Report and Financial Statements

For the year ended 31 December 2015

Company Number 07258270

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## Report and financial statements for the year ended 31 December 2015

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#### **Directors**

S L Wyler

J A Carbone

F D Feeney

### Registered office

Norfolk House, 31 St James's Square, London, SW1Y 4JJ.

### Company number

07258270

### **Bankers**

J P Morgan Bank NA, Chaseside, Bournemouth, BH7 7DA. BNY Mellon, 225 Liberty Street, New York, NY, 10286, USA.

### **Solicitors**

Sidley Austin LLP, Woolgate Exchange, 25 Basinghall Street, London EC2V 5HA.

### **Auditors**

Ernst & Young LLP, 25 Churchill Place, London E14 5EY, United Kingdom

## Strategic report for the year ended 31 December 2015

The directors present their strategic report together with the audited financial statements for the year ended 31 December 2015.

### Review of the business

AVM Financial Limited (the Company) provides its parent, AVM, L.P., with a presence in the European markets and provides investor relations services to its European based clients. These services are provided from its base in London and its branch in Stockholm. These services involve maintaining existing investor relationships and developing new ones.

During the year, existing UK/European investors added to their investments and progress was made with selectively targeted potential investors and that list of investors is reviewed, amended and agreed with the parent on a periodic basis.

### **Capital Management**

The Company is authorised by the Financial Conduct Authority ("FCA") and as such must continuously maintain adequate financial resources, as defined by the FCA. In order to ensure that the Company meets these requirements, the Company monitors its financial resources and obtained additional funding from AVM, L.P. as needed.

During the year, the Company has complied with its FCA financial resources requirements. At the year end, the Company's financial resources totalled \$380,181 (2014: \$325,620).

### Key performance indicators ("KPIs")

Given the straightforward nature of the business, the directors are of the opinion that analysis using KPIs is not necessary for an understanding of the development, performance or position of the business.

The parent reviews the performance of the Company on an ongoing basis through monthly activity reviews, periodic board meetings and business plan reviews. The Company's performance was deemed satisfactory by its parent for the year ended 31 December 2015.

### Principal risks and uncertainties

The major risk to the Company's business is that it is not able to adequately service existing clients and develop new ones. Some of this risk is mitigated by the active participation of AVM, L.P. employees in these solicitation efforts and by targeting a broad group of potential investors across Europe and the Middle East.

### Financial risk management

The Company is not exposed to any significant price, credit, liquidity or cash flow risk.

### **Approval**

This strategic report was approved by order of the Board on 26 April, 2016.

Mulon

A Carbone

**Director** 

## Directors Report for the year ended 31 December 2015

The directors present their report together with the audited financial statements for the year ended 31 December 2015.

### **Future development**

The Company continues to provide a European trading platform to the parent.

### Results and dividends

The Income statement is set out on page 6 and shows \$67,403 profit for the year (2014: \$97,795).

The results for the year and the financial position at the year end were considered satisfactory by the directors.

The directors do not recommend the payment of an ordinary dividend (2014 - £Nil).

### **Principal activity**

The principal activity of the Company in the year was to act as a service company to AVM L.P., the parent and the ultimate controlling party based in the USA. The Company is regulated by the FCA. The directors do not anticipate any change in the nature of the Company's principal activity going forward.

### **Going Concern**

The financial statements of AVM Financial Ltd have been prepared on the going concern basis.

### **Directors**

The directors of the Company during the year were:

S L Wyler

J A Carbone

F D Feeney

## Directors Report for the year ended 31 December 2015 (continued)

### Directors' responsibilities statement

The directors are responsible for preparing the strategic report, the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards, have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Auditors**

All of the current directors have taken all the steps that they ought to have taken to make themselves aware of any information needed by the Company's auditors for the purposes of their audit and to establish that the auditors are aware of that information. The directors are not aware of any relevant audit information of which the auditors are unaware.

Ernst & Young LLP have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting.

On behalf of the Board

Jukone

Director

26 April, 2016

Independent auditor's report for the year ended 31 December 2015

### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF AVM FINANCIAL LIMITED

We have audited the financial statements of AVM Financial Limited for the year ended 31 December 2015 which comprise Income Statement, Statement of Comprehensive Income, Balance Sheet, Statement of Changes in Equity, Statement of Cash Flow and the related notes 1 to 16. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS 102 'The Financial Reporting Standard applicable to the UK and Republic of Ireland.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of members and auditor

As explained more fully in the Members' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Members' report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including FRS 102 'The Financial Reporting Standard applicable to the UK and Republic of Ireland; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

## Ernst a Young LLP

Poppy Proborespati (Senior statutory auditor) for and on behalf of Ernst & Young LLP, Statutory Auditor London

Date: 26 April 2016

## Income statement for the year ended 31 December 2015

	Note	2015 \$	2014 \$
Turnover	2	1,477,011	1,779,040
Administrative expenses		(1,398,307)	(1,645,666)
Profit on ordinary activities before taxation	5	78,704	133,374
Taxation on profit from ordinary activities	7	(11,301)	(35,579)
Profit for the year		67,403	97,795

All amounts relate to continuing activities.

# Statement of Comprehensive Income for the year ended 31 December 2015

	2015 \$	2014 \$
Profit for the year Translation differences	67,403 (12,842)	97,795 (4,593)
Total comprehensive income	54,561	93,202

## Balance sheet at 31 December 2015

Company number 07258270	Note	2015 \$	2015 \$	2014 \$	2014 \$
Fixed assets					
Tangible assets	8	,	2,436		4,580
Current assets					
Debtors	9	268,401		164,780	
Cash at bank and in hand		268,064		514,962	
		536,465		679,742	
Creditors: amounts falling due		·		•	
within one year	10	158,720	•	358,702	
Net current assets		<del></del>	377,745	<del></del>	321,040
Net assets	٠ .		380,181		325,620
Capital and reserves					
Called up share capital	11		125,192		125,192
Translation reserve			(11,842)		1,000
Retained Earning			266,831		199,428
Shareholders' funds			380,181		325,620

The financial statements were approved by the Board of Directors and authorised for issue on 26 April, 2016.

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Statement of changes in equity for the year ended 31 December 2015

	Called up Share Capital \$	Translation Reserve \$	Profit and loss Account \$	Total shareholders funds \$
At 31 December 2013	125,192	5,593	101,633	232,418
Profit for the financial year Translation reserve	- -	(4,593)	97,795	97,795 (4,593)
At 31 December 2014	125,192	1,000	199,428	325,620
Profit for the financial year Translation reserve	- -	(12,842)	67,403 -	67,403 (12,842)
At 31 December 2015	125,192	(11,842)	266,831	380,181

## Statement of cash flow for the year ended 31 December 2015

	Note	2015 \$	2014 \$
Net cash (outflow)/inflow from operating activities	14	(232,786)	141,504
Investing activities Payments to acquire tangible fixed assets		(1,270)	_
Net cash (outflow)/inflow from investing activities		(1,270)	-
(Decrease)/increase in cash during the year	15	(234,056)	141,504
Effect of foreign exchange		(12,842)	(4,593)
Cash at 1 January		514,962	378,051
Cash at 31 December		268,064	514,962

## Notes to the financial statements for the year ended 31 December 2015

### 1 Accounting policies

### Basis of preparation

AVM Financial Limited is a limited liability company incorporated in United Kingdom. The Company's financial statements have been prepared in compliance with Financial Reporting Standard 102 ("FRS 102") and are in accordance with applicable accounting standards and the Companies Act 2006. The company transitioned from previously extant UK GAAP to FRS 102 at 1 January 2015. The 31 December 2014 financial statements were prepared under the old accounting frame work. The transition did not have a material impact on the financial statements.

The following principal accounting policies have been applied:

#### **Turnover**

Turnover, which is stated net of any value added tax, represents fees received from AVM L.P. for the provision of services during the year. See note 6 for geographic breakdown of turnover.

### Tangible fixed assets

Property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses. The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable

Depreciation on fixed assets is recognised as an expense in profit and loss and is calculated to write off assets cost or valuation less any residual value over their estimated useful lives as follows:

Computer equipment - 5 years straight line

#### Provisions for liabilities

Expenses incurred have been recognised on an accruals basis.

A provision is recognised when the Company has a legal or constructive obligation as a result of a past event and it is probable that an outflow of economic benefits will be required to settle the obligation.

#### Short-term debtors and creditors

Debtors and creditors with no stated interest rate and receivable or payable within one year are recorded at transaction price. Any losses arising from impairment are recognised in the income statement in other operating expenses.

#### **Taxation**

Provision is made for corporation tax at the current rates on the excess of taxable income over allowable expenses. Deferred taxation is provided on all timing differences that have originated but not reversed by the balance sheet date other than those differences regarded as permanent. An asset is not recognised to the extent that the transfer of economic benefits in the future is uncertain. Any deferred tax assets and liabilities recognised are provided at the average rate of tax expected to apply when the asset and liability crystallises and are not discounted.

### Deferred tax

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

## Notes to the financial statements for the year ended 31 December 2015 (continued)

### 1 Accounting policies (continued)

### Operating leases/commitments

Rentals paid under operating leases are charged to the Income statement as incurred.

### Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into USD at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to the Income statement.

### Change in presentational currency

The Company has historically presented its financial statements in GBP. During the year ended 31 December 2015, the Company re-evaluated its presentational currency and concluded that USD would be a more appropriate presentational currency, to be in line with the parent entity AVM L.P.. As such the Company's 2015 financials have been prepared in USD along with 2014 comparatives. The impact of this change is that the financial statements now include a foreign exchange adjustment resulting from the translation to USD. The functional currency, consistent with historical periods, continues to be USD as this is the currency of the primary economic environment in which the entity operates.

#### Translation reserve

The assets and liabilities of the foreign branches of AVM Financial Ltd. are translated into USD using exchange rates prevailing at the end of each reporting period. Income and expense items are translated at the rates applicable at the end of each month in which the transaction occurred. Exchange differences, if any, are recognised in other comprehensive income and accumulated in the translation reserve.

### 2 Turnover

		2015 \$	2014 \$
	Turnover generated from fees from AVM L.P.	1,477,011	1,779,040
3	Staff costs Staff costs, including directors' remuneration, consist of:	2015 \$	2014 \$
	Wages and salaries Social security costs	853,336 236,757	1,062,030 254,226
		1,090,093	1,316,256
	The average number of employees, including directors during the year, was as follows:	Number	Number
	Management Administration	1 1	1
		2	4

## Notes to the financial statements for the year ended 31 December 2015 (continued)

4	Directors' remuneration	2015	2015 \$
	Emoluments	783,323	1,007,243

The highest paid director received remuneration of \$783,323 (2014 – \$1,007,243). Directors who received no remuneration during the year are those who provided no substantial qualifying services during the year.

#### 5 Profit on ordinary activities before taxation 2015 2014 \$ This has been arrived at after charging: 96,205 117,117 Operating leases - land and buildings Depreciation 3,414 3,440 14,356 Management recharge 13,197 **Current Auditors' remuneration** -Audit of financial statements 19,282 31,121 -Other assurance services 7,859 7,824 Previous Auditors' remuneration -The audit of the financial statements 376 -Tax compliance services

### 6. Country by country reporting

The disclosure requirements stipulated by the Capital Requirements (Country-by-Country Reporting) Regulations 2013 are as follows

•	United Kingdom	Sweden	United Kingdom	Sweden
	2015 \$	2015 \$	2014 \$	2014 \$
Turnover	1,270,238	206,773	1,592,216	186,824
Number of full time employees	1	1	2	2
Profit on ordinary activities before taxation	64,075	14,629	118,061	15,313
Taxation paid	(26,953)	(1,738)	(12,689)	(6,289)
Subsidies received	-		-	-

## Notes to the financial statements for the year ended 31 December 2015 (continued)

	2015 \$	2015 \$	2014 \$	2014 • \$
UK corporation tax	•	•	•	·
Current tax on profits for the year Foreign exchange adjustment	15,492 (982)		31,658 1,861	
Double taxation relief	(1,478)		(3,627)	
Foreign toy		13,032 1,759		29,892 6,347
Foreign tax Adjustments in respect of prior years		(3,175)		-
		11,616		36,239
Deferred tax Deferred tax charge for the year Adjustment in respect of prior period		(315)		(655) (5)
Total tax charge		11,301		35,579

During the year, effective from 1 April 2015, the standard rate of corporation tax in the UK changed from 21% to 20%. Reductions in the UK corporation tax rate from 20% to 19% (effective from 1 April 2017) and 18% (effective from 1 April 2020) were substantively enacted on 18 November 2015. Deferred tax has been calculated by reference to the rates at which it is expected to unwind.

On 16 March 2016, the Chancellor of the Exchequer announced a further reduction of the corporation tax rate to 17% effective from 1 April 2020; this change has not yet been substantively enacted.

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The differences are explained below:

	2015 \$	2014 \$
Profit on ordinary activities before tax	78,704	133,374
Profit on ordinary activities at the standard rate of corporation tax in the UK of 20%. (2014 - 20%)	15,741	26,675
Effects of: Disallowed expenses Foreign exchange adjustment Higher tax rates on overseas earnings Adjustments in respect of prior years	(564) (982) 281 (3,175)	4,328 1,861 2,720
Deferred tax rate change	-	(5)
Total tax charge	11,301	35,579

## Notes to the financial statements for the year ended 31 December 2015 *(continued)*

### 7. Taxation on profit from ordinary activities (continued)

	Deferred tax liability		\$
	At 1 January 2015 Deferred tax charge in P&L for the period Adjustment in respect of prior years		872 (315)
	At 31 December 2015		557
		2015 \$	2014
	Depreciation in excess of capital allowances	557	872
8	Tangible assets		Computer equipment \$
	Cost At 1 January 2015 Additions		17,070 1,270
	At 31 December 2015		18,340
	Accumulated depreciation At 1 January 2015 Charge for the year		(12,490) <b>(3,414)</b>
	At 31 December 2015		(15,904)
	Net book value At 31 December 2015		2,436
	At 31 December 2014		4,580

# Notes to the financial statements for the year ended 31 December 2015 *(continued)*

_	<b>-</b>				
9	Debtors			2015	2014
				\$	\$
	Prepayments			24,774	18,800
	VAT receivable			6,550	5,740
	Amount owed by group undertakings			237,077	140,240
		•		268,401	164,780
10	Creditors: amounts falling due within or	ne year			<del></del>
				2015 \$	2014 \$
	Corporation tax			13,972	30,454
	Deferred tax liability (note 7)			557	872
	Accruals			144,191 ———	327,376
				158,720	358,702
11	Share capital		Issued and f	ully paid	
		2015 Number	2014 Number	2015 \$	2014 \$
	Ordinary shares of £1 each	80,000	80,000	125,192	125,192
		<del></del>			
12	Commitments under operating leases			•	At 31 December
Cor	npany had annual commitments under non-o	cancellable land	and building	(	2015, operating leases
	set out below:		and danding		sporuming reacce
				2015	2014
				\$	\$
	Operating leases which expire:				
	Within one year			38,284	48,287

## Notes to the financial statements for the year ended 31 December 2015 *(continued)*

### 13 Related party transactions

During the year the Company received management fees totalling \$1,477,011 (2014 - \$1,779,040) from AVM L.P., its ultimate controlling party. The fees were charged based on costs incurred by the Company during the year and specified mark up in accordance with an agreed transfer pricing policy. Amounts owing from AVM L.P. and owing to AVM L.P. are disclosed in note 9 and 10, respectively.

### 14 Reconciliation of operating loss to net cash (outflow)/inflow from operating activities

	2015 \$	2014 \$
Profit on ordinary activities before taxation	78,704	133,374
Depreciation	3,414	3,440
Noncash operating expense	(11,301)	(47,517)
(Increase)/decrease in debtors	(103,621)	(21,282)
Increase/(decrease) in creditors	(199,982)	73,489
Net cash (outflow)/inflow from operating activities	(232,786)	141,504

### 15 Analysis of net cash

	At 1 January 2015 \$	Cash Flow \$	Foreign Exchange Differences \$	At 31 December 2015 \$
Cash at bank	514,962	(234,056)	(12,842)	268,064

### 16 Parent undertaking and ultimate parent company

The Company is a wholly-owned subsidiary of AVM L.P., USA which is also the ultimate controlling party of the Company.