Registered number: 03941507

HUTCHINSON LILLEY SERVICES LIMITED

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2015

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COMPANY INFORMATION

DIRECTORS

R Hutchinson

I Lilley

COMPANY SECRETARY

L Hutchinson

REGISTERED NUMBER

03941507

REGISTERED OFFICE

43 Portland Place

London W1B 1 QH

INDEPENDENT AUDITOR

MHA MacIntyre Hudson

Chartered Accountants & Statutory Auditors

New Bridge Street House 30-34 New Bridge Street

London EC4V 6BJ

SOLICITORS

Dechert

2 Serjeants' Inn

London EC4Y 1LT

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GROUP STRATEGIC REPORT FOR THE YEAR ENDED 31 MARCH 2015

INTRODUCTION

The directors present the group strategic report for the year ended 31 March 2015.

BUSINESS REVIEW

The Company is a service company and the principal activity of its subsidiary undertaking continues to be the provision of investment management and advisory services in the UK as an FCA authorised firm, in Continental Europe though passport arrangements and in the United States of America as an exempt foreign investment firm.

The results of the Group for the year show a profit on ordinary activities before taxation and minority interests of £1,326,619 (2014: Profit of £1,236,930) and a profit after taxation and minority interests of £16,402 (2014: Loss of £391,159). The shareholders funds and minority interests of the Group total £718,750 (2014: £603,737).

The performance of the Group for the year ending 31 March 2015 has produced encouraging results, with strong investment performance across all mandates and a modest increase in profit on ordinary activities. Assets under management excluding incubatees have risen from £414.3m to £439.6m due to the continued growth of our Italian client funds.

PRINCIPAL RISKS AND UNCERTAINTIES

The process of risk acceptance and risk management is addressed through a framework of internal policies, procedures and controls. All policies are subject to board approval and regular review both internally and by retained external consultants. Compliance with regulatory and ethical standards is a high priority for the Group and the Compliance team play an important oversight role in this process.

Investment performance and risk management remain a key deliverable in terms of generating fee revenue and both retaining existing and attracting new clients. Risk management sits at the core of this process and is monitored on a day to day basis by management.

Other risks include systemic risks within the banking and investment sector, banking risk for the group as a whole, and operational risks, particularly relating to dealing in securities.

GROUP STRATEGIC REPORT (continued) FOR THE YEAR ENDED 31 MARCH 2015

FINANCIAL KEY PERFORMANCE INDICATORS

Year to 31 March 2015

Year to 31 March 2014

Errors and Omissions Losses Breaches Recorded

£nil 1 £10,913

Employee retention
Assets under management

1 100% £439,655,047

100% £414,298,157 104.8%

5

Return on capital employed (excluding minority interests)

184.6%

This report was approved by the board and signed on its behalf.

R Hutchinson Director

Date: 23 .12 . 2015

DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2015

The directors present their report and the financial statements for the year ended 31 March 2015.

PRINCIPAL ACTIVITIES

The principal activity of the company is that of management services.

DIRECTORS

The directors who served during the year were:

R Hutchinson I Lilley

RESULTS

The profit for the year, after taxation and minority interests, amounted to £16,402 (2014 - loss £391,159).

DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the Group Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2015

DISCLOSURE OF INFORMATION TO AUDITOR

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company and the group's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of
 any relevant audit information and to establish that the company and the group's auditor is aware of that
 information.

This report was approved by the board and signed on its behalf.

R Hutchinson Director

Date: 23.12.2015

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF HUTCHINSON LILLEY SERVICES LIMITED

We have audited the financial statements of Hutchinson Lilley Services Limited for the year ended 31 March 2015, which comprise the group profit and loss account, the group and company balance sheets, the group cash flow statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Group Strategic Report and the Directors' Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 March 2015 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice: and
- have been prepared in accordance with the requirements of the Companies Act 2006.

OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Group Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF HUTCHINSON LILLEY SERVICES LIMITED

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Mit we while those

Rakesh Shaunak FCA (Senior Statutory Auditor) for and on behalf of MHA MacIntyre Hudson Chartered Accountants Statutory Auditors New Bridge Street House

30-34 New Bridge Street London EC4V 6BJ

Date: 23 - 12 - 15

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2015

	Note	2015 £	2014 £
TURNOVER	1,2	6,269,595	6,376,058
Cost of sales		(4,208,276)	(3,934,803)
GROSS PROFIT		2,061,319	2,441,255
Administrative expenses		(737,062)	(1,205,069)
OPERATING PROFIT	3	1,324,257	1,236,186
Interest receivable and similar income		2,362	744
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		1,326,619	1,236,930
Tax on profit on ordinary activities	6	-	39,596
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		1,326,619	1,276,526
Minority interests		(1,310,217)	(1,667,685)
PROFIT/(LOSS) FOR THE FINANCIAL YEAR	15	16,402	(391,159)

All amounts relate to continuing operations.

There were no recognised gains and losses for 2015 or 2014 other than those included in the Profit and Loss Account.

HUTCHINSON LILLEY SERVICES LIMITED REGISTERED NUMBER: 03941507

CONSOLIDATED BALANCE SHEET AS AT 31 MARCH 2015

		2015		2014
Note	£	£	£	£
7		9,395		11,642
9	557,414		414,524	
	496,975		751,595	
	1,054,389		1,166,119	
10	(345,034)		(574,024)	
		709,355		592,095
	•	718,750	•	603,737
14		210,000		210,000
15		17,500		17,500
15		102,240		85,838
16		329,740		313,338
17		389,010		290,399
	•	718,750	•	603,737
	7 9 10 14 15 15	7 9	7 9,395 9 557,414 496,975 1,054,389 10 (345,034) 709,355 718,750 14 210,000 15 17,500 15 102,240 16 329,740 17 389,010	Note £ £ £ 7 9,395 9 557,414

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:

R Hutchinson Director

Date: 23.12.2015

HUTCHINSON LILLEY SERVICES LIMITED REGISTERED NUMBER: 03941507

COMPANY BALANCE SHEET AS AT 31 MARCH 2015

			2015		2014
	Note	£	£	£	£
FIXED ASSETS					
Tangible assets	7		9,395		11,642
Investments	8		199,700		199,700
		•	209,095	•	211,342
CURRENT ASSETS					
Debtors	9	283,898		313,262	
Cash at bank		40,264		65,027	
	,	324,162		378,289	
CREDITORS: amounts falling due within one year	10	(203,517)		(276,293)	
NET CURRENT ASSETS			120,645		101,996
NET ASSETS		-	329,740	-	313,338
CAPITAL AND RESERVES					
Called up share capital	14		210,000		210,000
Share premium account	15		17,500		17,500
Profit and loss account	15	•	102,240	_	85,838
SHAREHOLDERS' FUNDS	16		329,740	_	313,338

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:

R Hutchinson Director

Date:

23.12.2015

CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2015

	Note	2015 £	2014 £
Net cash flow from operating activities	18	957,580	1,651,423
Returns on investments and servicing of finance	19	2,362	744
Taxation	19	-	(39,596)
Capital expenditure and financial investment	19	(2,956)	(10,501)
Net cash flow from transactions with members	19	(1,211,606)	(2,178,744)
DECREASE IN CASH IN THE YEAR		(254,620)	(576,674)

RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS/DEBT FOR THE YEAR ENDED 31 MARCH 2015

	2015 £	2014 £
(Decrease)/increase in cash in the year	(254,620)	(576,674)
MOVEMENT IN NET DEBT IN THE YEAR	(254,620)	(576,674)
Net funds at 1 April 2014	751,595	1,328,269
NET FUNDS AT 31 MARCH 2014 (Note 17)	496,975	751,595

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

1. ACCOUNTING POLICIES

1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards. These are adjusted, where appropriate, to conform to group accounting policies. Acquisitions are accounted for under the acquisition method and goodwill on consolidation is capitalised and written off over five years from the year of acquisition. The results of companies acquired or disposed of are included in the profit and loss account after or up to the date that control passes respectively. As a consolidated profit and loss account is published, a separate profit and loss account for the parent company is omitted from the group group financial statements by virtue of section 408 of the Companies Act 2006.

1.2 Basis of consolidation

The financial statements consolidate the accounts of Hutchinson Lilley Services Limited and all of its subsidiary undertakings ('subsidiaries').

1.3 Turnover

Turnover comprises revenue recognised by the company in respect of services supplied during the year, exclusive of Value Added Tax.

1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Motor vehicles

- 15% straight line

Fixtures and fittings

- 15% striaght line

1.5 Investments

Investments in subsidiaries are valued at cost less provision for impairment.

1.6 Operating leases

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate.

1.7 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the Profit and Loss Account.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

1. ACCOUNTING POLICIES (continued)

1.8 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

1.9 Employee benefit trusts

Contributions to employee benefit trusts are treated as an asset of the company until they vest unconditionally in identified beneficiaries, at which point they are treated as an expense and charged to the profit and loss account.

2. TURNOVER

The whole of the turnover is attributable to the company's principal business activity.

All turnover arose within the United Kingdom.

3. OPERATING PROFIT

The operating profit is stated after charging/(crediting):

	2015	2014
	£	£
Depreciation of tangible fixed assets:		
- owned by the group	5,203	7,070
Auditor's remuneration	12,500	12,000
Operating lease rentals:		
- other operating leases	35,327	45,180
Difference on foreign exchange	44,108	11,306

Auditors fees for the company were £6,500 (2014 - £6,250)

4. STAFF COSTS

Staff costs, including directors' remuneration, were as follows:

	2015 . £	2014 £
Wages and salaries Social security costs	342,375 40,581	902,188 91,601
	382,956	993,789

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

i ne average montniy	number of emp	ioyees, incluaing	i the directors, a	luring the year w	as as follows:

	2015 No.	2014 No.
Administrative staff Management staff	4	4 1
	5	5

5. **DIRECTORS' REMUNERATION**

STAFF COSTS (continued)

	2015 £	2014 £
Remuneration	-	176,000

The highest paid director received remuneration of £NIL (2014 - £88,000).

6. **TAXATION**

	2015 £	2014 £
UK corporation tax charge/(credit) on profit for the year	• •	(39,596)

Factors affecting tax charge for the year

The tax assessed for the year is the same as (2014 - the same as) the standard rate of corporation tax in the UK of 20% (2014 - 20%) as set out below:

	2015 £	2014 £
Profit on ordinary activities before tax	1,326,619	1,236,930
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 20% (2014 - 20%)	265,324	247,386
Effects of:		
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment Capital allowances for year in excess of depreciation Adjustments to tax charge in respect of prior periods Non taxable profits of subsidiary LLP	(2,045) 745 (1,981) (262,043)	654 152 - (287,788)
Current tax charge/(credit) for the year (see note above)	•	(39,596)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

7.	TANGIBLE FIXED ASSETS			
		Motor	Fixtures and	
	Group	vehicles £	fittings £	Total £
	Cost	L	L	Z
	At 1 April 2014	7,019	129,903	136,922
	Additions	7,013	2,956	2,956
				400.070
	At 31 March 2015	7,019	132,859	139,878
	Depreciation			
	At 1 April 2014	7,019	118,261	125,280
	Charge for the year	-	5,203	5,203
	At 31 March 2015	7,019	123,464	130,483
	Net book value			
	At 31 March 2015		9,395	9,395
	At 31 March 2014		11,642	11,642
	Company	Motor vehicles £	Fixtures and fittings	Tota
	Cost	~	~	_
	At 1 April 2014 Additions	7,019 -	129,903 2,956	136,922 2,956
	At 31 March 2015	7,019	132,859	139,878
	Depreciation	 	 -	
	At 1 April 2014	7,019	118,261	125,280
	Charge for the year	-	5,203	5,203
	At 31 March 2015	7,019	123,464	130,483
	Net book value			
	At 31 March 2015	-	9,395	9,395

At 31 March 2014

11,642

11,642

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

8. FIXED ASSET INVESTMENTS

Subsidiary undertakings

The following were subsidiary undertakings of the company:

Name	Class of shares	Holding
Hutchinson Lilley Investments LLP	Ordinary	99%
		Investments
		in
		subsidiary
•		companies
Company		£
Cost or valuation		
At 1 April 2014 and 31 March 2015		199,700
Net book value		
At 31 March 2015		199,700
At 31 March 2014		199,700
		=======================================

Details of the principal subsidiaries can be found under note number 13.

9. DEBTORS

		Group		Company
	2015 £	2014 £	2015 £	2014 £
Trade debtors	231,226	206.323	44,784	20,303
Amounts owed by group undertakings	•	-	142,449	109,922
Corporation tax recoverable	39,596	39,596	39,596	39,596
Prepayments and accrued income	286,592	168,605	57,069	22,229
Other debtors	-	-	-	121,212
	557,414	414,524	283,898	313,262
				

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

10. CREDITORS:

Amounts falling due within one year

		Group		Company
	2015 £	2014 £	2015 £	2014 £
Trade creditors	140,054	133,670	25,927	727
Other taxation and social security	143,015	222,263	142,625	77,975
Directors loan accounts	22,877	191,003	22,877	191,003
Accruals and deferred income	39,088	27,088	12,088	6,588
	345,034	574,024	203,517	276,293

11. OPERATING LEASE COMMITMENTS

At 31 March 2015 the group had annual commitments under non-cancellable operating leases as follows:

	Land and buildings	
	2015	2014
Group	£	£
Expiry date:		
Between 2 and 5 years	48,000	48,000
	==== ====	

At 31 March 2015 the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings	
	2015	2014
Company	£	£
Expiry date:		
Between 2 and 5 years	48,000	48,000
		<u> </u>

12. RELATED PARTY TRANSACTIONS

The amount owed to the company by its subsidiary, Hutchinson Lilley Investments LLP, at the year end was £142,449 (2014: £109,922).

The ultimate controlling party of the company for the current and prior period was R Hutchinson. At 31 March 2015 the directors were owed £nil (2014: £191,003) by the company.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

13. PRINCIPAL SUBSIDIA	ARIES
------------------------	-------

Company name Country Percentage Shareholding Description

Hutchinson Lilley Investments England 99% Fund management services

LLP

14. SHARE CAPITAL

	2015	2014
	£	£
Allotted, called up and fully paid		
202,500 ordinary A shares of £1 each	202,500	202,500
7,500 ordinary B shares of £1 each	7,500	7,500
		
	210,000	210,000

A and B shares are subject to the same rights except B shares hold no voting rights.

15. RESERVES

	Share	
	premium	Profit and
	account	loss account
Group	£	£
At 1 April 2014	17,500	85,838
Profit for the financial year		16,402
At 31 March 2015	17,500	102,240
	Share	
	premium	Profit and
	account	
Company	£	£
At 1 April 2014	17,500	85,838
Profit for the financial year		16,402
At 31 March 2015	17,500	102,240

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

16. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

Group and Company	2015 £	2014 £
Opening shareholders' funds Profit for the financial year	313,338 16,402	704,497 (391,159)
Closing shareholders' funds	329,740	313,338

The company has taken advantage of the exemption contained within section 408 of the Companies Act 2006 not to present its own profit and loss account.

The profit/(loss) for the year dealt with in the accounts of the company was £16,402 (2014 - loss £391,159).

17. MINORITY INTERESTS

Minority interests relate to the other investors in the subsidiary, Hutchinson Lilley Investments LLP. During the year profit of £1,310,217 was allocated to minority interests and £1,211,606 was paid to those iinterests, leaving an amount owed of £388,710 at 31 March 2015. In addition other investors own nonequity capital amounting to £300.

18. NET CASH FLOW FROM OPERATING ACTIVITIES

	2015 £	2014 £
Operating profit	1,324,257	1,236,186
Depreciation of tangible fixed assets	5,203	7,070
(Increase)/decrease in debtors	(142,889)	719,066
Decrease in creditors	(228,991)	(310,899)
Net cash inflow from operating activities	957,580	1,651,423
	_	

19. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT

	2015 £	2014 £
Returns on investments and servicing of finance		
Interest received	2,362	744
	2015	2014
	£	£
Taxation		
Corporation tax paid	•	(39,596)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

19. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT (continued)

	2015 £	2014 £
Capital expenditure and financial investment		
Purchase of tangible fixed assets	(2,956) ————	(10,501)
	2015 £	2014 £
Transactions with members		
Payments to members	(1,211,606)	(2,178,744)
Analysed as follows:		
Net transactions with members relating to equity Net transactions with members relating to debt	- (1,211,606)	- (2,178,744)
	(1,211,606)	(2,178,744)

20. ANALYSIS OF CHANGES IN NET FUNDS

	1 April 2014	Cash flow	Other non-cash changes	31 March 2015
	£	£	£	£
Cash at bank and in hand	751,595	(254,620)	<u>-</u>	496,975
Net funds	751,595	(254,620)	•	496,975