Company Registration No. 05345019 (England and Wales)	
ASSOCIATED INSTALLATIONS LIMITED  UNAUDITED FINANCIAL STATEMENTS  FOR THE YEAR ENDED 31 MARCH 2019  PAGES FOR FILING WITH REGISTRAR	

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# **BALANCE SHEET**

## **AS AT 31 MARCH 2019**

		2019		2018	
	Notes	£	£	£	£
Fixed assets					
Tangible assets	3		597,060		589,212
Investment properties	4		210,000		190,000
			807,060		779,212
Current assets					
Stocks	_	17,900		14,620	
Debtors	5	824,137		1,450,377	
Cash at bank and in hand		918,825		846,221	
		1,760,862		2,311,218	
Creditors: amounts falling due within one year	6	(380,171)		(889,790)	
Net current assets			1,380,691		1,421,428
Total assets less current liabilities			2,187,751		2,200,640
Creditors: amounts falling due after more than one year	7		(226,307)		(204,089)
Provisions for liabilities			(83,537)		(76,153)
Net assets			1,877,907		1,920,398
Capital and reserves			_		
Called up share capital			100		100
Fair value reserve			84,099		64,099
Profit and loss reserves			1,793,708		1,856,199
Total equity			1,877,907		1,920,398

The directors of the company have elected not to include a copy of the profit and loss account within the financial statements.

For the financial year ended 31 March 2019 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The members have not required the company to obtain an audit of its financial statements for the year in question in accordance with section 476.

These financial statements have been prepared and delivered in accordance with the provisions applicable to companies subject to the small companies regime.

# **BALANCE SHEET (CONTINUED)**

**AS AT 31 MARCH 2019** 

The financial statements were approved by the board of directors and authorised for issue on 7 October 2019 and are signed on its behalf by:

Mr B Bell

Director

Company Registration No. 05345019

## NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 MARCH 2019

### 1 Accounting policies

#### Company information

Associated Installations Limited is a private company limited by shares incorporated in England and Wales. The registered office is 10 Western Road, Romford, Essex, RM1 3JT.

#### 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006 as applicable to companies subject to the small companies regime. The disclosure requirements of section 1A of FRS 102 have been applied other than where additional disclosure is required to show a true and fair view.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary a mounts in these financial statements are rounded to the nearest  $\pounds$ .

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of freehold properties and to include investment properties and certain financial instruments at fair value. The principal accounting policies adopted are set out below.

#### 1.2 Turnover

Turnover is recognised at the fair value of the consideration received or receivable for goods and services provided in the normal course of business, and is shown net of VAT and other sales related taxes. The fair value of consideration takes into account trade discounts, settlement discounts and volume rebates.

When cash inflows are deferred and represent a financing arrangement, the fair value of the consideration is the present value of the future receipts. The difference between the fair value of the consideration and the nominal amount received is recognised as interest income.

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer (usually on dispatch of the goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue from contracts for the provision of professional services is recognised by reference to the stage of completion when the stage of completion, costs incurred and costs to complete can be estimated reliably. The stage of completion is calculated by comparing costs incurred, mainly in relation to contractual hourly staff rates and materials, as a proportion of total costs. Where the outcome cannot be estimated reliably, revenue is recognised only to the extent of the expenses recognised that it is probable will be recovered.

# 1.3 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Land and buildings freehold 2% straight line basis

Plant and machinery 20% on a reducing balance basis
Fixtures, fittings and equipment 15% on a reducing balance basis
Motor vehicles 25% on a reducing balance basis

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 MARCH 2019

### 1 Accounting policies

(Continued)

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

#### 1.4 Investment properties

Investment property, which is property held to earn rentals and/or for capital appreciation, is initially recognised at cost, which includes the purchase cost and any directly attributable expenditure. Subsequently it is measured at fair value at the reporting end date. Changes in fair value are recognised in profit or loss.

Where fair value cannot be achieved without undue cost or effort, investment property is accounted for as tangible fixed assets.

#### 1.5 Impairment of fixed assets

At each reporting period end date, the company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

### 16 Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition.

Stocks held for distribution at no or nominal consideration are measured at the lower of replacement cost and cost, adjusted where applicable for any loss of service potential.

At each reporting date, an assessment is made for impairment. Any excess of the carrying amount of stocks over its estimated selling price less costs to complete and sell is recognised as an impairment loss in profit or loss. Reversals of impairment losses are also recognised in profit or loss.

### 1.7 Cash and cash equivalents

Cash and cash equivalents are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 MARCH 2019

### 1 Accounting policies

(Continued)

#### 1.8 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

## Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

### Basic financial liabilities

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

### 1.9 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of transaction costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

### 1.10 Derivatives

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to fair value at each reporting end date. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

A derivative with a positive fair value is recognised as a financial asset, whereas a derivative with a negative fair value is recognised as a financial liability.

### 1.11 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 MARCH 2019

### 1 Accounting policies

(Continued)

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

#### Deferred tax

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the profit and loss account, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset when the company has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

### 1.12 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

### 1.13 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

### 1.14 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets at the lower of the assets fair value at the date of inception and the present value of the minimum lease payments. The related liability is included in the balance sheet as a finance lease obligation. Lease payments are treated as consisting of capital and interest elements. The interest is charged to profit or loss so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Rentals payable under operating leases, including any lease incentives received, are charged to profit or loss on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the leases asset are consumed.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

# FOR THE YEAR ENDED 31 MARCH 2019

## 1 Accounting policies

(Continued)

2019

### 1.15 Foreign exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation are included in the profit and loss account for the period.

## 2 Employees

The average monthly number of persons (including directors) employed by the company during the year was 26 (2018 - 29).

# 3 Tangible fixed assets

	Land and	Plant and Fixto	ures, fittings Me	otor vehicles	Total
	buildings freehold	machinery an	d equipment		
	£	£	£	£	£
Cost					
At 1 April 2018	256,912	237,495	82,113	431,615	1,008,135
Additions	-	91,945	4,597	50,586	147,128
Disposals	-	(59,032)	(1,475)	(46,214)	(106,721)
At 31 March 2019	256,912	270,408	85,235	435,987	1,048,542
Depreciation and impairment			_		
At 1 April 2018	10,276	132,677	35,360	240,610	418,923
Depreciation charged in the year	5,138	34,640	7,597	57,986	105,361
Eliminated in respect of disposals	-	(35,468)	(768)	(36,566)	(72,802)
At 31 March 2019	15,414	131,849	42,189	262,030	451,482
Carrying amount			_		
At 31 March 2019	241,498	138,559	43,046	173,957	597,060
At 31 March 2018	246,636	104,818	46,753	191,005	589,212
					=

Lloyds Bank PLC hold a fixed and floating charge over the company's freehold property dated 9 December 2016.

# 4 Investment property

	£
Fair value	~
At 1 April 2018	190,000
Revaluations	20,000
At 31 March 2019	210,000

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 MARCH 2019

### 4 Investment property

(Continued)

The fair value of the property at 31 March 2019 has been arrived at on the basis of a valuation carried out by Mr B Bell, a director of the company who is not a professionally qualified valuer. The valuation was made on an open market value basis by reference to market evidence of transaction prices for similar properties.

The historical cost of the investment property is £125,901.

Lloyds Bank PLC hold a fixed and floating charge over the company's investment property dated 21 February 2014.

## 5 Debtors

		2019	2018
	Amounts falling due within one year:	£	£
	Trade debtors	682,540	1,306,493
	Other debtors	120,258	120,258
	Prepayments and accrued income	21,339	23,626
		824,137 ————————————————————————————————————	1,450,377
6	Creditors: amounts falling due within one year		
		2019	2018
		£	£
	Bank loans	16,753	16,154
	Obligations under finance leases	38,398	64,395
	Trade creditors	156,879	453,508
	Corporation tax	34,703	118,571
	Other taxation and social security	67,498	197,667
	Other creditors	48,766	22,995
	Accruals and deferred income	17,174	16,500
		380,171	889,790

The company's obligations under finance leases shown as due both within and after one year are secured against the asset to which they relate.

Lloyds TSB Bank PLC hold a debenture deed by way of a fixed and floating charge covering all money and liabilities owed to them dated 4 March 2011.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 MARCH 2019

7	Creditors: amounts falling due after more than one year			
	•		2019	2018
		Notes	£	£
	Bank loans and overdrafts		161,895	179,046
	Obligations under finance leases		64,412	25,043
			226,307	204,089
	Amounts included above which fall due after five years are as follows:			
	Payable by instalments		86,165	106,266

## 8 Operating lease commitments

#### Lessee

At the reporting end date the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, as follows:

2019	2018
£	£
88,229	118,479

# 9 Related party transactions

# Transactions with related parties

During the year the company entered into the following transactions with related parties:

At the year end a shareholder with a participating interest was owed £20,211 (2018 - £9,996) by way of an interest free loan account.

### 10 Directors' transactions

Dividends totalling £126,900 (2018 - £60,000) were paid in the year in respect of shares held by the company's directors.

A director is owed £12,631 (2018 - £10,320) by way of their current account.

Included within other debtors is £120,258 (2018 - £120,258) for an interest free loan owed by a company of which a director of this company is also a director and shareholder.

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