

E. S. Hartley Limited

Directors' Report and Unaudited Financial Statements

for the financial year ended 31 December 2020

E. S. Hartley Limited

DIRECTORS AND OTHER INFORMATION

Directors

Neil Worrall
Ben Molyneux

Company Number

02909182

Registered Office and Business Address

Ings
Kendal
Cumbria
LA8 9PY

Accountants

Crowley Young
Chartered Accountants
Level 1
Devonshire House
One Mayfair Place
London
W1J 8AJ

Bankers

Allied Irish Bank (GB)
100 Gray's Inn Road
London
WC1X 8AL

Solicitors

Temple Heelis
Bridge Mills
Stramongate
Kendal
Cumbria
LA9 4UB

E. S. Hartley Limited

DIRECTORS' REPORT

for the financial year ended 31 December 2020

The directors present their report and the unaudited financial statements for the financial year ended 31 December 2020.

Principal Activity

Sale of motorhomes.

Directors

The directors who served during the financial year are as follows:

Neil Worrall

Ben Molyneux

There were no changes in shareholdings between 31 December 2020 and the date of signing the financial statements.

Political Contributions

The company did not make any disclosable political donations in the current financial year.

Statement of Directors' Responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" Section 1A (Small Entities). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Special provisions relating to small companies

The above report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006.

On behalf of the board

Neil Worrall
Director

Ben Molyneux
Director

17 August 2021

CHARTERED ACCOUNTANTS' REPORT

to the Board of Directors on the unaudited financial statements of E. S. Hartley Limited for the financial year ended 31 December 2020

In accordance with our engagement letter dated 12 February 2011 and in order to assist you to fulfil your duties under the Companies Act 2006, we have prepared for your approval the financial statements of the company for the financial year ended 31 December 2020 which comprise the Income Statement, the Statement of Financial Position, the Statement of Changes in Equity and notes from the company's accounting records and from information and explanations you have given to us.

As a member firm of the Institute of Chartered Accountants in England and Wales, we are subject to its ethical and other professional requirements which are detailed at <www.icaew.com/membershandbook>.

This report is made solely to the Board of Directors of E. S. Hartley Limited, as a body, in accordance with the terms of our engagement. Our work has been undertaken solely to prepare for your approval the financial statements of E. S. Hartley Limited and state those matters that we have agreed to state to the Board of Directors of E. S. Hartley Limited, as a body, in this report in accordance with AAF 2/10 as detailed at <www.icaew.com/compilation>. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than E. S. Hartley Limited and its Board of Directors, as a body, for our work or for this report.

It is your duty to ensure that E. S. Hartley Limited has kept adequate accounting records and to prepare statutory financial statements that give a true and fair view of the assets, liabilities, financial position and profit of E. S. Hartley Limited. You consider that E. S. Hartley Limited is exempt from the statutory audit requirement for the financial year.

We have not been instructed to carry out an audit or a review of the financial statements of E. S. Hartley Limited. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the statutory financial statements.

Fintan Crowley

for and on behalf of

CROWLEY YOUNG

Chartered Accountants

Level 1

Devonshire House

One Mayfair Place

London

W1J 8AJ

17 August 2021

E. S. Hartley Limited**INCOME STATEMENT**

for the financial year ended 31 December 2020

	Notes	2020 £	2019 £
Turnover		13,813,021	12,743,132
Cost of sales		(12,816,742)	(11,972,955)
Gross profit		996,279	770,177
Administrative expenses		(535,694)	(551,857)
Operating profit		460,585	218,320
Interest payable and similar expenses		(70,797)	(41,801)
Profit before taxation		389,788	176,519
Tax on profit		(74,549)	(98,469)
Profit for the financial year	10	315,239	78,050
Total comprehensive income		315,239	78,050

E. S. Hartley Limited

Company Number: 02909182

STATEMENT OF FINANCIAL POSITION

as at 31 December 2020

	Notes	2020 £	2019 £
Non-Current Assets			
Property, plant and equipment	4	31,700	33,940
		<hr/>	<hr/>
Current Assets			
Stocks	5	3,254,199	3,778,910
Debtors	6	399,702	250,308
Cash and cash equivalents		674,686	302,177
		<hr/>	<hr/>
		4,328,587	4,331,395
		<hr/>	<hr/>
Creditors: Amounts falling due within one year	7	(3,318,884)	(1,565,960)
		<hr/>	<hr/>
Net Current Assets		1,009,703	2,765,435
		<hr/>	<hr/>
Total Assets less Current Liabilities		1,041,403	2,799,375
Creditors			
Amounts falling due after more than one year	8	(255,780)	(2,245,092)
		<hr/>	<hr/>
Net Assets		785,623	554,283
		<hr/>	<hr/>
Capital and Reserves			
Called up share capital		150,000	150,000
Income statement	10	635,623	404,283
		<hr/>	<hr/>
Equity attributable to owners of the company		785,623	554,283
		<hr/>	<hr/>

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime and in accordance with the provisions of FRS 102 Section 1A (Small Entities).

For the financial year ended 31 December 2020 the company was entitled to exemption from audit under section 477 of the Companies Act 2006.

The directors confirm that the members have not required the company to obtain an audit of its financial statements for the financial year in question in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for ensuring that the company keeps accounting records which comply with section 386 and for preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its profit and loss for the financial year in accordance with the requirements of sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

Approved by the Board and authorised for issue on 17 August 2021 and signed on its behalf by

Neil Worrall

Director

Ben Molyneux

Director

E. S. Hartley Limited**STATEMENT OF CHANGES IN EQUITY**

as at 31 December 2020

	Share capital	Retained earnings	Total
	£	£	£
At 1 January 2019	150,000	362,233	512,233
Profit for the financial year	-	78,050	78,050
Payment of dividends	-	(36,000)	(36,000)
At 31 December 2019	150,000	404,283	554,283
Profit for the financial year	-	315,239	315,239
Payment of dividends	-	(83,899)	(83,899)
At 31 December 2020	150,000	635,623	785,623

E. S. Hartley Limited

NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 December 2020

1. General Information

E. S. Hartley Limited is a company limited by shares incorporated and registered in the United Kingdom. The registered number of the company is 02909182. The registered office of the company is Ings, Kendal, Cumbria, LA8 9PY which is also the principal place of business of the company. The nature of the company's operations and its principal activities are set out in the Directors' Report. The financial statements have been presented in Pound Sterling (£) which is also the functional currency of the company.

2. Summary of Significant Accounting Policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

Statement of compliance

The financial statements of the company for the financial year ended 31 December 2020 have been prepared in accordance with the provisions of FRS 102 Section 1A (Small Entities) and the Companies Act 2006.

Basis of preparation

The financial statements have been prepared on the going concern basis and in accordance with the historical cost convention except for certain properties and financial instruments that are measured at revalued amounts or fair values, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

Turnover

Turnover comprises the invoice value of goods supplied by the company, exclusive of trade discounts and value added tax.

Property, plant and equipment and depreciation

Property, plant and equipment are stated at cost or at valuation, less accumulated depreciation. The charge to depreciation is calculated to write off the original cost or valuation of property, plant and equipment, less their estimated residual value, over their expected useful lives as follows:

Short leasehold property	-	Over the period of the lease of 16 years
Plant and machinery	-	10% Straight line
Fixtures, fittings and equipment	-	10% Straight line
Motor vehicles	-	5% Reducing balance

The carrying values of tangible fixed assets are reviewed annually for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable.

Leasing and

hire**purchases**

Property, plant and equipment held under leasing and Hire Purchases arrangements which transfer substantially all the risks and rewards of ownership to the company are capitalised and included in the Statement of Financial Position at their cost or valuation, less depreciation. The corresponding commitments are recorded as liabilities. Payments in respect of these obligations are treated as consisting of capital and interest elements, with interest charged to the Income Statement.

Stocks

Stocks are valued at the lower of cost and net realisable value. Stocks are determined on a first-in first-out basis. Cost comprises expenditure incurred in the normal course of business in bringing stocks to their present location and condition. Full provision is made for obsolete and slow moving items. Net realisable value comprises actual or estimated selling price (net of trade discounts) less all further costs to completion or to be incurred in marketing and selling.

**Trade and
other
debtors**

Trade and other debtors are initially recognised at fair value and thereafter stated at amortised cost using the effective interest method less impairment losses for bad and doubtful debts except where the effect of discounting would be immaterial. In such cases the receivables are stated at cost less impairment losses for bad and doubtful debts.

**Borrowing
costs**

Borrowing costs relating to the acquisition of assets are capitalised at the appropriate rate by adding them to the cost of assets being acquired. Investment income earned on the temporary investment of specific borrowings pending their expenditure on the assets is deducted from the borrowing costs eligible for capitalisation. All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

**Trade and
other
creditors**

Trade and other creditors are initially recognised at fair value and thereafter stated at amortised cost using the effective interest rate method, unless the effect of discounting would be immaterial, in which case they are stated at cost.

**Employee
benefits**

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The company also operates a defined benefit pension scheme for its employees providing benefits based on final pensionable pay. The assets of this scheme are also held separately from those of the company, being invested with pension fund managers.

**Taxation
and
deferred
taxation**

Current tax represents the amount expected to be paid or recovered in respect of taxable profits for the financial year and is calculated using the tax rates and laws that have been enacted or substantially enacted at the Statement of Financial Position date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more tax in the future, or a right to pay less tax in the future. Timing differences are temporary differences between the company's taxable profits and its results as stated in the financial statements. Deferred tax is measured on an undiscounted basis at the tax rates that are anticipated to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the Statement of Financial Position date.

Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated at the rates of exchange ruling at the Statement of Financial Position date. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated at the rates of exchange ruling at the date of the transaction. Non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. The resulting exchange differences are dealt with in the Income Statement.

Share capital of the company**Ordinary share capital**

The ordinary share capital of the company is presented as equity.

Preference share capital

The dividend rights of the preference shares are non-cumulative and payment is at the discretion of the company. The preference shares carry voting rights at meetings. Based on their characteristics the preference shares are considered to be presented as equity and not liabilities. There is no option to redeem the preference shares.

3. Employees

The average monthly number of employees, including directors, during the financial year was 19, (2019 - 19).

	2020	2019
	Number	Number
Management	2	2
Sales and administration	17	17
	19	19

4. Property, plant and equipment

	Short leasehold property	Plant and machinery	Fixtures, fittings and equipment	Motor vehicles	Total
	£	£	£	£	£
Cost					
At 1 January 2020	224,036	127,619	136,187	17,000	504,842
Additions	-	1,529	2,743	-	4,272
At 31 December 2020	224,036	129,148	138,930	17,000	509,114
Depreciation					
At 1 January 2020	224,036	113,954	129,757	3,155	470,902
Charge for the financial year	-	1,800	4,020	692	6,512
At 31 December 2020	224,036	115,754	133,777	3,847	477,414

Net book value

At 31 December 2020	-	13,394	5,153	13,153	31,700
At 31 December 2019	-	13,665	6,430	13,845	33,940

5. Stocks

	2020	2019
	£	£
Finished goods and goods for resale	3,254,199	3,778,910

6. Debtors

	2020	2019
	£	£
Trade debtors	348,674	131,076
Amounts owed by connected parties (Note 12)	9,500	70,500
Other debtors	29,999	-
Prepayments and accrued income	11,529	48,732
	399,702	250,308

7. Creditors

Amounts falling due within one year	2020	2019
	£	£
Vehicle stock finance	1,582,212	-
Trade creditors	1,352,339	1,122,496
Amounts owed to connected parties (Note 12)	35,502	197,168
Taxation (Note 9)	313,158	204,093
Directors' current accounts	-	8,451
Other creditors	23,733	21,181
Accruals:		
Pension accrual	2,904	1,750
Other accruals	9,036	10,821
	3,318,884	1,565,960

8. Creditors

Amounts falling due after more than one year	2020	2019
	£	£
Bank loan	50,000	-
Finance leases and hire purchase contracts	48,546	73,972
Other loans	157,234	2,171,120
	255,780	2,245,092

Loans

Repayable in one year or less, or on demand (Note 7)	1,582,212	-
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Repayable between one and two years	50,000	-
	<u>1,632,212</u>	<u>-</u>

**Net obligations under finance leases
and hire purchase contracts**

Repayable between one and five years	48,546	73,972
	<u>48,546</u>	<u>73,972</u>

9. Taxation	2020	2019
	£	£

Creditors:

VAT	148,682	96,475
Corporation tax	149,489	98,469
PAYE / NI	14,987	9,149
	<u>313,158</u>	<u>204,093</u>

10. Profit and loss account

	2020	2019
	£	£
At 1 January 2020	404,283	362,233
Profit for the financial year	315,239	78,050
Payment of dividends	(83,899)	(36,000)
	<u>635,623</u>	<u>404,283</u>
At 31 December 2020	635,623	404,283

11. Capital commitments

The company had no material capital commitments at the financial year-ended 31 December 2020.

12. Related party transactions

	Balance	Movement	Balance	Maximum
	2020	in year	2019	in year
	£	£	£	£
JVM Combi Limited	9,500	(61,000)	70,500	-

The following amounts are due to other connected parties:

	2020	2019
	£	£
E S Hartley Leisure Limited	35,502	197,168
	<u>35,502</u>	<u>197,168</u>

Net balances with other connected parties:

	2020	2019
	£	£
E S Hartley Leisure Limited	(35,502)	(197,168)
JVM Combi Limited	9,500	70,500
	<u>(26,002)</u>	<u>(126,668)</u>

Cost of sales include purchases from E S Hartley (Leisure) Limited of £670,884 (2019: £2,661,286). This company has the same directors and shareholders.

Cost of sales include purchases from JVM Combi Limited of £2,615,462 (2019: £1,1504,540). The shareholder of JVM Combi Limited is a part shareholder in this company.

13. Events After End of Reporting Period

Other than the ongoing effects of the COVID-19 pandemic and BREXIT, there have been no significant events affecting the company since the financial year-end.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.