

Registered number: 03602402

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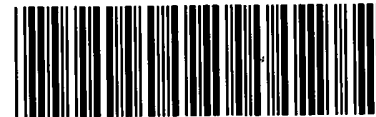
**ALLIANCE COMMUNICATIONS SOLUTIONS LIMITED**

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**DIRECTORS' REPORT AND FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 31 MARCH 2017**

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**ALLIANCE COMMUNICATIONS SOLUTIONS LIMITED**

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**COMPANY INFORMATION**

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**Directors**

P J Bradford  
A J Moody  
D C Phillips  
J N Wilson  
M O Kirk

**Registered number**

03602402

**Registered office**

Glebe Farm  
Down Street  
Dummer  
Basingstoke  
RG25 2AD

**Independent auditors**

Moore Stephens LLP  
Prospect House  
58 Queens Road  
Reading  
Berkshire  
RG1 4RP

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**ALLIANCE COMMUNICATIONS SOLUTIONS LIMITED**

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**ALLIANCE COMMUNICATIONS SOLUTIONS LIMITED**

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**DIRECTORS' REPORT  
FOR THE YEAR ENDED 31 MARCH 2017**

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The Directors present their report and the financial statements for the year ended 31 March 2017.

**Directors**

The Directors who served during the year were:

P J Bradford  
A J Moody  
D C Phillips  
J N Wilson  
M O Kirk

**Disclosure of information to auditors**

Each of the persons who are Directors at the time when this Directors' Report is approved has confirmed that:

- so far as the Director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- the Director has taken all the steps that ought to have been taken as a Director in order to be aware of any relevant audit information and to establish that the Company's auditors are aware of that information..

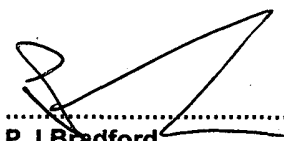
**Auditors**

During the year, the auditors HMT LLP resigned from office and the Directors appointed Moore Stephens LLP in their place. The auditors, Moore Stephens LLP, will be proposed for reappointment in accordance with Section 487 of the Companies Act 2006.

**Small companies note**

In preparing this report, the Directors have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006.

This report was approved by the board and signed on its behalf.

  
.....  
**P J Bradford**  
Director.

Date: 22/09/2017

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**ALLIANCE COMMUNICATIONS SOLUTIONS LIMITED**

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**DIRECTORS' RESPONSIBILITIES STATEMENT  
FOR THE YEAR ENDED 31 MARCH 2017**

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The Directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the Directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

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## **ALLIANCE COMMUNICATIONS SOLUTIONS LIMITED**

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### **INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ALLIANCE COMMUNICATIONS SOLUTIONS LIMITED**

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We have audited the financial statements of Alliance Communications Solutions Limited for the year ended 31 March 2017, set out on pages 5 to 12. The relevant financial reporting framework that has been applied in their preparation is applicable law and the United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Respective responsibilities of Directors and Auditors**

As explained more fully in the Directors' Responsibilities Statement set out on page 2, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### **Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at [www.frc.org.uk/auditscopeukprivate](http://www.frc.org.uk/auditscopeukprivate).

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 March 2017 and of its result for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Opinion on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' Report has been prepared in accordance with applicable legal requirements.

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**ALLIANCE COMMUNICATIONS SOLUTIONS LIMITED**

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**INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ALLIANCE COMMUNICATIONS  
SOLUTIONS LIMITED (CONTINUED)**

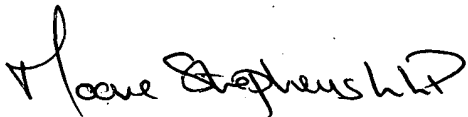
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**Matters on which we are required to report by exception**

In the light of our knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the Directors were not entitled to prepare the financial statements in accordance with the small companies' regime and take advantage of the small companies' exemption in preparing the Directors' Report and take advantage of the small companies' exemption from the requirement to prepare a Strategic Report.



Mark Lucas FCA (Senior Statutory Auditor)

for and on behalf of  
**Moore Stephens LLP**

Prospect House  
58 Queens Road  
Reading  
Berkshire  
RG1 4RP

Date:

28/9/17

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**ALLIANCE COMMUNICATIONS SOLUTIONS LIMITED**

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**PROFIT AND LOSS ACCOUNT  
FOR THE YEAR ENDED 31 MARCH 2017**

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	Note	2017 £	2016 £
Cost of sales		-	(252)
<b>Gross profit/(loss)</b>		-	(252)
Administrative expenses		-	86
<b>Operating profit/(loss)</b>	4	-	(166)
Tax on profit/(loss)	6	-	(755)
<b>Profit/(loss) for the financial year</b>		<u>-</u>	<u>(921)</u>

The Company has not traded during the year. During this period, the Company received no income and incurred no expenditure and therefore made neither profit or loss.



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**ALLIANCE COMMUNICATIONS SOLUTIONS LIMITED**  
**REGISTERED NUMBER: 03602402**

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**BALANCE SHEET**  
**AS AT 31 MARCH 2017**

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	Note	2017 £	2016 £
<b>Current assets</b>			
Debtors: amounts falling due within one year	7	79	2,741
Cash at bank and in hand	8	-	868
		<u>79</u>	<u>3,609</u>
Creditors: Amounts Falling Due Within One Year	9	-	(3,530)
<b>Net assets</b>		<u>79</u>	<u>79</u>
<b>Capital and reserves</b>			
Called up share capital	10	1,000	1,000
Profit and loss account		(921)	(921)
		<u>79</u>	<u>79</u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:



.....  
**P J Bradford**  
Director

Date: 22/09/2017

The notes on pages 7 to 12 form part of these financial statements.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2017**

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**1. General information**

The company is a private company limited by share capital incorporated in England and Wales.

The address of its registered office is:

Glebe Farm  
Down Street  
Dummer  
Basingstoke  
RG25 2AD

The principal place of business is:

Glebe Farm  
Down Street  
Dummer  
Basingstoke  
RG25 2AD

**2. Accounting policies**

**2.1 Summary of significant accounting policies and key accounting estimates**

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

**2.2 Summary of compliance**

These financial statements were prepared in accordance with Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006.

**2.3 Basis of preparation of financial statements**

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in applying the Company's accounting policies (see note 3).

The financial statements are presented in the currency of the primary economic environment in which the Company operates (its functional currency), which is Sterling and are rounded to the nearest £1.

The following principal accounting policies have been applied:

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## ALLIANCE COMMUNICATIONS SOLUTIONS LIMITED

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### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2017

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#### 2. Accounting policies (continued)

##### 2.4 Summary of disclosure exemptions

FRS 102 allows a qualifying entity certain disclosure exemptions, subject to certain conditions, which have been complied with, including notification of, and no objection to, the use of exemptions by the Company's shareholders.

The Company has taken advantage of the following exemptions:

- from the financial instrument disclosures, required under FRS 102 paragraphs 11.39 to 11.48A and paragraphs 12.26 to 12.29, as the information is provided in the consolidated financial statement disclosures;
- from disclosing the Company key management personnel compensation, as required by FRS 102 paragraph 33.7; and
- from preparing a statement of cash flows, on the basis that it is a qualifying entity and the consolidated statement of cash flows includes the Company's cash flows.

##### 2.5 Name of parent of group

These financial statements are consolidated in the financial statements of Southern Communications Holdings Limited (intermediate parent) and Southern Communications Group Limited (ultimate parent). Their registered office is Glebe Farm, Down Street, Dummer, Basingstoke, RG25 2AD.

##### 2.6 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

##### 2.7 Share capital

Ordinary shares are classified as equity. Equity instruments are measured at the fair value of the cash or other resources received or receivable, net of the direct costs of issuing the equity instruments. If payment is deferred and the time value of money is material, the initial measurement is on a present value basis.

##### 2.8 Dividends

Dividend distribution to the company's shareholders is recognised as a liability in the financial statements in the reporting period in which the dividends are approved by shareholders.

##### 2.9 Related parties

The Company discloses transactions and balances with related parties which are not wholly owned within the same group:

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## ALLIANCE COMMUNICATIONS SOLUTIONS LIMITED

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### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2017

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#### 2. Accounting policies (continued)

##### 2.10 Financial instruments

The Company has chosen to adopt the sections 11 and 12 of FRS 102 in respect of financial instruments.

##### **Financial assets**

Basic financial assets, including trade and other receivables, cash and bank balances and investments in commercial paper, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest.

Such assets are subsequently carried at amortised cost using the effective interest method.

At the end of each reporting period financial assets measured at amortised cost are assessed for objective evidence of impairment. If an asset is impaired the impairment loss is the difference between the carrying amount and present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

Financial assets are derecognised when (a) the contractual rights to the cash flows from the asset expire or are settled, or (b) substantially all the risks and rewards of the ownership of the asset are transferred to another party or (c) control of the asset has been transferred to another party who has the practical ability to unilaterally sell the asset to an unrelated third party without imposing additional restrictions.

##### **Financial liabilities**

Basic financial liabilities, including trade and other payables, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade payables are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

Financial liabilities are derecognised when the liability is extinguished, that is when the contractual obligation is discharged cancelled or expires.

##### **Offsetting**

Financial assets and liabilities are offset and the net amounts presented in the financial statements when there is a legally enforceable right to set off the recognised amounts and there is an intention to sell on a net basis or to realise the asset and settle the liability simultaneously.

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**ALLIANCE COMMUNICATIONS SOLUTIONS LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2017**

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**3. Judgments in applying accounting policies and key sources of estimation uncertainty**

The Directors believe there to be no critical accounting judgements or areas of significant estimation uncertainty.

**4. Operating profit/(loss)**

The operating profit/(loss) is stated after charging:

	2017 £	2016 £
Fees payable to the Company's auditor and its associates for the audit of the Company's annual financial statements	-	1,500
	<u>-</u>	<u>1,500</u>

**5. Directors' remuneration**

The directors are remunerated by Southern Communications Group Limited, the ultimate parent company for their services to the group as a whole, details of remuneration can be found in that company's accounts.

**6. Taxation**

	2017 £	2016 £
<b>Corporation tax</b>		
Current tax on profits for the year	-	755
<b>Total current tax</b>	<u>-</u>	<u>755</u>

**Factors affecting tax charge for the year**

The tax assessed for the year is the same as (2016 - *higher than*) the standard rate of corporation tax in the UK of 20% (2016 - 20%). The differences are explained below:

	2017 £	2016 £
Profit/(loss) on ordinary activities before tax	-	(166)
Profit/(loss) on ordinary activities multiplied by standard rate of corporation tax in the UK of 20% (2016 - 20%)	-	(33)
<b>Effects of:</b>		
Other differences leading to an increase (decrease) in the tax charge	-	788
<b>Total tax charge for the year</b>	<u>-</u>	<u>755</u>

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**ALLIANCE COMMUNICATIONS SOLUTIONS LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2017**

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**6. Taxation (continued)**

**Factors that may affect future tax charges**

The main rate of corporation tax will reduce to 17% by 2020.

**7. Debtors**

	<b>2017</b>	<b>2016</b>
	<b>£</b>	<b>£</b>
Other debtors	<b>79</b>	<b>2,741</b>

**8. Cash and cash equivalents**

	<b>2017</b>	<b>2016</b>
	<b>£</b>	<b>£</b>
Cash at bank and in hand	<b>-</b>	<b>868</b>
	<b>-</b>	<b>868</b>

**9. Creditors: Amounts falling due within one year**

	<b>2017</b>	<b>2016</b>
	<b>£</b>	<b>£</b>
Trade creditors	<b>-</b>	<b>75</b>
Amounts owed to group undertakings	<b>-</b>	<b>1,955</b>
Accruals and deferred income	<b>-</b>	<b>1,500</b>
	<b>-</b>	<b>3,530</b>

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**ALLIANCE COMMUNICATIONS SOLUTIONS LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2017**

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**10. Share capital**

	2017 £	2016 £
<b>Shares classified as equity</b>		
<b>Allotted, called up and fully paid</b>		
1,000 Ordinary shares of £1 each	<u>1,000</u>	<u>1,000</u>

**Rights, preferences and restrictions**

Ordinary shares have the following rights, preferences and restrictions:

Full voting, dividend and capital distribution (including on the winding up) right; they do not confer any rights of redemption.

**11. Contingent liabilities**

On 11 May 2016, a new cross guarantee arrangement has been entered into to secure the bank loans of an intermediate parent company, Southern Communications Investments Limited. As at 31 March 2017, the total value of the outstanding facility was £25,537,971.

The contingent liability outstanding as at 31 March 2016 of £12,813,091 was satisfied as at 12 May 2016.

**12. Related party transactions**

The Company has taken advantage of the exemption from disclosing related party transactions with other companies that are wholly owned within the Group.

**13. Controlling party**

The company is controlled by Southern Business Technologies Limited, the immediate parent company registered in England and Wales, by virtue of its 100% holding in the company's issued share capital.

The parent of the smallest group for which consolidated accounts are prepared is Southern Communications Holdings Limited and the parent of the largest group for which consolidated accounts are prepared is Southern Communications Group Limited. These financial statements are available upon request from Companies House, Crown Way, Cardiff, CF14 3UZ.

On 11 May 2016, the ultimate parent company Southern Communications Holdings Limited was acquired by an intermediate holding company, Southern Communications Investments Limited. On the same date, the entire share capital of Southern Communications Investments Limited was acquired by Southern Communications Group Limited.

The new ultimate parent company following the acquisition is Southern Communications Group Limited. The directors believe there to be no ultimate controlling party following this transaction.