# Strategic Report, Report of the Directors and

# Financial Statements for the Year Ended 28 February 2021

<u>for</u>

**Aston Barclay Limited** 



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# Company Information For the Year Ended 28 February 2021

Directors:

G I MacLeod P D Khot

M A Potter

Secretary:

P D Khot

Registered office:

Unit 1-2 Harvard Way Normanton Industrial Estate

Normanton West Yorkshire WF6 1FL

Registered number:

01644813 (England and Wales)

**Independent Auditors:** 

PricewaterhouseCoopers LLP

One Chamberlain Square Birmingham B3 3AX

# Strategic Report For the Year Ended 28 February 2021

The Directors present their strategic report of the company for the year ended 28 February 2021.

#### **Principal activities**

The principal activity of the Company is that of a vehicle auction and remarketing supplier.

#### **Review of the Business**

The EBITDA for the year was £4,793,000, an increase of 80.4% over the prior period on a like-for-like basis (for the 15-month period ending February 2020 the EBITDA was £3,322,000). During the period, the Company undertook various efficiency and cost reduction initiatives as well as making a number of operational improvements. As a result of these activities the Company has had a very successful year financially, notwithstanding the difficulties imposed by the various lockdowns. The Company's profit after taxation for the year was £1,220,000 (2020 - loss £1,658,000). As at 28 February 2021, the Company had net assets of £8,712,000 (28 February 2020: £7,492,000).

Comparing the year's results against 12 months pro-rata of the prior 15-month reporting period, revenue reduced by 8.6% and the volumes reduced by 17.2%, due to the impact of Covid-19 lockdowns. However, investments made in the current and prior years in the company's online trading platform meant that the Company could continue trading on its digital platform notwithstanding the constraints of the many lockdowns imposed during the year. The activities undertaken in the year are summarised below:

#### 1. Closure on 23 March 2020

Following the start of the financial year on 1 March 2020, the Company traded in line with expectations but was soon overtaken by events. As part of a national "lockdown" approach to combat Covid-19, the Government at short notice mandated closure of all UK auction houses from 23 March 2020. From that date, the Company's primary focus was the health and wellbeing of its customers and employees. Furthermore, rapid and decisive action was taken to:

- minimise the impact of the pandemic on trading;
- protect cash; and
- utilise the government's furlough program, rates holidays and VAT deferral schemes where appropriate.

#### 2. Lockdown 1

Following the start of lockdown, and after the immediate actions discussed above, the Company put in place steps to enable the recommencement of safe online-enabled trading to match vendor stock with buyer demand.

- During April 2020, over 85% of the Company's workforce were furloughed, a level that then consistently reduced
  as activities built up again from that point;
- Arrangements were made with vendors to store vehicles which were returning from lessees and fleet users;
- The Company rapidly refined its existing digital capabilities and introduced online live auctions allied with a click and collect service for buyers; and
- A comprehensive reopening plan was developed and implemented, with a staggered return to work for colleagues based on increasing consumer demand.

# 3. Post Lockdown 1 trading

Following the re-opening of the UK automotive retail sector in early June 2020, the business worked successfully to safely reopen all six sites by 15 June 2020. Auctions, which had recommenced prior to the sites reopening and were being conducted from auctioneers' homes, were moved back to sites, although they continued to be conducted online with no buyers on site. It rapidly became evident that vehicles being returned by lessees and fleet users needed to be remarketed and the Company experienced both a sharp increase in vehicles for sale and strong demand from buyers for stock to cater for increased consumer demand for used cars.

As a result, trading from June until Lockdown 2 in November were at levels far in excess of the prior year with strong conversion rates and margins.

# Strategic Report For the Year Ended 28 February 2021

4. Lockdown 2 in November 2020 and Lockdown 3 in January 2021

The Company continued to trade using an online only model. Trading in these lockdown periods led to lower volumes, as arrivals from fleets reduced due to hire term extensions running at 33%, finance house repossessions being on hold due to FCA regulations and dealer part exchanges were significantly reduced due to reduced retail volumes. The Company responded to the strictures imposed by Covid-19 by reshaping its business to become a lean omni channel remarketing partner for its vendors. The restructuring and cost reduction initiatives undertaken have led to substantial operational benefits and enhanced financial returns.

The Company has also experienced a strong start to the next financial year after Lockdown 3 ended in April.

#### Section 172(1) Statement

In accordance with Section 172(1) of the Companies Act 2006, the Directors set out below the actions they have taken to comply with their Section 172 duties. Section 172 of the Companies Act 2006 requires Board members to acknowledge that they must act in a manner which is most likely to promote the success of the company for the benefit of its members as a whole. In doing so they must have regard to the following matters:

- a) the likely consequences of any decision in the long term.
- b) the interests of the company's employees.
- c) the need to foster the company's business relationships with suppliers, customers and others.
- d) the impact of the company's operations on the community and the environment.
- e) the desirability of the company maintaining a reputation for high standards of business conduct; and
- f) the need to act fairly as between members of the company.

#### Governance and decision making

The Directors are responsible for making decisions concerning the Company's trading, strategy and future direction. Matters are presented at Board meetings and are considered by the Directors, who give careful consideration to all the matters outlined above when making decisions.

Governance processes, including the comprehensive Terms of Reference structure, are regularly reviewed in detail and various improvements introduced where necessary on an ongoing basis. Any changes are designed to better allow effective delegation of powers to the executive management and the reservation of powers to the Board. Board meetings are held monthly with papers prepared and distributed in advance in respect of any principal decisions which are required to be made. Minutes of all board meetings are prepared and reviewed to ensure they adequately reflect the decision-making process and the discussions which took place in advance of decisions being taken.

# Long term outlook

When making decisions, the Directors look to maximise the potential for the positive long-term development of the Company and consider whether any proposed action is consistent with that aim. The Company has a history in recent years of significant investment in new physical and digital capabilities with the aim of protecting and developing the Company's long-term competitive position.

# Employee interests

The Company's employees are critical to delivering outstanding service to our vendors, buyers and other stakeholders. The Company regularly engages with employees in both informal and formal ways, including regular structured engagement surveys, and the results of these are reported to the Board and discussed by the Directors. There is also a significant ongoing investment in a comprehensive training and development program which aims to maximise the potential of all the Company's employees. For further details see the Employee Engagement section in the Stakeholder section of the Directors' report.

Relationships with suppliers, customers and other stakeholders

The Company works closely with its vendors and buyers to deliver an open and transparent marketplace for transacting cars and LCVs. There is regular communication by the Company with both vendors and buyers, including structured surveys that deliver focused feedback to the Directors with the aim of that feedback enabling improved products and services. The Company aims to develop strategic supply partnerships where possible, to treat all suppliers fairly and openly, and also seeks to extend this level of openness and transparency to its key financial stakeholders, most notably the providers of long-term debt finance and various working capital facilities.

# Strategic Report For the Year Ended 28 February 2021

# Section 172(1) Statement - continued

Community engagement and environment

The Company aims to generate positive local community impact where possible, and this includes job creation and the recruitment of new permanent and part-time employees where investments are made in new infrastructure. The Company is committed to being environmentally responsible and seeks to limit energy usage and its carbon footprint where possible.

Business conduct, fairness and sustainability

The Company aims to have high standards of integrity and conduct, and interact with its customers, employees and wider stakeholders in a fair and transparent way. This behaviour seeks to ensure that the Company maintains its position as a key member of its industry and preserves and enhances over time its reputation for high standards of service.

### Principal risks and uncertainties

The principal short-term risk to the Company is the uncertainty due to ongoing pandemic and its related impact on the economy.

Since the start of the escalation of Covid-19, the senior management team have been monitoring and reacting to the situation on a timely basis and have put in place contingency plans to safeguard the employees and mitigate the risks of the pandemic. These contingency plans include ensuring employees receive appropriate guidance and clear communications, along with the necessary equipment and facilities to maintain a safe working environment. Additional hygiene supplies have been provided to help limit the spread of any infection, along with increased cleaning protocols of all locations. Many of our employees are able to work flexibly from home, and steps have been taken to minimise the risks to staff working at our sites in line with government guidance. The Company has also been working closely with both customers and suppliers to mitigate any disruption to supply chains. These plans will continue to be adapted as the situation evolves.

As an organisation which trades only in the UK and operates in one of the lesser impacted industry sectors, the Company is likely to be as resilient if not more so than many other companies. While it remains a difficult challenge to fully assess the continuing impact of Covid-19, the key financial risks that the directors have identified are:

- A decline in turnover due to customers reduced volume demands.
- · Increased levels of absenteeism impacting efficiency; and
- · Working capital increases if customers delay payments.

The Company's banking headroom position and associated covenants have been stress tested for various scenarios relating to each of these risks.

These assessments have been reviewed and discussed by the Board of Directors, with consideration given to sensible mitigating actions which are readily available to the Company. The directors have considered the commercial terms in place with customers and suppliers, along with the ability, if required, for the business to scale down costs in the event of reduced demand. Whilst these are unprecedented times, being able to efficiently manage costs in line with fluctuating volumes is a fundamental part of the offering that the Company already provides to many of its customers. Other mitigating options available include taking advantage of the various Covid-19 support packages offered by the UK government as well as the delaying of discretionary expenditure, which have each been considered and modelled. In addition, some customer sectors are expected to experience increased demand levels during the period of this pandemic outbreak.

The Company continues to generate strong cash flows and therefore, the Directors do not consider the business to be at risk from any unforeseen price, supply or demand movements.

# Financial risk management objectives and policies

The Company has a broad range of vendors and buyers and is continually developing a broader service offering and, as such, closely manages volume and price risk. In addition, the Company's cash flow profile generally sees vehicles being paid for before they leave site and with those cash flows from buyers being closely matched to remittances to vendors. The Company therefore closely manages and controls its inherently low levels of credit, liquidity and cash flow risk.

# Interest rate risk

The Company's principal exposure to interest rate risk is the long-term loan held. It is the Board's view that interest rates are likely to remain at current levels for the foreseeable future – if this view was to change, the Board would investigate hedging products.

# Strategic Report For the Year Ended 28 February 2021

#### Financial key performance indicators

The Directors use several key performance indicators to measure the performance of the business. In addition to the measures of turnover and profit margins, these include the number of vehicles sold, income per vehicle and the number of vehicles sold as a percentage of those entered. Variable costs are measured against the number of vehicles sold and fixed costs against their utilisation.

	2021 (12 months)	2020 (15 months)
Revenue (£'000)	26,318	35,993
Volumes sold (units)	88,229	133,157
Cash at bank at year end (£'000)	11,358	(128)

#### Other key performance indicators

The Directors measure the overall trading performance by reference to Earnings Before Interest, Taxation, Depreciation and Amortisation (EBITDA). The reconciliation of EBITDA to the Operating Profit/(Loss) shown in the Consolidated Statement of Comprehensive Income is as follows:

	2021 (12 months) £'000	2020 (15 months) £'000
EBITDA	4,793	3,322
Exceptional	(1,544)	(2;566)
Amortisation	(512)	(451)
Depreciation (net of profit on disposal)	(1,432)	(2,131)
Operating profit/(loss)	1,305	(1,826)

The Directors also monitor the results of the performance reviews carried out by customers (both vendors and buyers).

The Directors actively manage working capital and cash with the aim that the Group has significant liquid cash resources and facility headroom at all times. In addition to a cash and cash equivalents balance of £11.1m, ABVR Holdings Limited group also had undrawn revolving credit facilities of £4.5m as at 28 February 2021.

# **Future Developments**

The Directors will continue to grow and develop the remarketing business by focussing on an omni-channel service offering, investing in both its auction centres and its digital solutions. The Company will be making a substantial investment this financial year in state-of-the-art imaging equipment to better present the vehicles it sells in the online environment. Furthermore, the Company is actively reviewing how it can drive further efficiencies in its transport function covering both inbound into site and deliveries to buyers.

The Company also continues to invest heavily in its people, having launched a comprehensive Learning & Development program in mid-2020.

Finally, I would like to thank all of the employees, customers and suppliers of the Company for their continued support in what has been a truly unprecedented and challenging period. It is very pleasing to be able to report on real progress on many levels this year despite this challenging external environment, and we look forward to the future with optimism.

This report was approved by the board on 24 May 2021 and signed on its behalf.

P D Khot Director

#### Report of the Directors For the Year Ended 28 February 2021

The directors present their report with the audited financial statements of the company for the year ended 28 February 2021.

#### Results and dividends

The profit for the year, after taxation, amounted to £1,220,000 (2020 - loss £1,658,000).

There were no interim dividends paid during the year. The Directors do not recommend the payment of a final dividend (2020 £Nil).

#### Directors

The directors shown below have held office during the period from 1 March 2020 to the date of this report.

G I MacLeod (appointed 14 August 2020) P D Khot (appointed 14 August 2020) J L Crichton (resigned 12 June 2020) (resigned 4 August 2020) N T Hodson

M A Potter

#### Statements of directors' responsibilities in respect of the financial statements

The Directors are responsible for preparing the Strategic Report, Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"), and applicable law. Under company law, the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the Directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently.
- make judgments and accounting estimates that are reasonable and prudent.
- state whether applicable United Kingdom Accounting Standards, comprising FRS 102, have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006.

#### **Directors' indemnities**

The Company maintains cover under a qualifying third-party indemnity for all directors and officers against liabilities which may be incurred by them whilst acting as Directors or Officers during the financial period and also at the date of approval of the financial statements.

# Report of the Directors For the Year Ended 28 February 2021

#### Going concern

The Directors are required to consider the appropriateness of the going concern basis when preparing the financial statements. The Directors have taken note of the Financial Reporting Council guidance in respect of Going Concern which recommends the reasons for this decision to be explained. The Directors have assessed the future funding requirements of the Company and have determined that the forecasts and projections show that the Company can generate sufficient cash, taking into consideration future possible changes in trading performance.

The Company and Group which it is part of manages its liquidity needs through a combination of long and short-term facilities including working capital, revolving credit facilities, short-term stock funding, senior debt and long-term shareholder funding. Externally provided debt includes certain quarterly covenant tests. The Company forecasts and monitors its cash inflows and outflows on a rolling 13-week basis. Furthermore, it utilises rolling integrated financial forecasts to monitor its scheduled debt servicing payments and its forecast covenant compliance. The board approves the annual budget and regularly reviews the rolling integrated forecasts, which reflect an up-to-date view of trading in the forecast period.

In evaluating the going concern assumption, and as part of the integrated financial forecasts, the directors have prepared detailed trading and cash flow forecasts for the period to 28 February 2024 and compared these, together with a range of plausible sensitivities, to the bank facilities and the related covenant requirements of the group. As a result of the Covid-19 lockdown, trading was substantially reduced in the current financial year. The Group's bank funders, Crescent Capital and Barclays Bank plc, remain highly supportive of the Group and the Company, during the year under review various financial covenants were reset. It is anticipated that the Group which Aston Barclay Limited is a part of, will comply with all covenants at future testing periods.

After consideration of the forecasts and sensitivities and the range of support available, the directors have a reasonable expectation that the Company will be able to continue to meet its liabilities as they fall due for the foreseeable future and it is therefore appropriate to prepare the financial statements on a going concern basis.

#### Charitable and political donations and expenditure

The Company contributed £789 (2020: £14,501) to charities for several minor fund-raising projects during the period. The company made no political contributions during the year (2020: £nil).

### Matters covered in the strategic report

Disclosures required under S414C(11) of the Companies Act 2006 are commented upon in the Strategic Report as the directors consider them to be of strategic importance to the company.

# Stakeholder Engagement

#### Employee Engagement

The Board ensures that the Company complies with the Equality Act 2010 (which replaces the Disability Discrimination Act 1995) and that disabled people falling within the definition of the Act are treated equally and fairly. We aim to ensure we recruit and retain the best people for the Company.

The Company recognises its responsibilities to ensure the fair treatment of all its employees in accordance with UK legislation. Equal opportunities for appropriate training, career development and promotion are available to all employees regardless of any physical disability or their gender, religion, race or nationality. In particular, having regard to their aptitudes and abilities, the Company gives full and fair consideration to applications for employment received from disabled persons. In the event of employees becoming disabled, continuity of employment and appropriate training is arranged, where practicable.

The Company places considerable value on the involvement of its colleagues and has continued to keep them informed on matters affecting them as employees and on the various factors affecting the performance of the Company. This is achieved through many mediums including formal and informal meetings, regular team briefs, quarterly newsletter and webinars, notice board, HR software and colleague forums.

The health and safety of our people remains our top priority. The Company will continue to monitor guidance issued from the various worldwide authorities as the Covid-19 situation progresses to ensure that our business remains well placed to respond appropriately.

# Report of the Directors For the Year Ended 28 February 2021

### Stakeholder Engagement - continued

### Other Stakeholder Engagement

Our stakeholders and our engagement with them are set out below. Further discussion about our engagement with stakeholders in respect of the principal decisions made by the company are set out in the s172(1) Statement included in the Strategic report.

Stakeholders (excl. Employees)	How we have engaged	What the outcomes are
Vendors	Regular meetings and written and verbal communication	Review and adherence to Vendor SLAs, performance reporting and improvement tracking
Customers	Regular meetings and written and verbal communication	Understand the changing market situation due to the pandemic based on their feedback and react accordingly
Principal suppliers including transport services, valet services and landlords	Regular meetings and written and verbal communication	Review and adherence to Vendor SLAs, performance reporting and improvement tracking
Other supplies of goods and services	Meetings as required and written and verbal communication	Management of the ongoing trading relationship

# Streamlined Energy & Carbon Reporting (SECR)

This report summarises the energy usage, associated emissions, energy efficiency actions and energy performance for Aston Barclay Limited, under the government policy Streamlined Energy & Carbon Reporting (SECR), as implemented by the Companies (Directors' Report) and Limited Liability Partnerships (Energy and Carbon Report) Regulations 2018.

#### Consumption (kWh) and Greenhouse Gas emissions (tCO2e) Totals

The following figures make up the baseline reporting for Aston Barclay Limited, as 2020/21 is the first year that the Company is required to report this information.

Scope 1 consumption and emissions relate to direct combustion of natural gas, and fuels utilised for transportation operations, such as company vehicle fleets, and grey fleet.

Scope 2 consumption and emissions relate to indirect emissions relating to the consumption of purchased electricity in day to day business operations.

#### **Totals**

The total consumption (kWh) figures for energy supplies reportable by the Company are as follows:

Utility and Scope		2020/21 UK Consumption (kWh)	2020/21 Global (excluding UK) Consumption (kWh)
Grid-Supplied Electricity (Scope 2)		545,392	0
Gaseous and other fuels (Scope 1)		227,119	0
Transportation (Scope 1 and 3)		2,953,427	
	Total	3,725,938	0

# Report of the Directors For the Year Ended 28 February 2021

# Streamlined Energy & Carbon Reporting (SECR) - continued

The total emission (tCO2e) figures for energy supplies reportable by the Company, are as follows:

Utility and Scope	•	2020/21 UK Consumption (tCO <sub>2</sub> e)	2020/21 Global (excluding UK) Consumption (tCO <sub>2</sub> e)
Grid-Supplied Electricity (Scope 2)		127.15	0
Gaseous and other fuels (Scope 1)		41.76	0
Transportation (Scope 1 and 3)		708.73	0
	Total	877.64	0

#### **Intensity Metric**

An intensity metric of tCO2e per £m turnover has been applied for the annual total emissions of the Company and has been calculated as follows:

Intensity Metric	2020/21 UK Intensity Metric	2020/21 Global (excluding UK) Intensity Metric	
tCO <sub>2</sub> e / £m turnover	33.35	0	!

#### **Energy Efficiency Improvements**

The Company is committed to year on year improvements in their operational energy efficiency. As such, a register of energy efficiency measures available to the Company has been compiled, with a view to implementing these measures in the next 5 years.

# Measures ongoing and undertaken through 2020/21:

The company has actively encouraged employees to work from home to reduce the travel and therefore minimising the environmental impact from scope 3 emissions.

The Group has also changed all Senior Team and Operational meetings to virtual instead of face to face, resulting in a reduction in emissions.

The Group have also continued their LED lighting replacement across the whole Group, this will result in a reduction in emissions from electricity consumption.

The Group has also increased its energy awareness training of employees.

#### **Reporting Methodology**

Scope 1 and 2 consumption and CO2e emission data has been calculated in line with the 2019 UK Government environmental reporting guidance. The following Emission Factor Databases consistent with the 2019 UK Government environmental reporting guidance have been used, utilising the current published kWh gross calorific value (CV) and kgCO2e emissions factors relevant for reporting year 01/03/2020 – 28/02/2021:

Database 2020, Version 1.

Estimations undertaken to cover missing billing periods for properties directly invoiced to Aston Barclay Limited were calculated on a kWh/day pro-rata basis at meter level. These estimations equated to 11.3% of reported consumption.

Intensity metrics have been calculated utilising the 2020/21 reportable figures for the following metrics, and tCO2e for both individual sources and total emissions were then divided by this figure to determine the tCO2e per metric:

Total turnover (£m): £26.32m

# Report of the Directors For the Year Ended 28 February 2021

### Disclosure of information to auditors

In the case of each director in office at the date the Report of the Directors is approved:

- so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware; and
- they have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

#### Independent Auditors

The auditors, PricewaterhouseCoopers LLP, have shown their willingness to continue in office.

This report was approved by the board on 24 May 2021 and signed on its behalf.

P D Khot Director

# **Independent auditors' report to the members of Aston Barclay Limited**

# Report on the audit of the financial statements

# **Opinion**

In our opinion, Aston Barclay Limited's financial statements:

- . give a true and fair view of the state of the company's affairs as at 28 February 2021 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Strategic Report, Report of the Directors and Financial Statements (the "Annual Report"), which comprise: the statement of financial position as at 28 February 2021; the statement of comprehensive income and statement of changes in equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

# **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We remained independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

# Conclusions relating to going concern

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

However, because not all future events or conditions can be predicted, this conclusion is not a guarantee as to the company's ability to continue as a going concern.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

# **Independent auditors' report to the members of Aston Barclay Limited**

# Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic report and Report of the Directors, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on our work undertaken in the course of the audit, the Companies Act 2006 requires us also to report certain opinions and matters as described below.

# Strategic report and Report of the Directors

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic report and Report of the Directors for the year ended 28 February 2021 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic report and Report of the Directors.

# Responsibilities for the financial statements and the audit

# Responsibilities of the directors for the financial statements

As explained more fully in the Statements of directors' responsibilities in respect of the financial statements, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

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# **Independent auditors' report to the members of Aston Barclay Limited**

# Auditors' responsibilities for the audit of the financial statements - continued

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

Based on our understanding of the company and industry, we identified that the principal risks of non-compliance with laws and regulations related to UK tax legislations, employment laws and regulations, health and safety legislation and anti-bribery and corruption laws, and we considered the extent to which non-compliance might have a material effect on the financial statements. We also considered those laws and regulations that have a direct impact on the financial statements such as the Companies Act 2006. We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks were related to posting of inappropriate journal entries and management bias in accounting estimates. Audit procedures performed by the engagement team included:

- Identifying and testing journal entries, in particular journal entries posted with unusual account combinations.
- Assessing significant judgements and estimates in particular those relating to impairment intangible and tangible assets, allowance for
  doubtful debts, recoverable amount of investments in subsidiaries, value of rebate liabilities booked and net realizable value of
  inventory and the disclosures included on these balances within the financial statements.
- Reviewing the minutes of the board meeting to check any non -compliance with laws and regulations.
- Incorporating elements of unpredictability

There are inherent limitations in the audit procedures described above. We are less likely to become aware of instances of non-compliance with laws and regulations that are not closely related to events and transactions reflected in the financial statements. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

#### Use of this report

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

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# **Independent auditors' report to the members of Aston Barclay Limited**

# Other required reporting

# **Companies Act 2006 exception reporting**

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- · we have not obtained all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

Neil Philpott (Senior Statutory Auditor)

for and on behalf of PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

Birmingham

Date:

# Statement of Comprehensive Income For the Year Ended 28 February 2021

	Notes	Year Ended 28/02/21 £'000	Period 01/12/18 to 28/02/20 £'000
Turnover	4	26,318	35,993
Cost of sales	•	<u>(10,275</u> )	(15,518)
Gross profit		16,043	20,475
Administrative expenses Exceptional administrative expenses	10	(14,505) (1,544)	(19,735) (2,566)
Total administrative expenses		(16,049)	(22,301)
Other operating income	5	1,311	
Operating profit/(loss)	8	1,305	(1,826)
Interest payable and similar expenses	11	<u>(4</u> )	(7)
Profit/(loss) before taxation		1,301	(1,833)
Tax on profit/(loss)	12	(81)	175
Profit/(loss) for the financial period		1,220	(1,658)

There was no other comprehensive income for the year ended 28 February 2021 (period ended 28 February 2020: £Nil).

All amounts relate to continuing operations.

# Aston Barclay Limited (Registered number: 01644813)

# Statement of Financial Position as at 28 February 2021

	Notes	28 Feb 2021 £'000	28 Feb 2020 £'000
Fixed assets			
Intangible assets	13	1,557	1,819
Tangible assets	14	3,161	4,153
Investments	15	1,383	1,383
		6,101	7,355
Current assets			
Stocks	16	145	215
Debtors	17	15,021	19,336
Cash at bank and in hand	ı	<u>11,358</u>	<u> </u>
·		26,524	19,551
Creditors		•	
Amounts falling due within one year	18	<u>(23,913</u> )	<u>(19,414</u> )
Total assets less current liabilities		2,611	137
Net assets		8,712	7,492
Capital and reserves	•		
Called up share capital	22	500	500
Retained earnings	23	<u>8,212</u>	6,992
Total shareholders' funds		<u>8,712</u>	7,492

The financial statements on pages 15 to 31 were approved by the Board of Directors on 24 May 2021 and were signed on its behalf by:

P D Khot Director

# Statement of Changes in Equity for the Period ended 28 February 2021

	Called up share capital £'000	Retained earnings £'000	Total equity £'000
Balance at 01 December 2018	500	8,650	9,150
Changes in equity Loss for the financial year and total comprehensive expense Balance at 28 February 2020	500	(1,658) 6,992	(1,658) 7,492
Changes in equity Profit for the financial period and total comprehensive income	· <del>.</del>	1,220	1,220
Balance at 28 February 2021	500	8,212	8,712

# Notes to the Financial Statements For the Year Ended 28 February 2021

### 1. Statutory information

Aston Barclay Limited is a private company, limited by shares, registered in England and Wales. The Company's registered number and registered office address can be found on the Company Information page.

### 2. Accounting policies

# Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

The following principal accounting policies have been applied consistently throughout the year:

#### Financial Reporting Standard 102 - reduced disclosure exemptions

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

- the requirements of Section 4 Statement of Financial Position paragraph 4.12(a)(iv);
- the requirements of Section 7 Statement of Cash Flows;
- the requirement of Section 3 Financial Statement Presentation paragraph 3.17(d);
- the requirements of Section 11 Financial Instruments paragraphs 11.41(b), 11.41(c), 11.41(e), 11.41(f), 11.42, 11.44, 11.45, 11.47, 11.48(a)(iii), 11.48(a)(iv), 11.48(b) and 11.48(c);
- the requirements of Section 12 Other Financial Instruments paragraphs 12.26, 12.27, 12.29(a), 12.29(b) and 12.29A:
- the requirement of Section 33 Related Party Disclosures paragraph 33.7.

This information is included in the consolidated financial statements of ABVR Holdings Limited as at 28 February 2021 and these financial statements may be obtained from Companies House, Crown Way, Cardiff, CF14 3UZ.

#### Preparation of consolidated financial statements

The financial statements contain information about Aston Barclay Limited as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under Section 400 of the Companies Act 2006 from the requirements to prepare consolidated financial statements as it and its subsidiary undertaking are included by full consolidation in the consolidated financial statements of its parent.

#### Turnover

# **Rendering of Services**

Revenue represents selling fees for vehicles sold by the Company together with fees for related services including collection/delivery, valeting and refurbishments. Revenue represents only the selling fees for our services, excluding the value of the vehicle sold. Revenue is recognised at the time the service is provided, which predominantly at the point the vehicle is sold at auction. Revenue is stated net of rebates and value added taxes.

#### Grant Income

Grants and other income receivable from government are recognised in Other operating income. Such amounts receivable as compensation for expenses already incurred are recognised when they become receivable. Other grants are only recognised when it is reasonably certain that the Company will comply with the conditions, if any, attached to the grant and that the grant will be received.

# Notes to the Financial Statements - continued For the Year Ended 28 February 2021

### 2. Accounting policies - continued

## Intangible assets

Intangible assets are initially recognised at cost. After recognition, under the cost model, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

All intangible assets are considered to have a finite useful life. If a reliable estimate of the useful life cannot be made, the useful life shall not exceed ten years.

Amortisation is calculated, using the straight line method, to allocate the depreciable amount of the assets to their residual values over their estimated useful lives, as follows:

Computer Software

Up to 5 years straight line

Amortisation is included in administrative expenses in the statement of comprehensive income.

Estimates of the useful economic life are based on a variety of factors such as the expected use of the asset, the expected useful life of the asset, any legal, regulatory or contractual provisions that can limit useful life and assumptions that market participants would consider in respect of similar assets.

Where factors, such as technological advancement or changes in market price, indicate that residual value or useful life have changed, the residual value, useful life or amortisation rate are amended prospectively to reflect the new circumstances. The assets are reviewed for impairment if the above factors indicate that the carrying amount may be impaired.

Costs associated with maintaining computer software are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the Company are recognized as intangible assets when the following criteria are met:

- it is technically feasible to complete the software so that it will be available for use;
- · management intends to complete the software and use or sell it;
- · there is an ability to use or sell the software;
- it can be demonstrated how the software will generate probable future economic benefits;
- · adequate technical, financial and other resources to complete the development
- and to use or sell the software are available; and
- the expenditure attributable to the software during its development can be reliably measured.

Other development expenditures that do not meet these criteria are recognised as an expense as incurred. Development costs previously recognised as an expense are not recognised as an asset in a subsequent period.

#### Going concern

The Directors are required to consider the appropriateness of the going concern basis when preparing the financial statements. The Directors have taken note of the Financial Reporting Council guidance in respect of Going Concern which recommends the reasons for this decision to be explained. The Directors have assessed the future funding requirements of the Company and have determined that the forecasts and projections show that the Company can generate sufficient cash, taking into consideration future possible changes in trading performance.

The Company and Group which it is part of manages its liquidity needs through a combination of long and short-term facilities including working capital, revolving credit facilities, short-term stock funding, senior debt and long-term shareholder funding. Externally provided debt includes certain quarterly covenant tests. The Company forecasts and monitors its cash inflows and outflows on a rolling 13-week basis. Furthermore, it utilises rolling integrated financial forecasts to monitor its scheduled debt servicing payments and its forecast covenant compliance. The board approves the annual budget and regularly reviews the rolling integrated forecasts, which reflect an up-to-date view of trading in the forecast period.

# Notes to the Financial Statements - continued For the Year Ended 28 February 2021

### 2. Accounting policies - continued

# Going Concern - continued

In evaluating the going concern assumption, and as part of the integrated financial forecasts, the directors have prepared detailed trading and cash flow forecasts for the period to 28 February 2024 and compared these, together with a range of plausible sensitivities, to the bank facilities and the related covenant requirements of the group. As a result of the Covid-19 lockdown, trading was substantially reduced in the current financial year. The Group's bank funders, Crescent Capital and Barclays Bank plc, remain highly supportive of the Group and the Company, during the year under review various financial covenants were reset. It is anticipated that the Group which Aston Barclay Limited is a part of, will comply with all covenants at future testing periods.

After consideration of the forecasts and sensitivities and the range of support available, the directors have a reasonable expectation that the Company will be able to continue to meet its liabilities as they fall due for the foreseeable future and it is therefore appropriate to prepare the financial statements on a going concern basis.

### Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight line method.

Depreciation is provided on the following basis:

Plant and machinery - 20% on cost Fixtures and fittings - 20% on cost Motor vehicles - 20% on cost

Assets under the course of construction - No depreciation charged

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of Comprehensive Income.

#### Investments in subsidiaries

Investments in subsidiaries are measured at cost less accumulated impairment.

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

# Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

#### **Financial instruments**

The Company applies sections 11 and 12 of FRS102 in respect of recognition and measurement of financial instruments.

The Company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non puttable ordinary shares.

# Notes to the Financial Statements - continued For the Year Ended 28 February 2021

### 2. Accounting policies - continued

#### Financial instruments - continued

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in the case of an out right short term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Statement of Comprehensive Income.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate of the recoverable amount, which is an approximation of the amount that the Company would receive for the asset if it were to be sold at the reporting date.

#### **Current and deferred taxation**

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Statement of Comprehensive Income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Statement of Financial Position date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits;
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met; and
- Where they relate to timing differences in respect of interests in subsidiaries, associates, branches and joint ventures and the Company can control the reversal of the timing differences and such reversal is not considered probable in the foreseeable future.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

# Operating leases: the company as lessee

Rentals paid under operating leases are charged to the Statement of Comprehensive Income on a straight line basis over the lease term.

# Notes to the Financial Statements - continued For the Year Ended 28 February 2021

### 2. Accounting policies - continued

### Pension costs and other post-retirement benefits

#### Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in the Statement of Comprehensive Income when they fall due. Amounts not paid are shown in accruals as a liability in the Statement of Financial Position. The assets of the plan are held separately from the Company in independently administered funds.

#### Finance costs

Finance costs are charged to the Statement of Comprehensive Income over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount.

#### Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

#### **Creditors**

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

#### **Exceptional items**

Exceptional items are disclosed separately in the financial statements where it is necessary to do so to provide further understanding of the financial performance of the company. They are items that are material either because of their size or their nature, or that are nonrecurring are considered as exceptional items and are presented within the line items to which they best relate.

#### 3. Critical accounting judgements and key sources of estimation uncertainty

Company management and the Board of Directors make estimates and assumptions about the future.

These estimates and assumptions impact recognised assets and liabilities, as well as revenue and expenses and other disclosures. These estimates are based on historical experience and on various assumptions considered reasonable under the prevailing conditions. The actual outcome may diverge from these estimates if other assumptions are made, or other conditions arise. The estimates and assumptions that may have a significant effect on the carrying amounts of assets and liabilities within financial period include:

Tangible and intangible assets are recognised at cost, less accumulated depreciation, amortisation and any
impairments. Amortisation and depreciation take place over the estimated useful life, down to the assessed
residual value. The carrying amount of the company's fixed assets is tested as soon as changed conditions
show that a need for impairment has arisen.

# Notes to the Financial Statements - continued For the Year Ended 28 February 2021

### 4. Turnover

The turnover and profit (2020 - loss) before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below:

·	United Kingdom Europe	Year Ended 28/02/21 £'000 25,943 375	Period 01/12/18 to 28/02/20 £'000 35,877 116
	·	<u>26,318</u>	35,993
5.	Other operating income		
	Grant income <sup>1</sup>	Year Ended 28/02/21 £'000 1,311	Period 01/12/18 to 28/02/20 £'000

<sup>&</sup>lt;sup>1</sup>£1,311,000 was received from the Coronavirus Job Retention Scheme (CJRS) (Period ending 28/02/2020: £nil).

# 6. Employees and directors

Wages and salaries Social security costs Other pension costs	Year Ended 28/02/21 £'000 8,719 721 	Period 01/12/18 to 28/02/20 £'000 10,993 1,127 202
The average monthly number of employees during the period was as follows:	Year Ended 28/02/21 No.	Period 01/12/18 to 28/02/20 No.
Management and clerical Auction and transport staff	134 	141 <u>275</u>
	<u>354</u>	<u>416</u>

# Notes to the Financial Statements - continued For the Year Ended 28 February 2021

# 7. Directors' emoluments

•	Directors' remuneration Directors' pension contributions to money purchase schemes Compensation to director for loss of office	Year Ended 28/02/21 £ 557,027 16,718 267,362	Period 01/12/18 to 28/02/20 £ 790,539 22,773
	The number of directors to whom retirement benefits were accruing was as follows:	No.	No.
	Money purchase schemes	4	3
	Information regarding the highest paid director is as follows:  Emoluments etc Pension contributions to money purchase schemes  Operating profit/(loss)  The operating profit/(loss) is stated after charging/(crediting):	Year Ended 28/02/21 £ 357,153 4,229	Period 01/12/18 to 28/02/20 £ 297,125 12,966
	Operating lease charges Depreciation of tangible fixed assets Profit on disposal of fixed assets Amortisation of intangible assets Impairment of trade debtors Impairment of stock	Year Ended 28/02/21 £'000 1,793 1,533 (101) 512 6 34	Period 01/12/18 to 28/02/20 £'000 1,909 2,182 (51) 451 178 28

Administrative expenses include rent of £1,114,000 (2020 - £1,393,000) charged by Aston Barclay Holdings Limited.

# 9. Auditors' remuneration

8.

Fees payable to the company's auditors for the audit of the company's	Year Ended 28/02/21 £'000	Period 01/12/18 to 28/02/20 £'000
financial statements	53	40
Total audit fees	53	40_
Fees payable to the company's auditors for non-audit services		
Audit-related assurance service Other services (tax compliance services)	4	3 9

The Company has borne audit fees for the year (2020 – period) for fellow group companies.

# Notes to the Financial Statements - continued For the Year Ended 28 February 2021

# 10. Exceptional administrative expenses

Exceptional autimios autre expenses		Period 01/12/18
	Year Ended	to
	28/02/21	28/02/20
	£'000	£'000
Exceptional administrative expenses	<u>1,544</u>	2,566

Exceptional administrative expenses in 2021 and 2020 related to business restructuring expenditure. The current charge consists of £205,000 (2020 - £602,000) of consultancy costs, £3,000 (2020 - £57,000) of recruitment costs, £87,000 (2020 - £1,170,000) of restructure costs, £832,000 (2020 - £492,000) of staff costs and £417,000 (2020 - £245,000) of project costs.

# 11. Interest payable and similar expenses

		01/12/18
	Year Ended 28/02/21 £'000	to 28/02/20 £'000
Other interest payable Interest on corporation tax	4 -	4 3
	4	7

# 12. Tax on profit/(loss)

# Analysis of the tax charge/(credit)

The tax charge/(credit) on the profit/(loss) for the year/period was as follows:

The tax charge/(credit) on the profit/(loss) for the year/period was as follows:	Year Ended 28/02/21 £'000	Period 01/12/18 to 28/02/20 £'000
Current tax:		
Current tax on profit/(loss) for the year/period	117	-
Adjustments in respect of previous periods		<u>(56</u> )
Total current tax	117	<u>(56</u> )
Deferred tax:		
Origination and reversal of timing differences	(20)	(140)
Adjustments in respect of previous periods	(2)	6
Changes to tax rates	(14)	15
onunges to tax rates		
Total deferred tax	(36)	<u>(119</u> )
Tax on profit/(loss)	<u>81</u>	<u>(175</u> )

# Notes to the Financial Statements - continued For the Year Ended 28 February 2021

# 12. Tax on profit/(loss) - continued

# Reconciliation of total tax charge/(credit) included in profit and loss

The tax assessed for the period is lower than (period ended 28 February 2020: higher than) the standard rate of corporation tax in the UK. The difference is explained below:

Profit/(Loss) before tax	Year Ended 28/02/21 £'000 1,301	Period 01/12/18 to 28/02/20 £'000 (1,833)
Profit/(Loss) before tax multiplied by the standard rate of corporation tax in the UK of 19% (2020 - 19%)	247	(348)
Effects of: Expenses not deductible for tax purposes Adjustments to tax charge in respect of previous periods Effect of changes in tax rates Group relief	190 (2) (14) <u>(340</u> )	434 (50) 15 (226)
Total tax charge/(credit)	81	<u>(175</u> )

# Factors that may affect future tax charges

In the Spring Budget 2021, the Government announced that from 1 April 2021 the corporation tax rate would remain at 19% until 31 March 2023. At that point, the corporation tax rate will increase to 25%. This new law was substantively enacted on 3 March 2021.

# 13. Intangible assets

	Computer software £'000
Cost At 1 March 2020 Additions	· 2,431. 
At 28 February 2021	2,681
Accumulated Amortisation At 1 March 2020 Amortisation for period	612 512
At 28 February 2021	<u>1,124</u>
Net book value At 28 February 2021	<u>1,557</u>
At 28 February 2020	1,819

# Notes to the Financial Statements - continued For the Year Ended 28 February 2021

14.	Tan	aible	assets

	Assets in the course of construction £'000	Plant and machinery £'000	Fixtures and fittings £'000	Motor vehicles £'000	Totals £'000
Cost					
At 1 March 2020	141	607	8,382	2,260	11,390
Additions	-	6 ·	361	469	836
Disposals	<del>-</del>	<u>(6</u> )	<u>(26</u> )	(666)	<u>(698</u> )
At 28 February 2021.	141	607	8,717	2,063	11,528
Accumulated Depreciation					
At 1 March 2020	-	597	5,032	. 1,608	7,237
Charge for period	-	5	1,223	305	1,533
Eliminated on disposal ,				<u>(403</u> )	<u>(403</u> )
At 28 February 2021	<del>_</del>	602	6,255	<u>1,510</u>	8,367
Net book value				,	•
At 28 February 2021	141	5	2,462	553	<u>3,161</u>
At 28 February 2020	141	10	3,350	<u>652</u>	4,153

### 15. Investments

	group undertakings £'000
Cost At 1 March 2020 and 28 February 2021	1,383
Net book value At 28 February 2021	<u>1,383</u>
At 28 February 2020	<u>1,383</u>

The company's investments at the Statement of Financial Position date in the share capital of companies include the following:

# **Aston Barclay Chelmsford Limited**

Nature of business: Dormant

Class of shares: holding Ordinary 100.00

**Aston Barclay Westbury Limited** 

Nature of business: Dormant

Class of shares: holding Ordinary 100.00

# Notes to the Financial Statements - continued For the Year Ended 28 February 2021

#### 15. Investments - continued

# **Aston Barclay Prees Heath Limited**

Nature of business: Dormant

Class of shares: holding Ordinary 100.00

**Aston Barclay Leeds Limited** 

Nature of business: Dormant

Class of shares: holding Ordinary 100.00

The registered office for the above undertakings is Unit 1-2 Harvard Way, Normanton Industrial Estate, Normanton, West Yorkshire, WF6 1FL.

#### 16. Stocks

	28 Feb 2021	28 Feb 2020
	£'000	£'000
Finished goods and goods for resale	<u> 145</u>	<u>215</u>

An impairment loss of £34,000 (2020 - £28,000) was recognised in cost of sales against stock during the year due to slow moving and obsolete stock.

There is no material difference between the replacement cost of stocks and the amounts stated above.

### 17. Debtors

	28 Feb 2021	28 Feb 2020
	£'000	£'000
Trade debtors	6,678	12,926
Amounts owed by group undertakings	7,306	4,858
Other debtors	54	114
Corporation tax recoverable	50	50
Deferred tax asset	153	117
Prepayments and accrued income		1,271
	15,021	19,336

Amounts owed by group undertakings are unsecured, interest free, have no fixed repayment date and are receivable on demand.

# 18. Creditors: amounts falling due within one year

	28 Feb 2021 £'000	28 Feb 2020 £'000
Bank loans and overdrafts (see note 19)	-	128
Hire purchase contracts (see note 20)	21	-
Trade creditors	16,093	14,475
Amounts owed to group undertakings	3,796	1,782
Corporation tax	. 117	-
Other taxation and social security	214	251
VAT	315	117
Other creditors	878	1,786
Accruals and deferred income	<u>2,479</u>	<u>875</u>
	23,913	19,414

Amounts owed to group undertakings are unsecured, interest free, have no fixed repayment date and are repayable on demand.

# Notes to the Financial Statements - continued For the Year Ended 28 February 2021

#### 19. Loans

An analysis of the maturity of loans is given below:

	28 Feb 2021 £'000	28 Feb 2020 £'000
Amounts falling due within one year or on demand: Bank overdrafts		128

Bank overdraft is secured with the following:

Cross guarantee and debenture between Aston Barclay Chelmsford Limited, Aston Barclay Limited, Aston Barclay Prees Heath Limited, Aston Barclay Westbury Limited dated 15/12/2010.

Cross guarantee and debenture between Aston Barclay Chelmsford Limited, Aston Barclay Leeds Limited, Aston Barclay Prees Heath Limited, Aston Barclay Westbury Limited dated 17/06/2011.

Debenture on the banks standard form dated 23/06/2017.

Unlimited guarantee given by Aston Barclay Chelmsford Limited, Aston Barclay Leeds Limited, Aston Barclay Prees Heath Limited, Aston Barclay Westbury Limited dated 01/12/2008.

Charge over The Car Auction, Drover Way, Chelmsford, Essex, CM5 2PP on the banks standard form dated 29/06/2011.

Charge over Prees Heath site Whitchurch, SY132AE on the banks standard form dated 16/12/2011.

Charge over Hillidge Road Leeds LS10 1DE on the banks standard form dated 16/12/2011.

# 20. Leasing agreements

Minimum lease payments under non-cancellable operating leases fall due as follows:

	28 Feb 2021	28 Feb 2020
	£'000	£'000
Within one year	1,876	1,874
Between one and five years	7,313	7,363
In more than five years	12,672	14,253
·	21,861	23,490

Minimum lease payments under non-cancellable hire purchase contracts fall due as follows:

	28 Feb 2021 £'000	28 Feb 2020 £'000
Net obligations repayable: Within one year	21	

The above hire purchase contracts are secured on the assets in which they relate to.

# Notes to the Financial Statements - continued For the Year Ended 28 February 2021

# 21. Provisions for liabilities

Deferred Tax			28 Feb 2021 £000	28 Feb 2020 £000
At beginning of year Credited to profit or loss			117 36	(2) 119
	·	=	153	117
			28 Feb 2021 £000	28 Feb 2020 £000
Accelerated capital allowances Other timing differences		-	147 6	112 5
		-	153	117
: Comprising:				
Asset Liability			153 	117 
		=	153	117
. Called up share capital				
Allotted, issued and fully paid: Number:	Class:	Nominal	28 Feb 2021	28 Feb 2020
500,000 (28 Feb 2020: 500,000)	Ordinary	value: £1	<b>£'000</b> 500	<b>£'000</b> 

# 23. Reserves

22.

# Called up share capital

Share capital represents the nominal value of shares issued.

# Retained earnings

Retained earnings represents cumulative profits or losses, net of dividends paid and other adjustments.

# 24. Pension commitments

The Company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension charge amounted to £156,000 (2020 - £202,000). Outstanding contributions of £34,000 (2020 - £31,000) were included within other creditors at the year end.

# 25. Contingent liabilities

The Company is part of a group security given against borrowings of a fellow group subsidiary which amounted to £27,500,000 (2020 - £27,500,000)

# Notes to the Financial Statements - continued For the Year Ended 28 February 2021

### 26. Related party disclosures

During the year, the Company paid consulting fees to the following Directors and their families:

Glenn Scarborough	£nil	(2020 - £17,611)
David Scarborough	£nil	(2020 - £12,500)
Lisa Hodson	£6,875	(2020 - £54,691)
MPC Transaction Services Limited	£nil	(2020 - £149,665)

The Company is a wholly owned subsidiary of Aston Barclay Holdings Limited and has taken advantage of the available exemption conferred by section 33.14 of FRS 102 not to disclose transactions with group members due to consolidated financial statements being publicly available.

# 27. Ultimate controlling party

The immediate parent undertaking is Aston Barclay Holdings Limited, a Company registered in England. The Aston Barclay Holdings Limited is the smallest group and ABVR Holdings Limited is the largest group for which consolidated financial statements are prepared, and the ultimate parent undertaking is ABVR Holdings Limited, a Company registered in England. Consolidated financial statements are available from Companies House, Crown Way, Cardiff, CF14 3UZ.

The registered office address of Aston Barclay Holdings Limited is Unit 1-2 Harvard Way, Normanton Industrial Estate, Normanton, West Yorkshire, WF6 1FL.

The ultimate controlling party is Rutland Partners LLP a private equity fund manager registered in England.