 |
| Debtors | 15 | 126,146 | 118,952 |
| Cash at bank and in hand | | 21,498 | 19,623 |
| | | <u>159,271</u> | <u>147,963</u> |
| Creditors: amounts falling due within one year | 17 | <u>52,080</u> | <u>51,371</u> |
| Net current assets | | <u>107,191</u> | <u>96,592</u> |
| Total assets less current liabilities | | <u>314,722</u> | <u>299,153</u> |
| Creditors: amounts falling due after more than one year | 18 | 14,815 | 16,160 |
| Provisions | | | |
| Taxation including deferred tax | 20 | 3,133 | 10,415 |
| Net assets | | <u>296,774</u> | <u>272,578</u> |
| Capital and reserves | | | |
| Called up share capital | 24 | 63 | 63 |
| Share premium account | 25 | 950 | 950 |
| Capital redemption reserve | 25 | 2 | 2 |
| Other reserves, including the fair value reserve | 25 | 19 | 19 |
| Profit and loss account | 25 | 294,934 | 270,765 |
| Equity attributable to the owners of the parent company | | <u>295,968</u> | <u>271,799</u> |
| Non-controlling interests | | 806 | 779 |
| | | <u>296,774</u> | <u>272,578</u> |

The consolidated statement of financial position
continues on the following page.

The notes on pages 17 to 33 form part of these financial statements.

Turners (Soham) Holdings Limited

Consolidated Statement of Financial Position *(continued)*

31 December 2018

These financial statements were approved by the board of directors and authorised for issue on ...29-12-19...,
and are signed on behalf of the board by:



P E Day
Director

Company registration number: 07889555

The notes on pages 17 to 33 form part of these financial statements.

Turners (Soham) Holdings Limited

Company Statement of Financial Position

31 December 2018

| | Note | 2018 £000 | 2017 £000 |
|---|------|--------------|--------------|
| Fixed assets | | | |
| Investments | 13 | 1,013 | 1,013 |
| Creditors: amounts falling due within one year | 17 | <u>34</u> | <u>34</u> |
| Net current liabilities | | <u>34</u> | <u>34</u> |
| Total assets less current liabilities | | <u>979</u> | <u>979</u> |
| Capital and reserves | | | |
| Called up share capital | 24 | 63 | 63 |
| Share premium account | 25 | 950 | 950 |
| Profit and loss account | 25 | <u>(34)</u> | <u>(34)</u> |
| Shareholders funds | | <u>979</u> | <u>979</u> |

The profit for the financial year of the parent company was £Nil (2017: £Nil).

These financial statements were approved by the board of directors and authorised for issue on 29/19, and are signed on behalf of the board by:



P E Day
Director

Company registration number: 07889555

The notes on pages 17 to 33 form part of these financial statements.

Turners (Soham) Holdings Limited

Consolidated Statement of Changes in Equity

Year ended 31 December 2018

| | Called up share capital £000 | Share premium account £000 | Capital redemption reserve £000 | Other reserves, including the fair value reserve £000 | Profit and loss account £000 | Equity attributable to the owners of the parent company £000 | Non-control ling interests £000 | Total £000 |
|---|------------------------------------|-------------------------------------|--|---|------------------------------------|--|--|---------------|
| At 1 January 2017 | 63 | 950 | 2 | 19 | 245,522 | 246,556 | 458 | 247,014 |
| Profit for the year | — | — | — | — | 25,243 | 25,243 | 321 | 25,564 |
| Total comprehensive income for the year | — | — | — | — | 25,243 | 25,243 | 321 | 25,564 |
| At 31 December 2017 | 63 | 950 | 2 | 19 | 270,765 | 271,799 | 779 | 272,578 |
| Profit for the year | — | — | — | — | 24,169 | 24,169 | 27 | 24,196 |
| Total comprehensive income for the year | — | — | — | — | 24,169 | 24,169 | 27 | 24,196 |
| At 31 December 2018 | 63 | 950 | 2 | 19 | 294,934 | 295,968 | 806 | 296,774 |

The notes on pages 17 to 33 form part of these financial statements.

Turners (Soham) Holdings Limited

Company Statement of Changes in Equity

Year ended 31 December 2018

| | Called up share capital £000 | Share premium account £000 | Profit and loss account £000 | Total £000 |
|---------------------|------------------------------------|-------------------------------------|------------------------------------|---------------|
| At 1 January 2017 | 63 | 950 | (34) | 979 |
| Profit for the year | | | — | — |
| At 31 December 2017 | 63 | 950 | (34) | 979 |
| Profit for the year | | | — | — |
| At 31 December 2018 | <u>63</u> | <u>950</u> | <u>(34)</u> | <u>979</u> |

The notes on pages 17 to 33 form part of these financial statements.

Turners (Soham) Holdings Limited

Consolidated Statement of Cash Flows

Year ended 31 December 2018

| | Note | 2018 £000 | 2017 £000 |
|---|-----------|----------------------|----------------------|
| Cash flows from operating activities | | | |
| Profit for the financial year | | 24,196 | 25,564 |
| <i>Adjustments for:</i> | | | |
| Depreciation of tangible assets | | 28,245 | 27,177 |
| Amortisation of intangible assets | | 3,074 | 4,173 |
| Share of profit of associates | | (89) | (590) |
| Share of profit of joint ventures | | (58) | 26 |
| Interest receivable and similar income | | (1,604) | (1,376) |
| Interest payable and similar expenses | | 562 | 747 |
| Gains on disposal of tangible assets | | (336) | (329) |
| Tax on profit | | 8,845 | 6,132 |
| <i>Changes in:</i> | | | |
| Stocks | | (2,210) | (2,101) |
| Trade and other debtors | | (12,657) | (5,276) |
| Trade and other creditors | | 5,848 | (6,696) |
| Cash generated from operations | | 53,816 | 47,451 |
| Interest paid | | (562) | (747) |
| Interest received | | 1,604 | 1,376 |
| Tax paid | | (9,547) | (10,318) |
| Net cash from operating activities | | <u>45,311</u> | <u>37,762</u> |
| Cash flows from investing activities | | | |
| Purchase of tangible assets | | (34,725) | (31,927) |
| Proceeds from sale of tangible assets | | 2,295 | 3,187 |
| Purchase of group undertakings | | (2,457) | (720) |
| Acquisition of interests in associates and joint ventures | | 37 | — |
| Net cash movements from loans with related parties | | 360 | 257 |
| Net cash used in investing activities | | <u>(34,490)</u> | <u>(29,203)</u> |
| Cash flows from financing activities | | | |
| Payments of finance lease liabilities | | (3,927) | (7,080) |
| Cash acquired with acquisitions | | 28 | 329 |
| Net cash flows on invoice discounting | | (4,014) | 1,520 |
| Payments of other loans | | (292) | 3,297 |
| Net cash used in financing activities | | <u>(8,205)</u> | <u>(1,934)</u> |
| Net increase in cash and cash equivalents | | 2,616 | 6,625 |
| Cash and cash equivalents at beginning of year | | 18,826 | 12,201 |
| Cash and cash equivalents at end of year | 16 | <u>21,442</u> | <u>18,826</u> |

The notes on pages 17 to 33 form part of these financial statements.

Turners (Soham) Holdings Limited

Notes to the Financial Statements

Year ended 31 December 2018

1. General information

The company is a private company limited by shares, registered in England and Wales. The address of the registered office is Fordham Road, Newmarket, Suffolk, CB8 7NR.

2. Statement of compliance

These financial statements have been prepared in compliance with FRS 102, 'The Financial Reporting Standard applicable in the UK and the Republic of Ireland'.

3. Accounting policies

Basis of preparation

The financial statements have been prepared on the historical cost basis.

The financial statements are prepared in sterling, which is the functional currency of the entity.

Disclosure exemptions

No disclosure exemptions are available under FRS 102.

Consolidation

The financial statements consolidate the financial statements of the company and all of its subsidiary undertakings.

The parent company has applied the exemption contained in section 408 of the Companies Act 2006 and has not included its individual statement of comprehensive income.

Non-controlling interests

Minority interests in the net assets of consolidated subsidiaries are identified separately from the Group's equity. Minority interests consist of the amount of those interests at the date of the original business combination and the minority's share of changes in equity since the date of the combination.

The proportions of profit or loss and changes in equity allocated to the owners of the parent and to the minority interests are determined on the basis of existing ownership interests and do not reflect the possible exercise or conversion of options or convertible instruments.

Turners (Soham) Holdings Limited

Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

3. Accounting policies *(continued)*

Revenue recognition

Haulage

Turnover is derived from the ordinary activities being road haulage, storage and packing services carried out wholly in the UK and stated after trade discounts, other sales taxes and net of value added tax. Storage revenue is recognised on a time basis whilst road haulage and packing revenues are recognised on completion of the service.

Park homes

Turnover is measured at the fair value of the consideration received or receivable, net of discounts and value added taxes. Turnover includes revenue earned from the sale of park homes / part exchange houses, commissions and pitch fee income and associated revenue; all of which relate to the principal trading activities.

Sale of park homes / part exchange houses:

Turnover from the sale of park homes is recognised when the significant risks and rewards of ownership are transferred to the customer. This is usually at the point that the customer has signed the park home agreement or when legal completion takes place.

Commissions:

Commissions are recognised on an accruals basis in the period to which they relate.

Pitch fees / rental income / associated services:

Pitch fees, rental income and associated services are recognised on an accruals basis in the period to which they relate.

Income tax

The taxation expense represents the aggregate amount of current and deferred tax recognised in the reporting period. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, tax is recognised in other comprehensive income or directly in equity, respectively.

Current tax is recognised on taxable profit for the current and past periods. Current tax is measured at the amounts of tax expected to pay or recover using the tax rates and laws that have been enacted or substantively enacted at the reporting date.

Deferred tax is recognised in respect of all timing differences at the reporting date. Unrelieved tax losses and other deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date that are expected to apply to the reversal of the timing difference.

Foreign currencies

Foreign currency transactions are initially recorded in the functional currency, by applying the spot exchange rate as at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rate ruling at the reporting date, with any gains or losses being taken to the profit and loss account.

Turners (Soham) Holdings Limited

Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

3. Accounting policies *(continued)*

Goodwill

Goodwill arises on business acquisitions and represents the excess of the cost of the acquisition over the company's interest in the net amount of the identifiable assets, liabilities and contingent liabilities of the acquired business.

Amortisation

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful life of that asset as follows:

Goodwill - 10% to 20% straight line

If there is an indication that there has been a significant change in amortisation rate, useful life or residual value of an intangible asset, the amortisation is revised prospectively to reflect the new estimates.

Tangible assets

Tangible assets are initially recorded at cost, and subsequently stated at cost less any accumulated depreciation and impairment losses.

Depreciation

Depreciation is calculated so as to write off the cost or valuation of an asset, less its residual value, over the useful economic life of that asset as follows:

| | | |
|-------------------------------|---|---|
| Freehold & Leasehold property | - | Straight line - Freehold buildings 4%, leasehold over lease term |
| Plant and machinery | - | Over the assets useful economic lives, which range from 4 to 15 years |
| Vehicles | - | Over the assets useful economic lives, which range from 4 to 10 years |

No depreciation is provided on land or assets under the course of construction.

Investments in subsidiaries

Investments in subsidiary undertakings are valued at cost less provision for impairment.

Investments in associates / joint ventures

Investments in associates and joint ventures are accounted for using the equity method of accounting, whereby the investment is initially recognised at the transaction price and subsequently adjusted to reflect the group's share of the profit or loss, other comprehensive income and equity of the associate and joint ventures.

Turners (Soham) Holdings Limited

Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

3. Accounting policies *(continued)*

Impairment of fixed assets

A review for indicators of impairment is carried out at each reporting date, with the recoverable amount being estimated where such indicators exist. Where the carrying value exceeds the recoverable amount, the asset is impaired accordingly. Prior impairments are also reviewed for possible reversal at each reporting date.

For the purposes of impairment testing, when it is not possible to estimate the recoverable amount of an individual asset, an estimate is made of the recoverable amount of the cash-generating unit to which the asset belongs. The cash-generating unit is the smallest identifiable group of assets that includes the asset and generates cash inflows that largely independent of the cash inflows from other assets or groups of assets.

For impairment testing of goodwill, the goodwill acquired in a business combination is, from the acquisition date, allocated to each of the cash-generating units that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the company are assigned to those units.

Stocks

Haulage stocks have been valued at the lower of cost, which is based on purchase price, and net realisable.

Stock of park homes for resale are measured at the lower of cost and estimated selling price less costs to complete and sell. Cost includes all costs of purchase, costs of development and other costs incurred in bringing the stock to its present location and condition.

Development costs in relation to park home plots are carried forward in stock and released against each plot sale as referred to above.

Finance leases and hire purchase contracts

Assets held under finance leases and hire purchase contracts are recognised in the statement of financial position as assets and liabilities at the lower of the fair value of the assets and the present value of the minimum lease payments, which is determined at the inception of the lease term. Any initial direct costs of the lease are added to the amount recognised as an asset.

Lease payments are apportioned between the finance charges and reduction of the outstanding lease liability using the effective interest method. Finance charges are allocated to each period so as to produce a constant rate of interest on the remaining balance of the liability.

Turners (Soham) Holdings Limited

Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

3. Accounting policies *(continued)*

Financial instruments

A financial asset or a financial liability is recognised only when the entity becomes a party to the contractual provisions of the instrument.

Basic financial instruments are initially recognised at the transaction price, unless the arrangement constitutes a financing transaction, where it is recognised at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Debt instruments are subsequently measured at amortised cost.

Financial assets that are measured at cost or amortised cost are reviewed for objective evidence of impairment at the end of each reporting date. If there is objective evidence of impairment, an impairment loss is recognised in profit or loss immediately.

For all equity instruments regardless of significance, and other financial assets that are individually significant, these are assessed individually for impairment. Other financial assets are either assessed individually or grouped on the basis of similar credit risk characteristics.

Any reversals of impairment are recognised in profit or loss immediately, to the extent that the reversal does not result in a carrying amount of the financial asset that exceeds what the carrying amount would have been had the impairment not previously been recognised.

Pension schemes

Contributions to defined contribution plans are recognised as an expense in the period in which the related service is provided.

4. Turnover

Turnover arises from:

| | 2018 | 2017 |
|------------|----------------|----------------|
| | £000 | £000 |
| Haulage | 408,247 | 386,471 |
| Park homes | 6,306 | 9,812 |
| | <u>414,553</u> | <u>396,283</u> |

The whole of the turnover is attributable to the principal activities of the group wholly undertaken in the United Kingdom.

Turners (Soham) Holdings Limited

Notes to the Financial Statements (continued)

Year ended 31 December 2018

5. Operating profit

Operating profit or loss is stated after charging/crediting:

| | 2018 | 2017 |
|--------------------------------------|--------|--------|
| | £000 | £000 |
| Amortisation of intangible assets | 3,074 | 4,173 |
| Depreciation of tangible assets | 28,245 | 27,177 |
| Gains on disposal of tangible assets | (336) | (329) |
| Foreign exchange differences | (14) | (33) |
| Hire of plant and machinery | 2,542 | 3,418 |

6. Auditor's remuneration

| | 2018 | 2017 |
|--|------|------|
| | £000 | £000 |
| Fees payable for the audit of the financial statements | 104 | 98 |
| Fees payable to the company's auditor and its associates for other services: | | |
| Taxation compliance services | 17 | 4 |
| Corporate finance services | 6 | 13 |
| Other non-audit services | 10 | 8 |
| | 33 | 25 |

7. Staff costs

The average number of persons employed by the group during the year, including the directors, amounted to:

| | 2018 | 2017 |
|----------------------|-------|-------|
| | No. | No. |
| Administrative staff | 699 | 684 |
| Operating staff | 2,777 | 2,718 |
| | 3,476 | 3,402 |

The aggregate payroll costs incurred during the year, relating to the above, were:

| | 2018 | 2017 |
|-----------------------|---------|---------|
| | £000 | £000 |
| Wages and salaries | 104,273 | 99,182 |
| Social security costs | 10,636 | 10,062 |
| Other pension costs | 2,101 | 1,514 |
| | 117,010 | 110,758 |

8. Directors' remuneration

The directors' aggregate remuneration in respect of qualifying services was:

| | 2018 | 2017 |
|--------------|------|------|
| | £000 | £000 |
| Remuneration | 137 | 118 |

Turners (Soham) Holdings Limited

Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

9. Interest payable and similar expenses

| | 2018 £000 | 2017 £000 |
|--|--------------|--------------|
| Interest on obligations under finance leases and hire purchase contracts | 3 | 395 |
| Other interest payable and similar charges | 559 | 352 |
| | <u>562</u> | <u>747</u> |

10. Tax on profit

Major components of tax income

| | 2018 £000 | 2017 £000 |
|--|----------------|--------------|
| Current tax: | | |
| UK current tax income | 7,620 | 6,637 |
| Adjustments in respect of prior periods | 8,699 | (49) |
| Total current tax | <u>16,319</u> | <u>6,588</u> |
| Deferred tax: | | |
| Origination and reversal of timing differences | (504) | (456) |
| Adjustments in respect of prior periods | (6,970) | — |
| Total deferred tax | <u>(7,474)</u> | <u>(456)</u> |
| Tax on profit | <u>8,845</u> | <u>6,132</u> |

Reconciliation of tax expense

The tax assessed on the profit on ordinary activities for the year is higher than (2017: higher than) the standard rate of corporation tax in the UK of 19% (2017: 19%).

| | 2018 £000 | 2017 £000 |
|--|--------------|--------------|
| Profit on ordinary activities before taxation | 33,041 | 31,696 |
| Profit on ordinary activities by rate of tax | 6,278 | 6,097 |
| Adjustment to tax charge in respect of prior periods | 1,699 | (49) |
| Effect of expenses not deductible for tax purposes | 593 | 15 |
| Other tax adjustments | 255 | 120 |
| Joint venture | 20 | (51) |
| Tax on profit | <u>8,845</u> | <u>6,132</u> |

Turners (Soham) Holdings Limited

Notes to the Financial Statements (continued)

Year ended 31 December 2018

11. Intangible assets

| Group | Goodwill £000 |
|----------------------------|------------------|
| Cost | |
| At 1 January 2018 | 37,348 |
| Additions | 1,438 |
| At 31 December 2018 | 38,786 |
| Amortisation | |
| At 1 January 2018 | 13,444 |
| Charge for the year | 3,074 |
| At 31 December 2018 | 16,518 |
| Carrying amount | |
| At 31 December 2018 | 22,268 |
| At 31 December 2017 | 23,904 |

The company has no intangible assets.

12. Tangible assets

| Group | Land and buildings £000 | Plant and machinery £000 | Vehicles £000 | Total £000 |
|--|-------------------------------|--------------------------------|------------------|----------------|
| Cost | | | | |
| At 1 January 2018 | 63,814 | 61,606 | 221,716 | 347,136 |
| Additions | 1,693 | 2,016 | 31,016 | 34,725 |
| Disposals | (38) | (474) | (16,518) | (17,030) |
| Acquisitions through business combinations | — | 68 | 3,363 | 3,431 |
| At 31 December 2018 | 65,469 | 63,216 | 239,577 | 368,262 |
| Depreciation | | | | |
| At 1 January 2018 | 7,539 | 38,640 | 122,523 | 168,702 |
| Charge for the year | 725 | 3,907 | 23,613 | 28,245 |
| Disposals | (27) | (473) | (14,571) | (15,071) |
| Acquisitions through business combinations | — | 21 | 1,451 | 1,472 |
| At 31 December 2018 | 8,237 | 42,095 | 133,016 | 183,348 |
| Carrying amount | | | | |
| At 31 December 2018 | 57,232 | 21,121 | 106,561 | 184,914 |
| At 31 December 2017 | 56,275 | 22,966 | 99,193 | 178,434 |

The company has no tangible assets.

Turners (Soham) Holdings Limited

Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

12. Tangible assets *(continued)*

Land and buildings comprises:

| | 31 Dec 18 £000 | 31 Dec 17 £000 |
|---------------------------------|-------------------|-------------------|
| Freehold buildings | 7,482 | 8,000 |
| Freehold land - not depreciated | 46,975 | 46,029 |
| Leasehold | 2,025 | 1,496 |
| Investment properties | 750 | 750 |
| | <u>57,232</u> | <u>56,275</u> |

The investment properties totalling £750,000 for both the current and previous year are held at open market value, as based on a valuation in December 2012 by Philip Ambrose FRICS of Cheffins.

Finance leases and hire purchase contracts

Included within the carrying value of tangible assets are the following amounts relating to assets held under finance leases or hire purchase agreements:

| Group | Vehicles £000 |
|---------------------|------------------|
| At 31 December 2018 | <u>6,666</u> |
| At 31 December 2017 | <u>13,904</u> |

Capital commitments

| | Group | | Company | |
|---|---------------|--------------|--------------|--------------|
| | 2018 £000 | 2017 £000 | 2018 £000 | 2017 £000 |
| Contracted for but not provided for in the financial statements | <u>25,493</u> | <u>4,199</u> | <u>—</u> | <u>—</u> |

Turners (Soham) Holdings Limited

Notes to the Financial Statements (continued)

Year ended 31 December 2018

13. Investments

| Group | Joint ventures £000 | Other investments other than loans £000 | Total £000 |
|--|------------------------|---|--|
| Share of net assets/cost | | | |
| At 1 January 2018 | (56) | 279 | 223 |
| Share of (Loss)/profit for the year | 37 | 89 | 126 |
| At 31 December 2018 | <u>(19)</u> | <u>368</u> | <u>349</u> |
| Impairment | | | |
| At 1 January 2018 and 31 December 2018 | <u>-</u> | <u>-</u> | <u>-</u> |
| Carrying amount | | | |
| At 31 December 2018 | <u>(19)</u> | <u>368</u> | <u>349</u> |
| At 31 December 2017 | <u>(56)</u> | <u>279</u> | <u>223</u> |
| Company | | | Shares in group undertakings £000 |
| Cost | | | |
| At 1 January 2018 and 31 December 2018 | | | <u>1,013</u> |
| Impairment | | | |
| At 1 January 2018 and 31 December 2018 | | | <u>-</u> |
| Carrying amount | | | |
| At 1 January 2018 and 31 December 2018 | | | <u>1,013</u> |
| At 31 December 2017 | | | <u>1,013</u> |

All subsidiaries below are included in the consolidated financial statements.

All subsidiaries have a year end of 31 December with the exception of Goldstar Transport (Holdings) Limited and Goldstar Transport Limited whose year end is 31 August and Ocean Trailers Limited whose year end is 31 May.

All UK trading subsidiaries, joint ventures and associates have their registered office address at Fordham Road, Newmarket, Suffolk, CB8 7NR with the exception of:

Goldstar Transport (Holdings) Limited and Goldstar Transport Limited whose registered office address is Parker Avenue, Felixstowe, Suffolk, IP11 4HF.

Profresh Solutions Limited whose registered office address is Thames House, Thames Road, Crayford, Dartford, Kent, DA1 4QP.

Ocean Trailers Limited whose registered office address is 3 The Ridgeway, Newmax House, Iver, Buckinghamshire, SL0 9HX.

Turners (Britannia Parks) Holdings Limited whose registered office address is 1st Floor, 2 Mulcaster Street, St Helier, Jersey, JE2 3NJ.

Turners (Soham) Holdings Limited

Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

13. Investments *(continued)*

Subsidiaries, associates and other investments

Details of the investments in which the group and the parent company have an interest of 20% or more are as follows:

| | Class of share | Percentage of shares held |
|---|----------------|---------------------------|
| Subsidiary undertakings | | |
| Turners (Soham) Limited | Ordinary | 100 |
| Fruitex (Spalding) Limited | Ordinary | 100 |
| MacIntyre Transport Limited | Ordinary | 100 |
| Goldstar Transport (Holdings) Limited | Ordinary | 75 |
| Goldstar Transport Limited | Ordinary | 75 |
| Turners International BV (non-trading) | Ordinary | 100 |
| CRW Limited (non-trading) | Ordinary | 100 |
| Turners Finance Limited (non-trading) | Ordinary | 100 |
| Dart Distribution Limited (non-trading) | Ordinary | 100 |
| Cool Cargo Limited (non-trading) | Ordinary | 100 |
| Browns (Holdings) Limited (non-trading) | Ordinary | 100 |
| Browns Chilled Distribution Limited (non-trading) | Ordinary | 100 |
| Ocean Trailers Limited | Ordinary | 100 |
| M & H Haulage Limited | Ordinary | 100 |
| R & R Haulage Limited | Ordinary | 100 |
| Turners Parks Group Limited | Ordinary | 75 |
| Turners (Britannia Parks) Holdings Limited | Ordinary | 75 |
| Turners Britannia Parks Limited | Ordinary | 75 |
| Other significant holdings | | |
| Profresh Solutions Limited (Joint venture) | Ordinary | 50 |
| Turners Regency Parks Limited (Associate) | Ordinary | 50 |
| Harpcombe Limited (Associate) | Ordinary | 50 |
| Turners Cotswold Manor Country Park Limited (Associate) | Ordinary | 49.5 |
| Turners Landex Parks Limited (Associate) | Ordinary | 50 |

Turners (Soham) Holdings Limited

Notes to the Financial Statements (continued)

Year ended 31 December 2018

13. Investments (continued)

With the exception of Turners (Soham) Limited and Turners Parks Group Limited, all of the above holdings are held by subsidiary companies and the percentage of shares held represents the effective holding by the parent company.

The nature of business for the trading companies is as follows:

| | |
|--|----------------------------|
| Turners (Soham) Limited | Road hauliers |
| Fruitex (Spalding) Limited | Commercial property rental |
| MacIntyre Transport Limited | Road hauliers |
| Goldstar Transport (Holdings) Limited | Holding company |
| Goldstar Transport Limited | Road hauliers |
| Ocean Trailers Limited | Road hauliers |
| M & H Haulage Limited | Holding company |
| R & R Haulage Limited | Haulage |
| Turners Parks Group Limited | Holding company |
| Turners (Britannia Parks) Holdings Limited | Holding company |
| Turners Britannia Parks Limited | Sale of park homes |
| Profresh Solutions Limited | Haulage |
| Turners Regency Parks Limited | Sale of park homes |
| Harpcombe Limited | Park home proprietor |
| Turners Cotswold Manor Country Park LLP | Sale of park homes |
| Turners Landex Parks Limited | Sale of park homes |

14. Stocks

| | Group | | Company | |
|---|---------------|--------------|----------|----------|
| | 2018 | 2017 | 2018 | 2017 |
| | £000 | £000 | £000 | £000 |
| Fuel and spares | 1,726 | 1,831 | — | — |
| Park home development costs and park homes for resale | 9,632 | 7,154 | — | — |
| Properties | 269 | 403 | — | — |
| | <u>11,627</u> | <u>9,388</u> | <u>—</u> | <u>—</u> |

The total amount of stocks recognised as an expense during the year was £48,520,000 (2017 - £48,951,000).

15. Debtors

| | Group | | Company | |
|--|----------------|----------------|----------|----------|
| | 2018 | 2017 | 2018 | 2017 |
| | £000 | £000 | £000 | £000 |
| Trade debtors | 76,297 | 64,605 | — | — |
| Amounts owed by undertakings in which the company has a participating interest | 34,049 | 34,409 | — | — |
| Prepayments and accrued income | 3,751 | 3,820 | — | — |
| Corporation tax repayable | 6,260 | 12,056 | — | — |
| Other debtors | 5,789 | 4,062 | — | — |
| | <u>126,146</u> | <u>118,952</u> | <u>—</u> | <u>—</u> |

Turners (Soham) Holdings Limited

Notes to the Financial Statements (continued)

Year ended 31 December 2018

16. Cash and cash equivalents

Cash and cash equivalents comprise the following:

| | 2018 £000 | 2017 £000 |
|--------------------------|---------------|---------------|
| Cash at bank and in hand | 21,498 | 19,623 |
| Bank overdrafts | (93) | (797) |
| | <u>21,405</u> | <u>18,826</u> |

17. Creditors: amounts falling due within one year

| | Group | | Company | |
|--|---------------|---------------|--------------|--------------|
| | 2018 £000 | 2017 £000 | 2018 £000 | 2017 £000 |
| Bank loans and overdrafts | 93 | 797 | — | — |
| Trade creditors | 20,073 | 16,441 | — | — |
| Amounts owed to group undertakings | — | — | 34 | 34 |
| Accruals and deferred income | 9,324 | 7,499 | — | — |
| Corporation tax | 3,118 | 2,044 | — | — |
| Social security and other taxes | 7,499 | 6,670 | — | — |
| Obligations under finance leases and hire purchase contracts | 1,793 | 3,816 | — | — |
| Invoice discounting | 6,548 | 10,562 | — | — |
| Other loans | 311 | 298 | — | — |
| Other creditors | 3,321 | 3,244 | — | — |
| | <u>52,080</u> | <u>51,371</u> | <u>34</u> | <u>34</u> |

Obligations under finance leases and hire purchase contracts are secured over the assets to which they relate.

18. Creditors: amounts falling due after more than one year

| | Group | | Company | |
|--|---------------|---------------|--------------|--------------|
| | 2018 £000 | 2017 £000 | 2018 £000 | 2017 £000 |
| Obligations under finance leases and hire purchase contracts | 1,685 | 2,731 | — | — |
| Other creditors | 13,130 | 13,429 | — | — |
| | <u>14,815</u> | <u>16,160</u> | <u>—</u> | <u>—</u> |

Obligations under finance leases and hire purchase contracts are secured over the assets to which they relate.

Turners (Soham) Holdings Limited

Notes to the Financial Statements (continued)

Year ended 31 December 2018

19. Finance leases and hire purchase contracts

The total future minimum lease payments under finance leases and hire purchase contracts are as follows:

| | Group | | Company | |
|--|--------------|--------------|----------|----------|
| | 2018 | 2017 | 2018 | 2017 |
| | £000 | £000 | £000 | £000 |
| Not later than 1 year | 1,793 | 3,816 | – | – |
| Later than 1 year and not later than 5 years | 1,685 | 2,731 | – | – |
| | <u>3,478</u> | <u>6,547</u> | <u>–</u> | <u>–</u> |

20. Provisions

| Group | Deferred tax (note 21) £000 |
|---|-----------------------------------|
| At 1 January 2018 | 10,415 |
| Charge against provision | (500) |
| Subsidiary undertaking at date of acquisition | 188 |
| Adjustment in respect of prior period | (6,970) |
| At 31 December 2018 | <u>3,133</u> |

The company does not have any provisions.

21. Deferred tax

The deferred tax included in the statement of financial position is as follows:

| | Group | | Company | |
|----------------------------------|--------------|---------------|----------|----------|
| | 2018 | 2017 | 2018 | 2017 |
| | £000 | £000 | £000 | £000 |
| Included in provisions (note 20) | <u>3,133</u> | <u>10,415</u> | <u>–</u> | <u>–</u> |

The deferred tax account consists of the tax effect of timing differences in respect of:

| | Group | | Company | |
|--------------------------------|--------------|---------------|----------|----------|
| | 2018 | 2017 | 2018 | 2017 |
| | £000 | £000 | £000 | £000 |
| Accelerated capital allowances | <u>3,133</u> | <u>10,415</u> | <u>–</u> | <u>–</u> |

22. Employee benefits

Defined contribution plans

The amount recognised in profit or loss as an expense in relation to defined contribution plans was £2,101,000 (2017: £1,514,000).

Turners (Soham) Holdings Limited

Notes to the Financial Statements (continued)

Year ended 31 December 2018

22. Employee benefits (continued)

Defined benefit

The group sponsors the Turners (Soham) Limited Pension and Life Assurance Fund which is a defined benefit pension arrangement and which is now closed to new members. A triennial actuarial valuation of this scheme was carried out by a qualified independent actuary as at 1 July 2015, and a valuation as at 1 July 2018 is in progress.

FRS 102 requires disclosure of assets and liabilities as at 31 December 2018 calculated in accordance with the requirements of FRS 102. Because the amounts are not considered to be material in the context of the accounts they are not included in the consolidated statement of comprehensive income nor the statement of financial position. Brief details are summarised below. Therefore for the purposes of these financial statements, all of the figures below are illustrative only and do not impact on the actual balance sheet as at 31 December 2018 or on this year's performance statements.

As an ongoing scheme the value of the assets was £807,000 and the liabilities were £598,000 as at 1 July 2015. This resulted in a surplus of £209,000 with the ratio of assets to liabilities (the "funding level") being 135%. None of the assets of the scheme were in any way connected with or used by the Company.

No contributions were paid in the year nor in the previous three years.

23. Financial instruments

The carrying amount for each category of financial instrument is as follows:

Financial assets that are debt instruments measured at amortised cost

| | Group | |
|---|----------------|----------------|
| | 2018 | 2017 |
| | £000 | £000 |
| Financial assets that are debt instruments measured at amortised cost | <u>131,844</u> | <u>118,637</u> |

Financial liabilities measured at amortised cost

| | Group | |
|--|---------------|---------------|
| | 2018 | 2017 |
| | £000 | £000 |
| Financial liabilities measured at amortised cost | <u>30,503</u> | <u>34,645</u> |

24. Called up share capital

Issued, called up and fully paid

| | 2018 | | 2017 | |
|----------------------------|---------------|-----------|---------------|-----------|
| | No. | £000 | No. | £000 |
| Ordinary shares of £1 each | <u>62,660</u> | <u>63</u> | <u>62,660</u> | <u>63</u> |

Turners (Soham) Holdings Limited

Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

25. Reserves

Share premium account - This reserve records the amount above the nominal value received for shares issued, less transaction costs.

Capital redemption reserve - This reserve records the nominal value of shares repurchased by the company.

Profit and loss account - This reserve records retained earnings and accumulated losses.

26. Acquisitions

On 28 September 2018 the group purchased 100% of the share capital of M & H Haulage Limited and its subsidiary R & R Haulage Limited. The fair value of the assets acquired and the consideration were:

| | 2018 £000 |
|---|----------------|
| Fixed assets | 1,959 |
| Stocks | 29 |
| Debtors | 693 |
| Cash at bank | 28 |
| Creditors | (526) |
| Hire purchase | (858) |
| Corporation tax | (118) |
| Deferred tax | (188) |
| | <u>1,019</u> |
| Consideration paid (net of transaction costs) | <u>(2,287)</u> |
| Goodwill | <u>1,268</u> |

Revenue of £1,184,000 and profit after tax of £31,000 arose in the period from acquisition to 31 December 2018 relating to the M & H Haulage Group.

27. Operating leases

The total future minimum lease payments under non-cancellable operating leases are as follows:

| | Group | | Company | |
|--|---------------|---------------|--------------|--------------|
| | 2018 £000 | 2017 £000 | 2018 £000 | 2017 £000 |
| Not later than 1 year | 3,415 | 3,990 | - | - |
| Later than 1 year and not later than 5 years | 8,663 | 6,651 | - | - |
| Later than 5 years | 17,749 | 15,020 | - | - |
| | <u>29,827</u> | <u>25,661</u> | <u>-</u> | <u>-</u> |

Turners (Soham) Holdings Limited

Notes to the Financial Statements *(continued)*

Year ended 31 December 2018

28. Related party transactions

Group

Other related parties (mainly entities which are associated with the group)

During the year the following transactions took place with balances outstanding as at the balance sheet date:

| | 31 Dec 18 £000 | 31 Dec 17 £000 |
|-----------------------------------|-------------------|-------------------|
| Loan interest received/receivable | 1,302 | 1,197 |
| Balances owed by related parties | 34,011 | 34,354 |
| Balances owed to related parties | 1,965 | — |

Key management personnel

Key management personnel are considered to be the directors. Total remuneration in respect of these individuals amounted to £137,000 (2017 - £118,000).

Company

There are no material related party transactions to disclose for the company.

29. Controlling party

The company is under the control of P E Day by virtue of his majority shareholding.