

UNAUDITED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2020
FOR
ENGAGE CONSULTING LIMITED

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FOR THE YEAR ENDED 31 DECEMBER 2020

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ENGAGE CONSULTING LIMITED

COMPANY INFORMATION
FOR THE YEAR ENDED 31 DECEMBER 2020

DIRECTORS:

R A Cullen
J G Peters

REGISTERED OFFICE:

Unit 1, Cambridge House
Camboro Business Park
Oakington Road, Girton
CAMBRIDGE
Cambridgeshire
CB3 0QH

REGISTERED NUMBER:

03923081 (England and Wales)

ACCOUNTANTS:

Staffords
Chartered Accountants
Unit 1, Cambridge House
Camboro Business Park
Oakington Road, Girton
CAMBRIDGE
Cambridgeshire
CB3 0QH

BANKERS:

HSBC
Stratford Upon Avon
Warwickshire
CV37 6ET

BALANCE SHEET
31 DECEMBER 2020

	Notes	2020 £	£	2019 £	£
FIXED ASSETS					
Intangible assets	4		-		283
Tangible assets	5		<u>46,745</u>		<u>42,145</u>
			46,745		42,428
CURRENT ASSETS					
Debtors	6	628,126		482,974	
Cash at bank		<u>2,211,028</u>		<u>2,013,215</u>	
		2,839,154		2,496,189	
CREDITORS					
Amounts falling due within one year	7	<u>1,346,164</u>		<u>1,134,780</u>	
NET CURRENT ASSETS			<u>1,492,990</u>		<u>1,361,409</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			1,539,735		1,403,837
PROVISIONS FOR LIABILITIES	8		<u>12,200</u>		<u>8,039</u>
NET ASSETS			<u>1,527,535</u>		<u>1,395,798</u>
CAPITAL AND RESERVES					
Called up share capital	9		1,510		1,525
Capital redemption reserve	10		687		669
Retained earnings	10		<u>1,525,338</u>		<u>1,393,604</u>
SHAREHOLDERS' FUNDS			<u>1,527,535</u>		<u>1,395,798</u>

The company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 December 2020.

The members have not required the company to obtain an audit of its financial statements for the year ended 31 December 2020 in accordance with Section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for:

- ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and
- preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

BALANCE SHEET - continued
31 DECEMBER 2020

The financial statements have been prepared and delivered in accordance with the provisions applicable to companies subject to the small companies regime.

In accordance with Section 444 of the Companies Act 2006, the Profit and Loss Account has not been delivered.

The financial statements were approved by the Board of Directors and authorised for issue on 15 September 2021 and were signed on its behalf by:

J G Peters - Director

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2020

1. STATUTORY INFORMATION

Engage Consulting Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" including the provisions of Section 1A "Small Entities" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Significant judgements and estimates

Preparation of the financial statements requires management to make significant judgements and estimates. There are no material items in the financial statements where these judgement and estimates have been made.

Patents & licences are amortised over 5 years on a straight line basis which is deemed to be appropriate given the asset class, the dynamics of the industry and the expected duration for which they will generate income.

Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Turnover from fixed fee contracts is recognised in line with the individual stages of the contract and turnover from time and materials contracts is recognised in line with the amount of time and costs which have been incurred on a project.

Intangible fixed assets

Intangible assets are measured at cost less accumulated amortisation and any accumulated impairment losses.

The intangible assets are amortised over the following useful economic lives:

- Licences are amortised over their licence period being 5 years.

Intangible assets are reviewed annually for any sign of impairment.

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 DECEMBER 2020

2. ACCOUNTING POLICIES - continued

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Computer equipment - 33% on cost

Tangible assets are stated at cost less accumulated depreciation and accumulated impairment losses.

At each reporting date fixed assets are reviewed to determine whether there is any indication that those assets have suffered an impairment loss. If there is an indication of possible impairment, the recoverable amount of any affected asset is estimated and compared with its carrying amount. If estimated recoverable amount is lower, the carrying amount is reduced to its estimated recoverable amount, and an impairment loss is recognised immediately in profit or loss.

If an impairment loss subsequently reverses, the carry amount of the asset is increased to the revised estimate of its recoverable amount, but not in excess of the amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Research and development

Expenditure on research and development is written off in the year in which it is incurred.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit or loss on a straight line basis over the period of the lease.

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 DECEMBER 2020

2. ACCOUNTING POLICIES - continued

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

Financial instruments

Debtors

Short term debtors are measured at transaction price, less any impairment.

Creditors

Short term creditors are measured at transaction price.

Provisions for liabilities

Provisions are recognised when the company has a present obligation (legal or constructive) as a result of a past event, it is probable that the group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation.

Where the effect of the time value of money is material, the amount expected to be required to settle the obligation is recognised at present value using a pre-tax discount rate. The unwinding of the discount is recognised as a finance cost in profit or loss in the period it arises.

3. EMPLOYEES AND DIRECTORS

The average number of employees during the year was 30 (2019 - 27) .

4. INTANGIBLE FIXED ASSETS

	Other intangible assets £
COST	
At 1 January 2020	
and 31 December 2020	<u>2,836</u>
AMORTISATION	
At 1 January 2020	2,553
Charge for year	<u>283</u>
At 31 December 2020	<u>2,836</u>
NET BOOK VALUE	
At 31 December 2020	<u>-</u>
At 31 December 2019	<u>283</u>

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 DECEMBER 2020

5. TANGIBLE FIXED ASSETS

	Plant and machinery etc £
COST	
At 1 January 2020	81,724
Additions	<u>28,065</u>
At 31 December 2020	<u>109,789</u>
DEPRECIATION	
At 1 January 2020	39,579
Charge for year	<u>23,465</u>
At 31 December 2020	<u>63,044</u>
NET BOOK VALUE	
At 31 December 2020	<u>46,745</u>
At 31 December 2019	<u>42,145</u>

6. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2020 £	2019 £
Trade debtors	361,664	244,350
Other debtors	6,890	8,170
Prepayments and accrued income	<u>259,572</u>	<u>230,454</u>
	<u>628,126</u>	<u>482,974</u>

7. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2020 £	2019 £
Trade creditors	55,473	65,791
Tax	204,738	127,149
Social security and other taxes	92,605	77,785
VAT	190,265	163,905
Other creditors	9,902	9,210
Directors' loan accounts	603,631	560,989
Accrued expenses	<u>189,550</u>	<u>129,951</u>
	<u>1,346,164</u>	<u>1,134,780</u>

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 DECEMBER 2020

8. PROVISIONS FOR LIABILITIES

	2020	2019
	£	£
Deferred tax		
Accelerated capital allowances	8,039	8,039
Deferred tax	4,161	-
	<u>12,200</u>	<u>8,039</u>
		Deferred tax
		£
Balance at 1 January 2020		8,039
Provided during year		4,161
Balance at 31 December 2020		<u>12,200</u>

9. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:			
Number:	Class:	Nominal value:	
			2020
			£
1,510	Ordinary	£1	1,510
(2019 - 1,525)			<u>1,525</u>

3 Ordinary shares of £1 were issued during the year for cash of £ 3 .

Called up share capital represents the nominal value of shares issued.

During the year, 18 shares were repurchased by the company out of capital and these are disclosed in the Statement of Changes in Equity.

10. RESERVES

Retained earnings includes all current and prior period retained profits and loss, all of which, are distributable reserves.

Capital redemption reserve includes amounts arising from the redemption of ordinary share capital.

11. RELATED PARTY DISCLOSURES

Included in other creditors at the year end are loans owed to the directors totalling £603,631 (2019: £564,200). A market rate of interest has been charged in the year and the loans are repayable on demand.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.