Company Registration No. 00148350 (England and Wales)
J.H.& F.W.GREEN LIMITED  ANNUAL REPORT AND FINANCIAL STATEMENTS  FOR THE YEAR ENDED 31 DECEMBER 2020

### **COMPANY INFORMATION**

**Directors** R J H Green

P W Green G R Green H C E Green J Green R H Green S D Green F J Green

F J Green (Appointed 9 December 2020) S P Green (Appointed 9 December 2020) J M Bowry (Appointed 7 May 2021)

Secretary R J H Green

Company number 00148350

Registered office Sussex House

Quarry Lane Chichester PO19 8PE

Auditor BHP LLP

57-59 Saltergate Chesterfield Derbyshire S40 1UL

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#### STRATEGIC REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2020

The directors present the strategic report for the year ended 31 December 2020.

#### Fair review of the business

We aim to present a balanced and comprehensive review of the development and performance of our business during the year and its position at the year end. Our review is consistent with the size and complex nature of our business and is written in the context of the risks and uncertainties we face.

The Group's principal activity, through David Cover and Son Ltd ("Covers") is the supply of timber and building materials to trade and private customers from depots across Sussex, Hampshire, Surrey and Kent.

The Group's other major activities are farming, and the development and rental of property.

There were no major acquisitions or capital investments in 2020, mainly due to the business navigating through the unprecedented economic environment brought on by the global Covid-19 pandemic. Covers closed entirely for 4 weeks from late March 2020 to support the national effort to combat the pandemic and took a cautious approach in reopening depots thereafter. The priority was, and still is, the safety and welfare of the staff and customers and the wider public interest.

The majority of the staff were furloughed and brought back on a staggered basis as the business reacted to increasing demand from the construction industry that bounced back strongly in the latter part of 2020.

The Group's prudent approach to finance meant we were in a strong position to still meet our financial obligations and continued to pay our suppliers to terms. Although considerable flexible borrowing facilities were in place, they were not utilised after May 2020.

We have clearly demonstrated the resilience that a long-term oriented family owned business has. We have also continued to be guided by our values (available on the website www.coversmerchants.co.uk) and aimed to protect and enhance our long term reputation with all stakeholders.

We consider that our key financial performance indicators are those that communicate the financial performance and strength of the Group as a whole, these being turnover, operating profit and profit before taxation.

A prior year adjustment has been made after it was identified that the fair value of the assets of the defined benefit pension scheme was understated as at 31 December 2019. This was as a result of a property purchase being omitted from the valuation as it fell in the period between the pension scheme year end (31 July) and the company year end (31 December). The restatement had no impact on previously reported 2019 cash or profit but increased net assets by £2.5m (see Note 37).

The turnover of the Group decreased by 20.7% mainly due to Covers closure and gradual return to reopening depots. Whilst we offered support to tenants adversely affected by Covid-19, income generated from property rental held up well.

Overall gross margin increased slightly to 35.7% (2019: 35.4%) and £ gross profit reduced by 20.1%, in line with the reduced turnover.

In 2020 the Group benefited from a £1.3m fair value gain from the Chichester Business Park property joint venture relating to one of the buildings moving from work in progress to investment property and subsequently being fully let.

On the back of the fair value gain Group operating profit increased slightly to £5.4m (2019 £5.3m). Adjusted Group operating profit (pre fair value gain) was £4.1m, down 25.7% to prior year. This would have been significantly worse were it not for the Government support measures the group benefitted from including through the furlough scheme.

Net interest payable reduced by £0.1m with strong cash generation due to no major acquisitions and lower interest rates. There were fair value gains on investment property of £0.7m this year (2019: nil).

#### STRATEGIC REPORT (CONTINUED)

#### FOR THE YEAR ENDED 31 DECEMBER 2020

#### Fair review of the business (continued)

Profit before taxation was £6.1m (2019: £5.2m). The tax charge was £1.1m (2019: £0.8m). Reported profit after taxation was £5.0m (2019: £4.3m).

During the year, the Group continued its contribution to the local community, particularly to hospices across the region, by making charitable donations of £68,000 (2019: £52,000).

The Group's Defined Benefit Pension Plan deficit increased to £8.0m (2019: £nil). This was due to the present value of the defined benefit obligations increasing by £8.8m because of a reduction in the discount rate from 2.6% to 1.2%. This was partly from a reduction in market rates and partly due to a more conservative basis being adopted. Accounting rules require the expected return on assets to be reduced by the same amount although historic performance has been much better. Based on more realistic technical provisions, the Plan is approximately in balance.

Plan Investments improved by £0.8m due to a good performance by the global equity part of the portfolio. The fund also invested £3m into a sustainable equity fund and reduced its holding of bonds. The major investment continues to be high yield bonds. There is also a substantial investment in directly held property invested in industrial and trade counter units.

The spread of assets held by the Plan is targeted at producing returns above the actuarial technical provisions with diversity to avoid excessive volatility.

A reduced dividend was paid to shareholders in 2020 which was funded through existing reserves.

After movements relating to the defined benefit pension scheme, revaluations and dividends, reserves have decreased by £2.2m. Overall the Group's balance sheet is in robust shape.

Cash generated from operations was £9.8m (2019: £5.9m) principally due to the robust profit, higher trade creditors (£1.6m) after strong final quarter trading and deferral of tax payments (£1.7m). With no major acquisitions taking place in the year, this allowed us to reduce bank borrowings (including overdraft) to £6.9m (2019: £11.1m). Overall cash inflow was £4.8m. The Group works well within its credit facilities

At the time of writing, Covers' trading has been extremely strong in 2021 due to unprecedented demand from both trade and account customers, with higher than normal disposable income being spent on home improvements.

This demand has put severe pressure on the building materials supply chain who also had to contend with logistical challenges, factory closures and post-Brexit procedures and laws. Using the strong supplier relationships we have built up, Covers is fulfilling the needs of its loyal customers as much as possible. The tight building materials market is also causing unprecedented price increases on many products. We foresee challenging times ahead until supply and demand for many of our products returns to balance.

The Group is positive about the short and medium-term and continues to invest in its staff, depots, vehicles and website. Stock and debtor control remain key business priorities as well as ensuring continuity of supplies to our customers.

With the current global risks and uncertainties in mind, we are aware that the development of the business may be subject to other unforeseen future events outside of our control, but we remain confident that the continued investment in the business and its underlying financial strength will enable it to continue to succeed in these challenging times and be well placed to take advantage of opportunities for growth.

The directors recognise the important contribution made by all the staff in the business's success, none more so than in a very challenging 2020.

#### Research and development

Covers continued to invest in developing its on-line ordering and sales capability throughout 2020 and have since launched a new and improved website in 2021.

## STRATEGIC REPORT (CONTINUED)

#### FOR THE YEAR ENDED 31 DECEMBER 2020

#### J.H. and F.W. Green Group ("Greens"): Stakeholder Engagement- Section 172(1) Statement

As the Board of Greens, we have a legal responsibility under section 172 of the Companies Act 2006 to act in the way we consider to be most likely to promote the Group's success for the benefit of its members as a whole, and to have regard to the long-term effect of our decisions on the Group and its stakeholders. This statement addresses the ways in which we as a Board carry out this responsibility.

#### Promoting the company's success for its members

Greens' history dates back to its incorporation in 1917 although the family had been involved in timber for at least a century before that. The main trading business was founded by the Cover family in 1846 and in 1946 control passed to Greens which continues to run it today. We're proud of the ways in which, over nearly 175 years, the Group has provided employment, training and financial reward for its owners and employees. We regard it as important that the family ownership has been maintained through the generations and the Group has re-invested most of its profits.

Covers aims to be the first choice for SME builders in the South East while also providing excellent service to its larger corporate and retail customers. In a crowded market, dominated by large corporate entities including UK and European plcs, Covers has retained its distinctive independent position by investing in its staff, branches and timber production facilities.

Greens' other businesses of farming and property investment are also focused on the long term, both in the way we farm, and we improve commercial and residential property for letting. This includes investing in solar PV and heat pumps where appropriate.

The Group makes strategic decisions based on long-term objectives. This has meant significant investment in capital, including acquiring other builders merchants, acquiring and improving premises, and continuing investment in vehicles, timber processing plant and lower carbon equipment, to ensure that we can serve more customers more effectively.

#### **Engaging with stakeholders**

Our key stakeholders, and the ways in which we engage with them, are as follows:

#### Our employees

The Group rely on a skilled team including sales people, mill operatives, forklift, estate workers and lorry drivers all supported by head office purchasing, finance, HR, property and other specialists.

Recruitment and retention of staff is therefore a critical business activity. We engage with team members by:

- setting remuneration at competitive rates, and rewarding performance with bonuses in the trading business;
- providing training and career development support;
- ensuring that staff meet with their depot/department manager regularly and with a director at least annually.

#### Our customers and suppliers

We aim to offer a market leading service to our customers of all sizes and types. We aim for long term relationships with our suppliers both directly and as part of our membership of the Fortis buying group of likeminded companies. We have built, and will maintain, a reputation for transparency and fair dealing in our interaction with customers and suppliers.

## STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

#### Our community

We are a family-run company with roots in Chichester and support the communities across the region we serve through charity donations. This particularly includes regular donations and fundraising for Hospices across the region we serve. We also provide support to many other local charities, clubs and schools with funds, materials and favourable rents. Our staff are encouraged to engage in the community through paid days off and matching of donations they raise.

On behalf of the board

J Green **Director**4 August 2021

S D Green Director

#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 DECEMBER 2020

#### Results and dividends

The results for the year are set out on page 11.

Ordinary dividends were paid amounting to £938,459.

#### **Directors**

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

R J H Green

P W Green

G R Green

H C E Green

J Green

R H Green

S D Green

SD Green

E R Green (Resigned 27 September 2020)
F J Green (Appointed 9 December 2020)
S P Green (Appointed 9 December 2020)
J M Bowry (Appointed 7 May 2021)

#### Disabled persons

The Group's policy is that disabled people are given full consideration for employment and subsequent training (including, if needed, retraining for alternative work where employees have become disabled), career development and promotion on the basis of their aptitudes and abilities.

#### **Employee involvement**

The group continues to involve staff in the decision-making process and communicates regularly with them during the period. Their involvement in the group's performance is further encouraged with employee bonus schemes. The group's aim for all members of staff and applicants for employment is to fit the qualifications, aptitude and ability of each individual to the appropriate job, and to provide equal opportunity, regardless of age, gender, sexual orientation, religion or ethnic origin.

#### Auditor

BHP, Chartered Accountants have expressed their willingness to continue in office, subject to the approval of members in general meeting.

### **DIRECTORS' REPORT (CONTINUED)**

#### FOR THE YEAR ENDED 31 DECEMBER 2020

#### Energy and carbon report

For some years, one of the Group's key strategic priorities has been environmental sustainability. We procure our timber from sustainable sources and have invested in Solar PV on most of our depot roofs. We aim to eliminate or recycle waste materials and continue to invest in lower energy consumption lighting. We have maintained an eco-specialist department since 2007 to help our customers build more sustainably. Covers is procuring electric (rather than diesel) powered forklift trucks and electric/hybrid cars and has also continued to invest in lower emission Euro 6 lorries.

In the year 989,867 kwh renewable energy was generated through Solar PV, of which 888,961 kwh was used and 100,906 kwh exported.

#### Energy Use (All UK) 2020

Kwh CO2e (tonnes)

Electricity (Gross) 2,126,781 496 Less: Exported (100,906) (24)

Less: Renewable energy used (888,961) (207)
Used electricity (Net) 1,136,913 265

Gas 17,429 3

Transport 8,866,649 2,382

Total (net) 10,020,991 2,650

#### Intensity ratio

Emissions per £1m turnover 41.38

In preparing these statistics, we have followed the 2019 HM Government Environment Reporting Guidelines. We have also used the GHG Reporting Protocol – Corporate Standard and have used the 2019 & 2020 UK Government Conversion Factors for Company Reporting. Copies of the conversion factors used are provided in the "UK Gov Carbon Conversion Factors". UK Government carbon conversion factors for reporting spreadsheets available at https://www.gov.uk/government/publications/greenhouse-gas-reporting-conversion-factors-2020.

### **DIRECTORS' REPORT (CONTINUED)**

#### FOR THE YEAR ENDED 31 DECEMBER 2020

#### Statement of directors' responsibilities

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the auditor of the company is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the auditor of the company is aware of that information.

On behalf of the board

J Green S D Green Director Director

4 August 2021

#### INDEPENDENT AUDITOR'S REPORT

#### TO THE MEMBERS OF J.H.& F.W.GREEN LIMITED

#### Opinion

We have audited the financial statements of J.H.& F.W.Green Limited (the 'parent company') and its subsidiaries (the 'G roup') for the year ended 31 December 2020 which comprise the Group profit and loss account, the group statement of comprehensive income, the group balance sheet, the company balance sheet, the group statement of changes in equity, the company statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Iroland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and the parent company's affairs as at 31 December 2020 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's and parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF J.H.& F.W.GREEN LIMITED

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report and the directors' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- · the parent company financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or the parent company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

We gained an understanding of the legal and regulatory framework applicable to the company and the industry in which it operates, and considered the risk of such regulations, including fraud. We designed audit procedures to respond to the risk, recognising that the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error.

## INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF J.H.& F.W.GREEN LIMITED

We focused on laws and regulations relevant to the company which could give rise to a material misstatement in the financial statements. Our testing included discussions with management, directors and those staff with direct responsibility for the compliance of laws and regulations, agreeing financial statement disclosures to underlying supporting documentation, and reviewing legal expenses. There are inherent limitations in the audit procedures described and, the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely we would become aware of it.

As part of our audit, we addressed the risk of management override of internal controls, including testing of journals and review of the nominal ledger. We evaluated whether there was evidence of bias by the directors that represented a risk of material misstatement due to fraud.

A further description of our responsibilities is available on the Financial Reporting Council's website at: https://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Philip Allsop (Senior Statutory Auditor)
For and on behalf of BHP LLP

5 August 2021

Chartered Accountants Statutory Auditor

57-59 Saltergate Chesterfield Derbyshire S40 1UL

## CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2020

		2020	2019
		2020	as restated
	Notes	£	£
Turnover	3	64,051,520	80,744,682
Cost of sales		(41,187,933)	(52,143,357)
Gross profit		22,863,587	28,601,325
Distribution costs		(11,760,233)	(13,068,273)
Administrative expenses		(11,906,579)	(13,636,974)
Other operating income		4,799,226	3,399,289
Share of operating profit in Joint Venture		1,407,570	39,080
Operating profit	4	5,403,571	5,334,447
Interest receivable and similar income	8	232,042	383,905
Interest payable and similar expenses	9	(226,027)	(551,917)
Fair value gains and losses	10	740,350	(834)
Profit before taxation		6,149,936	5,165,601
Taxation	11	(1,147,622)	(823,698)
Profit for the financial year		5,002,314	4,341,903

The profit and loss account has been prepared on the basis that all operations are continuing operations.

Refer to note 37 for 2019 restatement.

## GROUP STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2020

	2020	2019 as restated
	£	£
Profit for the year	5,002,314	4,341,903
Other comprehensive income		
Actuarial (loss)/gain on defined benefit pension schemes	(7,830,000)	637,000
Tax relating to other comprehensive income	1,522,660	(175,440)
Other comprehensive income for the year	(6,307,340)	461,560
Total comprehensive income for the year	(1,305,026)	4,803,463

Total comprehensive income for the year is all attributable to the owners of the parent company.

## GROUP BALANCE SHEET AS AT 31 DECEMBER 2020

		20	2020		19 Ited
	Notes	£	£	£	£
Fixed assets					
Goodwill	13		751,056		844,938
Other intangible assets	13		19,716		39,431
Total intangible assets			770,772		884,369
Tangible assets	14		34,540,451		34,471,892
Investment properties	15		7,535,054		6,815,913
Investments	16		3,817,037		2,385,977
			46,663,314		44,558,151
Current assets					
Stocks	19	12,722,783		12,527,676	
Debtors	20	23,979,017		22,892,032	
Cash at bank and in hand		4,355,141		589,773 ————	
		41,056,941		36,009,481	
Creditors: amounts falling due within one year	21	(16,231,689)		(14,070,041)	
Net current assets			24,825,252		21,939,440
Total assets less current liabilities			71,488,566		66,497,591
Creditors: amounts falling due after more than one year	22		(7,093,649)		(8,101,225)
Provisions for liabilities	26		(1,518,147)		(1,290,111)
Net assets excluding pension (liability)/sur	plus		62,876,770		57,106,255
Defined benefit pension (liability)/surplus	27		(7.079.000)		26.000
	27		(7,978,000)		36,000
Net assets			54,898 <b>,</b> 770		57,142,255
Capital and reserves					
Called up share capital	28		610,976		610,976
Fair value reserve	29		6,455,855		4,485,338
Profit and loss reserves			47,831,939		52,045,941
Equity attributable to owners of the parent	company				
			54,898,770		57,142,255
Refer to note 37 for 2019 restatement.					

### **GROUP BALANCE SHEET (CONTINUED)**

### AS AT 31 DECEMBER 2020

The financial statements were approved by the board of directors and authorised for issue on 4 August 2021 and are signed on its behalf by:

J Green S D Green
Director Director

### **COMPANY BALANCE SHEET**

#### AS AT 31 DECEMBER 2020

		20	2020		19 ted
	Notes	£	£	as resta £	iteu £
Fixed assets	110103	-	-	~	~
Tangible assets	14		2,953,148		2,986,620
Investment properties	15		1,420,000		1,420,000
Investments	16		4,007,279		3,998,600
			8,380,427		8,405,220
Current assets					
Stocks	19	1,328,001		983,760	
Debtors	20	17,531,726		15,389,696	
Cash at bank and in hand		4,334,803		559,070	
		23,194,530		16,932,526	
Creditors: amounts falling due within one	21	(6.447.103)		(C 251 250)	
year		(6,447,193)		(6,251,359)	
Net current assets			16,747,337		10,681,167
Total assets less current liabilities			25,127,764		19,086,387
Creditors: amounts falling due after more than one year	22		(6,287,500)		(6,787,500
Provisions for liabilities	26		(35,000)		(38,320
Net assets excluding pension (liability)/surp	lus		18,805,264		12,260,567
Defined benefit pension (liability)/surplus	27		(7,978,000)		36,000
Net assets			10,827,264		12,296,567
1101 1105013					
Capital and reserves					
Called up share capital	28		610,976		610,976
Fair value reserve	29		40,579		40,579
Profit and loss reserves			10,175,709		11,645,012
Total equity			10,827,264		12,296,567

Refer to note 37 for 2019 restatement.

The financial statements were approved by the board of directors and authorised for issue on 4 August 2021 and are signed on its behalf by:

J Green S D Green
Director Director
Company Registration No. 00148350

## GROUP STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2020

		Share capital		Profit and ess reserves	Total
	Notes	£	£	£	£
As restated for the period ended 31 December 2019:					
Balance at 1 January 2019		610,976	5,708,770	47,192,120	53,511,866
Year ended 31 December 2019: Profit for the year Other comprehensive income:		-		4,341,903	4,341,903
Actuarial gains/(losses) on defined benefit plans Tax relating to other comprehensive income		-	-	637,000 (175,440)	637,000 (175,440)
Total comprehensive income for the year Dividends Other movements	12	-	(1,223,432)	4,803,463 (1,173,074) 1,223,432	4,803,463 (1,173,074)
Balance at 31 December 2019		610,976	4,485,338	52,045,941	57,142,255
Year ended 31 December 2020: Profit for the year Other comprehensive income:			-	5,002,314	5,002,314
Actuarial gains/(losses) on defined benefit plans Tax relating to other comprehensive income		-	-	(7,830,000) 1,522,660	(7,830,000) 1,522,660
Total comprehensive income for the year Dividends Other movements	12	-	1,970,517	(1,305,026) (938,459) (1,970,517)	(1,305,026) (938,459)
Balance at 31 December 2020		610,976	6,455,855	47,831,939	54,898,770

## COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2020

	\$	Share capital	Fair value reservelo	Profit and ss reserves	Total
As restated for the period ended 31 December 2019:	Notes	£	£	£	£
Balance at 1 January 2019		610,976	198,979	4,059,218	9,547,403
Period ended 31 December 2019: Profit for the year Other comprehensive income: Actuarial gains and (losses) on defined benefit plans		-	-	3,460,678	3,460,678
Tax relating to other comprehensive income		-	-	637,000 (175,440)	637,000 (175,440)
Total comprehensive income for the year Dividends Transfers	12	-	(158,400)	3,922,238 (1,173,074) 158,400	3,922,238 (1,173,074)
Balance at 31 December 2019		610,976	40,579	11,645,012	12,296,567
Period ended 31 December 2020: Profit for the year Other comprehensive income: Actuarial gains and (losses) on defined benefit plans		-	-	5,776,496	5,776,496
Tax relating to other comprehensive income		-	-	1,522,660	1,522,660
Total comprehensive income for the year Dividends	- 12		-	(530,844) (938,459)	(530,844) (938,459)
Balance at 31 December 2020		610,976	40,579	10,175,709	10,827,264

## GROUP STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2020

		2020		2019 as restated	
	Notes	£	£	£	£
Cash flows from operating activities					
Cash generated from operations	34		9,766,050		5,922,296
Interest paid			(226,027)		(524,917)
Income taxes paid			(342,205)		(1,210,082)
Net cash inflow from operating activities			9,197,818		4,187,297
Investing activities					
Purchase of intangible assets		-		(59,146)	
Proceeds on disposal of intangibles		-		18,227	
Purchase of tangible fixed assets		(1,371,849)		(4,665,838)	
Proceeds on disposal of tangible fixed assets					
		53,492		40,470	
Purchase of investment property		(60,000)		(1,777)	
Proceeds on disposal of investment property		-		727,344	
Joint venture drawings/(investment)		(25,000)		3,900,000	
Movement in other investments and loans		87,976		(44,882)	
Interest received		231,464		382,765	
Other income received from investments		578		1,140	
Net cash (used in)/generated from investing					
activities			(1,083,339)		298,303
Financing activities					
Receipt from/(repayment of) borrowings		72,718		(20,341)	
Receipt from/(repayment of) bank loans		(3,173,788)		1,123,030	
Loans to associated companies		(120,661)		(4,547,700)	
Movement in finance leases obligations		825,104		(95,211)	
Dividends paid to equity shareholders		(938,459)		(1,173,074)	
Net cash used in financing activities			(3,335,086)		(4,713,296)
Net increase/(decrease) in cash and cash					
equivalents			4,779,393		(227,696)
Cash and cash equivalents at beginning of year			(676,554)		(448,858)
Cash and cash equivalents at end of year			4,102,839		(676,554)
Relating to:			4.055.446		500 770
Cash at bank and in hand			4,355,141		589,773
Bank overdrafts included in creditors payable			(252,302)		(1,266,327)
within one year			(202,002)		(1,200,021)

## NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2020

#### 1 Accounting policies

#### Company information

J.H.& F.W.Green Limited ("the company") is a private limited company domiciled and incorporated in England and Wales. The registered office is Sussex House, Quarry Lane, Chichester, PO19 8PE.

The Group consists of J.H.& F.W.Green Limited and all of its subsidiaries.

#### 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary a mounts in these financial statements are rounded to the nearest  $\pounds$ .

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of freehold properties and to include investment properties and certain financial instruments at fair value. A property used in the trade of another Group company has been reclassified from investment properties to tangible fixed assets in the accounts in the light of the triennial review of FRS 102. The principal accounting policies adopted are set out below.

The company is a qualifying entity for the purposes of FRS 102, being a member of a group where the parent of that group prepares publicly available consolidated financial statements, including this company, which are intended to give a true and fair view of the assets, liabilities, financial position and profit or loss of the group. The company has therefore taken advantage of exemptions from the following disclosure requirements for parent company information presented within the consolidated financial statements:

- Section 7 'Statement of Cash Flows': Presentation of a statement of cash flow and related notes and disclosures:
- Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instrument Issues: The disclosure requirements of paragraphs 11.42, 11.44, 11.45, 11.47, 11.48(a)(iii), 11.48(a)(iv), 11.48(b), 11.48(c), 12.26, 12.27, 12.29(a), 12.29(b), and 12.29A;
- Section 26 'Share based Payment': Share based payment arrangements required under FRS 102 paragraphs 26.18(b), 26.19 to 26.21 and 26.23;
- Section 33 'Related Party Disclosures': Compensation for key management personnel.

As permitted by s408 Companies Act 2006, the company has not presented its own profit and loss account and related notes. The company's profit for the year was £5,776,497 (2019 - £3,460,678 profit).

#### 1.2 Basis of consolidation

The consolidated financial statements incorporate those of J.H.& F.W.Green Limited and all of its subsidiaries (ie entities that the group controls through its power to govern the financial and operating policies so as to obtain economic benefits).

All financial statements are made up to 31 December 2020.

All intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated on consolidation. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

#### 1.3 Going concern

At the time of approving the financial statements, the directors have a reasonable expectation that the group has adequate resources to continue in operational existence for the foreseeable future. Thus the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 31 DECEMBER 2020

#### 1 Accounting policies

(Continued)

#### 1.4 Turnover

Turnover is recognised at the fair value of the consideration received or receivable for goods and services provided in the normal course of business, and is shown net of VAT and other sales related taxes. The fair value of consideration takes into account trade discounts, settlement discounts and volume rebates.

#### 1.5 Intangible fixed assets - goodwill

Goodwill arising on consolidation, representing the excess of the purchase price over the fair value of net assets of subsidiaries at the date of acquisition is capitalised and written off over its useful economic life. Acquired goodwill is written off in equal annual instalments over it's estimated useful economic life of 10 years.

#### 1.6 Intangible fixed assets other than goodwill

Intangible assets acquired separately from a business are recognised at cost and are subsequently measured at cost less accumulated amortisation and accumulated impairment losses.

Intangible assets acquired on business combinations are recognised separately from goodwill at the acquisition date where it is probable that the expected future economic benefits that are attributable to the asset will flow to the entity and the fair value of the asset can be measured reliably; the intangible asset arises from contractual or other legal rights; and the intangible asset is separable from the entity.

Amortisation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Website development 3 years straight line

#### 1.7 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Land and buildings 1.25% straight line in appropriate cases.
Land and buildings Leasehold 1.25% straight line in appropriate cases.

Plant and machinery 4.1%, 8% & 10% straight line

Fixtures, fittings & equipment 8% straight line

Motor vehicles 8% & 20% straight line

#### 1.8 Investment properties

Investment properties are not depreciated as they are measured using the fair value model and stated at its fair value as the reporting end date. The surplus or deficit on revaluation is recognised in the profit and loss account.

#### 1.9 Fixed asset investments

Equity investments are measured at fair value through profit or loss except for those equity investments that are not publicly traded and whose fair value cannot otherwise be measured reliably which are recognised at cost less impairment until a reliable measure of fair value becomes available.

In the parent company financial statements investments in subsidiaries, associates and jointly controlled entities are initially measured at cost and subsequently measured at cost less any accumulated impairment losses.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 31 DECEMBER 2020

#### 1 Accounting policies

(Continued)

#### 1.10 Financial instruments

The Group has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the Group's balance sheet when the Group becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset and the net amounts presented in the financial statements when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### Other financial assets

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are covered in note 1.9.

#### Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

#### Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the group transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

#### Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities.

#### Other financial liabilities

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or finance income as appropriate. Hedge accounting has not been applied.

#### Derecognition of financial liabilities

Financial liabilities are derecognised when the Group's contractual obligations expire or are discharged or cancelled

### 1.11 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

#### Current tax

The tax currently payable is based on taxable profit for the year. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

#### 1 Accounting policies

(Continued)

#### Deferred tax

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the profit and loss account, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset if, and only if, there is a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

#### 1.12 Provisions

Provisions are recognised when the Group has a legal or constructive present obligation as a result of a past event, it is probable that the Group will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting end date, taking into account the risks and uncertainties surrounding the obligation. Where the effect of the time value of money is material, the amount expected to be required to settle the obligation is recognised at present value. When a provision is measured at present value, the unwinding of the discount is recognised as a finance cost in profit or loss in the period in which it arises.

#### 1.13 Retirement benefits

The contributions payable in respect of defined contribution schemes are charged to the profit and loss account for the relevant year.

The cost to the Group of pensions in respect of the defined benefit pension scheme are reflected in the accounts in accordance with Financial Reporting Standard 102.

#### 1.14 Government grants

Grants are credited to deferred revenue. Grants towards capital expenditure are released to the profit and loss account over the expected useful life of the assets. Grants towards revenue expenditure are released to the profit and loss account as the related expenditure is incurred.

Grants received in relation to the government's Coronavirus Job Retention Scheme have been recognised within other operating income. The grant is accounted for on the accruals basis once the related payroll return has been submitted.

#### 2 Judgements and key sources of estimation uncertainty

In the application of the Group's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

		Turnover and other revenue	3
2019 £	2020 £	An analysis of the group's turnover is as follows:	
L	2	Turnover	
80,744,682	64,051,520	Group turnover	
		Other significant revenue	
	1,752,088	Government grants received	
		Turnover analysed by geographical market	
2019 £	2020 £		
80,744,682	64,051,520	United Kingdom	
		Operating profit	4
2019	2020		
£	£	Operating profit for the year is stated after charging/(crediting):	
125	7,041	Exchange differences apart from those arising on financial instruments measured at fair value through profit or loss	
-	(1,752,088)	Government grants	
1,143,193	1,157,306	Depreciation of owned tangible fixed assets	
65,724	113,505	Depreciation of tangible fixed assets held under finance leases	
40,157	(21,013)	(Profit)/loss on disposal of tangible fixed assets	
(109,344)	-	Profit on disposal of investment property	
113,597	113,597	Amortisation of intangible assets	
(18,227)	-	Profit on disposal of intangible assets	
735,228	683,822 ———	Operating lease charges	
		Auditors' remuneration	5
2019 £	2020 £	Fees payable to the group's auditor and its associates:	
		For audit services	
43,240	42,117	Audit of the financial statements of the group and company	
45,049	41,153	Audit of the company's subsidiaries	
88,289	83,270		
2,955	2,960	For other services Taxation services	

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

### 6 Employees

The average monthly number of persons (including directors) employed by the group and company during the year was:

		2020 Number	2019 Number
	Office and management	107	114
	Sales and operations	336	362
		443	476
	Their aggregate remuneration comprised:		
		2020 £	2019 £
	Wages and salaries	11,762,894	12,489,101
	Social security costs	1,096,273	1,189,698
	Pension costs	1,145,394	959,292
		14,004,561	14,638,091
7	Directors' remuneration		
		2020 £	2019 £
	Remuneration for qualifying services  Company pension contributions to defined contribution schemes	519,393 20,628	548,321 20,614
	Company pension continuations to defined continuation schemes		
		540,021 ————	568,935
	Remuneration disclosed above includes the following amounts paid to the highest pair	d director:	
		2020 £	2019 £
	Remuneration for qualifying services  Company pension contributions to defined contribution schemes	140,581 10,000	257,750 10,000
	company position contributions to delined contribution continue		

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

8	Interest receivable and similar income		
		2020 £	2019 £
	Interest income	£	L
	Other interest income	231,464	382,765
	Income from fixed asset investments		
	Income from other fixed asset investments	578 ———	1,140
	Total income	232,042	383,905
9	Interest payable and similar expenses		
		2020 £	2019 £
	Interest on financial liabilities measured at amortised cost:	_	_
	Interest on bank overdrafts and loans Other finance costs:	179,414	449,293
	Interest on finance leases and hire purchase contracts	21,591	14,060
	Net interest on the defined benefit liability	-	27,000
	Other interest	25,022	61,564
	Total finance costs	226,027	551,917
10	Fair value gains/losses		
	Tuli value galiis/1055e5	2020	2019
		£	£
	Fair value gains/(losses) on financial instruments	70.740	(00.044)
	Change in the value of financial liabilities held at fair value  Other gains/(losses)	72,718	(20,341)
	Changes in the fair value of investment properties	659,141	_
	Changes in fair value of investments	8,679	19,507
		740,350	(834)
11	Taxation		
		2020 £	2019 £
	Current tax	۲.	2
	UK corporation tax on profits for the current period	933,864	800,084
	Adjustments in respect of prior periods	(88,336)	(1,692)
	Total current tax	845,528	798,392

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

	Taxation		(Continued)
		2020 £	2019 £
	Deferred tax		
	Origination and reversal of timing differences	302,094	25,306 ———
	Total tax charge	1,147,622	823,698
	The actual charge for the year can be reconciled to the expected charge for the yea the standard rate of tax as follows:	r based on the prof	fit or loss and
		2020 £	2019 £
	Profit before taxation	6,149,936	5,165,601
	Expected tax charge based on the standard rate of corporation tax in the UK of		
	19.00% (2019: 19.00%)	1,168,488	981,464
	Tax effect of expenses that are not deductible in determining taxable profit	(118,639)	(6,756)
	Tax effect of income not taxable in determining taxable profit	(269,167)	(7,169)
	Change in unrecognised deferred tax assets	(168)	(53,126)
	Adjustments in respect of prior years	(88,336)	(1,692)
	Effect of change in corporation tax rate	-	(220)
	Permanent capital allowances in excess of depreciation	102,237	65,558
	Other permanent differences	86,794	(182,893)
	Additional deduction for LRR	(508)	5
	Deferred tax re investment properties	-	40
	Changes in deferred tax rates	105,607	32,140
	Joint venture profit/(loss) taxable in the group	161,314	(3,653)
	Taxation charge	1,147,622	823,698
lı	n addition to the amount charged to the profit and loss account, the following amou	ets relation to tay h	ave heen
	recognised directly in other comprehensive income:	no rolding to tax ii	ave been
		2020	2019
		£	as restated £
	Deferred tax arising on:		
	<del>-</del>		

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

12	Dividends			
			2020	2019
			£	£
	Dividends paid		938,459	1,173,074
13	Intangible fixed assets			
	Group	Goodwill	Website	Total
		£	development	c
	Cost	Ł	£	£
		1,120,375	190,824	1,311,199
	At 1 January 2020 and 31 December 2020	1,120,373	190,024	1,311,199
	Amortisation and impairment			
	At 1 January 2020	275,437	151,393	426,830
	Amortisation charged for the year	93,882	19,715	113,597
	At 31 December 2020	369,319	171,108	540,427
	Carrying amount			
	At 31 December 2020	751,056	19,716	770,772
	At 31 December 2019	844,938	39,431	884,369

The Company had no intangible fixed assets at 31 December 2020 or 31 December 2019.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

### 14 Tangible fixed assets

Group	Land and buildings	Land and buildings Leasehold	machinery	& equipment	Motor vehicles	Total
	£	£	£	£	£	£
Cost						
At 1 January 2020	21,614,946	9,856,844	5,618,600	2,568,110	5,335,382	44.993,882
Additions	84,367	-	482,018	47,613	757,851	1,371,849
Disposals			(150,084)	(13,576)	(414,091)	(577,751)
At 31 December 2020	21,699,313	9,856,844	5,950,534	2,602,147	5,679,142	45,787,980
Depreciation and impairment						
At 1 January 2020	2,607,680	560,066	2,810,638	1,890,255	2,653,351	10,521,990
Depreciation charged in the year Eliminated in respect of	133,903	99,881	361,310	119,536	556,181	1,270,811
disposals	(423)	-	(128,368)	(13,411)	(403,070)	(545,272)
At 31 December 2020	2,741,160	659,947	3,043,580	1,996,380	2,806,462	11,247,529
Carrying amount						
At 31 December 2020	18,958,153	9,196,897	2,906,954	605,767	2,872,680	34,540,451
At 31 December 2019	19,007,266	9,296,778	2,807,962	677,855	2,682,031	34,471,892

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# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

Ļ	Tangible fixed assets				(Continued)
	Company	Land and buildings	Plant and machinery	Motor vehicles	Total
		£	£	£	£
	Cost				
	At 1 January 2020	2,566,154	525,710	143,850	3,235,714
	Additions	-	33,100	8,750	41,850
	Disposals	-	(17,000)	(23,616)	(40,616)
	At 31 December 2020	2,566,154	541,810	128,984	3,236,948
	Depreciation and impairment				
	At 1 January 2020	-	169,253	79,841	249,094
	Depreciation charged in the year	-	43,032	20,158	63,190
	Eliminated in respect of disposals	-	(12,039)	(16,445)	(28,484)
	At 31 December 2020	-	200,246	83,554	283,800
	Carrying amount				
	At 31 December 2020	2,566,154	341,564	45,430	2,953,148
	At 31 December 2019	2,566,154	356,457	64,009	2,986,620

The net carrying value of tangible fixed assets includes the following in respect of assets held under finance leases or hire purchase contracts.

	Group	Company			
	2020	2019	2020	2019	
	£	£	£	£	
Plant and machinery	251,707	-	-	-	
Motor vehicles	629,523	411,011	-	-	
	881,230	411,011	-	-	

Group freehold land and buildings with a carrying amount of £4,895,650 (2019 - £4,895,650) have been pledged to secure liabilities of the group. The Group is not allowed to pledge these assets as security for other borrowings or to sell them to another entity.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

15	Investment properties		
		Group	Company
		2020	2020
		£	£
	Fair value		
	At 1 January 2019	6,815,913	1,420,000
	Additions through external acquisition	60,000	-
	Net gains or losses through fair value adjustments	659,141	-
	At 31 December 2020	7,535,054	1,420,000

The directors consider that the value of the investment properties at 31 December 2020 fairly reflects their current market value. All investment properties are available for let under operating leases.

#### 16 Fixed asset investments

		Group 2020	2019	Company 2020	2019
	Notes	£	£	£	£
Investments in subsidiaries	17	-	-	3,896,590	3,896,590
Investments in joint ventures		3,705,919	2,273,350	-	-
Quoted investments		110,673	102,182	110,672	101,993
Unlisted investments		445	10,445	17	17
		3,817,037	2,385,977	4,007,279	3,998,600
Quoted investments included in above Quoted investments carrying amount	;	110,673	102,182	110,672	101,993

The Group has a half share in Chichester Business Park - Joint Venture, which is an unincorporated property development business. Separate financial statements are prepared for the Joint Venture.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

16	Fixed asset investments			(Continued)
	Movements in fixed asset investments			
	Group	Shares in joint ventures	Other investments other than	Total
		£	loans £	£
	Cost or valuation	-	_	
	At 1 January 2020	2,273,350	112,627	2,385,977
	Valuation changes	-	8,491	8,491
	Joint venture profit/(loss) share	1,407,569	_	1,407,569
	Distributions	25,000	-	25,000
	Disposals	-	(10,000)	(10,000)
	At 31 December 2020	3,705,919	111,118	3,817,037
	Carrying amount			
	At 31 December 2020	3,705,919	111,118	3,817,037
	At 31 December 2019	2,273,350	112,627	2,385,977
	Movements in fixed asset investments	01	041	T-4-1
	Company	Shares in group undertakings	Other investments	Total
			other than	
		£	loans £	£
	Cost or valuation	_	~	-
	At 1 January 2020	3,896,590	102,010	3,998,600
	Valuation changes	-	8,679	8,679
	At 31 December 2020	3,896,590	110,689	4,007,279
	Carrying amount			
	At 31 December 2020	3,896,590	110,689	4,007,279
	At 31 December 2019	3,896,590	102,010	3,998,600

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

#### 17 Subsidiaries

Details of the company's subsidiaries at 31 December 2020 are as follows:

Name of undertaking and cour incorporation or residency	ntry of	Nature of business	Class of shareholding	% Held
Bury Estates Limited	England and Wales	Property investment	Ordinary	100.00
David Cover & Son Limited	England and Wales	Timber and builders merchants	Ordinary	100.00
Seabeach Investments Limited	Guernsey	Property investment	Ordinary	100.00
Sengate Limited	England and Wales	Property development	Ordinary	100.00
Spur Properties Limited	England and Wales	Dormant	Ordinary	100.00
Orpington Timber & Building	England and Wales	Dormant	Ordinary	
Supplies Limited				100.00

#### 18 Financial instruments

	Group		Company	
	2020	2019	2020	2019
	£	£	£	£
Carrying amount of financial assets				
Debt instruments measured at amortised cost	21,870,208	22,174,935	15,890,052	15,288,469
Equity instruments measured at cost less				
impairment	445	10,445	17	17
Equity instruments measured at fair value				
through profit or loss	110,673	102,182	110,672	101,993
Carrying amount of financial liabilities				
Measured at amortised cost	20,319,731	20,903,822	12,424,889	12,693,938

Debt instruments measured at amortised cost include; trade debtors and other debtors. Financial liabilities measured at amortised cost consists of total creditors excluding corporation tax, other tax and social security and accruals and deferred income.

### 19 Stocks

	Group		Company	
	2020	2019	2020	2019
	£	£	£	£
Raw materials and consumables	100,945	126,523	96,889	121,777
Finished goods and goods for resale	12,621,838	12,401,153	1,231,112	861,983
	12,722,783	12,527,676	1,328,001	983,760

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

20	Debtors					
			Group		Company	
			2020	2019	2020	2019
				as restated		as restated
	Amounts falling due within one year:		£	£	£	£
	Trade debtors		7,179,217	7,409,633	126,140	222,125
	Amounts due from subsidiary undertaking	gs	-	-	3,182,783	7,042,352
	Other debtors		14,230,373	14,312,243	12,421,754	7,888,992
	Prepayments and accrued income		530,082	661,506	115,004	101,227
			21,939,672	22,383,382	15,845,681 ————	15,254,696
	Amounts falling due after one year:					
	Other debtors		463,125	453,750	159,375	135,000
	Deferred tax asset (note 25)		1,576,220	54,900	1,526,670	-
			2,039,345	508,650	1,686,045	135,000
	Total debtors		23,979,017	22,892,032	17,531,726	15,389,696
21	Creditors: amounts falling due within	one year				
			Group		Company	
			2020	2019	2020	2019
		Notes	£	£	£	£
	Bank loans and overdrafts	23	652,302	3,243,297	400,000	1,900,000
	Obligations under finance leases	24	331,074	95,212	-	-
	Payments received on account		(96)	(48)	(96)	(48)
	Trade creditors		6,096,637	4,477,085	123,170	75,386
	Amounts owed to group undertakings		-	-	1,008,098	1,149
	Corporation tax payable		927,985	424,662	128,342	149,642
	Other taxation and social security		2,077,622	842,782	181,462	195,279
	Other creditors		3,917,631	3,707,759	3,864,720	3,449,647
	Accruals and deferred income		2,228,534	1,279,292	741,497	480,304
			16,231,689	14,070,041	6,447,193	6,251,359

22	Creditors: amounts falling due after	more than one	e year			
			Group		Company	
		Notes	2020 £	2019 £	2020 £	2019 £
		Notes	E.	E.	£	I.
	Bank loans and overdrafts	23	6,287,500	7,884,318	6,287,500	6,787,500
	Obligations under finance leases	24	806,149	216,907		
			7,093,649	8,101,225	6,287,500	6,787,500
23	Loans and overdrafts		_		_	
			Group	2042	Company	0040
			2020 £	2019 £	2020 £	2019 £
			E.	Ł	£	r.
	Bank loans		6,687,500	9,861,288	6,687,500	8,687,500
	Bank overdrafts		252,302	1,266,327	-	-
			6,939,802	11,127,615	6,687,500	8,687,500
	Payable within one year		652,302	3,243,297	400,000	1,900,000
	Payable after one year		6,287,500	7,884,318	6,287,500	6,787,500
	The bank loans and overdrafts are secu	ured on specific	group freehold	d properties.		
24	Finance lease obligations					
			Group	2010	Company	2012
			2020 £	2019 £	2020 £	2019 £
	Future minimum lease payments due u finance leases:	nder		2	Σ.	L
	Within one year		331,074	95,212	-	-
	In two to five years		806,149	216,907		
			1,137,223	312,119	-	-

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

#### 25 Deferred taxation

Deferred tax assets and liabilities are offset where the Group or company has a legally enforceable right to do so. The following is the analysis of the deferred tax balances (after offset) for financial reporting purposes:

Group	Liabilities 2020 £	Liabilities 2019 as restated £	Assets 2020 £	Assets 2019 as restated £
Accelerated capital allowances	784,600	622,226	4,400	4,400
Retirement benefit obligations	<u>-</u>	6,120	1,515,820	-
Investment properties	471,200	326,700	-	-
Other timing differences	-	-	10,850	-
Swap provisions			45,150	50,500
	1,255,800	955,046 ———	1,576,220	54,900
	Liabilities	Liabilities	Assets	Assets
	2020	2019	2020	2019
		as restated		as restated
Company	£	£	£	£
Accelerated capital allowances	26,100	25,700	-	-
Retirement benefit obligations	-	6,120	1,515,820	-
Investment properties	8,900	6,500	-	-
Other timing differences			10,850	
	35,000	38,320	1,526,670	-
Movements in the year:			Group 2020 £	Company 2020 £
Liability at 1 January 2020			900,146	38,320
Charge/(credit) to profit or loss			302,094	(7,330)
Credit to other comprehensive income			(1,522,660)	(1,522,660)
Asset at 31 December 2020			(320,420)	(1,491,670)

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

26	Provisions for liabilities					
			Group		Company	
			2020	2019	2020	2019
				as restated		as restated
		Notes	£	£	£	£
	Swap arrangements		262,347	335,065	-	-
	Deferred tax liabilities	25	1,255,800	955,046	35,000	38,320
			1,518,147	1,290,111	35,000	38,320
	Movement on provisions other that	an deferred tax liabi	lities:			
	Group					£
	At 1 January 2020					335,065
	Reversal of provision					(72,718)
	At 31 December 2020					262,347

### Swap Arrangements

The interest on part of the Groups debts is hedged under a swap arrangement until 2022. The financial liability arising from the remaining arrangement at the year end is reflected within provisions at fair value. Movements in the fair value during the year are included in the Profit and Loss Account (see note 10). Hedge accounting rules have not been applied.

### 27 Retirement benefit schemes

Defined contribution schemes	2020 £	2019 £
Charge to profit and loss in respect of defined contribution schemes	342,652	352,918

Defined contribution pension schemes are operated for all qualifying employees. The assets of the schemes are held separately from those of the Group in independently administered funds.

### Defined benefit scheme

The Group operates a pension scheme providing benefits based on final salary pensionable pay, known as the Green Group Retirement Benefit Plan. The scheme has been closed to new entrants since 31 July 2001. Since then the Group has offered a stakeholder scheme which operates on a defined contribution basis as does the ongoing scheme for the Group's directors. All of the schemes are funded by payments and contributions to separately administered trust funds.

The Green Group Retirement Benefits Plan is a UK defined benefit scheme. A trustee funding valuation was carried out at 1 August 2019 and updated to 31 December 2020 by a qualified independent actuary.

7	Retirement benefit schemes		(Continued)
	Key assumptions		
		2020 %	2019 %
		70	70
	Discount rate	1.20	2.60
	Expected rate of increase of pensions in payment	2.95	3.40
	Expected rate of salary increases	2.30	2.30
	Deferred revaluation (CPI)	2.25	2.50
	Retail price inflation (RPI)	2.95	3.40
	Expected return on assets	1.20	2.60
	Mortality accumptions		
	Mortality assumptions Assumed life expectations on retirement at age 65:		
		2020	2019
		Years	Years
	Retiring today		
	- Males	21.9	21.8
	- Females	24.3	24.1
	Retiring in 20 years	<u> </u>	
	- Males	23.3	23.2
	- Females	25.7	25.5
	Amounts recognised in the profit and loss account		
		2020 £	2019 £
	Current service cost	434,000	356,000
	Net interest on defined benefit liability/(asset)	-	27,000
	Past service cost	92,000	
	Total costs	526,000	383,000
	Amounts taken to other comprehensive income	2020	2019
		2020	as restated
		£	£
	Actual return on scheme assets	1,401,000	4,469,000
	Less: calculated interest element	(952,000)	(1,157,000)
	Return on scheme assets excluding interest income	449,000	3,312,000
	Actuarial changes related to obligations	(8,279,000)	(2,675,000)
	A total and the tigger of the total and the tigger of tigger of the tigger of tigger of the tigger of tigger		<u> </u>

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

#### 27 Retirement benefit schemes

(Continued)

The amounts included in the balance sheet arising from obligations in respect of defined benefit plans are as follows:

	Grou <sub>l</sub> 2020	2019
	£	as restated £
Present value of defined benefit obligations	45,667,000	36,866,000
Fair value of plan assets	(37,689,000)	(36,902,000)
Deficit in scheme	7,978,000	(36,000)
Total liability/(asset) recognised	7,978,000	(36,000)
Movements in the present value of defined benefit obligations	Group & Company	Group & Company
	2020	2019
	_	as restated
	£	£
Liabilities at 1 January	36,866,000	33,718,000
Current service cost	434,000	356,000
Past service cost	92,000	-
Benefits paid	(960,000)	(1,071,000)
Contributions from scheme members	4,000	4,000
Actuarial gains and losses	8,279,000	2,675,000
Interest cost	952,000	1,184,000
At 31 December	45,667,000	36,866,000

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

27	Retirement benefit schemes		(Continued)
	Movements in the fair value of plan assets		
		Group & Company 2020	Group & Company 2019
		£	as restated £
	Fair value of assets at 1 January	36,902,000	32,722,000
	Interest income	952,000	1,157,000
	Return on plan assets (excluding amounts included in net interest)	449,000	3,312,000
	Benefits paid	(960,000)	(1,071,000)
	Contributions by the employer	342,000	778,000
	Contributions by scheme members	4,000	4,000
	At 31 December	37,689,000	36,902,000
	Fair value of plan assets at the reporting period end		
		Group & Compar	
		2020	2019
		£	£
	Equity instruments	9,601,000	7,279,000
	Property	7,630,000	7,630,000
	Bonds	13,860,000	16,752,000
	Annuities	4,370,000	4,885,000
	Cash	2,228,000	356,000
		37,689,000	36,902,000
00	Chara assistad		
28	Share capital	C	
		Group and company 2020 2019	
	Ordinant share sawital	2020 £	2019 £
	Ordinary share capital Issued and fully paid	Z.	£
		EE7 000	EE7 000
	557,893 Ordinary A shares of £1 each	557,893	557,893
	1,061,664 Ordinary B shares of 5p each	53,083	53,083
		610,976	610,976
	Each share is entitled to one vote and a dividend proportional to its nominal value.	<del></del>	

### 29 Reserves

### Fair value reserve

The fair value reserve has arisen on the revaluation of investment properties.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

#### 30 Financial commitments, guarantees and contingent liabilities

In respect of the unincorporated joint venture, Sengate Limited is jointly and severally liable for the other party's share of the joint venture liabilities as at 31 December 2020 of £330,922 (2019: £327,466).

A charge over one of the Group's properties has been granted to the Green Group Retirement Benefit Plan to help secure any deficit which was £7,978,000 at 31 December 2020 (2019: £36,000 surplus (as restated)).

#### 31 Operating lease commitments

At the reporting end date the Group had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	Group			
	2020	2019	2020	2019
	£	£	£	£
Within one year	717,572	688,833	13,125	14,404
Between two and five years	1,643,583	2,206,732	39,375	39,375
In over five years	844,375	892,500	354,375	367,500
	3,205,530	3,788,065	406,875	421,279

### 32 Capital commitments

Amounts contracted for but not provided in the financial statements:

	Group		Company	
	2020	2019	2020	2019
	£	£	£	£
Contracted for but not provided in the financial statem	ents:			
Acquisition of property, plant and equipment	303,552	1,216,660		

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

#### 33 Related party transactions

#### Transactions with related parties

Astrea Limited, Pinhill Limited and Ednam Estates Limited are subsidiary undertakings of Vertex Holdings Limited, a company under the control of the directors of the Group. Transactions and balances with these companies are:

Leasing charges payable by the Group £459,436 (2019: £601,799)

Management and other services payable by the Group £136,674 (2018 paid to the Group: £81,000)

Balance due to the Group £12,382,977 (2019: £13,047,155)

R J H Green, P W Green, and H C E Green are also directors of Skeller Limited. Transactions and balances with Skeller Limited are:

Balance due by the Group £148,108 (2019: £128,705)

Mr P.W. Green, Mr G.R. Green, Mr H.C.E Green and Mr R.J.H. Green are designated members of Cooksbridge LLP. Transactions and balances with Cooksbridge LLP are:

Rent payable by the Group £135,883 (2019: £137,200) Administrative and other services £888 (2019: £682) Balance due by the Group £425,650 (2019: 71,593)

There was an amount of £183,875 (2019: £155,000) owed by Green Forest Renewables Ltd at the reporting end date. W R Green, a son of one of the directors is a majority owner of Green Forest Renewables Ltd.

Dividends totalling £168,811 (2019: £272,880) were paid to directors during the year.

The directors do not consider there to be any key management personnel other than themselves. Directors remuneration is disclosed in note 7.

34	Cash generated from group operations				
				2020 £	2019 £
	B. 50.5				
	Profit for the year after tax			5,002,314	4,341,903
	Adjustments for:				
	Taxation charged			1,147,622	823,698
	Finance costs			226,027	551,917
	Investment income			(232,042)	(383,905)
	(Gain)/loss on disposal of tangible fixed assets			(21,013)	40,157
	Gain on disposal of investment property			-	(109,344)
	Gain on disposal of intangible assets			-	(18,227)
	Share of joint venture operating profit/loss			(1,407,570)	23,083
	Amortisation and impairment of intangible asset	ts		113,597	113,597
	Depreciation and impairment of tangible fixed a	ssets		1,270,811	1,208,917
	Other gains and losses			(740,350)	834
	Pension scheme non-cash movement			184,000	(422,000)
	Decrease in provisions			(72,718)	(41,822)
	Movements in working capital:				
	(Increase)/decrease in stocks			(195,107)	952,382
	Decrease in debtors			477,209	600,992
	Increase/(decrease) in creditors			4,013,270	(1,759,886)
	Cash generated from operations			9,766,050	5,922,296
35	Analysis of changes in net debt - group				
	g.c. u. g.cp	1 January 2020	Cash flows	Market value	31 December
		£	£	movements £	2020 £
		_	_		_
	Cash at bank and in hand	589,773	3,765,368	-	4,355,141
	Bank overdrafts	(1,266,327)	1,014,025		(252,302)
		(676,554)	4,779,393	-	4,102,839
	Borrowings excluding overdrafts	(9,861,288)	3,101,070	72,718	(6,687,500)
	Obligations under finance leases	(312,119)	(825,104)		(1,137,223)
		(10,849,961)	7,055,359	72,718	(3,721,884)

36	Analysis of changes in net debt - company	1 January 2020	Cash flows	31 December 2020
		£	£	£
	Cash at bank and in hand	559,070	3,775,733	4,334,803
	Borrowings excluding overdrafts	(8,687,500)	2,000,000	(6,687,500)
		(8,128,430)	5,775,733	(2,352,697)
37	Prior period adjustment			
	Reconciliation of changes in equity - group			
			1 January 2019	31 December 2019
	A dissaturanta ta saisassas		£	£
	Adjustments to prior year  Defined benefit pension scheme adjustment		-	2,492,380
	Equity as previously reported		53,51 <b>1,</b> 866	54,649,875
	Equity as adjusted		53,511,866	57,142,255
	Analysis of the effect upon equity			
	Profit and loss reserves			2,492,380
	Reconciliation of changes in profit for the previous financi	ial period		2019
	Adjustments to prior year			£
	Total adjustments			-
	Profit as previously reported			4,341,903
	Profit as adjusted			4,341,903

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## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

Prior period adjustment		(Continued)
Reconciliation of changes in equity - company		
	1 January	31 December
	2019	2019
	£	£
Adjustments to prior year		
Defined benefit pension scheme adjustment	-	2,492,380
Equity as previously reported	9,547,403	9,804,187
Equity as adjusted	9,547,403	12,296,567
Analysis of the effect upon equity		
Profit and loss reserves		2,492,380
Reconciliation of changes in profit for the previous financial period		
		2019
		£
Adjustments to prior year		
Total adjustments		-
Profit as previously reported		3,460,678
Profit as adjusted		3,460,678

#### Notes to reconciliation

### Defined benefit pension scheme adjustment

A prior year adjustment has been made after it was identified that the fair value of plan assets relating to the defined benefit pension scheme was understated by £3,015,000 as at 31 December 2019, with the actuarial loss on the defined benefit pension scheme being overstated by the same amount in the Statement of Comprehensive Income for 2019. This was as a result of a property purchase being omitted from the valuation as it fell in the period between the pension scheme year end (31 July 2019) and the company year end (31 December 2019).

The result has been to change the previously reported pension deficit of £2,979,000 into a pension surplus of £36,000 as disclosed in note 27.

The 2019 balance sheet also included a deferred tax asset of £516,500 relating to the pension scheme deficit but this has been restated to become a deferred tax liability of £6,120.

The adjustments can be summarised as follows:

Increase in plan assets/reduction in plan liabilities £3,015,000 Increase in deferred tax liability/reduction in deferred tax asset (£522,620)

Increase in net assets/equity £2,492,380

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