

Annual report 2018

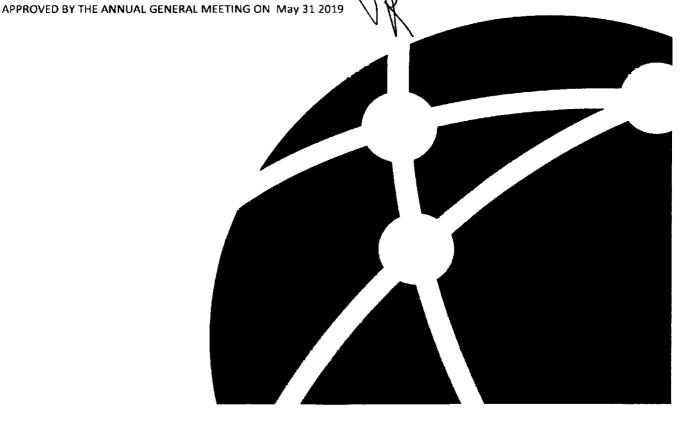
ACCOUNTING PERIOD: 01.01.2018 - 31 12.2018 **CENTRAL BUSINESS REGISTRATION NO: 24 20 83 70**

COMPANY: EGN GROUP A/S RYTTERMARKEN 8

5700 SVENDBORG

CHAIRMANN OF THE ANNUAL GENERAL MEETING: HANS KURT KJÆR HANSEN

COMPANIES HOUSE



Company details

Company

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Central Business Registration No:

24 20 83 70

Registered in:

Svendborg

Accounting year:

January 1, 2018 – December 31, 2018

Secondary names

Executives' Global Network A/S

EGN Group A/S

Netværk Danmark A/S

Executive Board

Jonatan Åge Persson, Group Chief Executive Officer Hans Kurt Kjær Hansen, Group Chief Financial Officer

Board of Directors

Jens Erik Karlskov Jensen, Chairman

Jørgen Galsgaard Janne Karlskov Jensen Jeanette Galsgaard

Company auditors

RevisionsFirmaet Edelbo

Statsautoriseret Revisionspartnerselskab Business registration no.: 35 48 61 78

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Consolidated key figures

Executives' Global Network A/S - Group

Statement of comprehensive income (DKK'000)	2018	2017	2016	2015	2014
Revenue	171.208	165 317	162.817	162.890	141.199
Operating profit (EBIT)	8.269	10.657	17.301	14.607	17.781
Net financials	(677)	(658)	(199)	(637)	(104)
Profit before tax	7.592	9.909	17.102	13.970	17.677
Net profit for the year	5.742	7.244	11.736	9.929	12.075
Balance (DKK'000)					
Trade receivables	24 118	19.918	23.845	21.644	16.650
Equity	2.704	6.983	7.649	3.489	7.777
Total assets	50 201	41.277	40.159	38.207	34.031
Key ratios (%)					
ROIC excl. goodwill	18.12 %	26.01 %	44 15 %	40.44 %	60.78 %
Solvency ratio	5 39 %	17.00 %	19.05 %	9.13 %	22.85 %
Profit margin	4.83 %	6.39 %	10.63 %	8.97 %	12.59 %
Return on equity	118.54 %	99.01 %	210.73 %	173.26 %	221.53 %

The key figures are prepared in accordance with the Danish Society of Financial Analysts' "Recommendations & Financial Ratios 2015"

Management commentary

Company activity

The EGN Group is the world's second largest professional peer group network for executives (top executives, middle managers, specialists and key employees).

EGN currently has 14,000 members from 14 countries, representing 7,800 companies, in peer groups for more than 70 different organizational functions in private companies and the public sector.

EGN operates peer groups in Denmark, Norway, Sweden, Finland, Germany, Holland, Belgium, Hong Kong, Singapore, Vietnam, Thailand (new in 2018), Australia, New Zealand and South Africa.

Our purpose of "Making each other better" means that EGN aims at making all the experience and knowledge gathered in the public and private businesses, in the 14 countries where EGN operates, accessible to all members – and can be used by members as well as their relevant colleagues. By using the network and each other – at meetings and between meetings – there is every opportunity to solve any problem that may arise and thereby "Making each other better" as a leader and as an employee for the company one represents.

In the summer 2018 EGN entered into a partnership with Harvard Business Publishing, Corporate Learning. Together we offer a unique and exclusive concept of leadership development integrated into the work of the professional peer groups. The concept has been very well received, with more than 500 new members having joined these peer groups in Denmark alone. The partnership and concept will in 2019 be introduced in the rest of Europe.

Development in activities and finances

The profit for the year is 5.741.623 DKK, after tax.

The result must be seen in the light of several specific issues:

The 14 operating companies work as independent entities and have had positive development in both core business profit and membership growth. This was budgeted and is a very satisfactory result. Total core business profit from the 14 markets has over the last three years increased from 34 MDKK in 2016 to 39 MDKK in 2018.

Since the beginning in 1992, EGN has not had a single year without being able to show membership growth - even during all the changing market conditions and challenges in the period.

EGN has documented that knowledge sharing between executives and managers is necessary both for the company and one self-both in good times and bad. Why bother with a problem if the help is just around the corner?

The Board of Directors and Group Management decided that in 2017 EGN should be developed into becoming the world's most advanced digital network by building our own social media platform - owned and operated by ourselves in a closed forum with access only for our members. Data protection and security is a top priority. No data will or may end up, outside our own closed system.

It is expensive to develop such a cutting-edge modern platform, just imagine the development cost of other more well-known social media platforms, but our members' security is not up for discussion, and the user experience must live up to expectations. The technology development of Members' Universe has been ongoing since 2017 and has also had an impact on all existing IT systems, which we have had to change/develop/transform.

This transformation, which began in 2016, has therefore also resulted in a brand new technological infrastructure that has enabled the "Members Universe" to be developed, but which at the same time will help optimize daily operations both internally, but also to administration of the members.

Therefore, in 2017, 2018 we have budgeted with the continued development of the social media platform, which will be further developed in 2019 and over the coming years.

Also, in 2018, the adaption to comply with new data protection legislation (EU GDPR) has been a considerable investment area. The entire technological development and related costs have taken place in Denmark, but all markets will benefit. This has, as expected, affected the EGN Group result significantly in 2018, but is expected to yield a positive return on investment in the coming years.

Today, EGN is the world's most digitized network!

Outlook

As mentioned, the results of the investments made in 2017 and 2018 have with success been introduced to members in 2018. EGN will appear as a new, completely different, much more modern and dynamic network, allowing members beyond the traditional peer group meetings to actively use each other for sparring, knowledge sharing and problem solving 24/7. No one else can offer something like this.

In the summer 2019 an even more advanced version of this digital "Members' Universe" will be introduced.

No one else offers a combination of peer groups, networking and learning through a world leading business school, which allows you to develop yourself as a leader incl. annual certificate, while also performing your work tasks and improving your skills and overcoming challenges with support from your peer group.

We are proud to, within the last years, having revitalized and modernized our concept and the membership experience, with a strengthened brand, leading in the world on a number of specific points within our industry.

We expect the positive development to continue.

Statement by the executive management and the board of directors

The Board of Directors and the Executive Group Management Board have today discussed and approved the annual report of EGN Group A/S for the financial year 2018.

The annual report has been prepared in accordance with International Financial Reporting Standards as adopted by the EU and Danish disclosure requirements for annual reports.

In our opinion the consolidated financial statements and the parent company financial statements give a true and fair view of the Group's and the parent company's assets, liabilities and financial position on December 31, 2018 and of the results of the group's and the parent company's operations and cash flows for the financial year January 1 - December 31, 2018.

Further, in our opinion the management's report includes a fair review of the development and performance of the group's and the parent company's business and financial condition, the profit/loss for the year and of the group's and the parent company's financial position together with a description of the principal risks and uncertainties that the group and the parent company face.

We recommend that the Annual Report 2018 is approved at the annual general meeting.

Svendborg, May 31, 2019

Jonatan Åge Persson Group Chief Executive Officer Board of Directors Jens Erik Karlskov Jensen Chalrman Jenne Jensen Jennette Galsgaard

Independent auditors' report

To the shareholders of EGN Group A/S

Our opinion

We have audited the consolidated financial statements and the parent company financial statements of EGN Group A/S for the financial year 1 January to 31 December 2018, which comprise income statement, statement of comprehensive income, balance sheet, cash flow statement, statement of changes in equity and notes, including a summary of significant accounting policies, for the Group as well as for the parent company. The consolidated financial statements and the parent company financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU and additional disclosure requirements in the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the Group's and the parent company's financial position at 31 Oecember 2018 and of the results of the Group's and the parent company's operations and cash flows for the financial year 1 January – 31 December 2018 in accordance with International Financial Reporting Standards as adopted by the EU and additional disclosure requirements in the Danish Financial Statements Act.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group in accordance with International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the ethical requirements that are relevant to our audit of the financial statements in Denmark. We have also fulfilled our other ethical responsibilities in accordance with the IESBA Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the financial statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

Moreover, we considered whether the Management's Review includes the disclosures required by the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and Parent Company Financial Statements and has been prepared in accordance with the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation of Consolidated Financial Statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the EU and further requirements in the Danish Financial Statements Act and for the preparation of Parent Company Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Group's and Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless Management either intends to liquidate the Group or the Parent Company or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be

expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- · Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group or the Parent Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

 Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication

Svendborg, May 31, 2019

Revisions firmaet Edelbo

Statsautoriseret Revisionspartnerselskab

Cyr-ng 3 48 61 78

State Authorized

mn 11830

Michael Jensby Jakobsen

State Authorized
Public Accountant
mne34290

Financial

Consolidated income statement

1 January – 31 December

DKK	Note	2018	2017	2016
Revenue	3	171,207.941	165.316.804	162.816.905
Other external expenses		(57.012.046)	(38.919.943)	(27.309.488)
Staff expenses	4	(103.362.233)	(114.491.281)	(116.990.875)
Depreciation	5	(2.564.802)	(1.338.530)	(1.215.460)
Operating profit before other items		8.268.860	10.567.050	17.301.082
Other income and expenses, net		0	0	0
Operating profit (EBIT)		8.268.860	10.567.050	17.301.082
Financial income	6	773.395	156.771	481.899
Financial expenses	7	(1.450.752)	(814.529)	(680.817)
Profit/(loss) before tax (EBT)		7.591.502	9.909.292	17.102.164
Tax on profit/(loss) for the year	8	(1.849.880)	(2.665.574)	(5.366.586)
Net profit/(loss) for the year		5.741.623	7.243.718	11.735.577
Attributable to:				
Owners of EGN Group A/S		4.519.552	5.941.811	11.178.655
Non-controlling interests		1.222.071	1.301.907	556.922
Net profit/(loss) for the year		5.741.623	7.243.718	11.735.577

Financial

Statement of comprehensive income

1 January – 31 December

DKK	Note	2018	2017	2016
Profit/(loss) for the year		5.741.623	7.243.718	11.735.577
Foreign exchange adjustments, etc.		17.571	(117.350)	(35.324)
Other comprehensive income for the year	r, net of tax	17.571	(117.350)	(35.324)
Total comprehensive income for the year		5.759.194	7.126.368	11.700.253
Attributable to:				
Owners of EGN Group A/S		4.534.493	5.861.974	11.140.626
Non-controlling interests		1.224.701	1.264.394	559.627
Net profit/(loss) for the year		5.759.194	7.126.368	11.700.253

Statement of cash flows

1 January - 31 December

DKK	Note	2018	2017	2016
Net profit/(loss)		5.741.623	7.243.719	11.735.577
Depreciation and amortisation		2.564.802	1.338.529	1.215.460
Changes in working capital		(326.613)	3.263.188	(5.244.797)
Adjustment of tax of the year		1.849.880	2.665.574	5.366.586
Changes in provisions, pensions and similar of	oligations	4.548.630	(1.192.977)	(4.757.264)
Income taxes paid		(2.933.944)	(7.554.965)	(3.152.495)
Cash flow from operating activities		11.444.379	5.763.068	5.163,067
Cash flow from investing activities				
Acquisition of intangible assets, property,				
Plant and equipment		(8.981.852)	(7.920.005)	(1.830.629)
(Acquisition)/disposal of financial assets		_ 0	0	696.317
Cash flow from investing activities		(8.981.852)	(7.920.005)	(1.134.312)
Proceeds from borrowings		481.796	467.175	429.726
Repayment of borrowings		(347.402)	(243.696)	(238.200)
Change in intercompany receivables/liabilities	i	(1.201.590)	3.341.171	(2.811.209)
Change in other liabilities		(113.520)	902.597	(2.425.840)
Paid dividend		(4.000.000)	(6.000.000)	(6.000.000)
Cash flow from financing activities		(5.180.716)	(1.532.757)	(11.045.523)
Total cash flow		(2.718.189)	(3.689.694)	(7.016.768)
Cash and cash equivalents at 1 January		(2.258.923)	1.430.770	8.447.538
Total cash flow		(2.718.189)	(3.689.694)	(7.016.768)
Cash and cash equivalents at 31 December		(4.977.113)	(2.258.924)	1.430.770

Statement of consolidated financial position

at 31 December

DKK	Note	2018	2017	2016
Assets				
Intangible assets	10	13.933.410	7.397.236	168.028
Property, plant and equipment	11	2.280.814	2.533.867	2.940.799
Deferred tax assets	15	1.290.241	1.516.466	1.084.137
Amounts owed by group companies		0	303.476	583.053
Other financial assets		275.280	1.253.689	1.132.116
Non-current assets		17.779.745	13.004.735	5.908.133
Trade receivables	12	24.118.429	19.917.780	23.845.112
Receivables from group companies		1.315.313	0	2.909.489
Tax receivables		77.110	0	0
Other receivables		6.891.115	1.695.147	3.910.266
Cash and cash equivalents	13	19.088	6.621.732	3.585.903
Prepayments		0	0	0
Current assets		32.421.055	28.234.660	34.250.770
Total assets		50.200.800	41.239.396	40.158.903

Statement of consolidated financial position (continued)

at 31 December

DKK	Note	2018	2017	2016
Equity and liabilities				
Total equity attributable to owners of				
EGN Group A/S		1.754.584	6.458.447	7.521 <i>.</i> 570
Non-controlling interests		949.452	524.997	127.431
Total equity		2.704.036	6.983.444	7.649.001
Leasing	14	645.463	548.635	486.913
Deferred tax	15	σ	o	0
Non-current liabilities		645.463	548.635	486.913
Bank	13	4.996.201	8.880.656	2.155.134
Prepayments		11.716.548	0	0
Trade payables	16	4.641.700	4.052.313	4.659.925
Payables to group companies		0	189.753	0
Leasing, short-term debt	14	410.234	372.667	210.911
Tax payables		300.311	1.533.490	5.990.551
Other liabilities	17	5.132. 96 8	6.650.407	5.785.460
Employee liabilities	18	8.615.796	5.352.825	5.994.671
Provisions		11.037.543	6.675.204	7.226.337
Current liabilities		46.851.301	33.707.317	32.022.989
Total liabilities		47,496.764	34.255.952	32.022.989
Total equity and liabilities		50.200.800	41.239.396	40.158.903

Consolidated Equity

1 January - 31 December

2018

ркк	Share capital	Retained earnings	Minority interests	Total
Equity at 1 January	500.000	5.958.447	524.997	6.983.444
Net profit/(loss) for the year	0	4.519.552	1.222.071	5.741.623
Other comprehensive income	0	14.941	2.630	17.571
Exchange rate adjustments	0	16.980	0	16.980
Adjustment beginning of the year	0	(5.255.336)	455.937	(4.799.399)
Transactions with owners				
Dividends paid	0	(4.000.000)	(1.256.183)	(5.256.183)
Total changes in equity	0	(4.703.863)	424.455	(4.279.408)
Equity at 31 December	500.000	1.254.584	949.452	2.704.036

Dividends

The parent has proposed a dividend of DKK 0 before the Annual Report was issued.

2017

DKK	Share capital	Retained earnings	Minority interests	Total
Equity at 1 January	500.000	7.021.570	127.431	7.649.001
Net profit/(loss) for the year	0	5.941.811	1.301.907	7.243.718
Other comprehensive income	0	(79.836)	(37.514)	(117.350)
Exchange rate adjustments	0	15.073	(47.373)	(32.300)
Adjustment to prior years	o	(940.171)	0	(940.171)
Transactions with owners				
Dividends paid	0	(6.000.000)	(819.455)	(6.819.455)
Total changes in equity	0	(1.063.123)	397.565	(665.558)
Equity at 31 December	500.000	5.958.447	524.997	6.983.444

Dividends

The parent has proposed a dividend of DKK 4.000.000 before the Annual Report was issued.

Consolidated Equity (continued)

1 January - 31 December

2016

DKK	Share capital	Retained earnings	Minority interests	Total
Equity at 1 January	500.000	1.864.705	1.124.470	3.489.175
Net profit/(loss) for the year	0	11.178.655	556.922	11.735.577
Other comprehensive income	0	(38.029)	2.705	(35.324)
Exchange rate adjustments	0	16.239	0	16.239
Adjustment to prior years	0	0	73.101	73.101
Transactions with owners				
Dividends paid	0	(6.000.000)	(1.629.767)	(7.629.767)
Total changes in equity	0	5.156.865	(997.039)	4.159.826
Equity at 31 December	500.000	7.021.570	127.431	7.649.001

Dividends

The parent has proposed a dividend of DKK 6.000.000 before the Annual Report was issued.

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1. ACCOUNTING POLICIES

Basis of accounting

The consolidated financial statements for 2018 are presented in accordance with International Financial Reporting Standards ('IFRS') as adopted by the EU and additional Danish disclosure requirements for annual reports of reporting class C enterprises. Please see the Danish Executive Order on IFRS adoption issued in accordance with the Danish Financial Statement Act.

The consolidated financial statements are presented in Danish Kroner (DKK), which is regarded as the primary currency in relation to the group's activities and the functional currency of the parent company.

The consolidated financial statements have been prepared on the historical cost basis, except for certain derivative financial instruments which are measured at fair value. The principal accounting policies adopted are set out below.

The consolidated financial statements are presented in accordance with the new and revised standards (IFRS/IAS) and Interpretations (IFRIC) which apply for the financial year.

Future IFRS changes

At the date of the publication of these consolidated financial statements, a number of new and amended standards and interpretations have not yet entered into force or have not yet been adopted by the EU. Therefore, they are not incorporated in the consolidated financial statements.

None of the new standards or amendments of existing standards are expected to have a material impact on future consolidated financial statements.

Recognition and measurement

Assets are recognized in the statement of financial position if it is probable that future financial benefits will flow to the group and the value of the asset can be measured reliably.

Liabilities are recognized in the statement of financial position if they are probable and can be measured reliably. On initial recognition assets and liabilities are measured at cost or fair value. Subsequently assets and liabilities are measured as described for each item bellow.

Income is recognized in the statement of comprehensive income as earned and includes value adjustments of financial assets and liabilities measured at fair value or amortized cost.

Consolidated financial statements

The consolidated financial statements comprise the parent company and the group enterprises (subsidiaries) that are

controlled by the parent company, see group chart on page 33. Control is achieved where the parent company, either directly or indirectly, holds more than 50% of the voting rights or in any other way possibly or actually exercises controlling influence over a subsidiary. If the parent company holds less than 50% of the share capital, control exists when the parent company under agreement has more than 50% of the voting rights, has the power to govern financial and operating policies of the subsidiary, to appoint members of the Board of Directors or to cast the majority of votes at meetings of the Board of Directors of the subsidiary.

Basis of consolidation

The consolidated financial statements are prepared on the basis of the financial statements of the parent company and its subsidiaries, which are all prepared in accordance with the group's accounting policies. Upon consolidation, intra group income and expenses, balances, investments and dividends as well as profits and losses on transactions between the consolidated enterprises are eliminated.

Subsidiaries' financial statement items are recognized in full in the consolidated financial statements. Non-controlling interests' pro rata share of profit/loss and equity is shown as separate line items in the statement of comprehensive income and in the group's equity, respectively.

Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the transaction date exchange rate. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the end of the reporting period are translated using the exchange rate at the end of the reporting period. Exchange differences that arise between the rate at the transaction date and the exchange rate effective at the payment date or the exchange rate at the end of the reporting period are recognized in statement of comprehensive income as financial income or financial expenses. Property, plant equipment fleet, intangible assets, inventories and other non-monetary assets purchased in foreign currencies and measured on the basis of historical cost are translated at the transaction date exchange rate. If non-monetary items are restated at fair value, they are translated using the exchange rate at the date of restatement.

When foreign subsidiaries that use a functional currency different from DKK are recognized in the consolidated financial statements, the statement of comprehensive income is translated at average exchange rates on a monthly basis unless such rates vary significantly from the actual exchange rates at the transaction dates.

In the latter case, the actual exchange rates are used. Statement of financial position items is translated using the exchange rates at the end of the reporting period. Goodwill is considered to belong to the relevant entity acquired and is translated using the exchange rate at the end of the reporting period.

Exchange differences resulting from the translation of foreign entities' equity at the beginning of the year using the end of the reporting period exchange rates and by translating statements of comprehensive income from average exchange rates to the exchange rates at the end of the reporting period are recognized in other comprehensive income. Similarly, exchange differences resulting from changes made in a foreign entity's other comprehensive income are also taken to other comprehensive income.

Exchange adjustments on receivables from, or payables to, subsidiaries that are considered part of the parent company's total investment in the subsidiary in question, are also recognized in other comprehensive income.

When foreign subsidiaries that use DKK as their functional currency but present their financial statements in another currency are recognized in the consolidated financial statements, monetary assets and liabilities are translated using the end of the reporting period exchange rate. Non-monetary assets and liabilities measured on the basis of historical cost are translated using the transaction date exchange rate. Non-monetary items measured at fair value are translated at the exchange rate at the time of the last fair value adjustment.

The items in profit or loss are translated at average exchange rates on a monthly basis, with the exception of items deriving from nonmonetary assets and liabilities, which are translated using the historical rates applicable to the relevant non-monetary assets and liabilities.

Income taxes and deferred tax

The EGN group's Danish subsidiaries are jointly taxed. The current Danish income tax is allocated among the jointly taxed companies in portion to their taxable income (full allocation subject to reimbursement in respect of tax losses).

Tax for the year consists of current tax for the year and changes in deferred tax. The portion of tax attributable to profit is recognized in the income statement, and the portion of tax attributable to entries directly in other comprehensive income is recognized in other comprehensive income. The portion of tax attributable to equity transactions is recognized in equity.

The current tax payable or receivable is recognized in the statement of financial position, computed as tax calculated on the taxable income for the year, adjusted for prepaid tax.

The current tax charge for the year is calculated based on the tax rates and tax legislation in each country applicable at the balance sheet date.

Deferred tax is recognized on all temporary differences between carrying values and tax-based values of assets and liabilities, except from deferred tax on all temporary differences on initial recognition of goodwill or on initial recognition of a transaction that is not a business combination, and for which the temporary difference found at the time of initial recognition neither affects profit nor loss for the year nor taxable income.

Deferred tax is calculated based on the expected use of each asset and the settlement of each liability, respectively.

Deferred tax is measured at the tax rates that are expected to apply to the period when the asset is realized or the liability settled, based on the tax rates and tax legislation that have been enacted or substantively enacted in the respective countries on the balance sheet date. Changes in deferred tax resulting from changed tax rates or tax rules are recognized in profit or loss, unless the deferred tax is attributable to items previously recognized in other comprehensive income or in equity. If so, such changes are also recognized in other comprehensive income or in equity.

Exchange adjustments on deferred tax are recognized as part of the year's adjustment in deferred tax.

Changes in local tax rates, affecting deferred tax, are used and thus affecting the value of the calculated deferred tax asset, alternatively deferred tax liability at year end.

Deferred tax assets, including the tax base of tax loss carry forwards, are recognized in the statement of financial position at their estimated realizable value, either as a set-off against deferred tax liabilities or as net tax assets for set-off against future positive taxable income. At the end of each reporting period, it is reassessed whether sufficient taxable income is probable to arise in the future for the deferred tax asset to be used.

Balances calculated according to the rules on interest deductibility limitations in the Danish Corporate Income Tax Act are allocated according to a joint taxation agreement between the companies that are subject to deductibility limitation in proportion to their share of the total limitation. Deferred tax liabilities in respect of these balances are recognized in the

statement of financial position; whereas deferred tax assets are recognized only of the criteria for recognition of deferred tax assets are met.

Statement of comprehensive income

Revenue

Sale of services is included in the revenue if delivery and passing of risk to the customer have taken place before the end of the year and if the income can be estimated in a reliable manner and is expected to be received.

The revenue is measured at the fair value of the agreed fee excl. VAT and taxes charged on behalf of third party. All types of discounts given are included in the revenue.

Other external expenses

Other external expenses comprises direct and indirect expenses incurred to realize revenue including salaries, network group facilitation, IT, sales and marketing costs as well as finance, legal, HR and other costs.

Special items

Special items consist of costs of a special nature in relation to the activities of the group, including costs of structural changes and other significant amounts of a one-off nature. These items are shown separately to facilitate the comparability of the profit or loss and provide a better picture of the operational results.

Financial income and expenses

These items comprise interest income and expenses, the interest portion of finance lease payments, realized and unrealized capital gains and losses on payables and transactions in foreign currencies, amortization premium/allowance on mortgage debt, etc. as well as tax interest.

Statement of financial position

Intangible assets

Goodwill

Upon initial recognition, goodwill is recognized in the statement of financial position and measured as the difference between cost of the enterprise acquired and the fair value of the assets, liabilities and contingent liabilities acquired.

When goodwill is recognized, the goodwill amount is distributed on those of the group's activities generating separate payments (cash-generating units). Determination of cash-generating units follows the management structure and internal finance management and reporting of the group.

Subsequently, goodwill is measured at cost less accumulated write downs. There is no amortization of goodwill but the carrying value of goodwill is tested for impairment at least once a

year together with the other long-term assets in the cashgenerating unit to which the goodwill is allocated. It is written down to recoverable amount in profit or loss if the accounting value exceeds the recoverable amount, this representing the higher of the fair value of the asset less expected disposal costs and the value in use. The recoverable amount is generally determined as the present value of the expected future net cash flows from the cash-generating unit to which the goodwill is allocated. Impairment losses of goodwill are stated in profit or loss under amortization and impairment losses of intangible assets.

Other intangible assets

Acquired intellectual property rights in the form of patents and licenses are measured at cost less accumulated amortization and impairment losses. Patents are amortized over their remaining duration, usually 7 years, and licenses are amortized over the term of the agreement. If the actual useful life is shorter than the remaining duration and the term of the agreement, respectively, amortization is made over such shorter useful life.

Tangible assets

Land and buildings, plant and machinery as well as other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

Interest expenses on loans and other borrowing costs are taken to finance expenses in the statement of comprehensive income.

For assets held under finance leases, cost is measured as the lower of the asset's fair value or present value of future lease payments.

The basis of depreciation is cost less estimated residual value after the end of useful life. The residual value is the estimated amount that would be earned if selling the asset today net of selling costs if the asset is of an age and a condition that is expected after the end of useful life Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Leasehold improvements: 5 years

Plant equipment and fleet: 3 years

Other fixtures and fittings, tools and equipment: 3-5 years

Depreciation methods, useful lives and residual amounts are reassessed annually. Property, plant equipment and fleet are written down to the lower of recoverable amount and carrying amount.

Impairment of property, plant equipment and fleet and intangible

The carrying amounts of property, plant equipment and fleet and intangible assets with definite useful lives are tested at the end of the reporting period for any indication of impairment. If impaired, the recoverable amount of the asset is estimated to determine the need for any write-down and the extent thereof.

The recoverable amount of intangible assets with indefinite useful lives and goodwill is estimated annually irrespective of any recorded indications of impairment.

If the asset does not generate cash flows separately from other assets, an estimate is made of the recoverable amount of the smallest cash-generating unit of which the asset forms part.

The recoverable amount is calculated as the higher of the asset's and the cash-generating unit's fair value less selling costs and net present value. When the net present value is determined, estimated future cash flows are discounted at present value using a discount rate that reflects current market estimates of the value of money in terms of time, as well as the particular risks related to the asset and the cash-generating unit, respectively, and for which no adjustment is made in the estimated future cash flows.

If the recoverable amount of the asset or the cash-generating unit is estimated to be lower than the carrying amount, the asset is written down to this lower recoverable amount. For cash-generating units, write-down is allocated in such a way that goodwill amounts are written down first and then any remaining need for write-down is allocated to other assets of the unit, however, the individual asset is not written down to an amount that is lower than its fair value net of estimated selling costs.

Impairment losses are recognized in the profit or loss. In case of any subsequent reversals of impairment losses resulting from change in assumptions of the estimated recoverable value, the carrying values of the asset and the cash-generating unit, respectively, are increased to the adjusted estimate of the recoverable value, however, no more than the carrying value which the asset or the cash-generating unit would have had if the write-down had not been performed. Impairment losses of goodwill are not reversed.

Profits or losses from the sale of property, plant equipment and fleet are calculated as the difference between selling price less

selling costs and carrying value at the time of sale. Profits or losses are recognized in the statement of comprehensive income if the selling price differs from the carrying amount.

Financial assets

Other receivables

Other receivables with a fixed maturity are measured at amortized cost, less any impairment.

Current assets

Trade receivables

On initial recognition, trade receivables are measured at fair value and subsequently at amortized cost, which usually equals nominal amount less bad debt provisions.

Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

Liabilities

Other provisions

Other provisions are recognized when the group has a legal or constructive obligation as a result of past events in the financial year or prior years, and it is probable that settlement of such obligation will lead to an outflow of the company's financial resources.

Lease commitments

Lease commitments relating to assets held under finance leases are recognized in the statement of financial position as liabilities other than provisions, and, at the time of inception of the lease, measured at the lower of the lease asset's fair value and the present value of future lease payments. Subsequent to initial recognition, lease commitments are measured at amortized cost. The difference between the present value and nominal amount of the lease payments is recognized in profit or loss as a financial expense over the term of the leases.

Lease payments on operating leases are recognized on a straightline basis in profit or loss over the term of the lease.

Other financial liabilities

On initial recognition, other liabilities, including issued bond loans, bank loans and trade payables, are measured at fair value. Subsequently, these liabilities are measured at amortized cost applying the effective interest method to the effect that the difference between proceeds and nominal amount is recognized in profit or loss as a financial expense over the term of the loan.

Pension obligations

The group has entered into pension agreements with employees, which are classified as defined contribution pension plans.

Periodical payments to defined contribution pension plans are recognized in profit or loss at the due date, and any contributions payable are recognized in the statement of financial position under liabilities.

Statement of cash flows

The group's statement of cash flows is presented using the indirect method and shows cash flows from operating, investing and financing activities as well as the group's cash and cash equivalents at the beginning and end of the financial year.

Cash flows from operating activities are calculated as EBIT adjusted for non-cash operating items, working capital changes and income taxes paid. In the adjustment for non-cash operating items, depreciations and amortizations capitalized on tangible and intangible assets are included.

Cash flows from investing activities comprise payments in connection with the acquisition and divestment of enterprises, tangible fixed asset investments, and purchase, improvement and sale, etc. of intangible assets, and property and plant equipment. Depreciations and amortizations capitalized on tangible and intangible assets are included in cash-flow from investing activities.

If any, cash flows from acquired and divested enterprises are shown as separate line items within cash flows from investing activities. Cash flows related to acquire enterprises are recognized in the statement of cash flow from their date of acquisition, and cash flows from divested enterprises are recognized up to the date of sale.

Cash flows from financing activities comprise financial expenses paid and changes in the size or composition of the parent company's share capital and related costs, the raising of loans, instalments on interest-bearing debt, purchase of treasury shares, and payment of dividends.

Cash and cash equivalents comprise cash.

Ratios

The following ratios are compiled in accordance with Recommendations & Ratios 2010 issued by the Danish Society of Financial Analysts and generally accepted calculation formulas.

EBIT margin before

Special items = Operating profit/loss [EBIT] x 100

Revenue

EBITDA margin = Operating profit/loss before depreciation and amortization X 100

Return on equity = Operating profit/loss [EBIT] x 100

Average equity

ROIC excl. goodwill = EBITDA

Average capital investment excl. goodwill

2. CRITICAL ACCOUNTING JUDGMENTS AND KEY SORUCES OF ESTIMATION UNCERTAINTY

The determination of carrying values and preparation of the annual report build upon estimates made by Management of the likely effect of future events on the value of plant equipment and fleet and development projects. In addition, Management has determined fair value of separable intangible assets acquired through business combination, including impairment test of goodwill and other intangible assets. The estimates used build upon assumptions, which, in the opinion of Management, are valid albeit inherently uncertain and unpredictable. An assessment is made of the possibility of recovering the carrying value of intangible and tangible assets. The assessment of recoverable amounts is based upon estimated returns generated by those assets in the cashgenerating unit. Refer to the additional information and amounts disclosed in the notes to the consolidated financial statements.

3. Revenue

DKK	2018	2017	2016
Member fees	169.825.455	164.969.315	162.412.820
Other revenue	1.382.486	347.489	404.085
Revenue, total	171.207.941	165.316.804	162.816.905

The Group is exempt from providing information of segments.

4. Staff expenses

DKK	2018	2017	2016
Salaries and wages	89.840.017	100.627.145	101.562.373
Pension	8.038.628	9.848.046	11.526.812
Other staff expenses	5.483.587	4.016.090	3.901.690
Staff expenses, total	103.362.233	114.491.281	116.990.875
Average number of employees	195	180	169

The Group received government grants in the form of wage subventions, which have been recognised in the income statement as a reduction of staff costs. The grants compensate the Group for staff costs primarily related to social security as well as hiring certain categories of employees such as trainees, disabled persons, long-term unemployed and employees in certain age groups.

Management and board of directors remuneration can be specified as follows:

DKK	2018	2017	2016
Salaries and wages	8.095.896	7.976.200	7.894.500
Bonus	0	0	0
Pension	868.598	682.700	418.908
	8.964.494	8.658.900	8.313.408

The Executive Board and a number of executives in the parent company is subject to special bonuses depending on individually defined performance and an incentive system to enter into force upon any transfer of the group.

5. Depreciation

DKK	2018	2017	2016
Goodwill	0	0	0
Other intangible rights	1.633.672	325.921	61.750
Plant and equipment	789.100	820.322	902.325
Leasehold improvements	142.030	185.897	251.385
Profit of disposed assets	0	-3.610	0
Depreciation, total	2.564.802	1.338.530	1.215.460
6. Financial income			
DKK	2018	2017	2016
Other interest income	589.704	12.228	69.964
Interest income intercompany	11.144	26.928	79.409
Exchange rate gain	172.547	117.615	332.526
Financial income, total	773.395	481.899	481.899
7. Financial expenses			
DKK	2018	2017	2016
Interest expenses, authorities	4.672	64.157	166.891
Leasing interest	91.805	83.129	80.421
Other interest expenses	825.462	273.512	112.835
Exchange rate loss	244.929	278.388	206.014
Write-down of financial fixed assets	100.269	0	0
Bank fees	183.615	115.343	114.656
Amortization intercompany loan	0	0	0
Financial expenses, total	1.450.752	814.529	680.817

8. Tax on profit/(loss) for the year

DKK	2018	2017	2015
Current tax on profit/(loss) for the year	1.255.072	3.165.935	5.328.462
Adjustment current tax, prior years	(115.625)	(54.448)	211.186
Change in deferred tax	710.432	(445.913)	(173.062)
Adjustment deferred tax, prior years	0	0	0
Effect from change in tax percentage	0	0	0
Tax on profit/(loss) for the year, total	1.849.880	2.665.574	5.366.586
Profit/(loss) before tax	7.591,502	9.909.293	17.102.164
Effective tax rate	24.4 %	26.9 %	31.4 %
Computation of effective tax rate			
Statutory income tax rate in Denmark	22.0 %	22.0 %	22.0 %
Tax on profit/(loss), statutory tax rate	1.670.131	2.180.044	3.762.476
Non-tax deductible expenses less non-taxable income	179.749	539.977	1.392.924
Effect of changes in tax percent (23.5% - 22.0% in 2017)	0	0	0
Effect of changes relating to prior years	0	-54.447	211.186
Effect from foreign tax rates	<u> </u>	0	0
	1.849.880	2.665.574	5.366.586
Tax of the year			
Tax on profit/(loss)	1.849.880	2.665.574	5.366.586
Tax on other comprehensive income	0	0	0
	1.849.880	2.665.574	5.366.586
9. Proposed dividend for the year			
DKK	2018	2017	2016
Ordinary dividend	0	4.000.000	6.000.000

10. Intangible assets

			2018			2017
		Other			Other	
		intangible			intangible	
DKK	Goodwill	rights	Total	Goodwill	rights	Total
Cost at 1 January	13.113.937	7.248.072	20.362.009	12.796.880	0	12.796.880
Additions	0	8.107.029	8.107.029	317.057	7.248.072	7.565.129
Disposals	0	0	0	0	0	0
Cost at 31 December	13.113.937	15.355.101	28.469.038	13.113.937	7.248.072	20.362.009
Depreciation at 1 January	(12.628.852)	(335 921)	(12.964.773)	(12.628.852)	0	(12.628.852)
Depreciation	0	(1.570.856)	(1.570.856)	0	(335.921)	(335.921)
Disposals	0	0	0	0	0	0
Depreciation at			-		· · · · · · · · · · · · · · · · · · ·	
31 December	(12.628.852)	(1.906.777)(14.535.629)	(12.628.852)	(335.921)	(12.964.773)
Carrying amount at 31 December	485.085	13.448.325	13.933.410	485.085	6.912.151	7.397.236
						2016
					Other	2016
					Other Intangible	2016
DKK				Goodwill	Other Intangible rights	2016 Total
DKK Cost at 1 January				Goodwill 12.796.880	Intangible rights	
Cost at 1 January					Intangible rights	Total
Cost at 1 January Additions				12.796.880	Intangible rights 707.050	Total 13.503.930
Cost at 1 January Additions Disposals				12.796.880	707.050 177.211	Total 13.503.930 177.211
Cost at 1 January Additions Disposals Cost at 31 December				12.796.880 0 0 12.796.880	707.050 177.211 (884.261)	Total 13.503.930 177.211 (884.261) 12.796.880
				12.796.880 0 0 12.796.880	707.050 177.211 (884.261)	Total 13.503.930 177.211 (884.261)
Cost at 1 January Additions Disposals Cost at 31 December Depreciation at 1 January Depreciation				12.796.880 0 0 12.796.880 (12.628.852)	707.050 177.211 (884.261) 0 (126.194) (61.750)	Total 13.503.930 177.211 (884.261) 12.796.880 (12.755.046)
Cost at 1 January Additions Disposals Cost at 31 December Depreciation at 1 January				12.796.880 0 0 12.796.880 (12.628.852) 0	707.050 177.211 (884.261) 0 (126.194) (61.750)	Total 13.503.930 177.211 (884.261) 12.796.880 (12.755.046) (61.750)
Cost at 1 January Additions Disposals Cost at 31 December Depreciation at 1 January Depreciation Disposals Depreciation at				12.796.880 0 0 12.796.880 (12.628.852) 0	707.050 177.211 (884.261) 0 (126.194) (61.750) 187.944	Total 13.503.930 177.211 (884.261) 12.796.880 (12.755.046) (61.750)
Cost at 1 January Additions Disposals Cost at 31 December Depreciation at 1 January Depreciation Disposals				12.796.880 0 0 12.796.880 (12.628.852) 0	707.050 177.211 (884.261) 0 (126.194) (61.750) 187.944	Total 13.503.930 177.211 (884.261) 12.796.880 (12.755.046) (61.750) 187.944

11. Property, plant and equipment

			2018			2017
	Leasehold	Plant and		Leasehold	Plant and	
DKK	improvements	equipment	Total	Improvements	equipment	Total
Cost at 1 January	1.712.731	9.554.526	11.267.257	1.667.941	9.335.427	11.003.368
Additions	214.380	660.443	874.823	44.790	576.108	620.898
Disposals	0	(134.354)	(134.354)	0	(357.009)	(357.009)
Cost at 31 December	1.927.111	10.080.615	12.007.727	1.712.731	9.554.526	11.267.257
Depreciation at 1 Januar	y (1.314.302)	(7.419 087)	(8.733.389)	(1.108.999)	(6.953.570)	(8.062.569)
Depreciation	(214.952)	(993.131)	(1.208.084)	(205.304)	(764.467)	(969.771)
Disposals	0	214 560	214.560	0	298.950	298.950
Depreciation at	•			ANIMA ANI		
31 December	(1.529.255)	(8.197.658)	(9.726.913)	(1.314.303)	(7.419.087)	(8.733.390)
Carrying amount at 31 December	397.856	1.882.957	2.280.814	398.429	2.099.498	2.533.867
Here of carrying amount at 31 December of asset held under finance lease	s	1.075.084	1.075.084	0	909.736	909.736

11. Property, plant and equipment (continued)

			2016
	Leasehold	Plant and	
DKK	improvements	equipment	Total
Cost at 1 January	1.234.801	8.226.709	9.461.510
Additions	433.140	1.108.718	1.541.858
Disposals	0	0	0
Cost at 31 December	1.667.941	9.335.427	11.003.368
Depreciation at 1 January	(797.273)	(6.102.097)	(6.899.370)
Depreciation	(311.726)	(851.473)	(1.163.199)
Disposals	0	0	0
Depreciation at			····
31 December	(1.108.999)	(6.953.570)	(8.062.569)
Carrying amount at			
31 December	558.942	2.381.857	2.940.799
Herof carrying amount			
at 31 December of assets			
held under finance leases	0	707.464	707.464

The Group leases vehicles under a number of finance lease agreements. The leased equipment secures lease obligations.

12. Trade receivables

DKK	2018	2017	2016
Trade receivables	24.118.429	19.917.780	23.845.112

A provision account to reduce the carrying amount of trade receivables and services whose value is impaired based on a general provision.

12. Trade receivables (continued)

A provision account to reduce the carrying amount of trade receivables and services whose value is impaired based on a general provision.

DKK	2018	2017	2018
Provision account at January 1st,	4.061.658	2.173.433	2.344.779
Impairment losses recognised/reversed	(759.395)	1.888.215	(171.346)
Provision account at December 31st,	3.303.263	4.061.658	2.173.433

For the financial year, no interest income has been recognised related to impairment losses.

The ageing of provision of trade receivables at the reporting date was:

DKK	2018	2017	2016
Not past due	1.365.662	1.809.321	848.407
Past due 1 to 30 days	1.419.023	1.332.899	748.872
Past due 31 to 60 days	309.928	564.450	339.022
Past due 61 to 90 days	167.973	267.421	133.643
Past due 91 to 120 days	28.351	87.568	89.523
More than 121 days	12.325	0	13.966
Total	3.303.263	4.061.659	2.173.433
13. Cash and cash equivalents			
DKK	2018	2017	2016
Cash and bank deposits	19.088	6.621.732	3.585.903
Loans in banks	(4.996.201)	(8.880.656)	(2.155.639)
Cash and cash equivalents, total	(4.977.113)	(2.258.924)	1.430.264
Recognized in the statement of financial position			
Assets	19.088	6.621.732	3.585.904
Liabilities	(4.996.201)	(8.880.656)	(2.155.639)
	(4.977.113)	(2.258.924)	1.430.264
The Group company has unused drawing rights in banks for	3.022.887	0	2.051.292

14. Leasing

DKK	2018	2017	2016
Due within 12 months from balancing day	410.234	372.667	210.911
Due between 1 and 5 years from the balancing day	645.463	548.635	486.913
Due 5 years after the balancing day	0	0	0
	1.055.697	921.303	697.824
Amortization addition to future expensing	0	0	0
	1.055.697	921.303	697.824

Financial leases are in average leased over a period of 3 years. All lease contracts have a repayment profile and no agreements contain contingent rent.

Minimum lease payments are due as above.

Financial leasing commitments are due for payment as below:

	1.055.697	921.303	697.824
Due 5 years after the balancing day	0	0	0
Due between 1 and 5 years from the balancing day	645.463	548.635	486.913
Due within 12 months from balancing day	410.234	372.667	210.911

15. Deferred tax

DKK	2018	2017	2016
Deferred tax liabilities/(assets), net at 1 January	(1.516.466)	(1.084.137)	(832.167)
Exchange rate adj.	(15.829)	127.502	(78.908)
Adjustments to deferred tax liabilities/(assets),			
net at 1 January	0	0	0
Deferred tax adjustment, for the year			
recognized in the income statement	(244.285)	(559.832)	(173.062)
Disposal of a unit	486.338	0	0
Deferred tax liabilities/(assets), net at 31 December	(1.290.241)	(1.516.466)	(1.084.137)

15. Deferred tax (continued)

Deferred tax can be specified as below:

DKK	2018	2017	2016
Intangible assets	272.169	135.169	36.966
Plant and equipment	(48.969)	(39.672)	(25.220)
Current assets	(1.513.441)	(1.611.963)	(1.095.883)
	(1.290.241)	(1.516.466)	(1.084.137)
Recognised in the statement of financial position as follows			
Deferred tax liabilities	Đ	0	0
Deferred tax assets	1.290.241	1.516.466	1.084.137
	1.290.241	1.516.466	1.084.137

Deferred tax liabilities not recognised in the statement of financial position

In 2018, there were no (2017, 2016: none, none) unrecognised deferred tax liabilities related to investments in associates or subsidiaries.

16. Trade payables

DKK	2018	2017	2016
Trade payables	4.641.700	4.052.313	4.659.925

The accounting value equals the fair value of the commitment.

17. Other liabilities

DKK	2018	2017	2016
VAT	3.496.166	2.343.992	3.672.351
Other payables	1.636.802	4.306.415	2.113.109
Other liabilities, total	5.132.968	6.650.407	5.785.460

The accounting value equals the fair value of the commitment.

18. Employee liabilities

DKK	2018	2017	2015
Holiday pay etc.	8 247.532	5.199.750	5.656.333
Payable salaries and commissions	368.264	153.075	338.338
	8.615.796	5.352.825	5.994.671

19. Related parties

Related parties with a controlling interest

The following related parties have a controlling interest in EGN Group A/S:

Name	Registered office	Basis of influence
EGN Group Holding A/S	Svendborg, Denmark	Parent with 100% of the shares
J.G. Holding, Svendborg ApS	Svendborg, Denmark	Owner of EGN Group Holding A/S
Kasko Holding A/S	Holte, Denmark	Owner of EGN Group Holding A/S

The following shareholders are registered as holding more than 5% of the voting share capital or more than 5% of the nominal value of the share capital:

EGN Group Holding A/S Ryttermarken 8 5700 Svendborg

EGN Group Holding A/S is registered as the single owner of shares in EGN Group A/S in the company's registers.

The Group has elected EGN Group A/S as parent and EGN Group Holding A/S is the top level parent before the ultimate parents of EGN Group Holding A/S, J.G. Holding, Svendborg ApS and Kasko Holding A/S. Consolidated financial statement is prepared and includes the subsidiaries of EGN Group A/S as set out in the group chart on page 34.

Transactions with subsidiaries during the financial year consist of contributed loans. Intercompany balances and calculated interests for intercompany balances has been eliminated during the consolidated financial statements.

The receivables from subsidiaries are listed in the balance sheet of the parent.

20. Related parties (continued)

Other related parties

EGN Group A/S' related parties with controlling interest includes owners and associated companies as well as the board of directors and the management including the families thereto. Related parties, furthermore, includes companies in which the above mentioned range of persons has controlling interest.

Transactions with related parties:

2018:

Key members of staff: As outlined in note 4. Buying of services from Kasko Holding A/S.

2017

Key members of staff: As outlined in note 4. Buying of services from Kasko Holding A/S.

2016:

Key members of staff: As outlined in note 4. Buying of services from Kasko Holding A/S.

21. Recourse guarantee commitments and contingent liabilities

The Parent Company has guaranteed the subsidiaries' debt to 946 DKK'000.

The Parent has signed irremovable leasehold agreements, as specified below:

6 months notice At expiry 30.06 2022 / 15.11 2022 1.688 DKK'000 commitment 12.728 DKK'000 commitment

Joint taxation

EGN Group A/S is jointly taxed with the parent EGN Group Holding A/S. As a fully owned subsidiary EGN Group A/S is guaranteeing unlimited and be jointly and severally responsible with the other companies in the joint taxation for national corporate taxes including withholding taxes on interests, royalties and dividends for all associated Danish companies in the Group. Any correction made to the jointly taxable income or withholding taxes might affect the liability for the company.

22. Financial risks

The Group is according to the operation, investments and its limited funding is not significantly exposed for market changes i.e. in terms of exchange rates and interest levels. The Parent company is managing all the financial risks within the Group centrally and coordinates the liquidity of the Group.

The Group does not make use of derivative financial instruments.

23. Credit risks

Credit risks related to financial assets is equal to the recognized value.

The credit risks of the Group are mainly related to receivables from trade and services.

The level of credit risks is equal to the recognized value of receivables from trade and services. Large clients and business partners are regularly credit rated and the risks is expected to be very small.

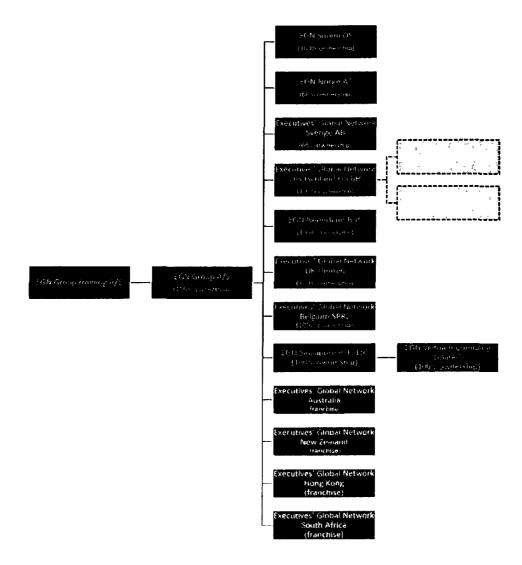
24. New legislation

A set of new standards has been issued during the process of the annual report 2018. Implementation of IFRS 15 has affected the equity at 1 January 2018 by 3.945 DKK'000 before taxes and 3.077 DKK'000 after taxes.

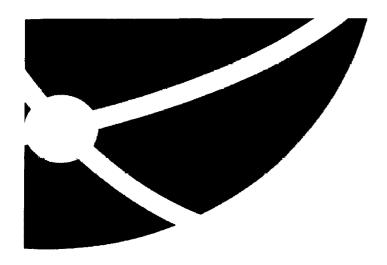
25. Exemption from addit

Executives Global Network UK Limited, company number 07889243, subsidiary of EGN Group A/S is claiming exemption from audit under S479A of the Companies Act 2006

Group chart

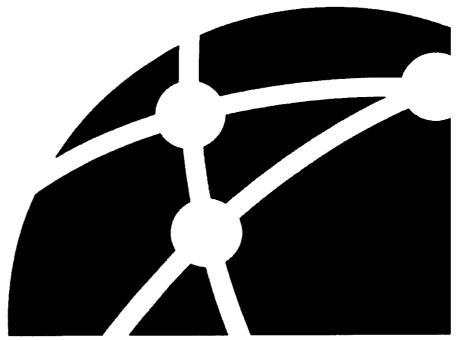


35



Financial statements parent company

2018



Income statement

1 January – 31 December

DKK	Note	2018	2017	2015
Revenue	1	100.333.728	97.330.682	103.799.468
Other external expenses		(16.302.229)	(20.183.667)	(15.046.955)
Staff expenses	2	(75.787.953)	(68.096.401)	(67.355.259)
Depreciation	3	(2.361.227)	(1.125.516)	(878.856)
Operating profit before other items		5.882.319	7.925.098	20.518.398
Other income and expenses, net		0	0	0
Operating profit (EBIT)		- 5.882.319	7.925.098	20.518.398
Financial income	4	3.466.010	2.165.051	4.001.431
Financial expenses	5	(1.300.452)	(619.176)	(470.058)
Amortization of subsidiaries and intercompany loans		(159.138)	(2.248.066)	(1.515.350)
Profit/(loss) before tax (EBT)		7.888.738	7.222.907	22.534.421
Tax on profit/(loss) for the year	6	(1.260.421)	(1.738.276)	(4.607.336)
Net profit/(loss) for the year		6.628.317	5.484.631	17.927.085
Attributable to:				
Owners of EGN Group A/S		6.628.317	5.484.631	17.927.085
Non-controlling interests		0	0	0
Net profit/(loss) for the year		6.628.317	5.484.631	17.927.085

Statement of cash flows

1 January - 31 December

DKK	Note	2018	2017	2016
Net profit/(loss)		6.628.317	5.484.630	17.927.085
Depreciation and amortisation		2.361.227	1.125.516	878.856
Changes in working capital		(2.231.381)	1.809.486	16.999
Adjustment of tax of the year		1.260.421	1.738.276	4.607.336
Changes in provisions, pensions and similar obligat	tions	6.864.574	(142.755)	(5.727.487)
Income taxes paid	_	(2.013.368)	(4.652.785)	(3.276.728)
Cash flow from operating activities	· · · · · · · · · · · · · · · · · · ·	12.869.791	5.362.368	14.426.060
Cash flow from investing activities				
Acquisition of intangible assets, property,				
Plant and equipment		(8.933.711)	(7.877.114)	(1.108.001)
(Acquisition)/disposal of financial assets		134.354	61.669	696.317
Acquisition of subsidiaries		(44.783)	(1.101.822)	0
Disposal of subsidiaries		0	0	0
Cash flow from investing activities		(8.844.141)	(8.917.267)	(411.684)
Proceeds from borrowings		481.796	467.175	429.726
Repayment of borrowings		(347.402)	(243.696)	(238.200)
Change in intercompany receivables/liabilities		1.453.566	3.954.718	(9.735.766)
Change in other liabilities		2.077.592	(910.223)	(115.875) (6.000.000)
Paid dividend		(4.000.000)	(6.000.000)	
Cash flow from financing activities		(334.447)	(2.732.026)	(15.660.116)
Total cash flow		(3.691.203)	(6.286.925)	(1.645.740)
Cash and cash equivalents at 1 January		(8.285.635)	(1.998.705)	(352.967)
Total cash flow		3.691.203	(6.286.927)	(1.645.740)
Foreign exchange adjustments		0	0	0
Cash and cash equivalents at 31 December		(4.594.432)	(8.285.632)	(1.998.707)

Statement of financial position

at 31 December

DKK	Note	2018	2017	2016
Assets				
Intangible assets	8	13.616.353	7.080.179	168.028
Property, plant and equipment	9	1.984.133	2.082.178	2.304.400
Deferred tax assets	15	0	338.813	124.260
Investments in subsidiaries	10	2.524.024	2.479.241	1.377 <i>.</i> 419
Amounts owed by subsidiaries	11	16.261.92 9	16.456.550	17.636.840
Amounts owed by group companies		280.611	303.476	583.053
Other financial assets		1.581.952	1.253.689	1.132.116
Non-current assets		36.249.001	29.994.127	23.326.116
Trade receivables	12	12.129.843	8.761.556	10.049.932
Receivables from subsidiaries		6.156.527	1.536.339	4.031.190
Other receivables		976.911	587.957	809.350
Cash and cash equivalents	13	2.503.281	532.944	156.425
Current assets		21.776.562	11.418.796	15.046.897
Total assets		58.025.564	41.412.923	38.373.013

Statement of financial position (continued)

at 31 December

DKK	Note	2018	2017	2016
Equity and liabilities				
Total equity attributable to owners of				
EGN Group A/S		18.021.703	17.912.191	18.427.561
Non-controlling interests		0	0	0
Total equity		18.021.703	17.912.191	18.427.561
Leasing	14	645.463	548.635	486.913
Deferred tax	15	211.175	0	0
Non-current liabilities		856.638	548.635	486.913
Bank	13	7.097.713	8.818.579	2.155.132
Prepayments		7.268.048	0	0
Trade payables	16	4.462.611	2,608,484	2.247.735
Leasing, short-term debt	14	410.234	372.667	210.911
Amounts owed to subsidiaries		5.866.267	0	0
Tax payables		0	2.013.368	4.652.786
Other liabilities	17	3.100.626	1.023.034	1.933.257
Employee liabilities	18	4.145.731	3.852.205	3.899.226
Provisions		6.795.991	4.263.760	4.359.492
Current liabilities		39.147.222	22,952.097	19.458.539
Total liabilities		40.003.860	23.500.732	19.945.452
Total equity and liabilities		58.025.564	41.412.923	38.373.013

Equity

1 January - 31 December

2018

DKK	Share capital	Retained earnings	Total
Equity at 1 January	500.000	17.412.192	17.912.192
Net profit/(loss) for the year	0	6.628.317	6 .628.317
Adjustment prior years	0	(2.518.805)	(2.518.805)
Transactions with owners			
Dividends paid	0	(4.000.000)	(4.000.000)
Total changes in equity	O	109.512	109.512
Equity at 31 December	500.000	17.521.703	18.021.703

Dividends

A dividend of DKK 0 has been proposed before the Annual Report was issued.

2017

DKK	Share capital	Retained earnings	Total
Equity at 1 January	500.000	17.927.561	18.427.561
Net profit/(loss) for the year	0	5.484.631	5.484.631
Adjustment prior years	0	0	0
Transactions with owners			
Dividends paid	0	(6.000.000)	(6.000.000)
Total changes in equity	0	(515.369)	(513.369)
Equity at 31 December	500.000	17.412.192	17.912.192

Dividends

A dividend of DKK 4.000.000 has been proposed before the Annual Report was issued.

Equity (continued)

1 January - 31 December

2016

DKK	Share capital	Retained earnings	Total
Equity at 1 January	500.000	6.000.476	6.500.476
Net profit/(loss) for the year	0	17.927.085	17.927.085
Adjustment prior years	0	0	0
Transactions with owners			
Dividends paid	0	(6.000.000)	(6.000.000)
Total changes in equity	o	11.927.085	11.927.085
Equity at 31 December	500.000	17.927.561	18.427.561

Dividends

A dividend of DKK 6.000.000 has been proposed before the Annual Report was issued.

1. Revenue

DKK	2018	2017	2016
Member fees	98.379.489	94.496.395	98.536.112
Other revenue	1.954.239	2.834.287	5.263.356
Revenue, total	100.333.728	97.330.682	103.799.468

The Parent is exempt from providing information of segments.

2. Staff expenses

DKK	2018	2017	2016
Salaries and wages	67.454.061	59.427.919	58.665.535
Pension	5.560.417	5.577.873	5.903.167
Other staff expenses	2.773.473	3.090.609	2.786.557
Administration expenses, total	75.787.953	68.096.401	67.355.259
Average number of employees	114	104	97

The Parent received government grants in the form of wage subventions, which have been recognised in the income statement as a reduction of staff costs. The grants compensate the Parent for staff costs primarily related to social security as well as hiring certain categories of employees such as trainees, disabled persons, long-term unemployed and employees in certain age groups.

Management and board of directors remuneration can be specified as follows:

DKK	2018	2017
Salaries and wages	8.095.896	7.976.200
Bonus	0	0
Pension	868.598	682.700
	8.964.494	8.658.900

The Executive Board and a number of executives in the parent company is subject to special bonuses depending on individually defined performance and an incentive system to enter into force upon any transfer of the group.

3. Depreciation

DKK	2018	2017	2016
Goodwill	0	О	0
Other intangible rights	1.570.856	335.921	61.750
Plant and equipment	706.724	658.718	704.123
Leasehold improvements	83.647	134.487	112.983
Profit of disposed assets	О	(3.610)	0
Depreciation, total	2.361.227	1.025.516	878.856

4. Financial income

DKK	2018 _	2017	2016
Dividend from subsidiaries	2.521.685	1.679.301	3.301.268
Interest income from group companies	278,479	356.501	367.570
Other interest income	500.069	11.840	67
Exchange rate gain	165.776	117.409	332.526
Financial income, total	3.466.010	2.165.051	4.001.431

5. Financial expenses

DKK	2018	2017	2016
Interest expenses from group companies	65.612	0	0
Interest expenses, authorities	0	60.538	152.993
Leasing interest	91.805	83.129	80.421
Other interest expenses	567.892	97.449	42.603
Exchange rate loss	249.714	262.760	104.417
Write-down of financial fixed assets	141.814	0	0
Bank fees	183.61	115.299	89.624
Financial expenses, total	1.300.452	619.176	470.058

6. Tax on profit/(loss) for the year

DKK	2018	2017	2016
Current tax on profit/(loss) for the year	0	1.952.830	4.499.792
Adjustment current tax, prior years	0	0	0
Change in deferred tax	1.260.421	(214.554)	107.544
Adjustment deferred tax, prior years	0	0	0
Effect from change in tax percentage	0	0	0
Tax on profit/(loss) for the year, total	1.260.421	1.738.276	4.607.336
Profit/(loss) before tax	7.888.738	7.222.907	17.927.085
Effective tax rate	16.0 %	24.1 %	20.4 %
Tax on profit/(loss), statutory tax rate	1.735.522	1.589.039	4.957.573
Non-tax deductible expenses less non-taxable income	(475.102)	149.237	(350.237)
Effect of changes relating to prior years, net	0	0	0
	1.260.421	1.738.276	4.607.336
7. Proposed dividend for the year			
DKK	2018	2017	2016
Ordinary dividend	0	4.000.000	6.000.000

8. Intangible assets

			2018			2017
		Other			Other	
		intangible	Name		intangible	
DKK	Goodwill	rights	Total	Goodwill	rights	Total
Cost at 1 January	12.796.880	7.248.072	20.044.952	12.796.880	0	12.796.880
Additions	0	8.107.029	8.107.029	0	7.248.072	7.248.072
Disposals	0	0	0	0	0	0
Cost at 31 December	12.796.880	15.355.102	28.151.982	12.796.880	7.248.072	20.044.952
Depreciation at 1 January	(12.628.852)	(335.921)	(12.964.773)	(12.628.852)	0	(12.628.852)
Depreciation	0	(1.570.856)	(1.570.856)	0	(335.921)	(335.921)
Disposals	0	0	0	0	0	0
Depreciation at	- -					
31 December	(12.628.852)	(1.906.777)	(14.535.629)	(12.628.852)	(335.921)	(12.964.773)
Carrying amount at		18.,		70,740		-
31 December	168.028	13.448.326	13.616.353	168.028	6.912.151	7.080.179

			2016
		intangible	
DKK	Goodwill	rights	Total
Cost at 1 January	12.796.880	707.050	13.503.930
Additions	0	177.211	177.211
Disposals	0	(884.261)	(884.261)
Cost at 31 December	12.796.880	0	12.796.880
Depreciation at 1 January	(12.628.852)	(126.194)	(12.755.046)
Depreciation	0	(61.750)	(61.750)
Disposals	0	187.944	187.944
Depreciation at			
31 December	(12.628.852)	0	(12.628.852)
Carrying amount at			
31 December	168.028	0	168.028

9. Property, plant and equipment

			2018			2017
	Leasehold	Plant and		Leasehold	Plant and	
DKK	improvements	equipment	Total	Improvements	equipment	Total
Cost at 1 January	854.400	8.725.068	9.579.464	787.142	8.520.293	9.307.434
Additions	166.239	660.443	826.682	67.258	561.784	629.042
Disposals	0	(348.914)	(348.914)	0	(357.009)	(357.009)
Cost at 31 December	1.020.636	9.036.595	10.057.232	854.400	8.725.068	9.579.467
Depreciation at 1 January	y (672.108)	(6.825.180)	(7.497.289) (537.621)	(6.465.412)	(7.003.034)
Depreciation	(83.647)	(706.724)	(790.371)	(134.487)	(658.718)	(793.205)
Disposals	0	214.560	214.560	0	298.950	298.950
Depreciation at		~~~ ~~				
31 December	(755.755)	(7.317.344)	(8.073.099) (672.108)	(6.825.180)	(7.497.289)
Carrying amount at						
31 December	264.881	1.719.251	1.984.133	182.292	1.899.888	2.082.178
Herof carrying amount at 31 December of assets	s					
held under finance lease	s 0	1.075.084	1.075.084	0	909.736	909.736

9. Property, plant and equipment (continued)

			2016
	Leasehold	Plant and	
DKK	improvements	equipment	Total
Cost at 1 January	744.060	7.632.584	8.376.644
Additions	43.082	887.709	930.790
Disposals	0	0	0
Cost at 31 December	787.142	8.520.293	9.307.434
Depreciation at 1 January	(424.638)	(5.761.290)	(6.185.928)
Depreciation	(112.983)	(704.123)	(817.106)
Disposals	0	0	0
Depreciation at			
31 December	(537.621)	(6.465.412)	(7.003.034)
Carrying amount at			
31 December	249.520	1.727.678	2.304.400
Herof carrying amount			
at 31 December of assets			
held under finance leases	0	707.464	707.464

The Parent leases vehicles under a number of finance lease agreements. The leased equipment secures lease obligations.

10. Investments in subsidiaries

DKK	2018	2017	2016
Cost at 1 January	2.479.241	1.377.419	1.377.419
Addition	186.597	1.101.822	0
Disposal	(141.814)	0	0
Cost at 31 December	2.524.024	2.479.241	1.377.419

10. Investments in subsidiaries (continued)

	Shar	e _	(Ownership	
Subsidiaries	capita	nl	2018	2017	2016
Executives' Global Network					
Deutschland GmbH	25.000	EUR	100.0 %	100.0 %	100.0 %
Executives' Global Network Norge AS	100.000	NOK	66.6 %	66.6 %	66.6 %
Executives' Global Network Sverige AB	100.000	SEK	66.6 %	66.6 %	66.6 %
EGN Nederland B.V.	18.000	EUR	100.0 %	66.6 %	66.6 %
EGN Suomi Oy	2.500	EUR	100.0 %	100.0 %	66.6 %
Executives' Global Network					
UK Limited	580.513	GBP	100.0 %	100.0 %	100.0 %
Executives' Global Network					
Belgium SPRL	18.550	EUR	100.0 %	100.0 %	100.0 %
EGN Singapore PTE. Ltd	100	USD	100.0 %	100.0 %	N/A
EGN Vietnam Company Limited	222.600.000	VMD	100.0 %	100.0 %	N/A

Ownership of shares equals voting rights. Where EGN Group A/S is the minority owner of voting rights no recognition has been done in the annual report.

11. Amounts owed by subsidiaries

DKK	2018	2017	2016
Receivables, subsidiaries	16.261.929	16.456.550	17.636.840
Cost at 31 December	16.261.929	16.456.550	17.636.840

The above loans have been given on standard business terms.

12. Trade receivables

DKK	2018	2017	2016
Trade receivables	12.129.843	8.761.556	10.049.932

A provision account to reduce the carrying amount of trade receivables and services whose value is impaired based on a general provision.

A general provision for losses on receivables has been recognized during the financial year.

12. Trade receivables (continued)

A provision account to reduce the carrying amount of trade receivables and services whose value is impaired based on a general provision.

DKK	2018	2017	2016
Provision account at January 1st,	1.974.142	618.212	1.400.898
Impairment losses recognised and reversed	214.951	1.355.930	(782.686)
Provision account at December 31 st ,	2.189.093	1.974.142	618.212

For the financial year, no interest income has been recognised related to impairment losses.

The ageing of provision of trade receivables at the reporting date was:

DKK	2018	2017	2016
Not past due	905.033	879.409	241.321
Past due 1 to 30 days	940.396	647.847	213.009
Past due 31 to 60 days	205.391	274.347	96.432
Past due 61 to 90 days	111.317	129.978	38.013
Past due 91 to 120 days	18.789	42.562	25.464
More than 121 days	8.168	0	3.973
Total	2.189.093	1.974.142	618.212

2018	2017	2015
2.503.281	532.944	156.425
(7.097.713)	(8.818.579)	(2.155.132)
(4.594.432)	(8.285.635)	(1.998.707)
2.503.281	532.644	156.425
(7.097.713)	(8.818.579)	(2.155.132)
	/0.30F.C3E\	(1.998.707)
(4.594.432)	(8.285.635)	(1.330.707)
	2.503.281 (7.097.713) (4.594.432)	2.503.281 532.944 (7.097.713) (8.818.579) (4.594.432) (8.285.635) 2.503.281 532.644

14. Leasing

DKK	2018 _	2017	2016
Due within 12 months from balancing day	410.234	372.667	210.911
Due between 1 and 5 years from the balancing day	645.463	548.635	486.913
Due 5 years after the balancing day	0	0	0
	1.055.697	921.303	697.824
Amortization addition to future expensing	0	0	0
	1.055.697	921.303	697.824

Financial leases are in average leased over a period of 2 years. All lease contracts have a repayment profile and no agreements contain contingent rent.

Minimum lease payments are due as above.

	((004 004)
DKK	2018	2017	2016
15. Deferred tax			
	1.055.697	921.303	697.824
Due 5 years after the balancing day		0	0
Due between 1 and 5 years from the balancing day	645.463	548.635	486.913
Due within 12 months from balancing day	410.234	372.667	210.911
Financial leasing commitments are due for payment as be	elow:		

2018	2017	2016
(338.814)	(124.260)	(231.804)
(710.432)	0	0
1.260.421	(214.554)	107.544
0	0	0
211.175	(338.814)	(124.260)
	(710.432) 1.260.421 0	(710.432) 0 1.260.421 (214.554) 0 0

Deferred tax can be specified as below:

	211.175	(338.814)	(124.260)
Loss carried forward	469.574	0	0
Current assets	(481.599)	(434.310)	(136.006)
Plant and equipment	(48.969)	(39.672)	(25.220)
Intangible assets	272.169	135.169	36.966

15. Deferred tax (continued)

	211.175	(338.814)	(124.260)
Deferred tax assets	0	(338.814)	(124.260)
Deferred tax liabilities	211.175	0	0

Deferred tax liabilities not recognised in the statement of financial position

In 2018, there were no (2017, 2016: none, none) unrecognised deferred tax liabilities related to investments in associates or subsidiaries.

16. Trade payables

DKK	2018	2017	2016
Trade payables	4.462.611	2.608.484	2.247.735

The accounting value equals the fair value of the commitment.

17. Other liabilities

DKK	2018	2017	2016
VAT	1.451.310	574.985	1.534.475
Other payables	1.649.316	448.049	398.782
Other liabilities, total	3.100.626	1.023.034	1.933.257

The accounting value equals the fair value of the commitment.

18. Employee liabilities

DKK	2018	2017	2016
Holiday pay etc.	4.145.731	3.852.205	3.560.888
Payable salaries and commissions	0	0	338.338
	4.145.731	3.852.205	3.899.226

19. Related parties

Related parties with a controlling interest

The following related parties have a controlling interest in EGN Group A/S:

Name	Registered office	Basis of influence
EGN Group Holding A/S	Svendborg, Denmark	Parent with 100% of the shares
J.G. Holding, Svendborg ApS	Svendborg, Denmark	Owner of EGN Group Holding A/S
Kasko Holding A/S	Holte, Denmark	Owner of EGN Group Holding A/S

The following shareholders are registered as holding more than 5% of the voting share capital or more than 5% of the nominal value of the share capital:

EGN Group Holding A/\$
Ryttermarken 8
5700 Svendborg

EGN Group Holding A/S is registered as the single owner of shares in EGN Group A/S in the company's registers.

The Group has elected EGN Group A/S as parent and EGN Group Holding A/S is the top level parent before the ultimate parents of EGN Group Holding A/S, J.G. Holding, Svendborg ApS and Kasko Holding A/S. Consolidated financial statement is prepared and includes the subsidiaries of EGN Group A/S as set out in the group chart on page 33.

Transactions with subsidiaries during the financial year consist of contributed loans. Intercompany balances and calculated interests for intercompany balances has been eliminated during the consolidated financial statements.

The receivables from subsidiaries are listed in the balance sheet of the parent.

Other related parties

EGN Group A/S' related parties with controlling interest includes owners and associated companies as well as the board of directors and the management including the families thereto. Related parties, furthermore, includes companies in which the above mentioned range of persons has controlling interest.

Transactions with related parties:

2018:

Key members of staff: As outlined in note 2. Buying of services from Kasko Holding A/S.

19. Related parties (continued)

2017:

Key members of staff: As outlined in note 2. Buying of services from Kasko Holding A/S.

2016:

Key members of staff: As outlined in note 2. Buying of services from Kasko Holding A/S.

20. Recourse guarantee commitments and contingent liabilities

The Parent Company has guaranteed the subsidiaries' debt to 946 DKK'000.

The Parent has signed irremovable leasehold agreements, as specified below:

6 months notice At expiry 30.06 2019 / 15.11 2022 1.688 DKK'000 commitment 12.728 DKK'000 commitment

21. Recourse guarantee commitments and contingent liabilities (continued)

Joint taxation

EGN Group A/S is jointly taxed with the parent EGN Group Holding A/S. As a fully owned subsidiary EGN Group A/S is guaranteeing unlimited and be jointly and severally responsible with the other companies in the joint taxation for national corporate taxes including withholding taxes on interests, royalties and dividends for all associated Danish companies in the Group. Any correction made to the jointly taxable income or withholding taxes might affect the liability for the company.

22. Financial risks

The Parent is according to the operation, investments and its limited funding is not significantly exposed for market changes i.e. in terms of exchange rates and interest levels. The Parent company is managing all the financial risks within the Group centrally and coordinates the liquidity of the Group.

The Group does not make use of derivative financial instruments.

23. Credit risks

Credit risks related to financial assets is equal to the recognized value.

The credit risks of the Group are mainly related to receivables from trade and services.

The level of credit risks is equal to the recognized value of receivables from trade and services. Large clients and business partners are regularly credit rated and the risks is expected to be very small.

24. New legislation

A set of new standards has been issued during the process of the annual report 2018. Implementation of IFRS 15 has affected the equity at 1 January 2018 by 3.229 DKK'000 before taxes and 2.519 DKK'000 after taxes.