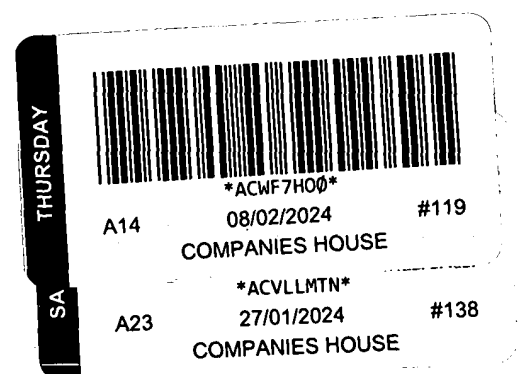


Registered number  
03522423

C. J. Leonard & Sons Limited  
Report and Financial Statements  
30 April 2023



**C. J. Leonard & Sons Limited**  
**Report and accounts**  
**Contents**



	<b>Page</b>
Company information	1
Directors' report	2
Strategic report	4
Independent auditor's report	5
Income statement	8
Statement of comprehensive income	9
Statement of financial position	10
Statement of changes in equity	11
Statement of cash flows	12
Notes to the financial statements	13-24

**C. J. Leonard & Sons Limited**  
**Company Information**

**Directors**

C J Leonard  
M P Leonard

**Secretary**

M P Leonard

**Auditors**

Irvine & Co  
Chartered Accountants and Statutory Auditors  
10 Dikes Lane  
Great Ayton  
North Yorkshire  
TS9 6HJ

**Bankers**

Barclays bank PLC  
5 St Ann's Street  
Newcastle upon Tyne  
NE1 3DX

**Registered office**

Clevestone Works  
Slapewath  
Guisborough  
Cleveland  
TS14 6PX

**Registered number**

03522423

## **C. J. Leonard & Sons Limited**

**Registered number:** 03522423

### **Directors' Report**

The directors present their report and financial statements for the year ended 30 April 2023.

#### **Principal activities**

The company's principal activity during the year continued to be the sale of plant and commercial vehicles

#### **Dividends**

The directors proposed a final dividend of £80,000 to the ordinary shareholders registered on the 17 April 2023

#### **Directors**

The following persons served as directors during the year:

C J Leonard

M P Leonard

#### **Directors' responsibilities**

The directors are responsible for preparing the report and financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (Financial Reporting Standard 102 and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**C. J. Leonard & Sons Limited**

**Registered number:** 03522423

**Directors' Report**

**Disclosure of information to auditors**

Each person who was a director at the time this report was approved confirms that:

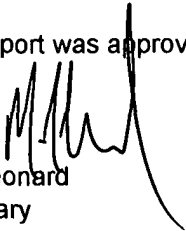
- so far as he is aware, there is no relevant audit information of which the company's auditor is unaware; and
- he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

**Strategic Report**

The company has chosen in accordance with The Companies Act 2006(Sec 414C (11)) to set out in the company's Strategic Report information required by Sec 7 of the Large and Medium - sized Companies and Groups (accounts and reports ) Regulations 2008 to be contained in the Directors Report. It has done so in respect of future developments and financial instruments

This report was approved by the board on 25 January 2024 and signed by its order.

M P Leonard  
Secretary



## **C. J. Leonard & Sons Limited**

### **Strategic Report**

The Directors present their Strategic Report for the year ended 30 April 2023

#### **Review of business**

The company's principal activities were unchanged and consist of the sale of plant and commercial vehicles

The directors are satisfied with the performance of the business throughout the current period

There was a turnover growth in the year of 29.3% against the prior year comparatives however gross margins declined from 10.63% in 2022 to a current 7.91% as a result of reduced margins on the sale of plant and commercial vehicles

The profit for the year before tax was £2,466,085 (2022 £2,947,735).

The profit on the sale of investments and fixed assets was £236,065 (2022 £511,813) and a gain of £667,200 (2022 £162,977) was achieved from a revaluation of the company's investment properties. In addition, and taken directly to reserves, was a net gain on the revaluation of the company's investment in an associated companies of £100,000 (net of Deferred tax £75,096)

As a result of a net investment of £3,511,261 in Fixed Assets and Investments the company's cash position at the year end resulted in the Cash at Bank reducing from £4,090,313 to £1,782,050

The directors approved a dividend payment to shareholders of £80,000

#### **Principal risks and uncertainty**

The company continues to operate in established markets with good management and a healthy cash position

The company's principal operating risk and uncertainty is to ensure there is available for sale a continuous supply of good quality plant and commercial vehicles

The inflationary pressures have been building up since the commencement of 2022 but have escalated significantly with the advent of the war in Ukraine and this company like every other business within the UK has been effected by the subsequent large and unavoidable inflationary pressures

#### **Financial instruments**

The company's principal financial instruments comprise bank balances, debtors and trade creditors and has a normal level of exposure to pricing, liquidity and cash flow risks arising from its trading activities which are mainly conducted in sterling. Where there are significant export sales the directors may, to limit the risk, arrange with the company bankers forward exchange contracts

The company's credit risk is primarily attributable to the amounts recoverable from its trade debtors and the risk is managed by the directors through monitoring the aggregate amount and duration of exposure to any individual customer depending on the directors assessment of their credit rating

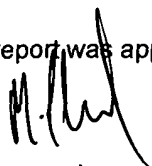
#### **Key performance indicators**

The main key performance indicators are turnover and gross operating margins and although turnover has increased on the previous year gross operating margins on the sale of plant and commercial vehicles have declined from 10.63% to 7.91%

#### **Future developments**

Although the trading environment in the next 12 months is forecasted to continue to be challenging the directors will continue to be fully engaged in maintaining and developing the business

This report was approved by the board on 25 January 2024 and signed by its order.



M P Leonard  
Secretary

**C. J. Leonard & Sons Limited**  
**Independent auditor's report**  
**to the members of C. J. Leonard & Sons Limited**

**Opinion**

We have audited the financial statements of C. J. Leonard & Sons Limited (the 'company') for the year ended 30 April 2023 which comprise the Income Statement, the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Changes in Equity, the Statement of Cash Flows and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and the Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 April 2023 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

**Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Conclusions relating to going concern**

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

**Other information**

The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

**Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

**C. J. Leonard & Sons Limited**  
**Independent auditor's report**  
**to the members of C. J. Leonard & Sons Limited**

**Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

**Responsibilities of directors**

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

**Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities including fraud are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to determine material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is the extent to which an audit conducted under ISAs (UK) is capable of detecting irregularity, including fraud. Our procedures include:-

Obtaining an understanding of the legal and regulatory framework applicable to the company, such as the Companies Act 2006

Obtaining an understanding of how the company complies with the applicable legal and regulator frameworks

Assessing the susceptibility of the company's financial statements to material misstatements, including how fraud might occur, with audit procedures, including reviewing internal controls, testing supporting documentation, enquiring of management and obtaining written confirmation

There are inherent limitations in the audit procedures described above. We are less likely to become aware of instances of non-compliance with laws and regulations that are not closely related to events and transactions reflected in the financial statements. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion. We are not responsible for preventing fraud or non-compliance with laws and regulations and cannot be expected to detect all fraud and non-compliance with laws and regulations

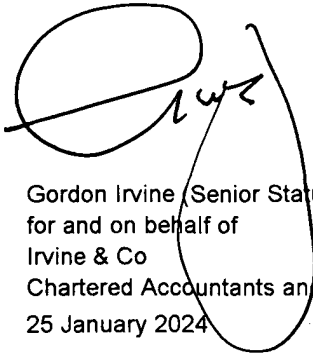
A further description of our responsibilities for the audit of the financial statements is available on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.



**C. J. Leonard & Sons Limited**  
**Independent auditor's report**  
**to the members of C. J. Leonard & Sons Limited**

**Use of our report**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

A handwritten signature in black ink, appearing to read 'G. Irvine', is written over a large, hand-drawn oval. The signature is slanted and fluid.

Gordon Irvine (Senior Statutory Auditor)  
for and on behalf of  
Irvine & Co  
Chartered Accountants and Statutory Auditors  
25 January 2024

10 Dikes Lane  
Great Ayton  
North Yorkshire  
TS9 6HJ

**C. J. Leonard & Sons Limited**  
**Income Statement**  
**for the year ended 30 April 2023**

	Notes	2023 £	2022 £
<b>Turnover</b>	3	44,647,607	34,515,328
Cost of sales		(41,114,411)	(30,847,764)
<b>Gross profit</b>		<u>3,533,196</u>	<u>3,667,564</u>
Administrative expenses		(2,274,338)	(1,653,871)
Other operating income		17,345	-
<b>Operating profit</b>	4	<u>1,276,203</u>	<u>2,013,693</u>
Profit on sale of fixed assets		227,169	221,570
Gain on revaluation of investments		667,200	162,977
Profit on the disposal of investments		8,896	290,243
Income from investments		304,069	267,682
Interest receivable		9,993	3,731
Interest payable	7	(27,445)	(12,161)
<b>Profit on ordinary activities before taxation</b>		<u>2,466,085</u>	<u>2,947,735</u>
Tax on profit on ordinary activities	8	(578,454)	(651,025)
<b>Profit for the financial year</b>		<u>1,887,631</u>	<u>2,296,710</u>

**The results relate to continuing operations in the current and preceding years**

**The accompanying notes on pages 13 to 24 form part of these financial statements**

**C. J. Leonard & Sons Limited**  
**Statement of Comprehensive Income**  
**for the year ended 30 April 2023**

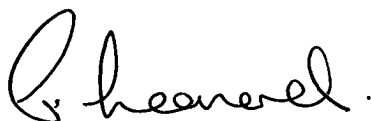
	Notes	2023 £	2022 £
<b>Profit for the financial year</b>		1,887,631	2,296,710
<b>Other comprehensive income</b>			
Gain from revaluation of Investment in associates	9	100,000	1,333,602
Deferred taxation arising from the gain on the revaluation of the investment in associates	17	(24,904)	(513,595)
Adjustment to a previous valuation of a fixed asset property		(330)	
<b>Total comprehensive income for the year</b>		<u>1,962,397</u>	<u>3,116,717</u>

**The accompanying notes on pages 13 to 24 form part of these financial statements**

**C. J. Leonard & Sons Limited**  
**Statement of Financial Position**  
**as at 30 April 2023**

	Notes	2023 £	2022 £
<b>Fixed assets</b>			
Tangible assets	9	2,777,197	2,479,802
Investment property	10	11,849,980	8,018,323
Investment in Associates	11	4,800,000	4,700,000
		<u>19,427,177</u>	<u>15,198,125</u>
<b>Current assets</b>			
Stocks	12	6,612,660	7,731,703
Debtors	13	5,957,630	6,863,053
Cash at bank and in hand		<u>1,782,050</u>	<u>4,090,313</u>
		<u>14,352,340</u>	<u>18,685,069</u>
<b>Creditors: amounts falling due within one year</b>	14	(1,737,050)	(3,747,113)
<b>Net current assets</b>		<u>12,615,290</u>	<u>14,937,956</u>
<b>Total assets less current liabilities</b>		<u>32,042,467</u>	<u>30,136,081</u>
<b>Creditors: amounts falling due after more than one year</b>	15	(194,438)	(527,774)
<b>Provisions for liabilities</b>			
Deferred taxation	17	(1,895,837)	(1,538,512)
<b>Net assets</b>		<u>29,952,192</u>	<u>28,069,795</u>
<b>Capital and reserves</b>			
Called up share capital	18	1,000	1,000
Other reserves	19	3,327,224	3,252,458
Profit and loss account	20	26,623,968	24,816,337
<b>Total equity</b>		<u>29,952,192</u>	<u>28,069,795</u>

C J Leonard  
Director



Approved by the board on 25 January 2024

**The accompanying notes on pages 13 to 24 form part of these financial statements**

**C. J. Leonard & Sons Limited**  
**Statement of Changes in Equity**  
**for the year ended 30 April 2023**

	Share capital	Other reserves	Profit and loss account	Total
	£	£	£	£
<b>At 1 May 2021</b>	1,000	2,432,451	22,599,627	25,033,078
Profit for the financial year			2,296,710	2,296,710
Gain on revaluation of land and buildings		1,333,602		1,333,602
Deferred taxation arising on the revaluation of land and buildings		(513,595)		(513,595)
Other comprehensive income for the financial year	-	820,007	-	820,007
Total comprehensive income for the financial year	-	820,007	2,296,710	3,116,717
Dividends			(80,000)	(80,000)
<b>At 30 April 2022</b>	<u>1,000</u>	<u>3,252,458</u>	<u>24,816,337</u>	<u>28,069,795</u>
<b>At 1 May 2022</b>	1,000	3,252,458	24,816,337	28,069,795
Profit for the financial year			1,887,631	1,887,631
Adjustment to previous valuation of Fixed Asset property		(330)		
Gain from the revaluation of "Investment in Associates "		100,000		100,000
Deferred taxation arising from the gain on the revaluation of "Investment in Associates"		(24,904)		(24,904)
Other comprehensive income for the financial year	-	74,766	-	74,766
Total comprehensive income for the financial year	-	74,766	1,887,631	1,962,397
Dividends			(80,000)	(80,000)
<b>At 30 April 2023</b>	<u>1,000</u>	<u>3,327,224</u>	<u>26,623,968</u>	<u>29,952,192</u>

**The accompanying notes on pages 13 to 24 form part of these financial statements**

**C. J. Leonard & Sons Limited**  
**Statement of Cash Flows**  
**for the year ended 30 April 2023**

	Notes	2023 £	2022 £
<b>Operating activities</b>			
Profit for the financial year		1,887,631	2,296,710
Adjustments for:			
Profit on sale of fixed assets		(227,169)	(221,570)
Gain on revaluation of investment properties		(667,530)	(162,977)
Profit on the disposal of investments		(8,897)	(290,243)
Income from investments		(304,069)	(267,682)
Interest receivable		(9,993)	(3,731)
Interest payable		27,445	12,161
Tax on profit on ordinary activities		578,454	651,025
Depreciation		285,474	198,978
Decrease/(increase) in stocks		1,119,043	(2,378,658)
Decrease/(increase) in debtors		905,423	(154,515)
(Decrease)/increase in creditors		(1,539,004)	163,721
		<u>2,046,808</u>	<u>(156,781)</u>
Income from investments		304,069	267,682
Interest received		9,993	3,731
Interest paid		(27,445)	(12,161)
Corporation tax paid		(372,496)	(676,121)
Cash generated by/(used in) operating activities		<u>1,960,929</u>	<u>(575,650)</u>
<b>Investing activities</b>			
Payments to acquire tangible fixed assets		(804,351)	(734,201)
Payments to acquire investment properties and classic cars		(3,618,560)	(3,152,225)
Proceeds from sale of tangible fixed assets		448,650	544,135
Proceeds from sale of investment properties and classic cars		463,000	6,880,263
Cash (used in)/generated by investing activities		<u>(3,511,261)</u>	<u>3,537,972</u>
<b>Financing activities</b>			
Equity dividends paid		(80,000)	(80,000)
Repayment of CBI Loan		(333,336)	(138,890)
Capital element of finance lease payments		(344,595)	(1,489,843)
Cash used in financing activities		<u>(757,931)</u>	<u>(1,708,733)</u>
<b>Net cash (used)/generated</b>			
Cash generated by/(used in) operating activities		1,960,929	(575,650)
Cash (used in)/generated by investing activities		(3,511,261)	3,537,972
Cash used in financing activities		(757,931)	(1,708,733)
Net cash (used)/generated		<u>(2,308,263)</u>	<u>1,253,589</u>
Cash and cash equivalents at 1 May		<u>4,090,313</u>	<u>2,836,724</u>
Cash and cash equivalents at 30 April		<u>1,782,050</u>	<u>4,090,313</u>
Cash and cash equivalents comprise:			
Cash at bank		<u>1,782,050</u>	<u>4,090,313</u>

The accompanying notes on pages 13 to 24 form part of these financial statements

**C. J. Leonard & Sons Limited**  
**Notes to the Accounts**  
**for the year ended 30 April 2023**

**1 Summary of significant accounting policies**

***Basis of preparation***

The financial statements have been prepared on a going concern basis under the historical cost convention as modified by the revaluation of land and buildings, investments, investment in associates and certain financial instruments at fair value and in accordance with FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland and the Companies Act 2006

As indicated in the strategic report the directors consider the company is well placed to manage the business risks successfully and accordingly they have reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the financial statements

The principal accounting policies applied in the preparation of these financial statements are as set out below. These policies have been consistently applied to all the years presented

***Turnover***

Turnover is measured at the fair value of the consideration received or receivable, net of discounts and value added taxes. Turnover includes revenue earned from the sale of goods and from the rendering of services. Turnover from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have transferred to the buyer. Turnover from the rendering of services is recognised by reference to the stage of completion of the contract.

***Tangible fixed assets***

Tangible fixed assets are measured at cost less accumulative depreciation and any accumulative impairment losses. Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost, less estimated residual value, of each asset evenly over its expected useful life. as follows:

Freehold Land	not depreciated
Freehold buildings	over 50 years
Leasehold land and buildings	over the lease term
Plant and machinery	over 5 years
Fixtures, fittings, tools and equipment	over 5 years

**Land and buildings** held and used in the company's own activities for the production and supply of goods or for administration purposes are stated in the Financial Statement at their revalued amounts. The revalued amounts equate to the fair value at the date of revaluation less any depreciation or impairment losses subsequently accumulated. Revaluations are carried out regularly so that the carrying amounts do not materially differ using the fair value at the date of the Statement of financial position. Any revaluation increases or decreases are credited to other reserves

**Plant and machinery and fixtures and fittings** carrying amounts are reviewed at each Balance Sheet date to determine whether there is any indication that the items have suffered an impairment loss. If any such indication exists the recoverable amount of any asset is estimated in order to determine the extent of the impairment loss, if any

If the recoverable amount of an asset as a result of revaluation is estimated to be less than its carrying amount the carrying amount of the asset is reduced to its recoverable amount and the impairment loss is recognised in other comprehensive income

When an impairment loss subsequently reverses the carrying amount that would have been determined (net of depreciation) had no impairment loss been recognised in previous years and the reversal is recognised in other comprehensive income to the extent of any previously recognised revaluation. Thereafter any excess is recognised in profit and loss

**C. J. Leonard & Sons Limited**  
**Notes to the Accounts**  
**for the year ended 30 April 2023**

***Investment property***

Investment property is held either to earn rental income or for capital gain or both and are initially recognised at cost and then subsequently measured at fair value. Changes in value are recognised in profit or loss.

***Other Investments***

Other investments represents an investment in Classic Cars

The profit on sale is recognised in the profit and loss account and any revaluation surplus or provision is reversed into the profit and loss account

No depreciation is provided in respect of Property or Other Investments applying the fair value model

Deferred tax is provided on any gain or loss arising from a change in fair value

***Investment in associates***

Investment in associates is measured at fair value using the equity method of accounting based on the net assets of the associate from the latest financial accounts and adjusting if required to reflect the directors estimate of the fair value of the individual investments and other assets within the financial accounts

The Financial Accounts of Cliff Court (Redcar) Developments Ltd for the year ended 31 January 2023, following a change in reporting accountants, were not available prior to the completion of the audit. The fair value valuation therefore was based on the accounts for the year ended 31 January 2022 and making adjustments to the values of individual investment properties to reflect current fair values

***Stocks***

Stocks are measured at the lower of cost and estimated selling price less costs to complete and sell. Cost is determined using the first in first out method. The carrying amount of stock sold is recognised as an expense in the period in which the related revenue is recognised.

The amount of any write down of stocks to net realisable value and any losses of stocks are recognised as a reduction in the amount of inventories and recognised as an expense in the period in which the write- down of loss occurs

***Debtors***

Short term debtors, which are recoverable within one year, do not constitute a financing transaction and are measured at transaction price (which is usually the invoice price), less any impairment losses for bad and doubtful debts. Loans and other financial assets are initially recognised at transaction price including any transaction costs and subsequently measured at amortised cost determined using the effective interest method, less any impairment losses for bad and doubtful debts.

***Bank and Cash in hand***

The company has a net bank facility of £500,000, supported by a guarantee given by A T & P Rentals Ltd an associated company, secured under a debenture on the banks standard form dated the 6th October 2020 and in regard to the Coronavirus Business Interruption Loan a charge dated the 13 November 2020 on three of the company's fixed asset and investment properties

The Coronavirus Business Interruption Loan is for a 4 year term at an interest rate margin of 1.84% with no capital or interest payment during the first 12 months of the loan



**C. J. Leonard & Sons Limited**  
**Notes to the Accounts**  
**for the year ended 30 April 2023**

***Creditors***

Short term creditors are measured at transaction price (which is usually the invoice price). Loans and other financial liabilities are initially recognised at transaction price net of any transaction costs and subsequently measured at amortised cost determined using the effective interest method.

***Taxation***

A current tax liability is recognised for the tax payable on the taxable profit of the current and past periods. A current tax asset is recognised in respect of a tax loss that can be carried back to recover tax paid in a previous period. Deferred tax is recognised in respect of all timing differences between the recognition of income and expenses in the financial statements and their inclusion in tax assessments. Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date and that are expected to apply to the reversal of the timing difference, except for revalued land and investment property where the tax rate that applies to the sale of the asset is used. Current and deferred tax assets and liabilities are not discounted.

***Provisions***

Provisions (ie liabilities of uncertain timing or amount) are recognised when there is an obligation at the reporting date as a result of a past event, it is probable that economic benefit will be transferred to settle the obligation and the amount of the obligation can be estimated reliably.

***Foreign currency translation***

Transactions in foreign currencies are initially recognised at the rate of exchange ruling at the date of the transaction.

At the end of each reporting period foreign currency monetary items are translated at the closing rate of exchange. Non-monetary items that are measured at historical cost are translated at the rate ruling at the date of the transaction. All differences are charged to profit or loss.

***Leased assets***

A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership. All other leases are classified as operating leases. The rights of use and obligations under finance leases are initially recognised as assets and liabilities at amounts equal to the fair value of the leased assets or, if lower, the present value of the minimum lease payments. Minimum lease payments are apportioned between the finance charge and the reduction in the outstanding liability using the effective interest rate method. The finance charge is allocated to each period during the lease so as to produce a constant periodic rate of interest on the remaining balance of the liability. Leased assets are depreciated in accordance with the company's policy for tangible fixed assets. If there is no reasonable certainty that ownership will be obtained at the end of the lease term, the asset is depreciated over the lower of the lease term and its useful life. Operating lease payments are recognised as an expense on a straight line basis over the lease term.

***Pensions***

Contributions to defined contribution plans are expensed in the period to which they relate. During the year the company has continued to make statutory contributions to the employees workplace pension but has made no further contributions to the company's pension scheme

**C. J. Leonard & Sons Limited**  
**Notes to the Accounts**  
**for the year ended 30 April 2023**

***Related parties***

For the purposes of these financial statements a party is considered to be related to the company if:-

- a. the party has the ability, directly or indirectly, through one or more intermediaries to control the company or exercise significant influence over the company in making financial and operating policy decisions, or has a joint control over the company
- b. the company and the party are subject to common control
- c. the party is an associate of the company or a joint venture in which the company is a venturer
- d. the party is a member of the key management of the company or a close family member of such an individual or is an entity under the control or joint controller with significant influence of such individuals
- e. the party is a close family member of a party referred to in (a) or is an entity under the control, joint control or significant influence of such individuals
- f. the party is a post-employment benefit plan which is for the benefit of employees of the company or of an entity that is a related party of the company; or
- g. the party, or member of a group of which it is part, provides key management personnel services to the company

Close family members of an individual are those family members who may be expected to influence or be influenced by that individual in their dealings with the entity

**2 Critical accounting estimates and judgements**

In the application of the company's accounting policies which are described in note 1 management is required to make judgements, estimates and assumptions about the carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

The critical judgements made by management that may have a significant effect on the amounts recognised in the financial statements are described below

**Tangible Fixed Assets**

A number of the company's fixed assets are valued by the directors to ensure the carrying value does not differ materially from that which would be determined using the fair value at the end of the reporting period

**Investments**

Property investments and other investments are stated in the financial accounts at fair value based on a review by the directors of current and previous valuations

**Investment in Associates**

The value of the company's interest in associates is based initially on a fair value of the associates' investment properties undertaken by the associates' directors and these are then reviewed by the company directors to confirm that in total they represent a fair value of the investment

**C. J. Leonard & Sons Limited**  
**Notes to the Accounts**  
**for the year ended 30 April 2023**

<b>3 Analysis of turnover</b>	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
Sale of goods	<u>44,647,607</u>	<u>34,515,328</u>
By geographical market:		
UK	35,863,774	28,552,954
Europe	2,684,428	1,458,664
North America	4,140,771	1,720,629
Rest of world	<u>1,958,634</u>	<u>2,783,061</u>
	<u>44,647,607</u>	<u>34,515,328</u>
<b>4 Operating profit</b>	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
This is stated after charging:		
Depreciation of owned fixed assets	285,474	198,978
Auditors' remuneration for audit services	7,000	7,000
Auditors' remuneration for other services	<u>5,000</u>	<u>4,000</u>
<b>5 Directors' emoluments</b>	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
Emoluments	<u>121,434</u>	<u>111,033</u>
<b>Number of directors to whom retirement benefits accrued:</b>	<b>2023</b>	<b>2022</b>
	<b>Number</b>	<b>Number</b>
Defined contribution plans	<u>2</u>	<u>2</u>
<b>6 Staff costs</b>	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
Wages and salaries	782,052	696,017
Social security costs	79,405	65,502
Other pension costs	<u>19,119</u>	<u>19,143</u>
	<u>880,576</u>	<u>780,662</u>
<b>Average number of employees during the year</b>	<b>Number</b>	<b>Number</b>
Administration	8	8
Distribution	12	10
Sales	<u>3</u>	<u>5</u>
	<u>23</u>	<u>23</u>

**C. J. Leonard & Sons Limited**  
**Notes to the Accounts**  
**for the year ended 30 April 2023**

<b>7 Interest payable</b>	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
Bank loans and overdrafts	32,352	8,522
Loss on foreign exchange transactions	(4,907)	3,639
	<u>27,445</u>	<u>12,161</u>

<b>8 Taxation</b>	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
<b>Analysis of charge in period</b>		
Current tax:		
UK corporation tax on profits of the period	253,000	470,000
Adjustments in respect of previous periods	(6,967)	(443)
	<u>246,033</u>	<u>469,557</u>
Deferred tax:		
Origination and reversal of timing differences	332,421	95,297
Effect of increased tax rate on opening liability		86,171
	<u>332,421</u>	<u>181,468</u>
Tax on profit on ordinary activities	<u>578,454</u>	<u>651,025</u>

**Factors affecting tax charge for period**

The differences between the tax assessed for the period and the standard rate of corporation tax are explained as follows:

	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
Profit on ordinary activities before tax	<u>2,466,085</u>	<u>2,947,735</u>
Standard rate of corporation tax in the UK	25%	19%
	<b>£</b>	<b>£</b>
Profit on ordinary activities multiplied by the standard rate of corporation tax (19% to the 31 March 2023 and 25% thereafter)	480,718	560,070
Effects of:		
Expenses not deductible for tax purposes	4,428	6,201
Capital allowances for period in excess of depreciation	(102,697)	(65,305)
Adjustment relating to revaluation of investments	(130,104)	(30,966)
Adjustments to tax charge in respect of previous periods	(6,967)	(443)
Others	655	
Current tax charge for period	<u>246,033</u>	<u>469,557</u>

The main rate of Corporation Tax remained at 19% until the 31st March 2023 and with effect from the 1st April 2023 the rate increased to 25%

Deferred tax on assets have been measured using the rate in place at the time the assets is expected to be realised

**C. J. Leonard & Sons Limited**  
**Notes to the Accounts**  
**for the year ended 30 April 2023**

**9 Tangible fixed assets**

	<b>Land and buildings</b>	<b>Plant and machinery</b>	<b>Fixtures, fittings, tools and equipment</b>	<b>Total</b>
	<i>At valuation</i>	<i>At cost</i>	<i>At cost</i>	
	£	£	£	£
<b>Cost or valuation</b>				
At 1 May 2022	1,609,753	1,710,803	68,187	3,388,743
Additions	-	793,709	10,642	804,351
Disposals	-	(469,502)	-	(469,502)
At 30 April 2023	<u>1,609,753</u>	<u>2,035,010</u>	<u>78,829</u>	<u>3,723,592</u>
<b>Depreciation</b>				
At 1 May 2022	102,318	742,223	64,401	908,942
Charge for the year	5,000	279,176	1,298	285,474
On disposals	-	(248,021)	-	(248,021)
At 30 April 2023	<u>107,318</u>	<u>773,378</u>	<u>65,699</u>	<u>946,395</u>
<b>Carrying amount</b>				
At 30 April 2023	<u>1,502,435</u>	<u>1,261,632</u>	<u>13,130</u>	<u>2,777,197</u>
At 30 April 2022	<u>1,507,435</u>	<u>968,580</u>	<u>3,787</u>	<u>2,479,802</u>
			<b>2023</b>	<b>2022</b>
			£	£
Carrying amount of land and buildings on cost basis			<u>1,973,403</u>	<u>1,973,403</u>

Land and buildings includes leasehold property with a cost of £67,318 and a carrying amount of £nil (2022 - £nil)

The company's interest in the offices and yard was valued by Browns Chartered Surveyors in May 2015 and other land and buildings by George F White, Chartered Surveyors in July 2020. These valuations are reviewed annually by the directors and the valuations are updated where required

Land and buildings with a carrying value of £665,000 have been pledged as security for the company's Coronavirus Business Interruption Loan

**C. J. Leonard & Sons Limited**  
**Notes to the Accounts**  
**for the year ended 30 April 2023**

<b>10 Investment property</b>	<b>Properties £</b>	<b>Others £</b>	<b>Total £</b>
<b>Valuation</b>			
At 1 May 2022	5,865,114	2,153,210	8,018,324
Additions	1,222,150	2,396,410	3,618,560
Revaluation	591,569	75,631	667,200
Disposals		(454,104)	(454,104)
At 30 April 2023	<u>7,678,833</u>	<u>4,171,147</u>	<u>11,849,980</u>

Investment property valuations have previously been valued at market value by independent external valuers and such valuations are reviewed annually by the directors and updated where required

Other investments represent the company's investment in classic cars and these are valued on an annual basis by a director with specialist knowledge

Properties with a carrying value of £616,140 have been pledged as security for the company's Coronavirus Business Interruption Loan

The fair value of Investment in properties at the 30 April 2023 is represented by

	<b>£</b>
Valuation in 2020	2,925,290
Increase in Valuations and additions 2021	1,041,387
Increase in Valuations and additions 2022	2,623,437
Increase in Valuations and additions 2023	<u>1,088,719</u>
	<u>7,678,833</u>

**11 Investment in Associates**

	<b>Investments in Associated undertakings £</b>
<b>Valuation</b>	
At 1 May 2022	4,700,000
Revaluation	100,000
At 30 April 2023	<u>4,800,000</u>

The company holds 20% or more of the share capital of the following companies:

<b>Company</b>	<b>%</b>	<b>Capital and reserves £</b>	<b>Profit (loss) for the year £</b>
Cliff Court (Redcar) Developments Ltd	50	9,802,490	2,277,390
Parker Barras Bar Four Limited	51	657,396	226,299

The financial information is based on the company's financial statements  
Cliff Court (Redcar) Developments Ltd year ended 31 January 2022  
Parker Barras Bar Four Ltd year ended 30 April 2023

The registered offices of the Associates are

Cliff Court (Redcar) Developments -14 Halegrove Court, Stockton on Tees TS18 3DB  
Parker Barars Bar Four Ltd - Clevestone Works, Slapewath, Guisborough TS14 6PX

**C. J. Leonard & Sons Limited**  
**Notes to the Accounts**  
**for the year ended 30 April 2023**

<b>12 Stocks</b>	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
Finished goods and goods for resale	<u>6,612,660</u>	<u>7,731,703</u>
<b>13 Debtors</b>	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
Trade debtors	847,342	1,849,152
Amounts owed by undertakings in which the company has a participating interest	3,162,193	3,158,068
Other debtors	28,617	328,641
Prepayments and accrued income	<u>1,919,478</u>	<u>1,527,192</u>
	<u>5,957,630</u>	<u>6,863,053</u>
Amounts due after more than one year included in:		
Trade debtors	<u></u>	<u>36,017</u>
<b>14 Creditors: amounts falling due within one year</b>	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
Coronavirus Business Interruption Loan	333,336	333,336
Obligations under finance lease and hire purchase contracts	-	344,595
Trade creditors	1,102,966	1,805,697
Corporation tax	102,570	229,033
Other taxes and social security costs	(200,396)	(442,179)
Other creditors	<u>398,574</u>	<u>1,476,631</u>
	<u>1,737,050</u>	<u>3,747,113</u>
<b>15 Creditors: amounts falling due after one year</b>	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
Coronavirus Business Interruption Loan	<u>194,438</u>	<u>527,774</u>
<b>16 Obligations under finance leases and hire purchase contracts</b>	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
Amounts payable:		
Within one year	<u>-</u>	<u>344,595</u>

**C. J. Leonard & Sons Limited**  
**Notes to the Accounts**  
**for the year ended 30 April 2023**

**17 Deferred taxation**

	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
Revaluation of land and buildings	(90,913)	(90,830)
Revaluation of investment property	379,275	212,500
Revaluation of Investment in Associates	1,199,987	1,175,000
Accelerated capital allowances	407,488	241,842
	<u>1,895,837</u>	<u>1,538,512</u>
	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
At 1 May	1,538,512	843,449
Charged to the profit and loss account	332,421	181,468
Charged to other comprehensive income	24,904	513,595
	<u>1,895,837</u>	<u>1,538,512</u>
At 30 April		

**18 Share capital**

	<b>Nominal value</b>	<b>2023 Number</b>	<b>2023 £</b>	<b>2022 £</b>
Allotted, called up and fully paid:				
Ordinary shares	£1 each	1,000	<u>1,000</u>	<u>1,000</u>

**19 Other reserves**

	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
Revaluation reserve		
At 1 May	3,252,458	2,432,451
Gain on revaluation of "Investment in Associates"	100,000	1,333,602
Deferred taxation arising on the revaluation of " Investment in Associates"	(24,904)	(513,595)
Adjustment to previous valuation of an Fixed Asset Prooperty	(330)	
At 30 April	<u>3,327,224</u>	<u>3,252,458</u>

**20 Profit and loss account**

	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
At 1 May	24,816,337	22,599,627
Profit for the financial year	1,887,631	2,296,710
Dividends	(80,000)	(80,000)
	<u>26,623,968</u>	<u>24,816,337</u>
At 30 April		



**C. J. Leonard & Sons Limited**  
**Notes to the Accounts**  
**for the year ended 30 April 2023**

<b>21 Dividends</b>	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>

Dividends on ordinary shares (note 20)	<u>80,000</u>	<u>80,000</u>
--	---------------	---------------

The dividend was declared and payable on the 17th April 2023

**22 Related party transactions**

The company trades on an arms length basis with A T & P Rentals Ltd a company in which the directors and their family are shareholders of the holding company A T & P Holdings (2022) Ltd. In the year to the 30 April 2023 the company purchased goods from A T & P Rentals Ltd totalling £7,828,837 ex VAT (2022 £6,520,563) and sold goods totalling £2,563(2022 £100,909)

The company purchased goods to the value of £83,505 on behalf of Cliff Court (Redcar) Developments Ltd and received £280,000 in reduction of the inter company loan account

The company on the 31 January 2023 granted a loan of £150,000 to Parker Barras Bar Four Ltd at a commercial rate of interest and in addition payments totalling £21,207 were made by the company on behalf of Parker Barras Bar Four Ltd

A dividend totalling £80,000 was declared on the 17th April 2023 for payment to shareholders

During the year a director made net purchases of cars from the company for a sum of £264,128

The company leases an investment property from the company's pension scheme, of which the directors are trustees at an annual rental payment of £70,000 (2022 £70,000)

A key worker sold agricultural land and buildings to the company for a sum of £300,000

**23 Controlling party**

The company is controlled by Mr C J Leonard and Mr M P Leonard by reason of their equity shareholding

**24 Presentation currency**

The financial statements are presented in Sterling.

**25 Legal form of entity and country of incorporation**

C. J. Leonard & Sons Limited is a private company limited by shares and incorporated in England.

**C. J. Leonard & Sons Limited**  
**Notes to the Accounts**  
**for the year ended 30 April 2023**

**26 Principal place of business**

The address of the company's principal place of business and registered office is:  
Clevestone Works  
Slapewath  
Guisborough  
Cleveland  
TS14 6PX