

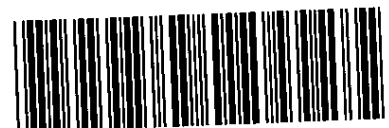
Registered number  
07087924

Fire Services Fund Raising Shop CIC

Accounts

30 November 2018

FRIDAY



A10 \*A8CZ4FBT\* #100  
30/08/2019  
COMPANIES HOUSE

**Fire Services Fund Raising Shop CIC**  
**Accountants' Report**

**Accountants' report to the directors of**  
**Fire Services Fund Raising Shop CIC**

You consider that the company is exempt from an audit for the year ended 30 November 2018. You have acknowledged, on the balance sheet, your responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of accounts. These responsibilities include preparing accounts that give a true and fair view of the state of affairs of the company at the end of the financial year and of its profit or loss for the financial year.

In accordance with your instructions, we have prepared the accounts which comprise the Profit and Loss Account and the Balance Sheet from the accounting records of the company and on the basis of information and explanations you have given to us.

We have not carried out an audit or any other review, and consequently we do not express any opinion on these accounts.



Alpha Accountancy  
Accountants

Zai Shui Yi Fang  
Foziling Road  
Nanning  
Guangxi China  
530028

24 August 2019

**Fire Services Fund Raising Shop CIC**  
**Profit and Loss Account**  
**for the year ended 30 November 2018**

	2018 £	2017 £
<b>Turnover</b>	91,341	96,228
<i>Other income</i>	1,425	1,648
	<u>92,766</u>	<u>97,876</u>
Cost of raw materials and consumables	40,656	63,381
<b>Gross profit</b>	<u>52,110</u>	<u>34,495</u>
Staff costs	28,282	17,935
Depreciation and other amounts written off assets	4,150	4,521
Other charges	22,653	22,719
	<u>55,085</u>	<u>45,175</u>
<b>Loss before taxation</b>	<u>(2,975)</u>	<u>(10,680)</u>
Tax	-	-
<b>Loss</b>	<u><u>(2,975)</u></u>	<u><u>(10,680)</u></u>

**Fire Services Fund Raising Shop CIC****Registered number: 07087924****Balance Sheet****as at 30 November 2018**

	<b>2018</b>	<b>2017</b>
	<b>£</b>	<b>£</b>
Called up share capital not paid	-	-
Fixed assets	899	4,150
Current assets	30,762	26,001
	30,762	-
Creditors: amounts falling due within one year	(24,749)	(20,110)
Net current assets	6,013	5,891
Total assets less current liabilities	6,912	10,041
Creditors: amounts falling due after more than one year	(16,873)	-
<b>Net assets</b>	<u>-</u>	<u>-</u>
<b>Capital and reserves</b>	<u>(14,960)</u>	<u>10,041</u>
	<b>Number</b>	<b>Number</b>
Average number of employees	<u>3</u>	<u>3</u>

[Loans to directors, guarantees made by the company on behalf of directors]

[Capital commitments, pension commitments, other financial commitments and contingent liabilities]

The company is a private company limited by shares and incorporated in England. Its registered office is Unit 4 Tyndales Farm, Southend Road, Woodham Mortimer, Essex, CM9 6TQ.

The directors are satisfied that the company is entitled to exemption from the requirement to obtain an audit under section 477 of the Companies Act 2006.

The members have not required the company to obtain an audit in accordance with section 476 of the Act.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of accounts.

The accounts have been prepared in accordance with the micro entity provisions of the Companies Act 2006 and FRS 105, The Financial Reporting Standard applicable to the Micro-entities Regime. The accounts have been delivered in accordance with the provisions applicable to companies subject to the small companies regime. The profit and loss account has not been delivered to the Registrar of Companies.

  
D Hammond  
Director

Approved by the board on 24 August 2019

# CIC 34

## Community Interest Company Report

For official use  
(Please leave blank)

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*Please  
complete in  
typescript, or  
in bold black  
capitals.*

**Company Name in  
full**

Fire Services Fund-raising Shop CIC

**Company Number**

7087924

**Year Ending**

2018

2017/18

This template illustrates what the Regulator of Community Interest Companies considers to be best practice for completing a simplified community interest company report. All such reports must be delivered in accordance with section 34 of the Companies (Audit, Investigations and Community Enterprise) Act 2004 and contain the information required by Part 7 of the Community Interest Company Regulations 2005. For further guidance see chapter 8 of the Regulator's guidance notes and the alternate example provided for a more complex company with more detailed notes.

### **PART 1 - GENERAL DESCRIPTION OF THE COMPANY'S ACTIVITIES AND IMPACT**

In the space provided below, please insert a general account of the company's activities in the financial year to which the report relates, including a fair and accurate description of how they have benefited the community, or section of the community, which the company is intended to serve.

Please see the report covering these points which is enclosed.

*(If applicable, please just state "A social audit report covering these points is attached").*

*(Please continue on separate continuation sheet if necessary.)*

## **PART 1 - GENERAL DESCRIPTION OF THE COMPANY'S ACTIVITIES AND IMPACT**

The company runs the Fire Services Fund-raising Shop CIC (FSFS CIC). It started trading on 26<sup>th</sup> November 2009. The intention of the FSFS CIC is to support the Fire Fighters Charity (Reg. No. 1093387) by using novel retail methods. During the year it has helped with 50 Fire Service open days and other events throughout the country (Essex, Hertfordshire, Gloucestershire West Sussex, Buckinghamshire, Gtr. Manchester, London and other Fire Services). Of those events, 32 were supported under the company's "Shop-in-a-box" scheme and the other 18 were supported directly by the FSFS CIC through the setting-up a large retail outlet at the events.

The "Shop-in-a-box" (Siab) scheme offers the individual Fire Station the opportunity to sell Fire Service themed products, without any financial outlay as each item is supplied on a "sale or return" basis. They are also supported by other services offered by the company such as being covered by the FSFS CIC's own product & public liability insurance. There are also other product guarantees and a returns policy is also in place, thus giving the Fire Station a full "after sales" service. There is a simple paperwork procedure and, therefore, giving better financial accountability for the station involved.

This year we have returned a trading loss of £2,975 (compared with £10,680 the previous year) which was a decrease in sales of 5% upon the previous trading year. Our own helmet sales (which is our number one single item seller) decreased by 17% to £22,300 compared just over £27,000 last year, due to mechanical failure during the season. However, the retirement gifts showed a slight increase. Our sales figures break down into 3 main categories :-

1. Toy fire helmets	£22,300	(24.4%)
2. Retirement gifts	£27,600	(30.2%)
3. Siab, Main Shop and other wholesales	£41,400	(45.3%)
Total	£91,300	(99.9%)

One reason that we have returned another trading loss, is that we order a year's supply of the axes in January via a third-party importer, who holds unto the order and we call them "off" as and when required. We normally expect 8 to 10 weeks turnaround time. The importer did not receive the order until the end of September 2018. We had to trade from March to October, quoting our regular prices and taking advance orders. We also lost orders as we could not supply in time. When the axes finally arrived, the importer dramatically increased the unit price to us, therefore substantially reducing the profit margin and having taken the orders we were unable to pass that increase on. To counteract re-occurrence of this problem, we are actively looking into the sourcing and importing directly from another manufacturer.

We also had a dramatic increase in our wages bill. Due to illness, the managing director had to spend considerable time away from the office and the day to day running of the business fell upon the only employee of the business Mr Garry

Sallows, who had to be paid for the extra time and responsibility. All directors were unable to be the daily to run the business due to them being in full employment but assisted when they could, when the managing director was away. To pay for the increase of his wages we allowed our borrowing to increase, however on 11<sup>th</sup> November 2018, Garry unexpectantly died. Due to the shock of his death we have started reorganising our financial footing and hope clear at least 50% of our debts in the next financial year (2018 to 2019).

On the brighter side we have accrued new customers to whom we sell wholesale too, including, Kent, Royal Berkshire, Lancashire, Dorset & Wiltshire and Scottish Fire & Rescue Services. The only drawback we have supplying wholesale is that we have historically kept our profit margins low, for it has become accepted practice for the wholesale customer, by reselling the stock. This reduced profit margin is and will be reflected upon our trading figures, although we are still achieving our stated purpose and intent of using novel retail methods to support fundraising by firefighters and fire services.

**PART 2 – CONSULTATION WITH STAKEHOLDERS** – Please indicate who the company's stakeholders are; how the stakeholders have been consulted and what action, if any, has the company taken in response to feedback from its consultations? If there has been no consultation, this should be made clear.

Apart from the Directors themselves, there are no stakeholders as such; the Fire Fighters Charity being the only beneficiary.

*(If applicable, please just state "A social audit report covering these points is attached").*

**PART 3 – DIRECTORS' REMUNERATION** – if you have provided full details in your accounts you need not reproduce it here. Please clearly identify the information within the accounts and confirm that, "There were no other transactions or arrangements in connection with the remuneration of directors, or compensation for director's loss of office, which require to be disclosed" (See example with full notes). If no remuneration was received you must state that "no remuneration was received" below.

The total remuneration for all directors for the year was £8539.

There were no other transactions or arrangements in connection with the remuneration of directors, or compensation for director's loss of office, which require to be disclosed

**PART 4 – TRANSFERS OF ASSETS OTHER THAN FOR FULL CONSIDERATION** – Please insert full details of any transfers of assets other than for full consideration e.g. Donations to outside bodies. If this does not apply you must state that "no transfer of assets other than for full consideration has been made" below.

No transfer of assets other than for full consideration has been made.

*(Please continue on separate continuation sheet if necessary.)*


**(N.B. Please enclose a cheque for £15 payable to Companies House)**



## PART 5 – SIGNATORY

**The original report must be signed by a director or secretary of the company**

Signed



Date

28/08/19

Office held (tick as appropriate) ☒ Director ☐ Secretary

You do not have to give any contact information in the box opposite but if you do, it will help the Registrar of Companies to contact you if there is a query on the form. The contact information that you give will be visible to searchers of the public record.

Fire Services Fund-raising Shop CIC	
Unit 4 Tyndales Farm	
Woodham Mortimer	
Essex CM9 6TQ	Telephone 01245 225447
DX Number	DX Exchange

**When you have completed and signed the form, please send it to the Registrar of Companies at:**

*For companies registered in England and Wales:* Companies House, Crown Way, Cardiff, CF14 3UZ  
DX 33050 Cardiff

*For companies registered in Scotland:* Companies House, 4<sup>th</sup> Floor, Edinburgh Quay 2, 139  
Fountainbridge, Edinburgh, EH3 9FF DX 235 Edinburgh or LP – 4 Edinburgh 2

*For companies registered in Northern Ireland:* Companies House, 2nd Floor, The Linenhall, 32-38  
Linenhall Street, Belfast, BT2 8BG